

Queen's Speech unveils 16 Bills

Crackdown on terror groups by Thatcher

● The Government yesterday announced a series of initiatives to combat terrorism in Northern Ireland

● A new Act will include measures to restrict the financing of paramilitaries and their involvement in politics

● The move came as a surprise addition to the Queen's Speech which included a package of 16 Bills

● They included the privatization of the water and electricity supply industries and reform of the Official Secrets Act

By Richard Ford and Jamie Dettmer

The Government stepped up its anti-terrorist drive in Northern Ireland yesterday by announcing a crackdown on paramilitary finances and politics and the toughening of remission regulations for those convicted of terrorism.

The Prime Minister surprised the Commons after the Queen's Speech by saying that the rules governing remission would be tightened to deter those contemplating violence.

The changes, which will be part of a new Prevention of Terrorism Act, are a triumph for the retiring chief constable of the RUC and senior Army officers, who have told ministers that a significant proportion of people released from prison rejoin terrorist squads.

The Act will include measures to cut the financing of republican and loyalist paramilitaries. A law will also be introduced requiring candidates in local elections to disavow violence. It will be an offence to handle money for terrorist organizations and police will be given the power to trace and seize the assets of those funding terrorism.

Ministers have already curbed the right to silence in the province's courts and

gued strongly against the early release of terrorists.

"We have reached a plateau of violence where as fast as we can convict terrorists they are being replaced by others released from prison," one senior army commander said last night.

His allegation was denied by Father Denis Faul, a former chaplain in the Maze Prison who helped end the IRA hunger strike there. He conceded that some released prisoners rejoin terrorist units, but said they were a minority.

He condemned the Government's move as "disastrous and disgraceful" and said it would goad the IRA into further action.

Mr Roy Hattersley, Labour's Home Affairs spokesman, said the party would support the confiscation of terrorist funds.

However, he added: "I won't support legislation that enables men to be arrested without charge or trial, when, if they are suspected of crimes, they can and should be tried under the normal law."

Mr Paddy Ashdown, leader of the Social and Liberal Democrats, said: "I am perfectly happy to support the Government on a Prevention of Terrorism Act which is of a temporary nature. I will not support the Government in placing on to the statute book a Prevention of Terrorism Act which is a permanent part of the British legal structure."

QUEEN'S SPEECH: MAIN BILLS

- Water privatization. Sells off 10 water authorities; sets up a legal framework for water quality, pollution control under a rivers authority.
- Electricity privatization. CEGB split into two competing companies jointly to own National Grid.
- Official Secrets. Removes the catch-all provisions of Section 2 of the 1911 Act.
- Security. Puts MIS on statutory footing for first time.
- Football. A national membership administration scheme.
- Children. Reform of the care and custody of children in the wake of Cleveland.
- Social security. Tighter unemployment benefit rules.

Queen's Speech 4
MIS's role 16
Leading article 17

banned the broadcasting of direct statements by members and supporters of the IRA's political wing, Sinn Féin, and 10 other republican and loyalist groups.

Under the latest proposals, the automatic 50 per cent remission for terrorists serving fixed sentences of five years or more will be cut to a third - similar to the system in the rest of the UK.

Anyone jailed for a year or more who is convicted of another terrorist offence during remission will serve the unexpired portion of the original jail term plus the new sentence.

Mr Ian Stewart, Minister of State at the Northern Ireland Office, said the Government did not believe the existing system provided a sufficient deterrent.

He said 20 per cent of terrorists released in 1984 were convicted of fresh terrorism offences within two years.

Both the Army and Royal Ulster Constabulary have announced the broadcasting of direct statements by members and supporters of the IRA's political wing, Sinn Féin, and 10 other republican and loyalist groups.

In Northern Ireland, SDLP politicians feared the changes in the remission rules could cause serious problems in prisons.

Northern Ireland ministers are also planning a radical shake-up in the conduct of local government in the province and a crackdown on the use of ratepayers' money for party propaganda purposes.

The proposals will be unveiled in a White Paper in the next few weeks. Councillors will be required to declare themselves against violence.

The actual wording of the declaration will be announced on Thursday.

Legislation against job discrimination in Northern Ireland is also an attempt to counter criticism in the United States of the Government's record on fair employment.

New laws will make it statutory for employers with more than 10 workers to monitor the religion of their workforce.

Sell-offs top the Tories' agenda

By Robin Oakley
Political Editor

The Government yesterday launched a package of 16 Bills in the Queen's Speech, including the privatization of the water and electricity supply industries, new rules on company mergers and the reform of the Official Secrets Act.

There will be a new crackdown on terrorism, involving longer sentences and the seizure of funds. Anti-crime measures include the imposition of a national football club membership scheme to combat hooliganism.

There is also to be a Bill imposing a new accountability on the security services.

The series of measures, which includes tougher conditions for those seeking unemployment benefit, will lead to bitter exchanges between the parties.

But Government business managers expect much less opposition from their own supporters than the poll tax and health charges occasioned in the last session.

In a particularly bad-tempered opening to the new session both Mrs Thatcher and Mr Neil Kinnock were constantly interrupted and heckled by the opposing benches.

Mr Kinnock said the privatization of a natural resource like water and of an essential service like electricity fell outside the boundaries of common sense and common interest. "There is no reason of public service or consumer interest which justifies these sales."

Mr Kinnock and Mr Paddy Ashdown, the SLD leader, criticized the legislative programme as failing to back up



the Government's expressed concern about protecting the environment with a single "green" Bill.

But Mrs Thatcher repeated her commitment to tackling pollution and said there were substantial environmental measures in the water privatization Bill, which will set up a new National Rivers Authority with powers to pursue those responsible for pollution.

The only surprise in a well-leaked package was the confirmation that as well as revising Section 2 of the Official Secrets Act the Government is to introduce a Bill

Continued on page 24, col 1

Manacled murder suspect remanded



David Evans manacled to a gendarme leaving Pont d'Ain police station yesterday en route to court, where he was remanded awaiting the arrival of British police officers to question him.

Police to question Evans on lost girl

From David Sapsted
Bourg-en-Bresse

Two detectives from north Wales are expected to travel to Lyons in eastern France today to begin questioning David John Evans, the farm worker suspected of murdering schoolgirl Anna Humphries.

Their departure was held up yesterday while they waited for legal documents to be processed by the Crown Prosecution Service.

Mr Evans, aged 31, who had been held overnight at the small town of Pont d'Ain about 40 miles from Lyons, where he had been arrested 24 hours earlier, appeared briefly before an examining magistrate for identification.

Mr Evans, for whom a warrant for suspected murder has been issued in Britain, was remanded in custody by the magistrate. M Achille Keriakides. He was arrested on Monday afternoon as he hitch-hiked along a road close to Pont d'Ain.

Mr Evans, head bowed and surrounded by armed officers, was taken from the police station by van to the court house 15 miles away yesterday.

"I have nothing to say," he told reporters as he was led in, his hands manacled behind his back. He was then taken in a police convoy to the St Paul's prison in Lyons, where he spent the night in a cell, not far from that of Klaus Barbie, the Nazi war criminal.

North Wales police said last night that they had not been able to send detectives to France immediately after the arrest because the necessary documents had not arrived from the Crown Prosecution Service in London.

A spokesman for the CPS said last night: "Everything has been done to fit in with French requirements as quickly as possible." Normally the drafting of the document, known as a *Commission Rogatoire*, and its translation into French would take at least a week, but because of the urgency of the case it was being completed within 24 hours, the spokesman said.

This document introduces the officers to the French authorities and sets out what they want to do.

Police sources in Bourg-en-Bresse said last night that they had not attempted to question Mr Evans in any detail about Anna's disappearance but had given him the opportunity to make a statement.

"This is a job for the British police. We are not involved in

Continued on page 24, col 5

Clarke rejects new talks in nurses' grading dispute

By Jill Sherman, Social Services Correspondent

Mr Kenneth Clarke, Secretary of State for Health, refused yesterday to reopen talks on nurses' grading in spite of a joint union approach to the conciliation service, Acas.

The nursing unions met Acas officials for "exploratory talks" after an approach from the Confederation of Health Service Employees (Cohse), National Union of Public Employees (Nupe) and the Royal College of Nursing (RCN).

However, the discussions appeared unlikely to resolve the dispute, which has resulted in nurses taking widespread industrial action after intervention by Mr Clarke.

As the talks proceeded, Mr Clarke said in radio and

television interviews that he would not object to a meeting between Acas and management. However, he stressed that the Government was not prepared to return to the negotiating table.

Mr Clarke said: "There is no question of going back to negotiations. We have finished the regrading exercise. We cannot go back to the beginning of this whole process. It would be a complete waste for £1 billion to remain in the till rather than going into nurses' pay packets."

Nu and Cohse said Mr Clarke had no intention of trying to resolve the dispute. Mr Hector MacKenzie, general secretary of Cohse, said: "He

is playing games with Acas by refusing to take the whole issue seriously. He is trying to pour petrol on the fire by appearing to want to go through a time-wasting exercise."

Nu and Cohse said earlier that if Mr Clarke agreed to conciliation they would recommend that members call off industrial action, including working to grade. This concession appeared to be part of an agreement with the RCN not to see Mr Clarke independently of the other unions.

However, the RCN emphasized it reserved its right to see Mr Clarke on its own. Later, the college announced that a meeting would be held on December 5.

Armenia alarm at fresh Baku riots

Moscow (Reuters) - A session of the Armenian Parliament was abruptly broken off yesterday after deputies heard rumours of Armenian casualties in fresh ethnic violence in Azerbaijan, the Armenian news agency said.

A journalist at the Armenian press agency in Yerevan said the deputies returned to their constituencies after word of clashes between Armenians and Azerbaijanis in Baku, the Azerbaijan capital, and elsewhere in the republic.

According to the unconfirmed reports reaching Yerevan, police were guarding the homes of Armenians in Baku, the Armenian journalist said. There were also reports of Azerbaijanis attacking the minority-Armenian population in two villages in the Azerbaijan region of Nakhichevan, he added.

There was no confirmation of the attacks from Baku. But a spokesman for the

Azerbaijani news agency said several hundred thousand Azerbaijanis have been protesting for the past few days in Baku over an Armenian construction project in the disputed territory of Nagorno-Karabakh.

The Azerbaijan protesters, staging a round-the-clock vigil for the past five days, say the Armenians are desecrating a national shrine by building in a forest near the territory's second city, Shusha.

Meanwhile, the Armenian Communist Party newspaper, *Kommunist*, said the Supreme Court in Moscow had sentenced to death an Azerbaijan youth for his role in the ethnic violence in the Azerbaijan city of Sumgait in February. The youth, Akhmed Akhmedov, was one of three Azerbaijanis charged with organizing and taking part in seven murders during three days of anti-Armenian riots.

Cathedral may lose Heritage grant

By Craig Seton

English Heritage is withholding a grant of up to £50,000 from Hereford Cathedral because of the decision of the Dean and Chapter to sell the medieval Mappa Mundi.

The heritage body yesterday said the auction of the 13th century map would almost certainly cost the cathedral up to £100,000 in grant aid.

It was withholding an initial £40,000 to £50,000 because the cathedral's financial position was likely to change fundamentally with the sale

next June. But the decision on the grant is also a signal from the heritage body, which receives 95 per cent of its funding from the Government, that it strongly disapproves of the auction of the map.

Mr George Hyde, chairman of Hereford's leisure committee, said a plan to raise a penny rate to help the cathedral could be damaged by the negotiations.

● An early day motion "deploring and opposing" the sale was tabled in the Commons last night by Mr Simon Hughes, Democrat MP for Southwark and Bermondsey.

Mr Oliver Pearcey, head of English Heritage's historic buildings division, yesterday said that with grant aid of 40 per cent the cathedral would have received about £100,000.

Mr George Hyde, chairman of Hereford's leisure committee, said a plan to raise a penny rate to help the cathedral could be damaged by the negotiations.

● An early day motion "deploring and opposing" the sale was tabled in the Commons last night by Mr Simon Hughes, Democrat MP for Southwark and Bermondsey.

Sell stately homes to nouveau riche, says Ridley

By Martin Fletcher
Political Reporter

The days of state aid for impoverished aristocrats who can no longer afford to maintain their crumbling stately homes are over, Mr Nicholas Ridley said yesterday.

If they could no longer keep up their estates they should sell them, the Secretary of State for the Environment said in a speech to the Historic Houses Association.

Britain was now awash with millionaires looking for such properties. "There have to be some opportunities for today's nouveau riche, so I am not impressed by the case of the *ancien pauvre*," declared the son of the third Viscount Ridley whose brother inherited the family's formidable Northumber-

land seat. Having the houses lived in added to their interest and prevented them becoming state-owned "mausoleums", Mr Ridley argued.

"Aspic is all very well round quails. It is even bearable round salmon. But it will not do for a living heritage."

In characteristically forthright fashion he said the Government should only have a "long-stop" role in preserving stately homes. It should not be in the business of providing old families with "permanent guarantees" that they could live on forever in their ancestral homes.

Government help had to be better targeted. English Heritage had been asked to explore alternatives to traditional state ownership of these properties. The National Trust should no

longer be seen as "a system of outdoor relief for the aristocracy".

The Trust had been an essential protection during the days of socialist austerity and penal levels of income and capital gains tax. "Britons like austerity. They find it painful to be told it is officially over."

Ridiculing those who claimed their families had lived in the same houses for generations, he said their ancestors had often bought, stolen or married into the house "at some point in their murky past when they were robber barons, property speculators or simply won the pools."

His own family had done this by marrying the heiress to a country seat in Northumberland. Nor did he believe modern millionaires were worse than



Mr Ridley: Not in favour of help for stately homes.

WIN £12,000

Portfolio
PLUS
Accumulator

● With four people sharing yesterday's £4,000 daily prize (see page 3), the Portfolio Accumulator stands at £12,000.
Prices: page 29

INSIDE

£100,000 for Stubbs 'mistake'

Mrs Penelope Luxmoore-May and her husband, Paul, from Dunsfold, Surrey, were awarded more than £100,000 in the High Court yesterday against a firm of auctioneers for its failure to exercise enough care in pricing two paintings later attributed to George Stubbs which fetched £90,000 at Sotheby's. Messenger May-Bavestock, of Godalming, Surrey, who valued the oils at between £30 to £50, may appeal. Page 3

Angola accord

South Africa yesterday accepted the timetable for the withdrawal of Cuban troops from Angola, drawn up at last week's Geneva talks. Page 24

Savings rise

Building societies received £1.58 billion from savers last month as interest rates rose, but new mortgage commitments stagnated at £3.59 billion. Page 25

Johnson ban

Ben Johnson, banned for drug-taking in Seoul, will have his reappearance in the 1992 Olympic Games in Barcelona opposed by the Canadian Government. Page 46

INDEX

Home News	2,3,4,5,7
Overseas	8,11,13
Business	25-30
Sport	42-46
Arts	20
Births, marriages, deaths	19
Chess	2,22
City Diary	27
Court	18
Crème de la crème	14,34-36
Crosswords	22,24
Diary	16
Entertainments	22
Features	15,16,21
Information	22
Law Report	42
Leading articles	17
Letters	31-33
Media	18
Obituary	18
On This Day	18
Property	37-41
Saleroom	7
Science Report	18
TV & Radio	23
Weather	24

★ ★ ★ ★ ★

Best carrier to Africa

SOUTH AFRICAN AIRWAYS

To anyone who has ever flown SAA this will come as no surprise.

Of all airlines flying to Africa, one has been acclaimed the best. By the most demanding customers of all. Busy executive travellers.

The comfort of our 747 fleet; the convenience of non-stop, overnight flights from Heathrow Terminal 1; delicious food; fine wines: all these play their part in making SAA the number one choice to Southern Africa.

Add to these SAA's commitment to good, old-fashioned service - friendly, but not intrusive - and you have the reason why discerning travellers insist on South African Airways, time and time again.

Next time your business takes you to Johannesburg, Cape Town, or other key Southern African destinations book SAA. You will appreciate the difference.

SAA

SOUTH AFRICAN AIRWAYS

We measure the miles by your smiles.

SAA 251-259 Regent Street, London W1R 7LD. Tel: 01-731 9441
or 14 Waterloo Street, Birmingham Tel: (021) 643 9415.
65 Peter Street, Manchester Tel: 061-434 443a.
85 Buchanan Street, Glasgow Tel: 041-221 0015.

NEWS ROUNDUP

£200m plan to revive old towns

A £200 million regeneration scheme for the former heavy woollen milling district of West Yorkshire was announced yesterday by a local authority and a construction company.

The "pound for pound" sharing venture between Kirkstall Metropolitan Council, based in Huddersfield, and Henry Boot & Sons of Sheffield was described as a unique partnership and as a blueprint for economic and social regeneration into the 1990s.

The council and the builders have agreed a 10-year programme to create and improve homes and commercial, industrial, social and leisure facilities in Huddersfield, Dewsbury, Bailey and surrounding towns.

Mr John Harman, leader of Kirkstall council, said the equal stakes made the partnership unique in the country. Up to 6,000 jobs could be created and all the profits would be used to finance other regeneration schemes.

Mr Alan Bamford, a director of Boots which, with a turnover of £180 million, is one of the country's leading construction companies, said the venture could herald a new breed of developer who would accept a lower profit margin in the interests of long-term community benefits.

TV proposals 'threat'

The Government's White Paper on broadcasting is likely to slow investment in television and not accelerate it, Coopers and Lybrand, the chartered accountants, said yesterday. In a study of the effect of government proposals on independent television, Coopers and Lybrand accused the White Paper of creating more uncertainty in the industry and said smaller independent television companies could be threatened and that some regions, such as Wales, could become unprofitable to operate. The cost of running their own transmitters would be particularly damaging to stations covering large rural areas.

'Pathetic' patronage

The chairman elect of the Arts Council, Mr Peter Palumbo, yesterday called the level of private patronage of the arts in Britain "pathetic". He told the Aldgate Business Houses Council that corporate arts patronage was now almost on a par with that of the United States. He said: "It is the individual in this country upon whom we must focus our attention. We have a few great individual patrons of the arts and while their names would appear on any roll call of honour they are pathetically few in number." Of those who have already made significant contributions, he cited the Sainsbury family, Vivien Duffield, Sir John and Peter Moores and Ernest Hall. "We need more such individuals of foresight and vision."

Homes sell-off fought

A pensioner was yesterday given permission to challenge in the High Court plans to privatize old people's homes in Bradford, West Yorkshire. Miss Jermina Wilson, aged 68, is to seek a judicial review of Bradford City Council's decision to sell 15 homes, including the one where she lives. The decision, part of a cost-cutting package, was carried in October on the casting vote of Mr Smith Midegley, the Conservative lord mayor. Miss Wilson, backed by Bradford Law Centre, says the mayor must use his casting vote impartially and not in a party political manner, to reserve the status quo. Lord Justice Lloyd, sitting with Mr Justice Auld, said there was an arguable case and granted her leave to seek a review. No date has been fixed for the full hearing.

Cocaine gang jailed

A drug smuggling gang which brought cocaine worth £2.6 million into Britain sandwiched among LP records were jailed at Isleworth Crown Court, west London, yesterday. Luis Alberto Restrepo Rozko, aged 29, was jailed for 16 years and four women "cousins" for 14 years each. They were Maria Gonzalez de Arango, aged 37, Libia Escobar de Ayala, aged 34, Maria Medina Loza, all Colombian, and Victoria Reyes-Alciade, aged 28, who claimed to be Spanish. The women, who had flown from Colombia, were arrested at Heathrow airport.

Nurses lured by work prospects abroad

By Emma Wilkins

It is only a year since Miss Tracey O'Mara started training as a student nurse at her local Somerset hospital. Already, she is considering leaving the profession in England to work abroad.

Miss O'Mara visited the National Nursing Exhibition at Olympia, west London, yesterday, where international nursing recruitment agencies vied to sign nurses for schemes abroad.

Miss O'Mara, aged 21, who works at the Musgrave Park Hospital, Taunton, was tempted by the prospect of more money and freedom offered by AMS Healthcare, one of the newest agencies, which recruits nurses for Saudi Arabia and the United States and is to start recruiting for Australia.

Miss O'Mara said: "My long-term plan is to go to Australia. But I would

also be interested in going to America. The advantage of working through an agency is that they pay us better and treat us better. You get more respect from an agency."

As a student nurse in her second year, Miss O'Mara earns less than £2 an hour. If she joined AMS Healthcare, she would earn between £3.50 and £8.50 an hour for part-time shift work. She said: "Some of my friends have gone to work in Australia and they really enjoy it. The pay is better. So is the equipment. And nurses are treated better."

"There is so much dissatisfaction with the structure of nursing in this country that it is tempting to get away and work abroad. If I work for the agency, I will get more practical experience which is lacking from my training scheme in England." Hos-

pital administrators and senior nurses from US medical centres are attending the exhibition, the biggest nursing event in Europe this year.

Mr Kirby Smith, executive director of Southside Regional Medical Center, of Petersburg, Virginia, said he was hoping to recruit 12 British nurses. He said: "Your nurses are very well educated and they have a high success rate in passing the exams needed to work in America."

Mr Smith said more than 40 nurses had inquired, although he was offering only marginally more money. Staff nurses with one year of experience earn \$30,000 (£16,400) at Southside, not much more than in England. Auxiliary nurses earn up to \$21,000 (£11,500), a small increase.

In Arkansas, a staff nurse with one year of experience is paid \$25,000

(£13,800), which comes to about £11,000 after tax, compared with the top rate of £10,650 in England. In New York, nurses earn between \$32,000-\$34,000 (£17,500-£18,700). However, the cost of living, including accommodation, is much higher.

Saudi Arabian recruitment agencies offer staff nurses in Riyadh about £12,000 a year tax free. Accommodation and transport are free. Some agencies offer a free return flight to nurses who renew their contracts.

A Royal College of Nursing survey found that 3 per cent of nurses left each year to work abroad. Although the main motive was the relatively high salaries abroad, the opportunity to travel and work in new places was of primary importance. However, many said they only intended to be away for a year before returning.

Marine is linked to accidental gun death

By Howard Foster

A serving colour sergeant in the Royal Marines is believed to have accidentally fired the shot that killed a man on a firearms course in Essex at the weekend.

Mr Derry Campbell, aged 35, from Yeovil in Somerset, died during a mock battle in which trainees pretended to protect VIPs from a terrorist attack. The Smith & Wesson revolvers issued to the 13 participants were supposed to have been loaded with harmless rubber wadding. However, a live round was in the barrel of one gun.

Mr Campbell, playing the part of a bodyguard, was shot in the stomach and bled to death in a room specially built for anti-terrorist training in a hangar at Great Saling airfield near Braintree.

Essex Police said last night that "on the balance of probability", the weapon that killed him was fired by Colour Sergeant Michael John Blackburn, an instructor in the Royal Marines based at Lympstone in Devon, where Prince Edward trained in 1986. Charges are unlikely to be brought.

The Ministry of Defence confirmed yesterday that Sergeant Blackburn attended the weapons training course while off duty and that the incident was a police matter.

Meanwhile, police are investigating the activities of the organization that arranged for the 13 men to be sent on the £200 weekend course. It was named as the Interact group, based in Dublin. Detectives believe that it may act as an agency for training bodyguards to protect VIP clients.

The Times established yesterday that a man named by police as being involved with Interact, Mr Brian McCarthy, is a manager with Brinks Mat Ltd, the security firm, in Dublin.

Mr John McCarthy, general manager of Brinks Mat UK, said yesterday that the firm was embarrassed by the linking of Brinks Mat and Interact, which are otherwise totally unconnected.

"As we understood it, Interact is merely a martial arts club with which Mr McCarthy has connections. We shall be speaking to him about this," Mr McCarthy said.

Mr McCarthy told The Times last night that he was a member of the Interact group, a Europe-wide body comprising people who were interested in outdoor activities from canoeing to firearms training. He strenuously denied that it supplied bodyguards for VIPs.

Police need not attend IRA inquest, court rules

By Jamie Dettmer, Irish Affairs Correspondent

The three police officers who shot dead three unarmed IRA men six years ago are within their rights to decline to testify in person at the inquest into the incident, and their sworn statements can be admitted as evidence, a High Court judge in Belfast ruled yesterday.

Mr Justice Carswell rejected an application by the family of Gervaise McKerr, one of the IRA men, for a judicial review of the coroner's decision to allow the officers to submit their statements to the inquest at Craigavon, Co Armagh.

He said that not to admit the statements would give the jury "an inaccurate and perhaps distorted account" and the coroner was within his rights to accept them.

Mr Justice Carswell also rejected the McKerr family's argument that the handling of the case by the coroner, Mr James Elliott, had prejudiced the hearing. He saw no reason for a fresh inquest into the deaths of Gervaise McKerr, Eugene Toman and Sean Burns in November, 1982.

However, Mr Justice Carswell ruled that the coroner was wrong not to adjourn the inquest last week when lawyers for Mrs Eleanor

McKerr were absent from the hearing preparing for the High Court action.

In his judgement, Mr Justice Carswell accepted the claim by the coroner's counsel that the three officers could still face murder charges on two of the killings.

The three officers were acquitted in 1984 of murdering Eugene Toman but were not charged in connection with the deaths of Burns or McKerr.

● Lance Corporal Michael Robbins, aged 23, of Liphook, Hampshire, who died in the IRA bomb blast at the Mill Hill Barracks, north London, on August 1, was unlawfully killed, a coroner recorded yesterday.

● A man appeared in a Dublin court yesterday accused of escaping from Belfast's Crumlin Road jail seven years ago. Gerard Michael Sloan, aged 35, of Belfast, was remanded in custody by the panel of three judges at the anti-terrorist Special Criminal Court. His trial date was fixed for January 31.

● Dutch police began inquiries in the border town of Geleen yesterday in search of more information on two IRA suspects, Gerard Hanratty and Terence McGeogh, both aged 29, held in connection with attacks on British soldiers.

Princess Royal in Ulster



The Princess Royal being presented with flowers yesterday morning by Emeffa Amoaia, aged 13, during her visit to Lagan College, on the outskirts of Belfast, Ulster's first fully-integrated secondary school. Looking on (left) is Mr Terence Flanagan, the headmaster.

The Princess Royal made a surprise one-day visit to Northern Ireland yesterday, including a trip to Belfast, where there was a bomb incident.

While she was in the city a bomb was found under a policeman's car outside the Royal Ulster Constabulary station in Queen Street. The area was closed and an army team defused the device.

The princess was accompanied by Mr Tom King, Secretary of State for Northern Ireland, who spent the day with her instead of attending the state opening of Parliament in London.

The princess did not meet members of the security forces, but briefly she did see Lieutenant-General Sir John Waters, Army GOC, and Sir John Hermon, Chief Constable of the RUC.

She began her busy day by opening the Flying Angel Club, a new mission for seamen in Belfast's dockland. When she was in the city last December, launching a £350,000 appeal for funds for the mission, she pledged to return to open it.

The princess then flew across Belfast to the new site of Lagan College - Ulster's first fully-integrated second-

ary school - on the southern outskirts of Belfast. There she met teachers and pupils and received a cheque for the Save the Children Fund, of which she is president.

The princess went on to the House of Sport in the Malone Road area of south Belfast to launch a fund for the Ulster Sport and Recreation Trust and, during lunch, met local members of the Save the Children Fund.

Her visit ended with a visit to a stud farm near Newtownards, Co Down, where she met members of the Riding for the Disabled Association and watched a gymnastics.

Sixth-form survey

Pupils confused about degree courses

By Douglas Broom, Education Reporter

Universities, polytechnics and colleges are failing to provide sixth-formers with enough information to enable them to make sensible degree choices, a survey shows.

The survey of 2,044 first-year sixth-formers at 197 schools, conducted by the Polytechnics Central Admissions System and the Higher Education Information Services Trust, is certain to cause a dispute when it is published tomorrow. A con-

ference of higher education groups in London will be told that three out of five sixth-formers believe they do not know enough about higher education to choose which subject to study.

That is in spite of the efforts made by higher education institutions in recent years to ensure that pupils are aware of what they have to offer.

The study found that while almost half of the six-formers questioned knew how many

universities there were in Britain, only 13 per cent knew the number of polytechnics and a tiny fraction were aware of how many colleges offered degrees.

Comprehensive school pupils knew more about higher education, with 53 per cent able to answer questions about degree courses compared with 51.9 per cent of independent school pupils, 51.8 per cent of pupils in sixth-form colleges and 48.7 per cent of sixth-

formers at grammar schools.

● A national campaign to attract people from commerce and industry into teaching began yesterday with the launch of four-day taster courses at Trent Polytechnic in Northampton.

● Members of the Association of University Teachers are to be balloted on whether they will boycott examinations in support of a pay claim. The result will be announced in January.

Labour softens stand on job training boycott

By Tim Jones, Employment Affairs Correspondent

The Labour Party will today advise Labour-controlled councils to take legal advice before boycotting the Government's £1.5 billion Employment Training programme.

The High Court ruled last month that Liverpool City Council's boycott of the scheme was illegal.

Labour's national executive committee is also likely to suggest that councillors take advantage of a rule which allows some unemployed people to draw benefit while training as long as they are prepared to drop the course if a suitable job arises.

The TUC General Council meets today to end its outright

opposition to the programme, effectively overturning a vote at September's Trades Union Congress instructing it to withdraw support for and not co-operate with Employment Training.

Today the general council is expected to urge unions to negotiate improvements in the scheme rather than invite government taunts that they have turned their backs on unemployed people.

The TUC's opposition had prompted Mr Norman Fowler, Secretary of State for Employment, to abolish the Training Commission, ending the unions' involvement in a scheme they did not support.

England fifth in chess

By Raymond Keene, Chess Correspondent

England have moved up to fifth equal position on 20½ points after crushing Switzerland 3½-½ in round eight of the World Chess Olympics at Salomika in Northern Greece.

England were led to victory by Nigel Short who, playing white, defeated Viktor Korchnoi in a 67-move game. On board two, Jon Speelman could only draw but on board three, John Nunn won his game, as did William Watson on the fourth board.

England now share fifth place with Denmark, Hungary, The Netherlands and the Philippines with six rounds

left. The adjourned game from the seventh round between England and India was drawn, England losing 1½-2½.

After the eighth round, the Soviet Union increased their lead to a margin of three points after defeating Yugoslavia by 2½-1½ to move to 24½ points out of a possible 32.

Following The Times coverage of the World Chess Olympics, the following table shows the current standings of the teams. England's position is highlighted in bold.

USSR	24½
YUGOSLAVIA	21
NETHERLANDS	19½
FRANCE	19
GERMANY	18½
SPAIN	18
INDIA	17½
ITALY	17
SCOTLAND	16½
IRELAND	16
ARGENTINA	15½
USA	15
CHINA	14½
ROMANIA	14
NETHERLANDS	13½
ENGLAND	20½
DENMARK	20½
HUNGARY	20½
NETHERLANDS	20½
PHILIPPINES	20½



THE LATEST LOOK IN CD LISTENING

SONY DT40 RADIO DISCMAN
This superb Sony machine has been designed for those who are unwilling to accept anything less than the perfection of CD sound - even when they are on the move. The ultra-slim model design conceals a technical specification which is rather special. Sixteen-track random memory search. Four-way repeat function. Multi-purpose LCD display. AM/FM search functions. To this outstanding CD player, Sony have added a built-in AM/FM stereo tuner whose standard of reception is the perfect complement to the player itself. Naturally, the DT40 comes with more than the usual array of accessories - including high-quality headphones, mains adaptor and rechargeable battery.

Wallace Heaton Price £249.99



WALLACE HEATON

127 NEW BOND STREET, LONDON W1 TELEPHONE: 01-499 8307
TELEPHONE/MAIL ORDER SERVICE PLUS FULL EXPORT FACILITIES

Have you seen the Wallace Heaton Collection?

Art world concern after ruling in breach of contract case

Couple wins £100,000 over Stubbs valuation

By Andrew Morgan

A couple were awarded more than £100,000 damages in the High Court yesterday after a ruling that a firm of auctioneers failed to exercise sufficient care in valuing two foxhound oil paintings at between £30 to £50 which were later attributed to George Stubbs and sold for £90,000 at Sotheby's.

Mrs Penelope Luxmoore-May and her husband, Paul, gave the paintings, each measuring 8 1/2 by 5 1/2 ins, to the firm of Messrs May & Baverstock, in Godalming, where they were sold for £840 at auction in September, 1985. The following March they were bought at Sotheby's by Spink's, the art dealers, who later sold them for considerably more to Mr Paul Mellon, the American businessman. They now hang in his collection in Virginia.

The damages were assessed as the difference between the price realised at Sotheby's and the £840 in auction, minus the costs of an expert advice and cleaning. Interest was added at 15 per cent per annum since the writ was served and costs of £20,000 were awarded to the couple.

Messrs May Baverstock — now owned by Hampton Fine Art — said last night it was studying the judgement, which finds them in breach of contract. It has 28 days to appeal and a stay of execution was ordered until a decision is made.

Mr Justice Simon Brown said that he was far from concluding that every auctioneer who missed a "sleeper" — an piece of art with a high market value —

would be necessarily regarded as negligent and each case would depend on individual facts.

However, the art world was last night predicting that dating paintings would become far more general in catalogues and insurance premiums for negligence in both international and small-scale auction houses would rise dramatically.

Mrs Luxmoore-May, aged 69, decided to sell the paintings, a wedding present from 1948, because they were dirty and she disliked them. However, after the judgment she said that she would now like them hanging in her home at Dunsfold, Surrey, rather than receive damages.

Although there have been conflicts of opinion as to whether the oils are actually by Stubbs, the judge said that Sotheby's had "justifiably" reached their own decision and catalogued the oils with full attribution.

He said: "Although it was perhaps a bold decision to attribute in the language of certainty rather than probability, I am satisfied that it was not improper."

The court had been told that Mrs Sheila Zarek, an assistant with Messrs May Baverstock, had taken the two oils to the front counter at Christie's, in King Street, London, where she said they were examined for up to ten minutes. She was told they were of little value.

The judge said he was not making a judgment on whether or not the oils were by Stubbs. The error of Messrs May Baverstock was not in failing to make a positive Stubbs attribution,

but their failure to spot the "potential" in the paintings.

He said: "What more absurd than for me needlessly to offer my inexpert view upon the correctness or otherwise of the opinion of the acknowledged world expert. Sometimes, the court is driven into such a position but not here."

"Had it not been for the defendant's breach of contract, the plaintiffs would have discovered the true potential of these pictures and sold them properly, as likely as not at Sotheby's."

The judge acquitted Sotheby's of any impropriety in giving a full attribution to Stubbs in their sale catalogue of March, 1986, when they knew that Mrs Judy Egerton, regarded as the world's leading expert on Stubbs, was not convinced of their authenticity.

He believed that Mrs Egerton's views had hardened down the years and they had taken enough steps to confirm their own view.

He dismissed Messrs May Baverstock's claim that the Sotheby's sale price was tainted by unqualified attribution and a misleading catalogue entry. "I am not persuaded that the sale price was in the event affected by Sotheby's attribution and

description. The best evidence to the contrary is that Spink's, the purchasers, knew her views anyway."

The judge accepted "not without hesitation" that Mrs Zarek had taken the oils to Christie's but the paintings were seen only fleetingly and not by anyone with real expertise.

The judge rejected the defendant's argument that the "most expert evidence" claimed the oils were probably not genuine and, therefore, they could not be negligent in failing to recognise them as such.

He said its central fallacy was the supposition that it was for the court — rather than the international art market — to decide the authenticity and value of the foxhounds.

"More particularly, the argument fails to recognise that the paintings' true speculative value could not hope to be realised until such time as the art world's buyers and experts were alerted to their possibilities and given the opportunity to reach their own conclusions upon them. They should have been."

"Whatever history may ultimately decide about their authenticity, there can be no question but that the defendants took the wrong view of them." He also rejected the argument that the Sotheby's sale price should be ignored and the value determined "objectively".

The initial valuation at Messrs May Baverstock was done by Mr Paul Thomas, a consultant valuer, who said his skills were acquired by "trial and error".



Wave of success: Mrs Penelope Luxmoore-May and her husband after the High Court hearing yesterday and the two paintings, now attributed to Stubbs, at the heart of the case

The doorway to 'a win on the football pools' — sometimes

By Andrew Morgan

The front counter at Christie's, in London, is the land of eternal hope where dealers and the public bring in antiques, coconed in brown paper, string and plastic in the hope of making a killing.

On a busy day, some 200 people are dealt with at the counter and it was here that Mrs Sheila Zarek, from Messrs May Baverstock, said during the court hearing that she brought three oils in 1985. After ten minutes, Christie's allegedly attributed one to Martin Sharp but said that two foxhounds were of little value. Christie's have no record of the occasion.

This week, many people extracted faded paintings from plastic bags only to be told by experts "from upstairs" that their value was slight. Others, like Mr Peter Jackson, an art dealer from London, emerged in a dejected mood after confirma-

tion that their purchase was shrewd.

Mr Jackson bought a painting, thought to be 17th century Italian, a week ago in Sussex for £3,000 and the auction house's experts have valued it at up to £8,000. "It would take ten lifetimes to become a complete expert but Christie's are an honest and diligent lot," he said.

If in doubt, Christie's say they keep items for research. On occasions around the world, some have been valued lowly and then command big prices elsewhere. Harriet Drummond, a specialist in water colours, says that "mistakes" — often a different appraisal from another auction house — are usually only heard about from newspaper reports.

"In some cases, it just boils down to opinion against opinion, I suppose. People may bring in an item on which they have done two years research

and then accuse us of being foolish if we miss it. That is slightly unfair."

Miss Drummond had just seen a faded painting by David Cox and consulted colleagues who priced it at £1,500 to £2,000, bringing delight to its owner. "I suppose sometimes it is a bit like being a woman from the 'football pools company'."

In one "fish-bowl" — an open office — Mrs Ann Griffin, from Plumstead, south London, was told that her oil on porcelain Madonna and Child could fetch up to £500, despite having bought it for just £10 at a car boot sale in Sidcup, Kent.

Such delight, though, was not ubiquitous. One man, also on his visit to the front counter, had hoped to make a profit on a Victorian painting he had bought in Berkhamstead, in Hertfordshire, for £125. Sadly his "sleeper" was valued at only £150 and he withdrew, defeated but wiser.

European air traffic unit will cut delays

By Harvey Elliott
Air Correspondent

A European air traffic control centre is to be developed to co-ordinate the flow of aircraft and help to prevent a repeat of last summer's delays.

A meeting of the Permanent Commission of Eurocontrol yesterday unanimously backed the plan aimed at maximizing the efficient use of the overcrowded airways.

The central control unit, which has been strongly backed by Britain, will be based in either Frankfurt or Brussels, staffed by controllers from throughout Europe and should be operational by the early 1990s.

Lord Brabazon of Tara, Under Secretary of State at the Department of Transport, who has been chairman of the permanent commission for the past year and largely responsible for pushing the rest of Europe into accepting the need for such a unit, said yesterday: "At last there is general political will to do something".

The commission also agreed to a package of 15 short-term measures to try and alleviate the worst of the problems as soon as possible.

The measures are based on improving communications between air traffic control centres and trying to predict where hold-ups may occur.

Europe has 18 civilian air traffic control systems plus 20 military control systems, as well as Eurocontrol. To fly from Heathrow to Munich, for example, an aircraft has to pass through 13 separate air traffic control systems.

Eurocontrol was set up in 1963 with the aim of providing Europe-wide air traffic control facilities. But international rivalries, nationalism and a refusal by many member states to accept there was a problem left it as little more than a research establishment responsible for providing only limited air traffic control services for high altitude aircraft.

Portfolio PLUS Accumulator

Four winners share the Portfolio prize of £4,000. They are: Mrs Joan Downer, of Carston Grove, Reading, Berkshire; Miss Nancy King, of Wallingford Road, Goring, near Reading; Mr Mark Killengray, of Beaconsfield Road, Walthamstow, east London; and Mr J J Moffat, of St Mary's Road, Mortimer, Berkshire.

Waking up to the 'sleeper' factor

Last night the art world predicted that auctioneers could face increased problems after yesterday's judgement, even though Mr Justice Simon Brown said that any future case should be decided on its merits.

Mr Robert Gowland, chairman of the Society of Fine Art Auctioneers and a director of Phillips in Chester, said: "We are all going to have to look extremely carefully at what the judgement says. Certainly, it could put an intolerable burden on competent and conscientious auctioneers if they felt that every single piece which might turn out to be valuable had to go to a leading expert."

Christie's refused to comment until they had a chance to read the judgment in full.

It is thought that salerooms, from

humble houses in the shires to international auctioneers, will take action to ensure the chances of litigation are reduced. One expert predicted that Sotheby's and Christie's in Britain would follow the practice in the United States and become more general in fine art dating.

Increased insurance against litigation for negligence is also likely. One dealer said: "Nobody is going to risk dating paintings precisely and the public will not be helped by the auctioneers covering their backs."

The Incorporated Society of Valuers and Auctioneers doubts that litigation will increase, although insurance could. "An auction house can only try to believe reasonably and we think Messrs May Baverstock did that," said a spokesman.

Attributing paintings can be highly subjective, as this case proved, and dealers enjoy recalling how a painting valued at a low price at Sotheby's or Christie's can be valued at a huge sum at the other house. One dealer said: "It happens all the time. It depends on who comes to the counter, who is in and if they are prepared to stick their neck out. This ruling could affect them deeply."

As the art market involves so much money, auctioneers are often the subject of complaint, either on account of their "commercial optimism" (when they fully attribute a work without full evidence) or for failing to spot "sleepers".

Only rarely do cases actually come to court, because big auctioneers prefer to compensate privately to avoid publicity.

Newsboy murder appeals

Crown evidence at trial 'was rubbish'

By Michael Horsnell

The Crown case at the trial of the three men convicted in 1979 of murdering Carl Bridgewater, the newspaper boy, was rubbish, the Court of Appeal was told yesterday.

Mr Benet Hytner, QC, said: "We say the bulk of the evidence against these men was such rubbish that the judge himself was constrained to repeatedly warn the jury not to accept it or only to accept it if it could be corroborated."

He said Mr Justice Drake, who presided over the trial, had disparaged many of the points put forward by the Crown.

Mr Hytner, continuing his

opening address in the appeal against conviction by the three men serving sentences for the murder, said the real killer was a former ambulance man, Hubert Spencer.

He was later convicted of shooting dead Mr Hubert Wilkes who lived next door to Yew Tree Farm, Worsley, West Midlands, where Carl was shot in 1979 when he stumbled across a robbery. Spencer had been arguing with Mr Wilkes over Carl's death, which happened a month earlier.

Mr Hytner said: "It is a matter giving rise to the suspicion that Spencer went

into a frenzy because he was concerned that, having killed Carl Bridgewater, someone was raising this matter again.

The killing followed a conversation between Spencer and Mr Wilkes's daughter Jean about Carl's shooting.

Mr Hytner said the court which heard the original appeal applications, that were rejected, was not aware of Spencer's conversation with Jean Wilkes.

James Robinson, aged 54, and Vincent Hickey, aged 34, were sentenced at Stafford Crown Court, to life imprisonment in 1979 with a recom-

mendation that they serve 25 years.

Michael Hickey, aged 26, was ordered to be detained during Her Majesty's pleasure as he was then aged 17. He has since been transferred to Park Lane special hospital, Liverpool.

A fourth man, Patrick Molloy, then aged 51, who received a 12-year sentence for manslaughter, died in prison.

The appeals, which were ordered by Mr Douglas Hurd, the Home Secretary, are being heard by Lord Justice Russell, Mr Justice Leonard and Mr Justice Potts. The hearing continues today.

Man shoots wife then kills himself in street

A man chased his wife out of their home and shot her dead in the street. Then he killed himself with the same shotgun.

Three children fled in their nightclothes to neighbours after the shootings at Bracklesham Bay, West Sussex.

Shortly before midnight on Monday, Mrs Yvonne Griffin, aged 36, ran from her home pursued by her husband, Paul, also 36, brandishing a gun.

Neighbours in Silver Way raised the alarm after the Griffins' three children, two teenagers and a daughter aged 10, ran next door.

Police arrived to find the

two bodies lying in the road. Mrs Griffin worked as a dentist's assistant at a surgery in East Wittering and her husband was a self-employed car bodywork repairer. He was also interested in flying microlight aircraft and photography.

Police said yesterday that no-one else is being sought in connection with the shootings. The children's grandparents travelled overnight from their home in Surrey to look after the children.

A neighbour said: "They were a very nice family and always seemed pleasant. It's a total shock. No one can believe it has happened."

NFC employees set for £250,000 windfalls

By David Cross

Several hundred employees of the National Freight Consortium who bought shares in the company when it was sold by the Government six years ago could earn £250,000 by early next year.

The company said yesterday that when the consortium's shares were floated on the Stock Exchange in the new year it was possible that employees, including lorry drivers, warehousemen and secretaries, who held on to their shares would be among those who stood to earn £250,000 or more.

The shares, which were

offered for £1 when the distribution, storage and travel group — best known for its Pickfords and BRS lorry fleets — was sold for £53 million, are worth more than 70 times their original value.

Shares bought in 1982 for £15,000 would return more than £1 million if the flotation price was 200p. They are now worth about 185p.

The average shareholder invested £700, an outlay now worth about £50,000. About 42,000 employees, their relatives, former employees and pensioners own more than 80 per cent of NFC.

"Slippery and hazardous", the court was told. Mr Patrick Hamlin, for the defence, said immediate steps were taken to ensure that the kitchens were cleaned up and an independent hygiene and safety consultant was brought in.

Improvements costing £93,000 were made to the kitchens, even though the hotel will close next month until 1990 for renovation.

He added: "The senior managers put forward their sincere regrets, and said: 'Plainly they have tried to rectify matters as soon as possible and indeed they have.' Two other charges relating to the Food Act were dropped and no evidence offered."

Kitchen dirt fine for Dorchester hotel

The Dorchester hotel, which is owned by the Sultan of Brunei, was fined £6,500 yesterday after the kitchens were found to be a "haven for cockroaches".

The hotel, in Park Lane, central London, admitted 17 offences under the Food Act and another under the Health and Safety at Work Act. The hearing was at Bow Street magistrates' court, central London.

Mr Geoffrey Wicks, the magistrate, ordered the company to pay costs of £1,639.

Earlier the court was told that Westminster council environmental health officers inspected the kitchens on March 4 this year after giving the management

five days' notice. Mr Geoffrey Stephenson, for the prosecution, said: "There were many defects found in the kitchen area as a whole."

The ceiling and walls were covered in "foculent dust which had gathered on grease spots; kitchen gullies were full of grime and food debris, an extractor was badly corroded and floor tiles and brickwork chipped, cracked and pitted."

A large infestation of cockroaches was found under a staff chest refrigerator.

In the larder room, used for storing raw meat and fish, a handbasin was stained and dirty.

The main kitchen area had a dirty tiled floor covered in water which was

DIAMOND SERVICE

BETWEEN LEEDS/BRADFORD AND HEATHROW, INTER AIRPORT BEATS INTER CITY.

You can fly British Midland Diamond Service between Heathrow and Leeds/Bradford in less than an hour. On any of our 10 flights every weekday.

And because each flight is Diamond Service, everyone gets the full Business Class treatment, with superb food and drinks, compliments of BM.

All for as little as £109 return if you complete your trip within 3 days.

Add to this our unrivalled reputation for personal attention and you will begin to see why BM has, once again, been voted Best Domestic Airline. And why so many businessmen are going off the rails.

HEATHROW - LEEDS/BRADFORD • LEEDS/BRADFORD - HEATHROW			
08.45	09.40	10.05	08.05
11.45	12.35	10.15	11.10
14.25	15.15	13.05	13.55
17.30	18.10	15.45	16.40
20.15	21.05	18.45	19.40

For further information ask your travel agent or call: 01-589 5599 or 0532 451991.



BRITISH MIDLAND

November 22 1988

THE QUEEN'S SPEECH

The Queen outlines busy legislation programme

In her speech at the opening of Parliament, the Queen said:

I look forward with much pleasure to a visit by Her Majesty Queen Beatrix of The Netherlands as part of the celebrations of the William and Mary Tercentenary.

I also look forward to visiting Barbados next March to mark the 350th anniversary of the House of Assembly there and to the present next autumn on the occasion of the Commonwealth heads of government meeting in Malaysia.

My Government will continue to attach the highest priority to the maintenance of national security and the preservation of peace with freedom and justice. They will maintain strong and effective defences and will stand fully by their obligations to the Nato alliance.

My Government will strive for balanced and verifiable measures of arms control and for a worldwide ban on chemical weapons. They strongly support the United States' proposals for 50 per cent reductions in American and Soviet strategic nuclear weapons. They will work for the elimination of disparities in conventional forces in

Europe with the aim of achieving a stable balance at lower levels.

My Government will continue to strive to break down the barriers between East and West and to ensure that the Vienna Review Conference on Security and Co-operation in Europe leads to further progress on human rights. They look forward to building further on the improved relationship with the Soviet Union and to a visit to this country by the Soviet leader, President Gorbachev.

My Government look forward to the completion of the Soviet troop withdrawal from Afghanistan and will continue to work for the restoration of that country's independence and non-aligned status. They will continue to play a full part in the work of the United Nations and to work for peaceful solutions to regional conflicts.

My Government will continue to work with our European Community partners to complete the single market, to reinforce budgetary discipline and further to reform the common agricultural policy. They will play a full part in multilateral negotiations designed to liberalize international trade and agriculture.

My Government will maintain a substantial aid programme, designed to alleviate poverty and to promote sustainable economic and social progress in developing countries.

My Government will continue the fight against international terrorism and against trafficking in drugs.

My Government will honour their commitments to the people of the Falkland Islands while continuing to seek more normal relations with Argentina. They will continue to discharge their responsibilities towards Hong Kong and its people and will work closely with the Chinese Government to implement the Sino-British joint declaration.

Members of the House of Commons, estimates for the public service will be laid before you.

My Lords and members of the House of Commons, my Government will continue to pursue firm financial policies designed to bear down on inflation. They will continue to promote enterprise and to foster the conditions necessary for the sustained growth of output and employment. They will maintain firm control of public

expenditure so that, while allowing further improvements in priority services, it continues to fall as a proportion of national income, thus providing scope for further reductions in taxation, as and when prudent.

A Bill will be brought forward to reform the law on local government capital and housing finance, on home improvement grants, and on the conduct of local authority business.

My Government will continue to attach very great importance to protecting our environment, both nationally and internationally.

A Bill will be introduced for England and Wales to establish a National Rivers Authority and to provide for the sale of the utility functions of the water authorities.

Legislation will be introduced to restructure and to provide for the sale of the electricity supply industry in Great Britain.

A Bill will be introduced to remove unnecessary obstacles to employment, particularly in relation to women and young people, and to alter training arrangements.

My Government will vigorously pursue their policies for reducing crime. A Bill will

be introduced to replace the Prevention of Terrorism (Temporary Provisions) Act. Legislation will be brought forward to provide for a national membership scheme to control admission to football matches.

A Bill will be introduced to replace Section 2 of the Official Secrets Act, 1911, with provisions prohibiting only disclosure of information which would be harmful to the public interest.

A Bill will be introduced to put the Security Service on a statutory basis under the authority of the Secretary of State.

A Bill will be introduced to improve and rationalize the law governing the care and protection of children.

My Government will continue to take action to raise standards throughout education.

My Government are committed to strengthening the National Health Service and to ensuring that it is developed and improved in an efficient way that offers choice to patients.

For Scotland, legislation will be brought forward to enable parents to choose that their children's schools should be managed

outside the control of local authorities. A Bill will be introduced to transfer the Scottish Bus Group to the private sector.

In Northern Ireland, my Government will continue their efforts to eradicate terrorism, to give elected representatives greater involvement in the affairs of the province, and to maintain close co-operation with the Republic of Ireland. A Bill will be laid before you to strengthen the law of Northern Ireland on fair employment. Legislation will be introduced to extend the franchise for local elections and to require from candidates a declaration against terrorism.

A Bill will be brought forward to amend the law on social security.

Legislation will be introduced to reform company law and the law on mergers.

A Bill will be brought forward to modify the driver licensing system and to provide for new systems of route guidance for drivers.

Other measures will be laid before you.

My Lords and members of the House of Commons, I pray that the blessing of Almighty God may rest upon your counsels.

Kinnock demands answers on help for pensioners

Mr Neil Kinnock asked for a clear statement in the debate on the Queen's Speech from the Chancellor of the Exchequer and the Prime Minister about the help the Chancellor intended to give pensioners.

The Leader of the Opposition said he was sure that Mr Nigel Lawson intended to help pensioners, but he wanted to make sure that the Government accepted "the reality" that up to six million of the oldest citizens were living in or near poverty.

Mr Kinnock said that he hoped that during the debate the Chancellor would answer questions about what help he was going to give to the oldest people in this country because he was sure that that was what he had in mind. If he was going to help the oldest pensioners, would he tell the House why he had felt it necessary to educate his backbenchers to give him support?

"What we want to know is whether the Government's undertaking towards pensioners' benefits are guided by the reality that there are three million retired people in this country who are in poverty officially and another three million who are very near poverty."

Was that going to be the reality which guided the Government, or was its intention going to be guided by the unfounded and unsustainable assumption that only a tiny minority of pensioners had difficulty in making ends meet?

"We want an answer to that from the Chancellor. We also want an answer to it from the First Lord of the Treasury (Mrs Thatcher)."

"I have asked the Prime Minister three times. Does she agree with the Chancellor's view expressed to the lobby? Thrice she has denied him."

Mr Kinnock said: Mortgage rates had risen, price rises had been imposed to flatten the electricity industry for privatization, and transport charges had risen.

"These price rises across that wide spectrum are all supposed to be firm financial policies designed to bear down on inflation. They do not bear down on inflation, they bear up inflation."

Use of this single weapon would have another result. As the Chancellor had admitted in his autumn statement, the effect of using interest rate rises as the sole instrument for controlling inflation was to put more heavily on investment than on consumption.

The result was that, even if

the Chancellor were to get the soft landing he hoped for, in its wake would be left an economy under-trained, under-financed and under-invested, an economy that had lost its market share and its competitiveness.

The Prime Minister had rightly said that the health of the economy and the health of the environment were totally dependent on the other.

It could reasonably have been expected that the Queen's Speech would have proposed new legislation, new regulation and new investment to face up to that great challenge.

"But it contained only one vacuous statement that the Government will continue to

Before the debate on the Queen's Speech started, the speaker, Mr Bernard Ingham, announced the pattern for the remaining five days of the debate.

Today the debate will centre on home affairs, under the title, Freedom, fairness and opportunity. Tomorrow: Social security and employment. Friday: Foreign affairs and defence. Monday: Environment and industry. Tuesday: Economy.

Michael Evans.....16
Leading article.....17
Merger rules go-ahead 25
Comment.....27
Football hooligans.....46

attach very great importance to protecting our environment both nationally and internationally."

Was it protecting that environment when research into the ozone layer, climatic changes, carbon dioxide emissions and energy efficiency were cut back and insufficiently financed?

When Britain had the dirtiest beaches in Europe, when 11 million people in this country were obliged to drink sub-standard water?

When the Government had no strategy for managing the increasing quantities of toxic, hazardous and chemical waste?

When The Lancet could report an uncontrolled outbreak of salmonella food poisoning when visits by environmental health officers were reduced because of local government cutbacks; when senior pollution inspectors resigned because of a lack of commitment from the Government?

When there were no serious proposals from the Government for conserving and reducing the use of energy, widely understood to be the single most effective policy for slowing the greenhouse effect; how could the nation believe the Govern-

ment was going to continue to protect the environment?

The Government should embrace the "green gauntlet" challenge thrown down by the environmentalist groups and introduce policies set out in that consensus document.

The privatization of a natural resource such as water and a vital service such as electricity would have no justification in commonsense. There is no reason of public service or consumer interest that could justify these self-offs. There is no industrial or strategic or economic logic to the self-offs."

The decision to cut neighbourhood policing, transport policing and crime prevention, and to close some police stations and cut the opening hours of others in Northern Ireland would be "the cause of objection and reconsideration from all parts of the law-abiding community in Northern Ireland and elsewhere."

On Sunday, the Minister of State for Northern Ireland had said of the changes being operated by the RUC that "we did not choose the priorities: it was the Chief Constable."

Mr Kinnock said: That was one of the most disingenuous and disgraceful statements made by any minister.

But that attempt by the minister to avoid blame was only "the latest edition" in a long list of such evasions.

The same evasion had been seen in the nursing dispute, with health ministers encouraging health managers to take their own nurses to court. Loyal nurses were angry and dismayed at the way they were being treated. They felt bitterness and resentment.

The Prime Minister had said last week that "we do sometimes have to sacrifice a little of the freedom that we cherish" to defend the greater freedoms. So freedom was not a matter of absolutes but a matter of balance. In this country people of all parties and those of no party now considered that that balance was shifting; that the Government was controlling and regulating.

Mr Kinnock concluded: We shall resist these shifts against the rights of the subject and many other Acts which come from this Government. We shall resist with reason and argument. As we must, I put a number of absolutes in the words of Edmund Burke that "all that is necessary for the triumph of evil is that the good people do nothing."

I appeal to good people in all parts of the House to join in stopping this shift to centralization, to control, to censorship.



"There is a price for environmental improvement and it is a good price to pay."

'Let Ingham read Speech'

The leaking of large parts of the Queen's Speech to newspapers over the past fortnight was deplored by Mr Paddy Ashdown, leader of the Democrats, when he spoke in the debate after the Prime Minister.

He said that the Government had treated Parliament with contempt.

It had asked her Majesty to turn up in here to read the Queen's Speech which had been extensively leaked in outline and in detail.

If the Government was to maintain this deplorable practice it could give the Queen the trouble next year and simply get Mr Bernard Ingham (Mrs Thatcher's chief press secretary) to make the speech.

Suddenly the Prime Minister seemed to lack an enemy and he had thought for one moment that those who polluted and despoiled the environment were to become her new enemy.

"But I can find nothing in the Queen's Speech which fulfils that original promise. I find

nothing that shows that Mrs Thatcher takes this very real threat to our future at all seriously."

Why did the passage in the Queen's Speech on defence and East-West relations use the same old rhetoric of past years as though nothing had happened?

The whole world has changed. Everything is different except the attitude of this Government which remains, as ever, frozen in the bleak rhetoric of the Cold War.

The Democrats would oppose the privatization of water. It was a foolish policy which would result in the consumer losing and in charges rising, probably massively. It was the first fruit of the curious new phrase, "bearing down on inflation."

They would also oppose the Government's plans for electricity which would not lead to a real improvement in competition.

The real question was, not who owned what, but how was

the consumer served, how was competition improved and how was the public interest best protected?

It did because the Prime Minister to lecture the world about freedom when she headed a Government so careless with our liberties. Further proposals on the Official Secrets Act would result not in more freedom of information but in further restrictions, tighter controls and more sanctions in the hands of the Government.

While he supported the Prevention of Terrorism Act as a temporary measure for Northern Ireland, the Democrats would oppose its creation as a permanent feature of the legal system. They did not accept the defeatist attitude of the Government that terrorism must be a permanent state of affairs in Britain.

The Government claimed to be radical, yet it had failed to produce a single coherent idea on what should be done to meet the challenge of the next decade.

GPs to 'buy' hospital care for their patients

By Jill Sherman
Social Services
Correspondent

A commitment to strengthening and developing the health service was underlined in the Queen's Speech.

Although no health service legislation was proposed for this session, the speech alluded to the NHS review which is expected to result in a White Paper next year.

"My Government is committed to strengthening the National Health Service and to ensuring that it is developed and improved in an efficient way that offers choice to the patient", it said.

The White Paper, which is now being drawn up, is expected to propose several pilot studies to test many of the ideas for

HEALTH

reform that have been presented to the ministerial review team since it was formed early this year.

One of the central ideas - which has strong backing from Mr Kenneth Clarke, Secretary of State for Health - is a scheme to allow family doctors to hold budgets to "buy" hospital care for their patients.

Mr Clarke claims that allowing GPs to influence where the money was spent would lead to greater efficiency since the most efficient hospitals would be rewarded with extra resources, as the money followed the patient through the system.

The GPs would have an incentive to refer to the most cost-effective services as they would be able to keep any budget surplus to improve their practice services.

Mr Clarke believes that under this scheme patients will have much more choice over where and when they are treated.

GPs will be given information about waiting lists in hospitals and will be able to "buy" treatment in private hospitals if this is quicker and more cost-effective.

Rates cash must not be used to keep down rents

By Nicholas Wood
Political Correspondent

Legislation aimed at stopping councils subsidizing rents from rate income, and tightening controls on their capital spending is to be introduced.

The measure has been denounced by Labour as the most vicious in the Government's programme because it believes it will lead to rent rises of £15 a week for the better-off 40 per cent of tenants.

It could also provoke protests from Conservative councillors and MPs worried about possible rate rises.

Dr John Cunningham, Labour's environment spokesman, said the fifth local government Bill since Mrs Thatcher came to power had all the hallmarks of being a thoroughly nasty and unfair collection of measures.

The Bill will focus on the Government's desire to outlaw the unauthorized disclosure of official information which could cause an unacceptable degree of harm to the public interest. The responsibility for

deciding whether certain information is harmful to the security of the state will be left to the courts. There will be a list of six categories of information which, if disclosed by a public servant, will lead to prosecution.

The categories in the Bill are expected to be defence, security and intelligence, international relations, information obtained in confidence from other governments or international organizations,

HOUSING

The Housing and Local Government Bill envisages changes in three key areas: housing finance, capital finance and home improvement grants.

It will also seek to reform the conduct of local authority business by preventing senior council staff engaging in public political activity and banning the co-optation of non-elected members to most council committees.

Under the present system, councils are required to maintain a housing revenue account recording housing transactions. The account may not be in deficit at the end of the year, but authorities are free to top it up from their general rate fund. They may also

switch surpluses from the housing account to the rate fund.

Through such transfers, some Labour authorities have held down rents and some Conservative ones have kept their rates low.

But ministers believe there should be a more direct link between rents and the cost of council housing. They also think the taxpayer should benefit from housing account surpluses, which are largely the product of local circumstances.

They intend to stop discretionary transfers and introduce a new housing account subsidy to replace existing forms of assistance housing subsidy, rent rebates and part of the rate support grant.

The new system means that councils running a housing account surplus - usually Conservative authorities in better-off areas - will have to surrender

SECRETS

information useful to criminals, and interception of telephone calls, mail and other forms of communication.

The Bill will strike its harshest note in the clause relating to the obligations of members of the security and intelligence services - the Government's way of describing MI5 and MI6 - to remain silent about every aspect of their work.

Any disclosure will be regarded as a criminal offence and will lead to prosecution. This is to underline the Government's determination to prevent any present or past intelligence officer from following the example of Mr Peter Wright, the former MI5 officer who

detailed alleged security service operations in his book *Spycatcher*.

But the Bill will make clear that if members of the media disclose information relating to security and intelligence, the prosecution will have to prove beyond reasonable doubt that it was likely to cause damage.

The Campaign for Freedom of Information said yesterday that it would fight the Bill. It said the proposed changes would be unacceptable without a public interest defence, under which a defendant could plead that disclosure of information was justified because it revealed serious wrongdoings.

FOUR BILLS TO START IN UPPER HOUSE

It is this aspect that could provoke opposition from Tory backbenchers alarmed at the prospect of what they regard as thrifty councils being made to subsidize profligacy.

The Department of the Environment insisted yesterday that there was no suggestion that rents should be forced to unreasonable levels, but maintained that surpluses generated from normal rent levels should be used to help areas most in need.

The Bill will also seek to cut council debt, which stood at £45 billion at the end of 1986-87, and stamp out "creative accounting" through new curbs on capital finance. There will be a control on all forms of credit.

Peers were surprised to learn the Football Spectators Bill will be launched in their House. It will be piloted through by Lord Cairns, the Minister for the Environment, and Lord Ferrers, the Home Office Minister in the Lords. The Bill will start in the Lords because Lord Cairns will need to concentrate on the water privatization Bill later in the session.

The most contentious measure with a Lords' start is the Children Bill giving greater protection for children and new rights for parents in the wake of the Cleveland affair.

Peers were surprised to learn the Football Spectators Bill will be launched in their House. It will be piloted through by Lord Cairns, the Minister for the Environment, and Lord Ferrers, the Home Office Minister in the Lords. The Bill will start in the Lords because Lord Cairns will need to concentrate on the water privatization Bill later in the session.

The most contentious measure with a Lords' start is the Children Bill giving greater protection for children and new rights for parents in the wake of the Cleveland affair.

Peers were surprised to learn the Football Spectators Bill will be launched in their House. It will be piloted through by Lord Cairns, the Minister for the Environment, and Lord Ferrers, the Home Office Minister in the Lords. The Bill will start in the Lords because Lord Cairns will need to concentrate on the water privatization Bill later in the session.

LORDS

Bills dealing with child abuse, football hooligans, mergers and monopolies and transport technology are expected to be introduced in the Lords before Christmas.

They are being started in the Lords to even out the workload between the two Houses and prevent a backlog of Bills coming up from the Commons late in the session.

The most contentious measure with a Lords' start is the Children Bill giving greater protection for children and new rights for parents in the wake of the Cleveland affair.

Peers were surprised to learn the Football Spectators Bill will be launched in their House. It will be piloted through by Lord Cairns, the Minister for the Environment, and Lord Ferrers, the Home Office Minister in the Lords. The Bill will start in the Lords because Lord Cairns will need to concentrate on the water privatization Bill later in the session.

The most contentious measure with a Lords' start is the Children Bill giving greater protection for children and new rights for parents in the wake of the Cleveland affair.

Peers were surprised to learn the Football Spectators Bill will be launched in their House. It will be piloted through by Lord Cairns, the Minister for the Environment, and Lord Ferrers, the Home Office Minister in the Lords. The Bill will start in the Lords because Lord Cairns will need to concentrate on the water privatization Bill later in the session.

The most contentious measure with a Lords' start is the Children Bill giving greater protection for children and new rights for parents in the wake of the Cleveland affair.

Peers were surprised to learn the Football Spectators Bill will be launched in their House. It will be piloted through by Lord Cairns, the Minister for the Environment, and Lord Ferrers, the Home Office Minister in the Lords. The Bill will start in the Lords because Lord Cairns will need to concentrate on the water privatization Bill later in the session.

Decision Makers Ltd
One of Britain's most experienced
political teams

Does the Queen's
speech affect you?

Ensure your voice is heard in the right
place - contact Maureen Tomson
Premier House, 20 Gladstone Street,
London SE1 0EP
Tel: 01-583 6731 Fax: 01-583 6732

THE QUEEN'S SPEECH

Bills to end fraud and job discrimination

EMPLOYMENT

By Philip Webster
and Tim Jones

New rules requiring people claiming unemployment benefit to show they are actively seeking work form the central feature of the Social Security Bill.

Existing unemployment benefit legislation is to be changed to provide that claimants should not only show that they are "available" for work, but that they are taking active steps to find it. Otherwise they will risk losing their benefits.

The proposal immediately came under attack last night from Mr Robin Cook, the shadow health secretary.

He said it was not an attempt to catch real cases of fraud, but was intended to deter genuine applicants from applying by forcing them to go through "humiliating hoops". There was already a whole battery of weapons available to the social security and employment departments to stop non-genuine claimants, he said.

The Government also promised an Employment Bill which will remove unnecessary obstacles to the employment of women and young people, and disavow the Training Commission.

It will repeal legislation discriminating in employment and training matters against



The Queen and the Duke of Edinburgh proceeding from the Royal Gallery to the Chamber of the House of Lords

women. Women will be able to work in the coalmines, and some restrictions on their working with machinery in factories will be lifted.

The Bill will remove restrictions on the hours of work of 16 to 18 year-olds, including the ban on night work.

Mr Norman Willis, general secretary of the TUC, said the proposals were "among the most offensive" in the Queen's Speech, which contained a series of "divisive measures that will cause further damage to the fabric of our society".

He said: "It is offensive to

remove protection for young people at work. The Government will be sending them up chimneys next. There is no evidence that the removal of measures, some of which date back to the 1870s, will help the industry or young people."

The CBI said the measures

were generally to be welcome, but said some protection was likely to be necessary to protect young people against possible exploitation by unscrupulous employers. The CBI also welcomed the lifting of the "anti-qualified legislation" concerning the employment of women.

The new crackdown on unemployment claimants is allied to measures being taken by the Department of Employment to stamp out benefit fraud.

The number of fraud investigators is to be increased by 100 to more than 800. The move comes after a recent survey in London showing that while 280,000 were out of work, there were 150,000 unfilled vacancies.

The Social Security Bill is also to extend from 75 to 80 the upper age limit for entitlement to a mobility allowance, and to abolish the Treasury supplement to the national insurance fund.

That will mean that all the money in the fund will in future be raised by national insurance contributions and not, as before, partly by taxation.

Mr Cook said that all national insurance benefits would now be funded by the workforce that paid into them. There was therefore no case for Mr Nigel Lawson, the Chancellor, to talk about mean-testing of such benefits: pensioners had paid their contributions and were entitled to the benefits.

The Employment Bill is to exempt firms with fewer than 20 employees from the requirement to give employees statements of disciplinary and grievance procedures; and extends from six months to two years the period of continuous employment necessary to qualify for a statement of reasons for dismissal.

Scotland to join opt-out scheme

By David Tytler
Education Editor

EDUCATION

Controversy will continue to surround Britain's schools and universities in the next 12 months, with Scottish parents being given the right to opt-out of local authority control in common with England and Wales.

The Queen's Speech committed the Government to "take action to raise standards throughout education" and to introduce legislation for Scotland to give parents the right to choose grant-maintained status.

The Educational Institute of Scotland, the country's teaching union, will campaign vigorously against the proposal, which it sees as the Anglicization of Scottish education.

Mr Kenneth Baker, Secretary of State for Education and Science, faces battles on three fronts in England and Wales: the first decisions on schools wanting to opt-out of local authority control; the announcement of further city technology colleges; and plans for top-up student loans.

Fourteen schools have so far embarked on the opt-out procedure. Many of those are facing either closure or merger in local education reorganization plans aimed at cutting the number of surplus school places, and seeing out as their only chance of survival.

The first grant-maintained schools are expected to be functioning by next September. But it is likely that Mr Baker, who has to decide whether opt-out plans are viable, will turn down some schemes, so acting against parental wishes.

That could cause some embarrassment as a central aim of the Education Reform Act is to increase parent power in schools in England and Wales.

Mr Baker will also face criticism over the CTC programme which is progressing more slowly than he would have liked, largely because of the shortage of sites.

Parental and political objections will have to be overcome if he decides to close existing schools to make way for new colleges. So far, only one has opened, with two more next year. The original plan was for 20 by 1990.

Mr Baker will also have to finalize his scheme for student top-up loans, which the Government sees as essential in reducing the burden to the taxpayer. He has indicated that if the High Street banks are not prepared to co-operate in the scheme he will seek alternative arrangements, with either the National Giro or foreign bank.

Learning lessons from Cleveland

By Frances Gibb
Legal Affairs Correspondent

CHILD CARE

A Children's Bill with measures for the emergency protection of children and increased rights for parents is expected to be introduced in the Lords this week.

The Bill comes in the wake of the Cleveland child abuse scandal and is being heralded as the "most important change in child care law in decades".

It will reform muddled public and private law on the care of children - now covered by more than 30 often contradictory statutes - giving all involved a clearer idea of their powers, rights and duties.

But the Bill will include no proposals for a Family Court. The Lord Chancellor has made clear that he wants to reform family law before changing the structure of the system.

Not will it establish an office of child protection: proposals for such an office - to scrutinize local authority care applications - have been widely criticized.

A main proposal is the emergency protection order, lasting a maximum of eight days, to replace the 28-day place of safety order widely used in Cleveland. Local authorities will have to obtain court approval each they want to take a child into care and show an order is in its best interests because its safety is at risk.

Mr David Mellor, Minister of State at the Department of Health, told the Law Society conference three weeks ago that the reform would put greater emphasis on action to avoid children being put into care.

The Bill would aim to steer a "careful path between effective protection for children who are

at risk, and respect and encouragement for the rights and responsibilities of parents".

Councils' powers to take children into care will be much more strictly circumscribed: they will not be able to assume responsibility for a child by passing a parental resolution.

Social services departments will need a court order to keep a child in care against parents' wishes and no order will be made unless the court considers it the most effective way of safeguarding the child's welfare.

Children will be removed only if there is reasonable cause to believe it is an emergency and the child's safety is at risk; and there will be a duty to return the child as soon as the risk has passed.

The Bill is expected to follow the White Paper on child care law published nearly two years ago in the wake of the deaths of Jasmine Beckford and Kimberley Carlisle.

That emphasized that parents should have rights of attendance at all court hearings, "reasonable" rights of access to their children and rights of appeal against care orders.

It will also contain new criteria on which courts must be satisfied before making care or supervision orders, and courts will have to appoint a social worker as guardian *ad litem* to represent the child's interests.

Recent reforms making parents and grandparents parties to care proceedings will be extended, so that anyone whose legal position could be affected can apply to the court to be parties.

OUR FIRST SMEAR CAMPAIGN WAS A GREAT SUCCESS



We've always believed that our relationship with our audience is a rather special one.

But even we were surprised by the response to an item on cancer screening tests.

Tens of thousands of women jammed our switchboard and clogged our mail system asking for more information on smear tests.

How we helped 100,000 women.

To make sure these women were better informed on preventing cervical cancer, we then produced a TV-am fact sheet in five languages.

And, with full Government support, sent out a total of 100,000 to women all over Britain.

Indeed, so successful was our campaign it won a

commendation in the Argos Awards for a consumer affairs programme.

Over the years we've helped literally millions of people through our campaigns.

Exposing time share touts, for example, saved countless people large sums of money.

While last years Caring Christmas Campaign made it a better Christmas for over 1 million old people.

Next week we start a new campaign; exposing the poor standard of nursery education in Britain.

So you see, at TV-am we don't just entertain our 15 million viewers. We tackle their problems, too.



Automatic guidance on beating traffic jams

By Rodney Cowton
Transport Correspondent

TRANSPORT

Ministers will be given powers to license and regulate automatic car navigation systems, which will enable drivers to find the best and most traffic-free routes to their destinations.

The British system of car navigation is known as Autoguide, and a rudimentary system has been on trial on a single route in central London since April. That is planned to be extended to cover many of London's radial roads inside the M25, in the hope of having a fully developed and commercial system by the early 1990s. That would then be introduced nationally.

The system will operate through beacons at road junctions picking up information about traffic flows. That information will be relayed electronically to a control centre, where it will be collated. Guidance on route planning will then be transmitted to vehicles equipped with receivers.

The pilot scheme will probably have about 300 beacons,

with 1,000 vehicles being equipped to use the information gathered.

Legislation is required to enable the Department of Transport and the Welsh and Scottish offices to regulate schemes so they are compatible; and also because installing sensors and other equipment may involve roads being dug up, which is permitted only with statutory authority.

Another element of the legislation will be to harmonize British driving licences with regulations to be introduced by the European Community.

The separate licences for drivers of cars, heavy goods vehicles and public service vehicles will be abolished and replaced by a single document indicating which classes of vehicle the holder can drive.

It will also change the regulations on how often truck and bus drivers have to renew their licences.

Big rises in water bills

UTILITIES

Substantial increases in water bills will be the most noticeable accompaniment to privatization for most householders in England and Wales.

Northumbria Water recently projected an increase of a third in average bills of £100 a year. Elsewhere, estimates of increases in the annual charges for water and sewerage run from 20 to 50 per cent.

But ministers are anxious to dispel the idea that the increases will be caused by privatization. Mr Michael Howard, the minister for water and planning, has emphasized that consumers must expect to pay for new levels of investment in water treatment to improve the quality of tap water to high European Commission standards.

For electricity consumers,

privatization is more of a gamble. The Department of Energy has avoided predicting the effect on bills. The main factor is whether the electricity suppliers will be able to cut their costs by buying cheaper imported coal.

It has become clear, however, that consumers will have to pay more to cover the additional cost of generating electricity by nuclear power.

The extra will maintain nuclear power stations owned by the Central Electricity Generating Board; and pay for decommissioning existing stations and disposing of the nuclear materials they contain.

STANDARD



Quite apart from the Savanna's distinctive style you'll appreciate the standard fit roof luggage rails on all models.

Carrying a long load may be too much for your car boot. Or even your estate, if you've got a rear passenger. But on saloon or Savanna GTS models and above you'll find a 60/40 split rear seat as (you guessed it) standard.

STANDARD



STANDARD



STANDARD



You'll find an electric glass sunroof on all saloons from the TS upwards.

STANDARD



The legendary comfort of Renault's monorace seats is standard throughout the range.

STANDARD



The Savanna's internal adjustment of the headlamps deals with heavy loads. Both Savanna and Saloon have a "lights on" warning buzzer on GTS models and above.



November trade-ins obviously aren't the only things we're being generous with.

When you buy a Renault 21 or 21 Savanna, you might get more than you expected.

For a start, there's a range of 1.7 litre and 2.0 litre fuel-injected engines. Even a 2.1 litre diesel or turbo diesel. (All offering very generous performance.) And a front wheel drive chassis Motor magazine called "possibly the best there is".

What's more unexpected is our generosity with "extras", as a glance around this page will tell you.

Perhaps the real surprise, though, is a standard feature which isn't quite so easy to show. We think it something of a clincher.

Selling such generously equipped cars has given Renault dealers their best year ever.

So if you really want to see some unexpected generosity, why not pop along to your local Renault dealer with your old car?

Between now and the end of November he's never been in a better position to offer you a little extra for it when you buy a new Renault 21 or 21 Savanna.

The Renault 21 range from £8,100 to £16,900. Telephone 0800 400 415 for your nearest dealer or a brochure. All Renault cars have a twelve month unlimited mileage and six year anti-perforation warranty.

STANDARD

RENAULT 21 RANGE FROM £8,100.

Cars featured Renault 21 Ti and Renault Savanna GTX. Both with optional alloy wheels. Prices (correct at time of going to press) exclude 15% VAT, Car Tax, sound system and front/rear seat belts. Number plates and delivery extra. RENAULT recommends Shell lubricants.



ICI to man
chemicals
ecological

actor's libel action
'drug aid' story

World War pilot
C nets £99,000

monstration delay
alley Point inquiry

ICI to manufacture chemicals that are ecologically safe

By Pearce Wright, Science Editor

Two chemical plants, each costing £30 million, are to be built by ICI to produce the first ecologically safe substitutes for substances used in refrigerators, air conditioning systems, aerosols and plastic foam manufacture that are destroying the ozone layer in the upper atmosphere.

The new agents will replace the hazardous group of CFCs, chlorofluorocarbons, that damage the environment in two ways. They will add about 50p to the cost of a domestic refrigerator and 10 per cent to an aerosol.

However, they will provide a safe alternative to the existing range of materials that are "eating" the shield of ozone molecules in the stratosphere which filter the life-threatening forms of ultraviolet-B radiation from the Sun and prevent them from reaching the ground.

The hazardous CFCs also contribute 15 per cent of the so-called greenhouse gases being discharged into the atmosphere and threaten a global disruption of the climate. The new compounds have been developed under a £50 million research pro-

gramme to synthesize a chemically stable, non-poisonous, fireproof and environmentally harmless range of molecules.

The first member of the family, called HFC 134a, which denotes hydrofluorocarbon, will be made at a factory due for completion in 1991 at the company's site at Runcorn, Cheshire. The second factory will be completed a year later in the United States.

HFC 134a is a substitute for CFC 12 in refrigeration and air-conditioning applications and accounts for about one-third of all uses.

Restrictions on the production and emission of CFCs, agreed at an international meeting in Montreal, Canada, in September last year, placed an immediate freeze on levels of consumption and called for a 50 per cent cut over the next 10 years.

The agreement also covers CFC 11, CFC 113, CFC 114 and CFC 115—used variously in plastic foam and insulation manufacture, aerosols, solvents in the electronics industry, dry cleaning fluid and refrigerants. Another group of

materials with similar properties, called Halons 1211, 1301 and 2402, are included in the restrictions.

Car manufacturers believe motorists are now prepared to pay more than £500 extra for cars with much-reduced toxic exhaust emissions, even though in Britain "clean" cars are not yet mandatory under EEC legislation (Daniel Ward writes). For larger cars this will not take effect until 1992.

Audi UK is considering selling only "clean" catalyst equipped cars in 1989. Mr Peter Cover, Audi UK's sales and marketing director, said yesterday: "There is now an inevitable momentum in the UK for cleaner cars".

Mr Cover said the final decision will depend upon the availability of unleaded petrol. Leaded four star petrol cannot be used in catalyst-equipped cars.

The Forestry Commission is considering legal action against Mr Frank Bayada, the new owner of the 34-acre Brockenhurst Copse, one of the most important wildlife sites in the New Forest, Hampshire, after discovering that he has bulldozed it.

Leading the fight against school truancy

Mrs Angela Rumbold, the education minister, will launch a government drive today to cut record levels of truancy and absenteeism in schools. Peter Davenport joined Bradford's anti-truancy patrols for a day to see how one city is tackling the problem.

It is 9.30 am in the briefing room of the central police station in Bradford, West Yorkshire, and Sergeant Martin McKeown is outlining the day's objectives.

Each of six uniformed policemen is partnered with an education welfare officer. The teams will patrol selected parts of the city looking for truants. Other welfare officers, in civilian clothes, will act as "spotters".

Within the first 30 minutes of Sergeant Alf Roper's patrol, 10 children, mostly teenage boys, are "lifted" and taken to the education welfare office next to the police station.

The reactions of the truants vary. One teenage girl is in tears; a boy in a red baseball cap, an earring dangling from one lobe, is apparently unconcerned.

Previously, such children would simply have been returned to their schools after their excuse for being on the streets was checked.

It is here that Bradford's experiment at combating truancy differs from other attempts. Welfare officers contact the parents of truants and ask them to visit the education welfare office. They are interviewed with their children to try to uncover the reasons



PC Nicholas Whitcombe and Mr Dean Choudhary, a welfare officer, talking to truants in Bradford yesterday.

behind absenteeism. Those usually include difficulty with lessons or some sort of family disruption.

The pupils' future behaviour is closely monitored through contact with parents and teachers. Only a few are caught playing truant more than once.

Bradford has 85,000 children at 280 schools and the anti-truancy patrols, held on

random days each week, are being stepped up in the approach to Christmas.

Truants present two main problems to the police. Sergeant McKeown says 17 per cent become involved in crime, usually shoplifting or theft from cars. There is also the risk, in an age of heightened awareness of child abuse, of truant pupils becoming the victims of crime themselves.

The city's anti-truancy patrols have been running for a year. A provisional report has been sent to the Home Office and a more detailed survey will be prepared in the new year.

Although no national statistics are available, it is estimated that every day in Britain, one in 13 pupils — about 7.5 per cent of the country's nine million schoolchildren — is absent from

school. Truancy is thought to account for about 40 per cent.

In a speech to the Association of Metropolitan Authorities in Doncaster today, Mrs Rumbold is expected to urge local authorities to keep a closer check on truancy, its cause, and possible solutions.

One option may be to design a curriculum that makes lessons more attractive to the persistent truant.

Actor's libel action on 'drug aid' story

Richard Harris, the actor, claimed libel damages in the High Court yesterday over allegations that he had used his own methods irresponsibly in an attempt to lure his son off hard drugs.

Mr Harris is suing over the article in the gossip column of the *Daily Star* newspaper in September last year.

Mr Harris claims the story means that he had only just begun to heed professional advice to help his son, Jamie, aged 25, a heroin addict, having until recently irresponsibly tried to lure him off hard drugs by using his own methods.

He also says the article gives the impression that he talked to a gossip columnist about his family's problems.

Mr David Eady, QC, for Mr Harris, told Mr Justice Michael Davies and a jury that the past few years had been plagued with problems for the actor.

He said: "From 1984 to 1987 his younger son had suffered from a drug problem".

Mr Harris and his former wife Elizabeth were "preoccupied" during those three years with the problem. Then in November 1986 the actor's younger brother, Dermot,

died suddenly.

Mr Harris was distraught and set up the Dermot Harris Foundation in memory of his brother, to help disadvantaged students.

It was Mr Harris's fundraising attempts for the foundation that brought about an interview with Mr John McEntee, an Irish newspaper journalist, in August last year.

The two men continued their conversation "off the record" after the interview.

Mr Harris said that he never spoke about his son because Jamie had been hounded by the press in the past, but he relented.

Mr McEntee "did the dirty" on Mr Harris by "betraying and exploiting his trust", Mr Eady said.

He did a "deal" with the *Star* and a version of the story was published.

Mr Harris said: "I was angry and I am still angry about it. He was a friend of my brother. I assumed he wouldn't do what he did."

The actor is suing the publishers of the *Star*, Express Newspapers and the editor of the gossip column, Mr Neil Mackwood, who deny the words are defamatory and say they are true.

The hearing was adjourned until today.

World War pilot's VC nets £99,000

The Victoria Cross awarded to William Leefe Robinson, the first pilot to shoot down a Zeppelin, sold for £99,000 at Christie's London yesterday, nearly £40,000 more than its estimate.

It was bought by an unnamed Englishman who stood bidding at the back of the crowded room, and fled immediately after the sale.

The medal, which was offered with mementoes such as Robinson's travelling clock, his "lucky coin" and five pieces of the ill-fated Zeppelin he shot down from his biplane, had been sent for sale by Robinson's niece, Mrs Regina Libin of Haywards Heath, West Sussex.

The proceeds will go towards a new charity, A Medal for Life, to provide nursing for children with leukaemia.

Mrs Libin said after the sale: "My uncle would certainly have approved. He was a get-up-and-go man. If there was a deed to be done, off he went."

The attack on the SL11 in 1916 was one of the most celebrated events in the First World War, turning Robinson

into a national hero. Three Zeppelins had been bombed in 1915 (two in their hangars, one as it descended for landing), but this was the first to be hit as it flew 12,500 ft over north London.

At Sotheby's yesterday a vast Chinese "Mappa Mundi", in six sections each more than two metres high, and showing the "10,000 countries of the earth" fetched £209,000. It was bought by the Dutch dealer Nico Israel, and was top lot at the second section of the Library of the Pall Mall bookseller Philip Robinson.

The price for the Chinese "Mappa Mundi" was an out and out record for a printed map.

The map, designed to fill a folding screen, was published in 1602 by Father Matteo Ricci, the first Jesuit to enter China.

Demonstration delays Hinkley Point inquiry

Two protesters in white protective suits yesterday briefly halted the Hinkley Point nuclear power station public inquiry in Cardiff.

Shortly after the session began in the city's New Theatre Mr Joseph Harries and Mr Graeme Pratt walked on to the stage carrying a dustbin of mock nuclear waste.

When they refused to leave Mr Michael Barnes QC, the inquiry inspector, ordered a 10-minute adjournment.

A little later he called another break after a local Communist Party representative, Mr Max Wallis, tried to make his own statement.

The inquiry, which began

last month, had moved to Cardiff from Camington, Somerset, to hear some of the 4,000 Welsh objections.

Later yesterday, after 100 demonstrators had ringed the theatre, Mr Harries said his protest had been on behalf of those Welsh objectors who feared they were not being allowed enough time to put their case against the £1.5 billion pressurized water reactor at Hinkley Point, 20 miles from Cardiff.

After the disruptions Mr Jon Owen Jones, a Cardiff Labour councillor, said 300,000 people would have to be evacuated from the city in the event of an accident at Hinkley Point.

BVLGARI

JEWELLERS

172 NEW BOND STREET, LONDON W.1.

ROMA • NEW YORK • GENEVE • MONTE CARLO • PARIS • MILANO • TOKYO • HONG KONG • SINGAPORE • OSAKA

Triumphant Mulroney kicks off final phase of controversial accord

Watershed poll clears way for trade pact

From Christopher Thomas, Ottawa

Mr Brian Mulroney, the Canadian Prime Minister, who was returned with a clear but substantially reduced majority in Monday's general election, will ratify a sweeping trade pact with the United States.

He is the first Canadian to win an election on an outright pledge to take his country into closer, formal economic union with the United States — a development long regarded by many Canadians with deep suspicion.

The election marks a watershed in relations with the southern neighbour, clearing the way for the creation of a tariff-free North American trading bloc that is widely regarded as a counterweight to greater European economic integration.

The election, which amounted to a referendum on the pact, ends nearly a century of attempts to tie the two economies together in a formal trading relationship in which cross-border obstacles are all but eliminated. As tariffs are abolished over the next decade, Canadian and American businesses will find themselves competing equally in the two countries.

Mr Mulroney's Progressive Conservatives, who went into the election with 211 parliamentary seats after a 1984 landslide, took 170 seats in the 295-seat Parliament, with the

Liberals capturing 82 — more than double their 1984 performance — and the New Democrats a record 43.

But in a stunning blow five Cabinet members lost their seats — the Solicitor General, Justice Minister, Public Works Minister, Environment Minister and Communications Minister.

One big question now is whether Mr John Turner, the Liberal leader, can survive. Since taking over from Mr Pierre Trudeau in 1984 he has fought off several internal rebellions, leaving the party divided and demoralized. At one point it almost went bankrupt.

The outcome has silenced speculation that the Liberals were about to be dislodged by the New Democrats, a socialist party, as the official opposition. The Liberals increased their representation in Parliament while the New Democrats were solidly confirmed as the third party, losing two of their 13 seats in Ontario and several star candidates in the Prairie Provinces.

Mr Edward Broadbent, the New Democrats' leader, had hoped at least to hold the balance of power in a minority parliament. His party spent a third of its election budget in Quebec in the hope of bolstering its claim to be a national party. Mr Broadbent may now face a leadership battle.

The trade deal raised old

antagonisms between French-speaking Quebec Province and Ontario, where academics and leading politicians mounted a fierce campaign against the pact. Quebec's political leaders said the campaign was another example of Ottawa trying to protect its economic supremacy at Quebec's expense by denying access to American markets.

But surprisingly, Ontario voters fell behind the pact, turning the tide for Mr Mulroney after the Atlantic provinces demonstrated opposition to the accord in the first returns on election night, evidently out of fear that it would threaten traditional government-backed regional development programmes.

The election ended more than 50 years of Liberal domination of Quebec by giving the Progressive Conservatives 62 of the province's 75 seats. That dashed Liberal hopes of returning to their traditional, overwhelming level of support in the province.

Quebecois, who do not share the fears of English-speaking Canadians about cultural domination by the US, were clearly convinced that Mr Mulroney, who was born in a Quebec mill town, could be trusted to continue supporting the province with substantial government grants and subsidies.

The Prime Minister also convinced them that he would

keep the bargain of the 1980 referendum by pushing for constitutional change under the Meech Lake Accord, which would recognize Quebec's distinctive position in Canada. It has long been one of Mr Mulroney's cherished political ambitions to displace the primacy of the Liberals in Quebec and to be accepted by his own people as the defender of their interests.

It was impressive that he achieved that ambition while simultaneously convincing Ontarians that it was time to look outwards, rather than to build walls around the province's economy. His victory in Ontario was all the more sweet because every opinion poll had pointed to a crushing rejection of the his party and, therefore, the free-trade agreement.

Mr Mulroney's comeback has been remarkable: after an indecisive and scandal-plagued initial two years in power, the Conservatives had dropped to third place in opinion polls with 22 per cent, the lowest ever recording for a party in power.

He captured 43 per cent in the election, 7 per cent down from 1984.

The Liberals took 35 per cent, a 7 per cent increase, while the New Democrats remained almost static with 18 per cent. The remainder of the vote was split among smaller parties.



The right balance: Mr Mulroney kicking a balloon during his election victory celebrations.

America delighted by decisive victory

From Michael Binyon, Washington

Americans were delighted by the conclusive victory of Mr Brian Mulroney and expressed their confidence in the Free Trade Agreement and continuing close relations with their northern neighbour by buying Canadian dollars.

President Reagan was also expected to send a telegram of congratulation to Mr Mulroney, with whom he established a warm relationship. Mr Reagan's resolute

defence of the trade agreement and dismissal of the doubts about it raised by the opposition Liberals provoked an angry reaction from Mr John Turner, the Liberal leader, who accused him and Mrs Thatcher of intervening in Canadian affairs.

Trade officials, expressing relief, said a rejection of Mr Mulroney, and by implication the Free Trade Agreement, would have set a precedent

that would have thrown a shadow over other multilateral trade agreements.

Americans were also surprised and hurt by the emotional outpouring of anti-American sentiment released during the Canadian campaign.

Most Americans are unaware of Canadian fears of political and economic domination, and reacted sharply to suggestions that

they were bullying Canada or trying to force American values and way of life on their neighbour.

The strong appeal of anti-American nationalism, however, will remain as a warning to the Bush Administration, which is now likely to be more sensitive to lingering Canadian worries on the Free Trade Agreement and especially on acid rain and other environmental issues.

Thatcher gives new hope to Moscow for better relations

From A Correspondent, Moscow

Mrs Thatcher has given Moscow new hope of improved East-West relations during her visit to Washington, according to the Soviet Foreign Ministry spokesman.

With less than a month to go before President Gorbachev visits Britain, Mr Gerasimov noted that the Prime Minister had said the relationship with the Soviet Union was no longer one dominated by a cold war but "a new relationship resting on a much broader basis" than had been the case up till now.

"The words uttered by another British Conservative leader, Winston Churchill, in his Fulton Speech in March 1946 come to mind," Mr Gerasimov said at a Soviet

youth conference. "The cold war is generally reckoned to have started at that moment. To what extent does the world have to change for new generation British leaders to close the hard page in the history of international relations, the page which had been opened by their predecessors?"

Mr Gerasimov said Mrs Thatcher, with good reason, had recognized new relationships between East and West. But she had made a "regrettable reservation rooted in the subconsciousness of the cold war period" by referring to the Iron Curtain which she said still existed between East and West.

"A reference to the Iron Curtain in the age of glasnost

looks like an anachronism to say the least," Mr Gerasimov said. He said the Kremlin concluded from Mrs Thatcher's remarks in Washington that her condemnation of the cold war constituted evidence of a reassessment of the basic principles of relations between East and West.

Asked whether Mr Gorbachev would invite the Queen to visit the Soviet Union during his visit to Britain, he said: "That is a hypothetical question and we should not anticipate events."

● MOSCOW: Sergei Seder, who was shot in Moscow in 1937 after his father, the revolutionary leader Leon Trotsky, was alleged to have plotted to kill Stalin, has been rehabilitated (Reuter reports).

Soviet shuttle a 'costly mistake'

From John Wilford, New York

Fresh from its triumphant first flight in space a week ago, the Soviet Union's new space shuttle now faces the same challenges and criticisms that are confronting its American competitor.

The most outspoken opponent of the programme, Mr Roald Sagdeyev, the retiring director of the Space Research Institute in Moscow, said that the Soviet shuttle was "an outstanding technological achievement" but a costly mistake.

"It went up; it came down," said Mr Sagdeyev, who is visiting the United States with Dr Andrei Sakharov, the Soviet scientist and human rights campaigner. "But it had absolutely no scientific value," he said. "My personal view is that American experience with the shuttle indicates that from the point of view of

cost efficiency, the shuttle is in deep trouble. It is much simpler and cheaper to fly a payload with any kind of expendable vehicle."

Soviet officials, in describing their shuttle in recent days, were especially vague about its purpose. They said it could be used to bring heavy payloads back from orbit for repairs but gave no hint what those payloads might be.

American experts on the Soviet programme say they could see no immediate justification for a fleet of the reusable Soviet shuttles. Some speculated that in the long run it might be the first step towards assembling and operating a large orbiting space station in the next decade.

The Russians themselves may not know what they will be using the shuttle for," said

an American specialist on Soviet technology.

Few years ago Soviet officials complained that their shuttle was just a misguided effort to match the US. But not until recently had they become bold enough to criticize their programme directly and in public.

In an unusually blunt article recently on Soviet science, Mr Sagdeyev asserted that the American shuttle, and by implication the Soviet version too, was a costly mistake.

"The US aerospace industry, like the Soviet industry bureaucracies, used its influence to subvert the logic of science," he wrote. "We have put too much emphasis on manned flight at the expense of unmanned efforts that produced more scientific information at lower cost."

Mr Sagdeyev is a scientist

whose main interest is, unmaned exploration of the planets through increasingly international co-operation, and his objections to the shuttle and manned flight echo those of American scientists in similar positions.

But the Soviet scientist is also a close adviser to President Gorbachev and has become more outspoken as the President's reformist regime in Moscow has secured its hold on power.

"It's clear there's opposition to the shuttle in the Soviet Union," said Mr Marcia Smith, an analyst of the Soviet space programme. "Mr Sagdeyev is more openly critical than others, he said, because he either 'has the blessing of Gorbachev and is immune, or else he's really taking a risk'."

(New York Times)

ON SALES SIGNED BEFORE 31st DECEMBER 1988
SPECIAL DISCOUNT OF UP TO £10,000

SONESTA BEACH VILLAGE wishes to complete before year end, the sale of its projects in the COSTA DEL SOL and, as a result, is offering a discount of up to £10,000 to those purchasing a completed unit at its LOS FLAMENCOS VILLAGE at Puerto de la Duquesa, situated midway between Gibraltar and Marbella.

Beautiful beachfront homes in Andalusian village style in Puerto de la Duquesa, a resort offering every service and amenity expected in a community such as: Golf, Marina, Beach, Restaurants, Shops and much more.

PRICES FROM £50,000-150,000
(FINANCING AVAILABLE)
LIMITED NUMBER OF SEATS AT LOW PRICES PRE BOOKED FOR INSPECTION THIS DURING DECEMBER

CALL OUR UK OFFICE For complete information
TEL. 0534-59985/59987 OR MAIL THE COUPON

SONESTA BEACH VILLAGE
Fonthill, Trinity Hill, St. Helier, Jersey, Channel Islands. FAX: 0534-27808

NAME _____
ADDRESS _____
TEL _____

A hard slog for the French Prime Minister

Rocard beset by sea of troubles

From Our Own Correspondent Paris

It is exactly six months since Michel Rocard moved into the Prime Minister's office at the Matignon, and he concedes it has been a hard slog. Small and slight with a rather perplexed air at the best of times, Mr Rocard must occasionally feel like Hamlet contemplating a sea of troubles.

Beset for weeks by a nationwide wave of public sector strikes and go-slows calculated to enrage the French (and they do), he has also been given the roughest of rides trying to get next year's budget through Parliament before 1989.

And as the left wing of M Rocard's own Socialist Party lays into his economic and financial programmes with rare gusto, the right wing of the Conservatives continues to pour scorn on the dismal turnout in the recent referendum to endorse his proposals for New Caledonia.

Meanwhile, France's merciless cartoonists have had a field day with the spectacle of a clearly smitten Socialist Prime Minister's sipping attendance upon the Princess of Wales during the royal visit. *Le Canard Enchaîné* had him nose in air, addressing a pair of trade union demonstrators: "Allow me to observe, gentlemen, that your conversation is much less absorbing than that of their Highnesses."



But is M Rocard sagging on the ropes under this sustained battering? Not to judge by a combative performance in an interview just published by *Le Nouvel Observateur*.

The Prime Minister's main message for the striking classes was certainly un-

clear turn for the better. M Rocard pointed out that the present crisis in the public sector has its roots in a salary squeeze that dates back to the early 1980s.

The Government has laid a pay package on the table, the Prime Minister observed, but the unions view it as slapping down a take-it-or-leave-it offer. What's more, anyone who considered Rocard to be a pushover should think again: "I have never signed a blank cheque in my life."

The Government's 40 days of budgetary embarrassment tellingly reflect M Rocard's lack of an absolute majority there.

The unseemly haggling this involved to secure the passage of key sections of the Bill, left no less than five ministers high and dry without approved budgets only hours before last Friday's deadline for approval of the full mea-

sures for 1989. Thanks to a strategic last-minute abstention by the Communists, M Rocard was not finally obliged to roll out the guillotine and demand a vote of confidence, a gambit which the Socialists had criticized bitterly on the numerous occasions it was employed by the previous Chirac government.

And then M Rocard has to think about president Mitterrand, the Sphinx of the Elysée. One minute he is muttering disloyal asides designed to undermine the Prime Minister's waning confidence, the next he is praising M Rocard's performance. We had a glimpse of M Mitterrand's calculated ambiguity last week, when he pinned the Grand Cross of the Order of Merit on the Rocard lapel in the traditional recognition of six months at the Matignon.

All things considered, M Mitterrand observed that the Prime Minister had done well in decidedly trying circumstances. Yes, he continued loftily, M Rocard had shown himself worthy of the hopes which the President had entertained when deciding to give him the job in the first place.

A new opinion poll shows the French to be less satisfied with M Rocard as a result of the labour disputes during the past month.

Thirty-seven per cent of those questioned indicated that they were either "very unhappy" or "more unhappy" about his performance, an eight point increase over the previous month.

The number of those satisfied with his performance dipped by three points to 41 per cent. By contrast, President Mitterrand saw his personal approval rating drop by only one point.

WORLD ROUNDUP

Bush pledge on tackling deficit

Washington — President-elect George Bush yesterday told America's Republican governors in Alabama that he would name White House negotiators to meet members of Congress to discuss the deficit on the first day of his presidency (Michael Binyon writes). He said he would take a "hands-on" role in meeting congressmen of both parties.

"The problem of the federal deficit is pressing and I do intend to do whatever I can to work constructively with the US Congress to solve that problem," he said. Mr Bush said he would also ask the governors to rely on their "knowledge and good sense". He joined the governors in a belated celebration of their election victory before going to Houston to extend his offer of co-operation across the border at a meeting with President-elect Carlos Salinas de Gortari of Mexico at a private lunch.

Arafat's visa claim

Cairo — In the face of widespread Jewish-American objections, Mr Yasser Arafat, leader of the Palestine Liberation Organization, claimed yesterday that the US had granted him a visa to address the UN General Assembly (Christopher Walker writes). His claim was denied by a Washington spokesman. *Conor Cruise O'Brien, page 16*

Bhutto sees President

Islamabad (Reuter) — Miss Benazir Bhutto, the Opposition leader, met President Isiah Khan yesterday for talks which could lead to her forming Pakistan's next government and becoming the Muslim world's first woman prime minister. The acting head of state, aged 73, was due to meet Miss Bhutto's rival, Mr Nawaz Sharif, for talks late last night. The separate meetings are taking place six days after Miss Bhutto's Pakistan People's Party achieved a strong showing but failed to reach an overall majority in the first party-based polls for 11 years.

Spain expels Britons

Madrid — A judge in Madrid yesterday ordered the three British citizens arrested in the weekend raid on a Scientologist conference here to be deported from Spain (Philip Jacobson writes). Miss Janet Murray, Mr Michael Wenlock and Mr William Tucker must leave the country within the next 40 days. They are not expected to face charges arising from the police investigation of alleged financial and criminal offences committed by the Church of Scientology in Spain. Other foreigners among the 71 people detained on Sunday are also likely to receive expulsion orders within the next few days.

FLIGHT EH 0203 FROM GATWICK.

The Little Owl, *Scops atricapilla*, hunts regularly over Gatwick's 2,400 acres of fields and woods.



When naturalist Gerald Durrell goes on safari at the world's second busiest international airport, anything can happen. So welcome to Gatwick, where the jumbos co-exist happily with a herd of roe deer and where the first flight from the new £210 million North Terminal was a little owl.

I have been to see animals and plants in some extraordinary places: frozen Russian tundras, the Brazilian rain forest, burning Australian mountains, the cactus-prickly deserts of South-ern Arizona.

I have searched for creatures by helicopter, on horseback, from balloon and canoe; in catacombs and cemeteries, under water and underground.

But I never thought I would be coming to see animals and plants at the world's second busiest inter-national airport.

It was therefore with a certain scepticism that I boarded the canary yellow Land Rover that was to carry us on our mini-safari to the wilds of Gatwick.

Our guide was Alan Baldock, who has worked at the airport for twenty years and appears to know every field, tree, bird and animal intimately.

The tour began where the River Mole emerges from a concrete culvert that channels it under the main runway.

"See how it's reverting to nature," said Alan enthusiastically. "Fish lurk about in the mouth of it. There are stalactites growing inside and a thriving colony of bats live there."

(I wonder how many of the twenty million people who landed or took off at Gatwick in the last year knew they were doing it over a bats' roost.)

"Look, aerobatics!" cried Lee, my wife, suddenly. Startled, I looked up, but it's not the Red Arrows buzzing the control tower, it was a pair of blue Agrion damselflies.

As they're very sensitive to pollution one would hardly expect to find them at the world's No. 2 inter-national airport. (The

new North Terminal, I am informed, will enable the airport to handle some twenty-five million passengers a year.)

With 114 airlines flying in and out - and more international travellers than New York's Kennedy Airport - you'd expect the environment to be inimical to wildlife. But from what we saw, clearly it isn't.

Sticklebacks, roach, dace and even pike swarm in the sherry-brown water of the river, and Lee and I saw the opalescent flash of a kingfisher hunting from bank to bank.

The woods nearby are full of plants with wildly poetic names - Adder's Tongue Fern, Enchanter's Nightshade, Dog's Mercury, and something that should surely be banned from airports - Yorkshire Fog.

We moved slowly downstream, to where the Mole has been carefully diverted to make way for the North Terminal.

The massive amount of soil this generated was raised into huge environmental banks, which screen the new terminal and house its central heating boilers.

Foxes use them as sun beds and they also provide a fine larder of voles and field mice for the stoats, weasels and owls that live in the area. (Little owls, plentiful in the Gatwick area, often carry leg rings with numbers that sound like airline flights.)

That the ecology is in

good shape is evidenced by the presence of so many predators. In a crisis, the animals at the top of the food chain are the first to suffer.

Next on our agenda was the airport's long-term car park where I was amazed to find that, looking down on 14,000 vehicles, I could hardly see them for trees.

Like many other parts of the airport, it seems to blend into the rolling wooded Sussex landscape. BAA has spent more than £10 million at Gatwick on environmental work

since the mid-seventies and planted nearly half a million trees and shrubs.

At the height of summer, looking after the airport's fifty yard thick perimeter belt of trees can be a full time job for several men.

The river Mole's new floodplain, Alan said, is to be planted with rare wetland plants. He pointed out a hemlock water-dropwort with its fern-like foliage.

"Deadly," he remarked with gloomy relish, and the conversation turned to the nasty surprises that some of the most innocent looking creatures can give a naturalist.

In Australia, for example, I take great care with the Duck-billed Platypus, so charmingly like Donald Duck in a fur coat, but with venomous spurs on its legs.

And I always watch myself around hippos and elephants during the mating season for fear of being mistaken for a rival.

"It can get a bit like that here," said Alan, "in the breeding season. The bucks get all uppity with each other."

Bucks? Did he say 'bucks'? But after bats, pike and fine-leaved hemlock water-dropworts, why should it surprise me that there are roe deer living within four hundred yards of the runway. (Kept off it, I should add, by more than a mile of seven foot high deer fence.)

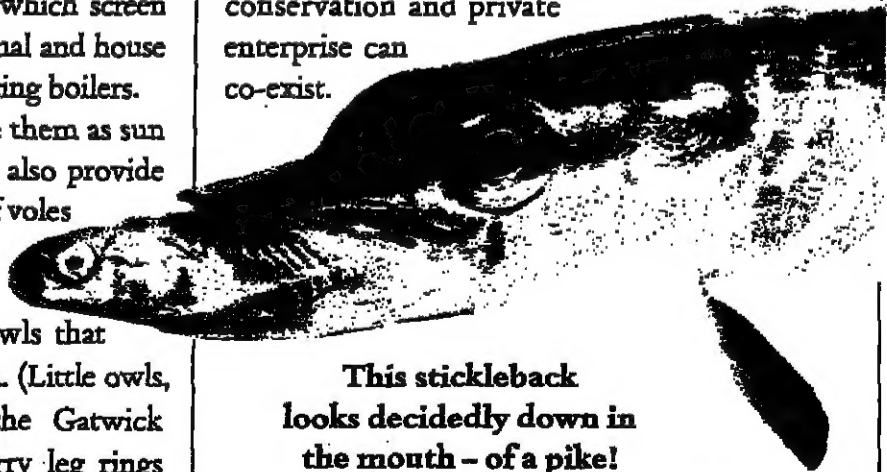
Sadly, the deer were shy, but in spacious green meadows framed with woodland we saw two herons pacing, grey as churchwardens in the lush grass.



Twenty million people each year land and take off within 400 yards of a herd of wild Roe deer.

We soon discovered what they were after. The grass was full of baby frogs, glistening as if newly-enamelled.

All my life I have urged companies that own land to look after it responsibly. Not to damage the ecology. At Gatwick, BAA have shown that conservation and private enterprise can co-exist.



This stickleback looks decidedly down in the mouth - of a pike!

For some time, we had been followed by two airport operations men in a yellow BAA Land Rover.

"Are they afraid I will pinch all your flora and fauna?" I asked Alan. He pulled over and the other vehicle came alongside.

"If you're looking for Bee Orchids, we'd like to see them too," explained the 'ops' men.

It was the perfect end to an extraordinary day.

B·A·A
The world's leading international airport group.

It's a happy hunting ground for grass snakes.

As they're very sensitive to pollution one would hardly expect to find them at the world's No. 2 inter-national airport. (The

A LUMP SUM WILL ALWAYS ATTRACT A BIT OF INTEREST.



Coming into money often makes you very popular.

But what do you do with it once you've got it?

Who do you trust?

You could find out about Midland's new investment service, Meridian.

Our financial experts will be able to show you some options that are as safe as houses.

You could open a Midland High Interest Cheque Account, for instance, which can give you up to 8.25%* net interest a year.

Then you can get your



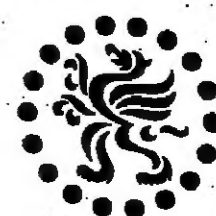
money out or transfer funds whenever you want simply by writing a cheque or using your HICA card.

If you can wait thirty days to get your hands on your money, you could get a generous 9.00%** net a year on our Premier Savings Account.

But if you'd rather chance your arm on the stock market, we can sort that out for you too.

Just talk to any Midland Bank Manager, or call us free on 0800 400 469.

You'll be in safe hands, you can bank on it.



MIDLAND
The Listening Bank

*RATE APPLICABLE TO BALANCES OF £50,000 OR OVER. MINIMUM INVESTMENT £2,000. INTEREST PAYABLE QUARTERLY. HICA CARD TRANSFER FACILITY ONLY AVAILABLE BETWEEN HICA AND DESIGNATED CURRENT ACCOUNT. **MINIMUM INVESTMENT £5,000. INTEREST PAYABLE HALF YEARLY. IMMEDIATE ACCESS WITHOUT LOSS OF INTEREST WHEN THE BALANCE REMAINING AFTER WITHDRAWAL EXCEEDS £10,000. INTEREST RATES ARE VARIABLE AND ARE CORRECT AT THE TIME OF GOING TO PRESS. MIDLAND BANK plc IS A MEMBER OF HMRO. © MIDLAND BANK plc 1988

Washington
at Pretor
black activ

irms accused on

aris drives ha

The re
share is

Washington angry at Pretoria over black activist trials

By Our Foreign Staff

The United States has accused the South African Government of a "deplorable" misuse of its judicial system for political purposes in the recent trial of prominent black South African activists.

"Several of these defendants are highly regarded spokespersons for peaceful black opposition to the injustices wrought by apartheid in South Africa," Mr Charles Redman, spokesman for the US State Department, said. "It is inconceivable that their political activities would have qualified as treason or terrorism in this country or any other democracy. We call upon the South African Government to ensure that the defendants are accorded a speedy and impartial appeals process." On Friday three leaders of the largest anti-apartheid organization, the United Democratic Front

(UDF), and one other black activist were found guilty of treason after South Africa's longest trial in modern times. Seven other defendants were convicted of terrorism, which, like treason, carries a maximum penalty of death. Eight defendants were acquitted.

Mr Redman observed on Monday that the trial had lasted for more than three years and was an example, as the presiding judge noted, of justice delayed being justice denied.

"The clear intent of the South African Government during this trial has been to neutralize prominent black opponents through protracted judicial proceedings and imprisonment," he said. "This misuse of the South African judicial system for political purposes is deplorable."

In the second lengthy trial to end in South Africa within a

week two alleged members of the African National Congress guerrilla group were convicted of treason on Monday. The Pretoria Supreme Court convicted Ebrahim Ismail Ebrahim and Simon Dladla, who were alleged to have planted land mines. They had pleaded not guilty.

The trial, which opened in August last year, aroused controversy because lawyers alleged that Ebrahim had been abducted from neighbouring Swaziland. Hethen turned up in the hands of South African police.

Ebrahim, said by authorities to be a key ANC activist, also featured in the trial of Helene Passtoors, from Belgium, who is serving a 10-year prison sentence in South Africa for treason. Passtoors was alleged to have helped find an escape route from South Africa for Ebrahim.

Christina's last days of happiness



One of the last photographs of Christina Onassis, right, enjoying herself last week with her friend, Señora de la Fuente de Lacrozo, at a Uruguayan Embassy reception in Buenos Aires, reinforces her relatives' claims that she had no intention of committing suicide, but died of a heart attack last Saturday.

Federal Judge Daniel Piotti said yesterday that because the chemical and toxicological tests made of the organs could take around 15 days, he would authorize the removal of the body of the millionaire if experts said they had enough samples to continue to investigate the cause of death (Michael Llanos writes from Buenos Aires).

A second judge involved in the case, Señor Juan Cardinali, echoed Señor Piotti's statements, but Señor Piotti left open the possibility of a second post-

mortem examination if the experts found that they needed more samples. These were still being examined yesterday.

Señor Piotti, investigating the possibility that Miss Onassis may have died of an overdose of prescription drugs, earlier had barred the transfer of the body while the cause of death was being established.

"It is not our intention to scare anyone with the decision not to authorize the transfer of the corpse," he said yesterday, "but things have to be cleared up before taking any action."

On Monday, a preliminary post-mortem examination report found that Miss Onassis had died on Saturday morning of acute pulmonary oedema, a blood clot in the lungs, but it has not yet been determined what caused the oedema.

The preliminary report also revealed

that Miss Onassis died where she was found — at the country club home of her best friends, Marina and Alberto Dodero — settling the question of whether she may have died on her way to hospital.

Meanwhile, court sources said yesterday that the first doctor to examine Miss Onassis's body testified in court that he was ordered out of the Doderos' home "for asking questions".

Dr Arturo Granadillos Fuentes is said to have testified that Miss Onassis's hair was wet even though her body was on a bed. Dr Fuentes, called in by the Doderos, added that, on entering the adjoining bathroom, he was ordered back to the bedroom.

The sources said that Señor Fuentes testified that he then tried to examine the corpse again, but was told to leave it as it was.

Peres faces party split as coalition quest fails

From Ian Murray
Jerusalem

The Labour Party yesterday appeared to abandon all hope of forcing itself powerfully enough into the next Israeli government, leaving Mr Yitzhak Shamir another 12 days in which to try to form a new coalition with the right-wing and religious parties.

A Labour statement said that there was no basis for continuing talks with Likud to try to form another broad coalition. Mr Shimon Peres, the Labour leader, therefore seems destined to take his party into opposition and to start a difficult struggle to hold it together.

Negotiations between Likud and Labour foundered on Mr Shamir's refusal to give enough senior portfolios to Labour and on his rejection of any kind of agreement that the Cabinet would try to move the peace process forward.

Labour, although prepared to support Mr Shamir as Prime Minister for the full four-year term of the Knesset, wanted two of the three most senior Cabinet posts. Mr Shamir, while possibly prepared to surrender defence again to Mr Yitzhak Rabin, was not prepared to allow Mr Peres either the finance or foreign ministries.

A spokesman from the Foreign Ministry, which Mr Peres still heads, said yesterday that the Likud negotiators had also failed to convince Labour that they would form a government ready to put Israel on the right track for peace.

On the Likud side, a spokesman for Mr Shamir said the Prime Minister had still not given up the possibility of forming a broad-based government, but that he was now prepared to go with a "narrow government" if necessary.

Firms accused on oil embargo

From James Bone, New York

British companies are helping South Africa evade a voluntary United Nations oil embargo, an inter-governmental group claimed yesterday.

A group of 11 nations appointed by the UN General Assembly to monitor oil supplies to South Africa said British Petroleum and Shell had played a prominent role in the country's oil trade.

The group said: "Both BP and Shell are allegedly still involved in oil imports in South Africa." Citing infor-

mation from the Anti-Apartheid Movement in Britain, the group also alleged that British companies were involved in a South African project to drill for natural gas from offshore platforms and convert it into motor fuels at a plant at Mossel Bay.

The group called on the United Nations Security Council to impose a mandatory ban and urged individual states to pass laws curbing oil supplies to South Africa.

● LONDON: A spokesman for Shell International denied

that the company was involved in supplying oil to South Africa, directly or indirectly (Anne McElvoy writes).

BP said it would not respond to the allegations until it had seen them in detail. A spokesman said: "We simply do not supply oil, crude or product, to South Africa."

A South African Embassy spokesman said: "Various firms from all over the globe are involved... It is possible that British firms are involved, but I cannot verify it."

Spanish trains contract

Paris drives hard bargain

From Philip Jacobson, Madrid

The final stage of a farcical commercial battle to win a \$550 million order for providing Spain's new high-speed train network has seen the French Government applying some fairly unbecoming diplomatic arm twisting.

The destiny of the contract will be high on the agenda in today's talks in Montpellier between the French Prime Minister, Señor Felipe González, and President Mitterrand.

As Señor González is uncomfortable aware, the French are determined that Alstom Atlantique's bid will land the lion's share of the work in the face of intense competition from Siemens of West Germany, and the Japanese industrial giant, Mitsubishi.

It is no coincidence that Spanish newspapers were informed a few days ago, through "impeccable sources" in Paris, that M Mitterrand

has decided to take a close personal interest in the matter.

The same official sources made it clear that France would regard the award of the contract — expected within the next few weeks — as either a competitor or "an inalienable political gesture".

Since Señor González readily acknowledges the crucial assistance of successive French governments in combating Basque terrorism — and the need to remain on good terms with Paris in the build-up to the Barcelona Olympics and Seville's World Fair in 1992 — it seems most unlikely that M Mitterrand would leave Montpellier entirely empty-handed.

But Siemens and Mitsubishi will not give up without a fight, and both have enlisted their own powerful official backing. The Japanese firm, lowest bidder by a full 30 per cent, recently issued a public statement declaring

that the award of the contract to either of Spain's most important partners in Europe would show "that the Spanish Government does not respect Japan", and hinting at retaliation by other firms investing in the country (Japanese investment here shot up by some 80 per cent last year).

The West German Government is pressing as forcefully. Señor González recently received a letter from Bonn underlining the damage that failure to award at least part of the contract to Siemens would do to the normally excellent relations between the two countries.

In the face of such conflicting pressures, the Spanish railway authorities lacked away from their original October deadline for a final decision. Informed sources suggest that the spoils are likely to be divided between Alstom and Siemens.

The real share issue.



Want to capitalise on a different share issue?
Seeking more substantial dividends?
Look no further than Christian Aid's Real Share Issue.

Our shares today bring no financial profits but come with no risk and offer an excellent long-term investment in people. You can be secure in the knowledge that your money is going towards a fairer share for:

6 million children who will otherwise die of diarrhoea this year;
more than half of the Third World's farmers who have no land to grow food;
women who have to walk miles for water that's not even fit to drink.

Your investment is needed urgently to expand Christian Aid's work through local communities and churches in over 70 countries with the poorest of the poor, regardless of their race or religion.

Send for a prospectus today and find out more about today's Real Share Issue.

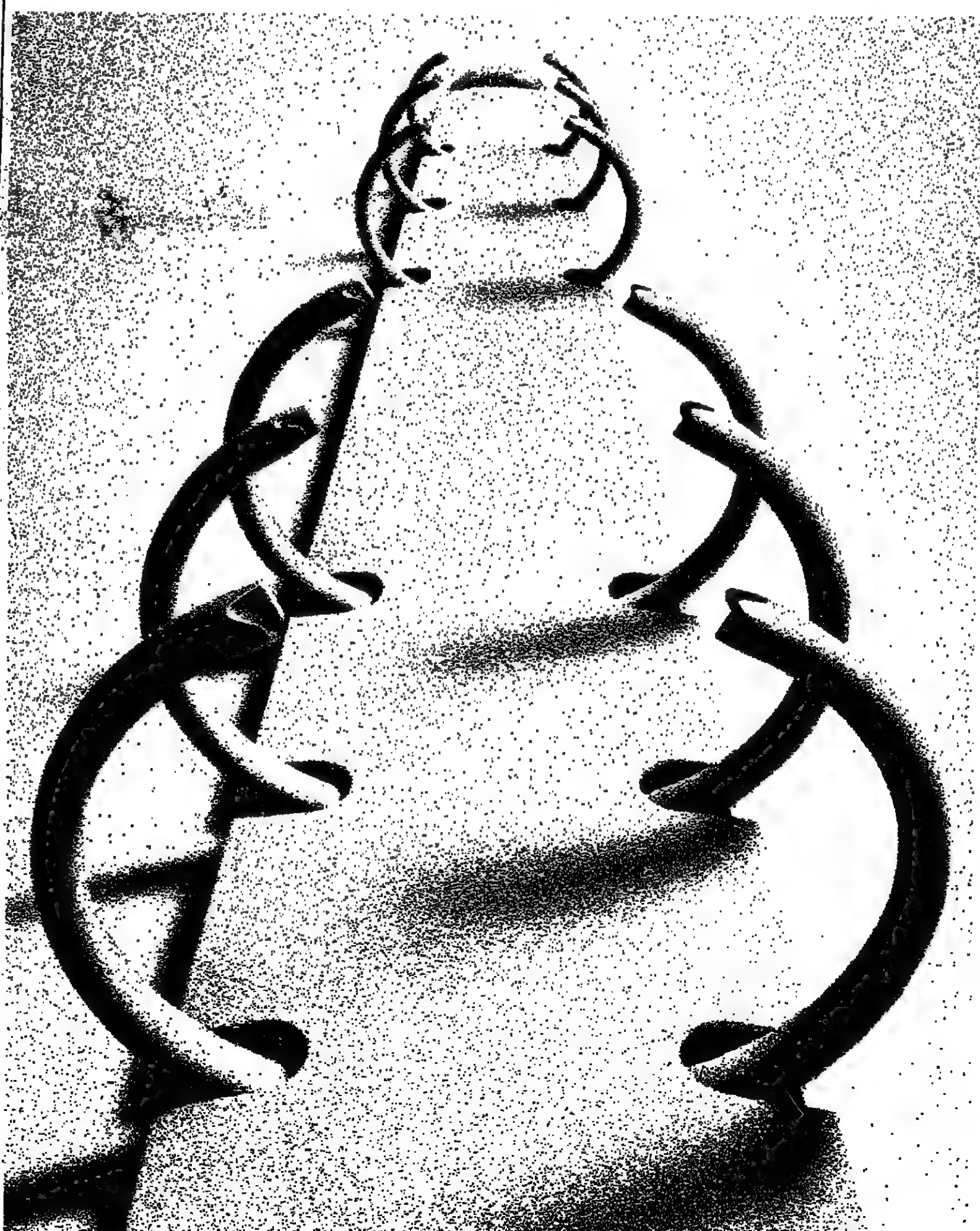
HELP THE POOR
GET FAIR SHARES

To: Christian Aid, P.O. Box 100, London SE1 7RT.
I enclose my cheque/RO, for shares to the value of £250 ☐
£100 ☐ £50 ☐ £25 ☐ Other ☐ or please debit my Access/
Barclaycard/American Express/Diners Club

No. _____
Please send me The Real Share Issue prospectus ☐

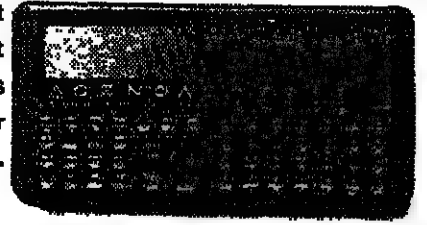
Signature _____
Name _____
Address _____
Postcode _____

Christian Aid
CHURCHES IN ACTION WITH THE WORLD'S POOR.



THE DEATH OF THE PERSONAL ORGANISER AS WE KNOW IT.

The personal organiser was always an endangered species. Some grew too fat. Others could never remember where anything was. ▶ Worst of all, some kept getting lost. ▶ The Agenda is a very different animal altogether. It has a brain. Not only can it hold information, it can help you hold onto it. ▶ Just enter a key word and the Agenda will search through its copious memory. And not only can it be used to make dates, its alarm can help you keep them. ▶ Even if it goes missing, all is not lost. ▶ Everything you put into it can just as easily be taken out and stored on memory cards. ▶ While its compatibility with most printers makes it the smallest word processor you will ever lay a finger on. ▶ For more information, phone 01-885 0300. ▶ It's going to make the monsters of old seem very prehistoric. And your life of old very disorganised.



Available from Oggetti, Joseph, Authentics. Microwriter Systems plc, 2 Wandie Way, Willow Lane, Surrey CR4 4NA.

AGENDA

PRELIMINARY RESULTS

FOR THE YEAR ENDED 30th SEPTEMBER 1988

Extracts from the unqualified
audited consolidated profit and loss account for the year ended
30th September 1988.

	1987	1988	INCREASE
	£000	£000	
TURNOVER	8,563	43,028	402%
PROFIT BEFORE TAX	1,314	4,809	266%
PROFIT AFTER TAX	761	2,856	275%
DIVIDEND ON ORDINARY SHARES	41	640	
RETAINED PROFIT FOR THE YEAR	687	2,216	222%
EARNINGS PER SHARE	6.9p	16.1p	133%
DIVIDEND PER SHARE (NET)	1.5p	3.0p	100%

Full Group accounts will be
delivered to the Registrar of Companies in due course.

PARKWAY GROUP PLC
A WEALTH OF TALENT

Registered Office: 8 Baker Street, London W1M 0DA. Registered in England No. 1721002

**SOME THINGS
EVEN
GREAT ADVERTISING
CAN'T
IMPROVE ON.**

Cairo tread
of Islamic f

Britain's role
may be limited



kidnap baby dead

retaliates Air hotline

Storm's path

Lovers'...

Cairo treads warily in face of Islamic financial scandal

From Christopher Walker, Cairo

Egypt is embroiled in its biggest financial scandal since the 1952 revolution as the Government tries to regulate Islamic investment companies alleged to have swindled hundreds of millions of pounds from small savers.

The scandal has religious, political and sexual overtones which have made it a talking point throughout the Arab world. Earlier this week the Attorney General banned further publication of some of the spiciest details. These include the alleged involvement of senior officials.

Among the string of allegations published by the opposition press before the ban was imposed were claims that two bosses of one of the investment houses had provided a £2 million loan to a Cairo hospital to cover abortions on women with whom they were associated.

There have been claims of "kickbacks" being paid to journalists and others accused of conniving in the scandal.

Growing anger among small investors, including many who put in their money in pension funds, has resulted in noisy demonstrations outside the offices of some of the companies and also outside the office of President Mubarak.

Long dormant just below the surface of Egyptian life,

the scandal — which has serious implications for the future stability of the Government — broke to the surface this month when the maverick investment houses were faced with an ultimatum to comply with strict new government regulations or accept liquidation over a two-year period.

More than 100 companies were involved in the government order, possessing between them deposits from the public estimated by Western economic experts at £1.8 billion to £3 billion.

Exact figures are unavailable because of the unorthodox way these mushrooming investment houses have conducted their business.

Much of their popularity accrued from their insistence that they were run on strict Muslim principles, including the non-payment of interest as decreed under Islamic law.

Instead, they have paid out "profits" on deposits averaging 20 per cent a year, as against the 13 per cent offered by Egypt's commercial banks.

Since early in 1987, Western economists had warned that such higher returns would be impossible to maintain, but the authorities appeared reluctant to take action, partly because they realized that the huge amounts of cash already involved meant that the col-

lapse of any one of the four main Islamic companies could spark widespread social unrest (the largest, al-Rayhan is estimated to have more than 150,000 depositors).

"The bosses of these companies were playing crudely on the religious beliefs of the small man, who never seemed concerned about how his capital would be maintained," a Western economist said. "What has become clear is that many were involved in schemes which involved paying off old dividends from the funds of new depositors."

The passing of the November 8 ultimatum, with which many of the companies have been unable to comply because of the haphazard nature of their accounting procedures, has revealed that the slowness of government action may have resulted partly from the benefits which many of its officials received from the companies.

According to *al-Ahali*, the weekly paper of the opposition Progressive Grouping Party, in the last edition published before the Attorney General's intervention: "The list of names of employees and advisers of a single company included two former deputy prime ministers, a former assistant interior minister and a current under secretary."

The paper, which obtained documents relating to the official investigation, reported that annual returns of 40 to 100 per cent were paid by some Islamic companies solely to politicians and officials who invested.

Mr Mahmoud el-Maraghi, chief editor of *al-Ahali*, wrote at the beginning of a five-page exposure of the scandal: "The case involves the biggest process of swindling in Egyptian history. It is swindling that is 'semi-public' and 'semi-supported'."

For days the papers were filled with lurid details of bribes being paid by the companies and of the squandering of investors' cash by many of the principals, one of whom was alleged to have spent the equivalent of £20 million on an extravagant series of weddings over a two-year period.

As the battle to recover the assets to repay investors continues with the introduction of new legislation, one of the main problems involves money from the companies already transferred abroad.

In the case of al-Rayhan, whose assets and funds have been seized by the Government and whose offices have been raided, the figure involved is estimated at more than £250 million.

Lebanon's divided Army marches on



A Muslim unit of the Lebanese Army parading in Muslim west Beirut, left, to mark yesterday's 45th anniversary of Lebanon's independence from France, while at Yarteel, east of Beirut, a Christian unit holds a separate parade.

Day speeches, underscoring the two-month-old political crisis which threatens the country with formal partition after 13 years of civil war.

"Lebanon is in the throes of collapse," Mr Hoss said in his address, broadcast by several radio stations. "We cannot recover our unity through further dismemberment. If reunion is difficult, partition is impossible."

General Aoun, who heads a three-man interim military Cabinet, attacked Syria and Israel as "occupiers and usurpers" in

an address broadcast on Monday night by radio and television stations.

An estimated 40,000 Syrian troops control 70 per cent of Lebanese territory, including Beirut's Muslim sector, under a 1976 Arab League peacekeeping mandate. Israel controls a six-to-10-mile deep enclave in southern Lebanon.

● SIDON: Israeli jets and helicopter gunships bombed two Palestinian positions in southern Lebanon yesterday, killing one guerrilla and wounding seven, Palestinian sources and witnesses said.

UN peace-keeping

Britain's role may be limited

From James Bone, New York

Increased demand for United Nations intervention in trouble spots has led to a stake-up in the organization's top echelons, which could limit British influence in high-profile, peace-making activities.

Aiming to play a more direct role in peace-making, Señor Javier Pérez de Cuéllar, the UN Secretary-General, has hired off responsibility for mediation in Afghanistan, Cyprus, the Middle East and other areas from the Office of Special Political Affairs to his own Executive Office.

His intention is "that these activities should in future be handled in that office under his direct, personal supervision", a spokesman said.

The restructuring may have the effect of restricting the

in demand as a mediator. Once known for delegating his authority, he has begun to conduct business in a more hands-on manner recently.

This week he will host two days of peace talks on Cyprus attended by President Vassiliou of Cyprus and Mr Rauf Denktaş, the Turkish Cypriot leader. Next week, he will hold separate talks on the conflict in the Western Sahara with representatives from Morocco and the Polisario Front.

The UN is also coming under pressure from the Soviet Union and the Afghan Government to sponsor talks on Afghanistan.

Earlier this month, the UN General Assembly gave the Secretary-General a mandate to play a more direct role in resolving the conflict. His Special Representative on Afghanistan, Señor Diego Cordovez, has been less active since he became the Ecuadorian Foreign Minister and resigned as a UN Under Secretary-General in August.

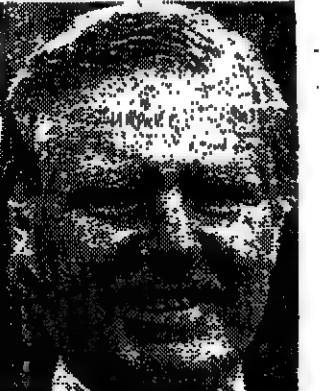
And, with the Palestine Liberation Organization accepting key UN resolutions on the Middle East at its recent meeting in Algiers, progress may now be possible towards an international conference on Arab-Israeli conflict.

A Western diplomat said: "With the prospect of the Namibia force, and Iran-Iraq, the peace-keeping force has become just so enormous that it is not possible for one Under Secretary-General to organize. I don't think there is any diminution of Mr Golding's role."

● GOTHENBURG: The UN peace-keeping forces, awarded the Nobel Peace Prize this year, need more money, according to Nordic defence ministers (Reuters reports).

After a meeting on Monday, the ministers from Denmark, Finland, Norway, Sweden and Iceland called for all UN member states to accept financial responsibility.

Señor de Cuéllar said last week that fewer than half of the 159 member states had fully paid their UN contributions. Peace-keeping arrears were \$365.1 million (£215 million).



Mr Goulding: Heads office of long-standing influence power of the Office of Special Political Affairs, an area of long-standing British influence in the United Nations system. The office is headed by Mr Marrack Goulding, the Under Secretary-General, a Briton who succeeded his long-serving compatriot Mr Brian Urquhart.

The Office of Special Political Affairs will retain control of the United Nations' rapidly expanding peace-keeping operations. Diplomatic and UN sources said the restructuring was not motivated by desire to marginalize British influence, although they said some personality politics might be involved.

Having gained credibility as a peace-maker for his role in ending the Iran-Iraq war, Señor de Cuéllar is increasingly

It is rather an uncomfortable thought isn't it?

You only find out that you're not adequately protected when it's too late to do anything about it.

Rather than leave yourself exposed, why don't you get a Halifax

Building Society branch to cover you?

Because we're the Halifax, we'll take particular care to represent your best interests and ensure you get the right amount of protection.

Our trained and helpful staff can advise you on a pretty comprehensive

range of personal insurance plans.

Things like endowment insurance, life assurance, pensions, household insurance and mortgage related policies. They'll even help you with investment advice.

And you won't have to pay over

the odds for it either.

Being the UK's largest independent advisor helps when it comes to negotiating good deals on your behalf.

So if you want to protect yourself, you'll find we've got it all covered at the Halifax.

WHEN YOU BUY INSURANCE, HOW DO YOU KNOW IF YOU'RE PROPERLY COVERED?



HALIFAX PERSONAL INSURANCE SERVICE. YOUR BEST POLICY.

FOR FURTHER DETAILS ABOUT THE HALIFAX PERSONAL INSURANCE SERVICE CONTACT YOUR LOCAL BRANCH OR WRITE TO HALIFAX BUILDING SOCIETY, TRINITY ROAD, HALIFAX, WEST YORKSHIRE HG1 2HG. REGULATED IN THE CONDUCT OF INVESTMENT BUSINESS BY S.I.B.

Kidnap baby dead

Eslebe, West Germany (AP) — Patrick Padberg, the kidnapped 15-month-old son of a millionaire, was found dead yesterday, 10 days after a violent break-in at his parents' house, police said. The boy's grandmother was strangled in the attempted robbery at the home of Christian Padberg, a building merchant. Police said that a suspect had been arrested in the case, in which a ransom of several million marks was demanded.

Iran retaliates

Nicosia (Reuters) — Two Turkish diplomats have been ordered to leave Iran in retaliation for the expulsion of two Iranian envoys from Turkey and the detention there of an Iranian couple, the *Tehran Times* said.

Wage boost

Tokyo (Reuters) — A wage rise for Japan's armed forces lifted defence spending further beyond the controversial 1 per cent of GNP limit breached last year, to 1.023 per cent.

Chiefs meet

Suva (Reuters) — A meeting of 270 Fijian chiefs has accepted in principle a new constitution giving indigenous Fijians political domination, the aim of two coups last year.

Air hotline

Abu Dhabi (Reuters) — An airport hotline between Bandar Abbas, in Iran, and Dubai is to be installed following the shooting down in July of an Iranian Airbus by the US Navy in which 290 people were killed.

Storm's path

Miami (AP) — The tropical storm Keith was expected to cross the Florida coast on Friday. It has forced the evacuation of 2,500 people in Cuba's Pinar del Rio province.

Lovers' blast

Peking (Reuters) — Two Chinese lovers blew themselves up with a bomb on the Great Wall and seriously injured a New Zealand woman.

01-481 4481

LA CRÈME DE LA CRÈME

Continued on page 34

Personnel Assistant

c.£11,000

City

We are seeking someone to provide administrative support for our Staff Relations Unit within our Corporate Personnel Department.

You should have good interpersonal skills and be able to communicate at all levels. You will require the personal initiative to set your own priorities when working under pressure.

WP experience is essential as the position also involves typing for the Unit and occasionally for Corporate Personnel Management. In addition, you will need to demonstrate high quality administrative skills probably gained in a large organisation.

Excellent benefits include:

- * Flexible working hours
- * Subsidised luncheon facilities
- * Season ticket loans
- * Non-contributory pension scheme
- * Insurance premium discounts
- * Staff medical scheme
- * Sports and social facilities
- * Mortgage subsidy after qualifying period

Please write or telephone for an application form to: Miss Christina Cottrell, Personnel Officer (Recruitment), Sun Alliance Insurance Group, 1 Bartholomew Lane, London EC2N 2AB. Tel: 01-585 2345 ext 1229.



SUN ALLIANCE
INSURANCE GROUP
INCORPORATING PRUDENTIAL ASSURANCE

NEW YEAR
RESOLUTION

Would you like to start 1989 with a new job?

Here is your chance:

The busy chairman of a multinational public company needs a PA/Secretary to keep his office running smoothly, arrange his constantly changing travel itineraries and maintain his wide range of contacts among the business, political and charitable arenas. If you are unflappable, charming on the telephone, have a good sense of humour and the requisite secretarial skills, this could be for you. A package of approximately £20,000 pa is possible for the right candidate.

Please write to

BOX B84, The Times,
Times Newspapers Ltd,
Box Number Dept,
1 Virginia St,
London E1 9DD.

Enclosing a comprehensive CV.

Italian Style

£17,000 package

A simply superb opportunity to use your fluent Italian. When assisting an Italian Director with his International Marketing role, you will liaise constantly with clients and colleagues abroad. Your ability to prioritise and organise in a hectic team environment will be fully appreciated. English mother tongue and excellent telephone manner, aged 24-30 and skills of 90-95 are all essential. Call 01-493 5787 for details.

GORDON-YATES

Recruitment Consultants

Media Mania!

Multi-discipline agency in the heart of Covent Garden seeks a sparky, young self-starter who's keen to get into the fast-paced world of Advertising and PR. As a key member of their busy Informal Media Department you'll need to keep a cool head when under pressure and demonstrate initiative at all times. Good typing (50 wpm) and Multitask WP experience essential. If you are computer literate, hard-working and flexible we're keen to hear from you. Reach us today on 01-409 1232.

Secretary:

Art Gallery

Major international art dealing company seeks an experienced secretary minimum age 30 to support two sales directors with all written and telephone communications. Must be able to organise and prioritise workload and enjoy responsibility. Audio skills or shorthand preferred. Salary negotiable. No agencies. Please apply in writing to:

Miss V. de Koenig
9 Dering Street, London W1N 8AD
NO AGENCIES

INTERNATIONAL PROPERTY AND
VENTURE CAPITAL

Are you fluent in English and Spanish, with some French? Are you literate and numerate? Can you keep calm, cheerful and organised in a sometimes hectic environment? Then we're looking for you!

Managing Director seeks tri-lingual personal secretary with excellent shorthand and typing/word-processing to organise his small, busy office in S.W.2.

Salary: £13,000 - £15,000 negotiable.
Please write with your CV to:
Mrs Jenny Forbes, 1a Yeomans Row, London SW3 2AL.
Or ring: (01) 225-1688.

FOUR SEASONS
RECRUITMENT CONSULTANTS
SECRETARY - PERSONNEL ASSISTANT

£16,000 PACKAGE, SW1

A marvellous opportunity has arisen with one of London's leading recruitment firms. Investment and a high level of responsibility within the personnel dept. A strong, confident and enthusiastic manager together with a tactful and mature disposition. Good education, hard work and up

Call Sue Galloway on 579 - 9449

SECRETARY

The Managing Director of this well established catering group, based in prestigious offices at Haymarket, requires a first class multi-talented secretary.

Preferably aged 35 plus with excellent secretarial and communication skills, you will be very much in the front line using your own initiative to handle a varied and interesting workload. Shorthand, audio typing and word processing are essential. Working hours are 8.30am-5pm.

A minimum of five years experience is preferred although not necessarily at this level.

Applicants with a smart appearance and good personality who are looking for a stimulating career opportunity can look forward to a salary circa £12K.

Write, enclosing full CV to:

Eric McNally, Commercial Catering Group,
Panton House, 25 Haymarket, London SW1Y 4EN.

£14,000
ANY, THERE!

You love to be involved and take pride in your organisational skills. The Chairman of this large financial group in SW1 likes to delegate and as his PA you will be responsible for his yacht, racetracks and properties as well as his business life. Good shorthand please.

Call 439-7001

KENT PERSON-NEL
£12,000

Assertive, have strong organisational skills and can maintain a high degree of confidentiality? As secretary to the Personnel Director of a major company in the Oldington area you are 23-25 with good shorthand and WP skills.

Call 439-7001 West End
377-8600 City

SECRETARIES PLUS

SECRETARIES PLUS

COUNTDOWN
1992Can you speak to Europe
in its own language?

SPANISH bi-lingual, Secretary/Admin. Assistant, Director Latin American dept. Insurance Brokers, Docklands. Strong organisational skills. S/H and WP. Age: 20-£13-14,000 a/c + benefits.

PORTUGUESE mother tongue standard. Private Social Secretary, Director, Eaton Square. Accurate typing. Age: 30+. Package £14,000.

GERMAN useful. PA. Young, charismatic Director. Entrepreneurial German Finance Co. WC2. S/H, WP + initiative, poise and sense of humour. Age: 25-35. £14,000 + perks a/c.

EUROPEAN LANGS. useful (Italian or French). PA. Managing Director. Italian Co. Knightsbridge. Excellent S/H, WP. Admin. Asst. Age: 22-25. £12,000 + perks.

TEMPING COUP!
Admin. Assistant + shorthand
Italian or French useful

International Secretaries

01-491 7100

MANAGING
DIRECTOR'S
SECRETARY

Super-efficient young secretary required for MD of expanding magazine publishing company. You must have at least one year's experience with excellent secretarial skills, shorthand, typing and WP, and the ability to be flexible to meet the demand of a busy office.

Salary negotiable. BUPA, pension scheme, 5 weeks' holiday.

Please apply with C.V. to:

Sally Coker,
Murdoch Magazines,
Rex House,
4-12 Lower Regent St,
London SW1Y 4PE.

No Agencies please.

Music Marketing

£14,000

An administration PA role with International Marketing Director of Major record company. International liaison on press and promotion. Impeccable communication and co-ordinating skills. 30/80. Age 25+.

T.V. Production

A demanding role as PA to successful TV Producer. Organise travel, shoots, book extras and props. Amazing opportunity for young secretary. See slide 80/80. £10,000. Age 19+.

Fashion Buying

£12,500

Immaculate presentation and senior level experience to assist Buying Director of leading fashion retail house. Discount on beautiful clothes and other perks. See slide 100/80. Age 22+.

Handle
Recruitment
01-493 1184

DOCKLANDS

Secretary/Administrator

To help run prestigious estate agency. Word Processing and car driver essential (parking available). Non smoker.
£12,000 p.a.

Please contact: William or Janet 01-538 2511

PA MARKETING

International group of language schools looking for lively outgoing person to assist the Marketing Director in setting up and running of the marketing department. Work involves dealing with correspondence, meeting overseas agents and communication with clients worldwide. Typing essential. Languages an advantage. Salary £11,000 to £12,000. Age 25 to 40. CV to:

The Marketing Director,
St Giles Colleges,
16 Northumberland Avenue,
Trafalgar Square, WC2N 5AP.

PA/SECRETARY
WANTED URGENTLY

'If you are able to replace an almost irreplaceable lady'

and are experienced in all aspects of this work including word processing and organising a small new office in South Bucks, and wish to work initially a 3 day week for good salary and perks.

Please send full CV to Kenneth Lasky, Dell Cottage, Church Road, Pott, Bucks HP19 8NX. Tel (04948) 5867 x 2236

PROPERTY DEVELOPMENT
COMPANY

Audio/WP Sec

Required to work for two surveyors two years previous secretarial experience, able to use own initiative, excellent working conditions. To start immediately or new year.

Salary c£10,500 a/c

Please apply with CV to Mrs A Sinclair
Grosvenor Square Properties Group PLC
50 New Cavendish St
London W1M 8AX
(No Agencies)

P.A.
For Chief Executive
of Public Company

Qualities will include organisational and administrative skills, charm and ability to relate to associates. Competence in Shorthand & W.P. necessary. A post with responsibility and status to be rewarded accordingly.

Min Salary is £15,000
plus fringe benefits.

Apply in writing with C.V.
to Box No. A91.

PROPERTY
MANAGEMENT
ADMINISTRATOR

We are a fast paced Knightsbridge Letting Agency and we need an experienced administrator with sec and WP skills to manage our rental properties and run the office. Lots of scope and involvement. Salary approx £12,000+ neg. IRONSIDES 01-581 5877/2470.

PERSONNEL ASSISTANT
Uxbridge. To £15,000pa

Progressive post at present 25% secretarial (typing 55 wpm), 75% personnel admin. Prefer studying for I-PH qualification and 1-2 years experience in personnel environment. Company is division of large hotel group offering lively working atmosphere to a cheerful helpful problem solver. Age 22-30. Call Pam Greenwood Personnel 01 538 2222 ext 2270.

OFFICE MANAGER/SECRETARY

City office of major international law firm seeks experienced office manager who will also act as partner's secretary.

Salary negotiable.

Send C.V. to White & Carr,
66 Gresham Street, London EC2V 7LB.
Attention: Mr RJ Coleman

SWITZERLAND
EEC
SECRETARY

£ excellent tax free
+ superb benefits

Our client, a well-known international organisation is seeking a bright secretary for their EEC Section. You will have excellent secretarial skills, good presentation and fluent French and German. Personality is paramount and a highly developed sense of tact and confidentiality for this interesting position. Numerous (for understanding rather than production) is a bonus. (WV) WP an advantage. Superb environment, social benefits and leisure club. Age 25-27.

International Secretaries
01-491 7100

GET
INTO
TV

c.£11,500

These Park Royal based TV news gatherers would love to gather you as Secretary to their Group Personnel Officer. A nice 'chap' to work for. Your duties will include taking minutes of his meetings with the unions so you'll need 60/50 skills.

Call us now.

Bernadette of
Beauchamp Place

01-589 4422
Rec. Con.

HOUSE
PROUD IN
SLOANE
STREET

c.£12,000

When you're not out and about taking over complete villas in London town, you'll be a natural member of one of London's most prestigious estates agencies. Your job? To give essential support to their central London house sales team. Lovely quiet plan office. Friendly atmosphere. Good typing and communication skills required.

Call us now.

Bernadette of
Beauchamp Place

01-589 4422
Rec. Con.

BUSY BEE
IN
KNIGHTSBRIDGE

c.£12,000

A thriving business to business agency in Knightsbridge needs a Secretary who likes lots of admin. No shorthand but WP experience is vital.

It's a small but friendly outfit so you must be a good team person. A great chance to get into advertising!

Call us now.

Bernadette of
Beauchamp Place

01-589 4422
Rec. Con.

ADVERTISING
ADVERTISING
TOP SALARIES NEG

We are a leading International Advertising Agency Group in Mornington Crescent seeking lively, intelligent, self-motivated Secretaries to join us and work on famous advertising campaigns that appear on T.V. and in the national press and magazines.

We have vacancies for Senior Secretaries with both excellent skills and experience and one or two openings for good junior secretaries too. We may well have just the job for you and we'll be interviewing throughout the Festive Season.

If you are interested in advertising and would enjoy a challenge, we'd like to hear from you. We offer 4 weeks' holiday, STP, BUPA after a year, plus a superb new gymnasium complex and in-house restaurant/bar.

For further details please call or pop your C.V. in the post.

Y&R
Jackie Granville-Abbott. Tel: 01-387 9386
Young & Rubicam, Greater London House,
Hamstead Road, London NW1 7QP.

ADVERTISING
OPPORTUNITY

£10,500 neg

Join the exciting world of advertising working as a secretary at J. Walter Thompson in Berkeley Square.

You must enjoy dealing with people, have a flexible approach to work, excellent secretarial skills, and experience liaising confidently with both clients and agency staff. An outgoing, friendly personality and a sense of humour would definitely be an advantage. In return we offer a very enjoyable job with ample opportunity to become involved with the work of the group.

If you are interested in advertising and would enjoy the challenge of being part of a team looking after some of JWP's large clients, we would like to hear from you.

For more details please telephone
Susanna Jacobsen
on 629 9496

PA WITH PROSPECTS
to £18,000

Join our client, a very successful corporate finance and investment company as PA to their joint managing director. Great prospects are envisaged as they are expanding. You'll set up systems, handle all office administration and organise major client presentations. You should have previous director level experience within a financial environment and 100/55 skills.

Please telephone 01-408 6247

Elizabeth Hunt

Recruitment Consultants
18 Grosvenor Street London W1

Sometimes the ideal
candidate slips the net

Ensuring the ideal secretary gets the job is our job. For vacancies in advertising, media and PR, ask the professional Fisher.

JUDY FISHER
ASSOCIATES
01-493 0238

Recruitment Consultants

Well-spoken
Receptionist/
Typist

required for a Society of young professionals. Typing speed 45wpm. Must be prepared to attend occasional social events in the evening. WP experience useful but training will be given. Salary see 15/500 - 17/500p.

Write with cv to Jane
Brown, CASE, 18 Bedford
Square, London WC1.

LAUNCH
YOURSELF
INTO PR

with your Secretarial Skills
Careers for Hard Workers
with Flair & Talent

Call Anthony at
City Selection
(Rec. Conn) on
01 287 0314/
01 235 0035

SPECTRUM

Lord Gowrie has claimed that Sotheby's gave the nation a real chance to buy Hereford Cathedral's medieval map. Tony Dawe investigates

The man who sold the world?

Lord Gowrie, the chairman of Sotheby's and a former Arts Minister, was unequivocal when announcing Hereford Cathedral's decision to sell its precious 13th-century map of the world, the Mappa Mundi, last week. "I have been trying to arrange a private treaty sale to the nation of the map for a year," he said last Wednesday. "I am sorry that national institutions have not felt able to buy this great map."

Yesterday, after a week in which the Government, the British Library and the National Heritage Memorial Fund have all claimed that they were unaware that the Mappa Mundi was for sale until very recently, he agreed that his remarks may have been misleading. "What I meant was that I had been trying for a year to make people aware that the cathedral was in desperate need of money and might have to sell its treasures to raise the necessary sum."

It is also clear that the dean and chapter of Hereford Cathedral believed that any deal with the nation would raise only about £2 million while an auction of the map alone in the strong international market might raise the £7 million they require to clear their debts and safeguard the cathedral's future.

Experts insist that the 64 in by 54 in map, with Jerusalem at its centre and Britain on its fringes, must remain in this country. Richard Luce, the Arts minister, clearly feels the same but is reluctant to promise money which might open the floodgates for many similar claims.

The real row, however, is whether Lord Gowrie ever gave the nation a proper chance to buy it. His critics say he did not. Lord Gowrie was appointed chairman of Sotheby's last year, two years after he had resigned as Arts minister, claiming that his £33,260 salary was too small to support his normal lifestyle. His post at Sotheby's led to gossip that he was a gamekeeper turned poacher.

Sotheby's was first consulted by the dean and chapter of Hereford Cathedral in February 1986, when it was asked to value all the cathedral's treasures. Neither side will reveal the result but it is

certain that Hereford's greatest asset, the medieval chained library, is almost priceless. The Mappa Mundi itself was valued in 1986 at somewhere between £1 and £2 million.

The dean also called in the accountants Peat, Marwick, McLintock, which advised that the cathedral needed to find £7 million to solve its financial problems. Last summer, the dean and chapter turned to Lord Gowrie and Sotheby's to raise the money.

In his announcement last week, Lord Gowrie gave the impression that it was at this point that he had begun to try to arrange a private sale of the Mappa Mundi to the nation. Yesterday he told a different story. "I didn't go around saying the map is up for grabs, any offers. I did say that Hereford was in bad trouble and the map could go to private treaty if they could not raise the money any other way."

"I have six diary entries of meetings with the British Library and the Office of Arts and Libraries (Luce's 'ministry')." He declined to provide *The Times* with the exact dates of his meetings.

Spokesmen for both these bodies deny that the question of the nation buying the map was ever discussed. At the Office of Arts and Libraries, one of Luce's aides said: "Lord Gowrie came in during September last year to mention a 'shopping list' of historic things which might be coming up for sale around the country. He mentioned the chained library and the map and that Hereford Cathedral had financial problems and might have to consider selling."

A spokesman for the British Library said: "At no stage did the cathedral mention putting the map up for sale or offering it to the nation by private treaty... Our discussions centred on a possible deal involving the chained library."

Any deal providing for the nation to acquire part of the chained library or even the Mappa Mundi would almost certainly involve the National Heritage Memorial Fund, set up by the Government to assist in acquiring land, buildings or objects of outstanding historic interest. "The Mappa Mundi is as much down our street as anything could be," Lord Charteris, the fund's chairman said yesterday.

On September 22 last year,

Lord Charteris met Lord Gowrie at Eton College, where he is the provost. "Lord Gowrie did mention the Mappa Mundi to me but only as a throw-away line. He said that if all else failed, the cathedral might have to sell the map."

On February 11, Lord Charteris visited the dean, but their conversation concentrated on the chained library. "The Mappa Mundi was not, repeat not, mentioned," Lord Charteris said.

According to Lord Gowrie, by September it had become clear to both him and the dean of Hereford that any deal on the future of the chained library or the sale of the Mappa Mundi by private treaty would leave the cathedral considerably short of £7 million.

"Further research and the

strength of the international art market led us to advise the dean and chapter that all their problems could be solved by the sale of the map."

"We decided we would announce this on December 5 or 6, which would give me time to clear the decks and prepare people for it. A newspaper leak on November 16 forced us to bring forward the announcement but I telephoned Mr Luce and Lord Quinton (chairman of the British Library) first."

The controversy has failed to shake Lord Gowrie's confidence. "I don't know why people are bothering with who said what to whom and when over this issue. It is far more urgent to consider what is to be the Government's attitude towards historic objects which are not funded by the museum system."



Lord Gowrie: "I don't know why people are bothering with who said what to whom and when over this issue"

Politics: the faxes of life

The news that documents that have been faxed will eventually fade away has come as a terrible shock to the Social and Liberal Democratic Party, whose new leader, a Mr Paddy Ashdown, was transmitted to them by fax from Yeovil late last July.

"When he first arrived," complained one leading member, "he appeared clear and charismatic, with tough new lines. But now he seems to be fading fast, and sadly none of us can now remember what his original message was."

However, some skilled experts claim to have deciphered a message from Mr Ashdown over the last few days. He has reportedly called on his fellow members to "comment speedily, pithily and sensibly on the unfolding stories of the moment". This is in line with his own pithy comments delivered in parliament during the past five years. They include:

Further evidence of the damage sustained by the party from fading faxes has come from the rapid disintegration of their own name. As recently as August, they had the full compliment of four letters - SDLP - but now they have been reduced to the single letter "D". Senior figures are worried that under Mr ...ay sh...s leadership they will be further reduced to: ..

The recent history of the Royal Variety Show has been fraught with controversy: some say that it is too old hat, others that it is vulgarly pitched towards the lowest common denominator. The latter group cites the inclusion in 1986 of Miss Sarah Ferguson in the role of Duchess of York, preceded the year before by the spectacle of her future husband "Andy"



CRAIG BROWN

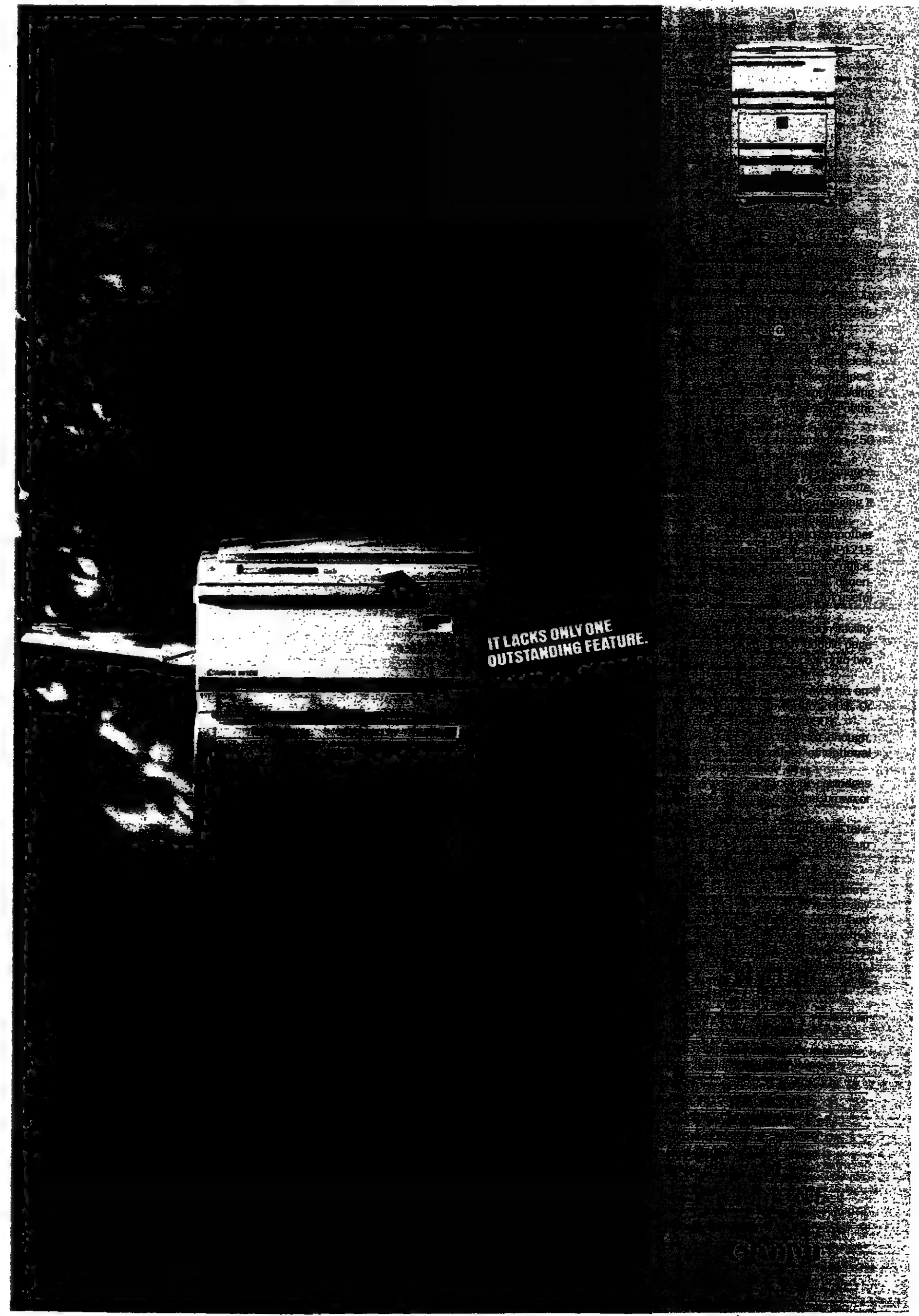
spraying cameramen with paint. Is it really right, they ask, that the dignity and radiance of the cast of *Neighbours* should be compromised by being subjected to this type of "entertainment"?

In past years, the more controversial items have been said to have caused "great distress" to performers of the calibre of Mr Bruce Forsyth and Mr James Tarbuck. Critics of the show point to a catalogue of vulgarity stretching back over years, including in 1987 it's a Royal Knockout in which the Younger Royals troupe, dressed as pantomime characters, pushed each other into a splash-pool causing "deep embarrassment" to many celebrity observers.

After numerous outbursts, the Duke of Edinburgh, the seasoned trouper best known to the general public for the saltiness of his language, has had his role much reduced, while controversial newcomer Major Ron, once set for a starring role, has been virtually written out.

Critics also complain that the show has become tiresome and over-long. When the show involved the monarch and immediate family it was succinct and compelling, but now that so many minor acts have been brought on - among them the bouffant-haired commercial duo Lichfield and Linley, a variety of busy walk-ons and rather too many child performers - it has become straggling and incoherent.

"Bad jokes, strident opinions, fruity 'japes' and expensive costumes are no substitute for the real thing," argues a leading critic. "I trust that in years to come the whole show will be vastly scaled down."



TIMES DIARY

LORD ST JOHN
OF FAWLEY

I am beginning to know what a troglodyte feels like, even though it is a very grand cave, the crypt of St Paul's no less, in which I have been lurking on and off for the past six months. On Monday I once again introduced the Lord Mayor — a new one this time, Sir Christopher Collett — to open the third Paternoster Square exhibition this year. Sir Philip Dowson's scheme, which reigned — like Queen Victoria — alone, has developed a clear architectural language, which might be called contemporary classicism. It should be more comprehensible to the public than his abstract, conceptual, master plan, which was contrasted last time with John Simpson's more 18th century classical, worked-up design.

In truth, despite all the brouhaha and the clash between the present day Goths of classicism and the modernist and post-modernist Vandals, the two schemes have much in common. Both seek to create a street pattern bearing some resemblance to its historic predecessors, both separate pedestrians on ground level from vehicles relegated to the *sous sol*. Both provide a large open space west of the cathedral to accommodate processions.

A major point of controversy is likely to be the proposal to provide a further obstacle to the view from Ludgate Circus, at present marred by the dread Juxon House. Bishop Juxon, who comforted Charles I on the scaffold and received his final word, "Remember", deserves a better memorial than this, but perhaps it was divine punishment for the bishop's connection with the slave trade — you can even see two little blackmoors in his coat of arms.

Personally, I am astonished at the suggestion of setting up a further jutting edifice to mar a view which would extend up to Chancery. I suspect my views may be shared by those in high places, possibly by the Lord Mayor and the Dean. Sir Philip has been discreetly coy in his model: the proposed obstructive baptistry has been omitted and replaced by two removable trees. If Paris was worth a mass Paternoster Square might be worth a baptistry.

The British Museum, although first in dignity in the gallery world, has tended to be socially somewhat off the map, while the Tate, the Victoria and Albert, the National and the Portrait Gallery have been a whirlpool of receptions and parties. But under the leadership of its dedicated chairman, Lord Windlesham, and its intrepid director, Sir David Wilson, this was put to rights on Wednesday, when for the first time the sovereign dined within its walls — to be precise, in the Duveen Gallery — surrounded by the Elgin marbles and seven hundred glitterati.

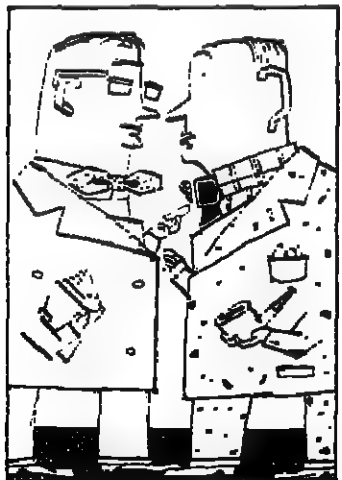
Before dinner Her Majesty, with the Duke of Edinburgh, visited a splendid exhibition of treasures saved for the nation by Lord Charteris, chairman of the National Heritage Fund, who celebrated his 75th birthday at Eton on Monday. And what a splendid birthday present it would be for him and for us if he could save the Mappa Mundi for the country to which it of right belongs. *Si monumentum requiris circumspecte*.

Trusteeship of the British Museum has been considered a signal honour since its foundation in 1753, and the most recent illustrious name to be added is that of Sir Claus Moser, Warden of Wadham. Certainly Mr Disraeli, who became a trustee in 1863, regarded it as the brightest jewel in his diadem, exceeded only by the premiership itself.

There is unfortunately a snag for the weekend trekking classes — the trustees invariably meet on Saturday each month. The reason for this purgatorial trysting time is unclear, but the best explanation on offer is that the Archbishop of Canterbury was virtually chairman ex officio for many years and needed to be in London on Sundays to conduct services.

Canterbury itself was a neglected benefice while the incumbents lived in it, theologically and politically in the capital. All that has now changed, but we are a profoundly conservative people, and when the issue came up for discussion in 1963 the sabbatarians carried the day.

BARRY FANTONI



'You know, I can remember exactly where I was when I was first asked where I was when I heard Kennedy had been assassinated'

One of the great events of the British calendar, run close for glamour and pageantry only by Trooping the Colour, is the State Opening of Parliament by the Queen which took place yesterday.

The ambassadors and the peeresses are all togged up and have a special place in the chamber to which to go. But where do their lordships get their robes, which they don only once a year? Some hereditary peers have family heirlooms, but apart from a balloted allocation from the House's own small stock the rest would have to resort to hire for their wardrobe.

The peers' friend is not the legendary Moss Bros but Ede and Ravenscroft of legal fame. When I applied I was told they had run out of barons' raiment but they had one earl's robe left. Would that do? Such was my consternation that they fished about in the attic and kitted me out suitably. In this case above all fine feathers would not have made a fine bird.

The action taken by Douglas Hurd, the Home Secretary, to introduce a statutory framework for MI5 was inevitable. Pressure had been growing from many sides to make the security service more accountable, or at least to define their *modus operandi* more clearly, to allay suspicion in the public mind, after the *Spycatcher* affair, that the organization had a free rein to commit any deed in the name of "national security".

Neither MI5 nor MI6, the Secret Intelligence Service, are established by statute. They are creatures of the prerogative. They have never been subject to scrutiny by the courts and they have no defined status. The only public examination of MI5 was in 1965 by Lord Denning, then Master of the Rolls, after the Profumo affair.

In his report Lord Denning, said: "Their operations are to be used for one purpose, and one purpose only, the defence of the realm. They are not to be used so as to pry into one man's private conduct, or business affairs, or even his political opinions, except in so far as they are subversive, that is they would contemplate the overthrow of the Government by unlawful means."

Lord Denning's judgment was really a repetition of the famous directive issued by a former Home Secretary, Sir David Maxwell Fyfe, on September 24, 1952 which has acted as the governing instrument for MI5's activities to this day. But the all-embracing definition of defence of the realm against internal and external dangers, whether from espionage or subversion, provides unlimited scope for an organization that does not have to account for any of its actions before Parliament.

The director-general of MI5 is responsible to the Home Secretary but the security service is not part of the Home Office. Nor is it part of government. It is to a large extent a self-contained and substantially autonomous organization. It is set apart from society and is bound by vows of secrecy. This comparative isolation makes it all the more

important that its members should be subject to a clearly defined set of boundaries within which they know they can operate. Times have also changed. The "threat from within" today comes not so much from domestic subversion — the Angry Brigade disappeared 15 years ago and the impact of the British Communist Party has diminished significantly — but from terrorism. MI5's resources, an estimated staff of 2,000 on a budget of about £200 million, need to be focused on counter-terrorist operations rather than on surveillance and infiltration of obscure, left-wing organizations.

Before he retired as director-general (DG) in 1985 Sir John Jones reorganized F Branch (domestic subversion) so that it could concentrate more resources on combating terrorism. Previously terrorism had been the domain of Special Branch and Scotland Yard's anti-terrorist branch.

As a veteran F Branch man, Patrick Walker, the present DG, is more aware than anyone of the changing scale of the threat posed by terrorist activities. With limited manpower and increasing demands for resources from K Branch, responsible for Countering Soviet and other Warsaw Pact intelligence, he has to find the right balance in allocating the money available.

Walker's predecessor, the former diplomat Sir Antony Duff, who retired earlier this year, is thought to have believed firmly that in order to restore confidence the public should have a greater awareness of MI5's functions. Sir Antony, who took over from Sir John Jones after the Michael Betanczy case — the middle-ranking MI5 officer who

tried to give secrets to the Russians and was sent to prison for 23 years — set in motion a series of management changes, to ensure the most effective use of the security service's human resources.

Sir Antony also had to face the aftermath of the Cathy Massiter affair. Massiter was an MI5 officer between 1970 and 1984, mostly in F Branch monitoring domestic subversion. On a Channel 4 programme in March 1985, she described how MI5 maintained surveillance of trade unions and pressure groups, notably the Campaign for Nuclear Disarmament, using phone taps and infiltration agents. She was concerned that the action against CND was breaching the terms of the Maxwell Fyfe directive — the nearest thing to an MI5 rulebook.

Her allegations raised the

question of what constitutes subversion. Did CND represent a genuine threat to parliamentary democracy? When Home Secretary in 1978, Merlyn Rees defined subversion as activities which "threatened the safety or well-being of the state and which are intended to undermine or overthrow parliamentary democracy by political, industrial or violent means."

Michael Evans on the need for formal rules for the Security Service

How MI5's role changed

In May 1982 Mrs Thatcher expanded the definition: "The internal threat has altered considerably. It has become more varied and viewed as a whole has grown more serious."

She referred to a proliferation of subversive groups of the extreme left and extreme right whose aim was to overthrow democratic parliamentary government by violent or other unconstitutional means, "not shrinking in the case of the most extreme groups from terrorism to achieve their aims."

Although it is the director-general of MI5 who makes his own interpretation of subversion, he has a responsibility to reflect the changing threat to society. It is that responsibility which is now to be enshrined in a legal framework.

Previously terrorism had been the domain of Special Branch and Scotland Yard's anti-terrorist branch.

As a veteran F Branch man, Patrick Walker, the present DG, is more aware than anyone of the changing scale of the threat posed by terrorist activities. With limited manpower and increasing demands for resources from K Branch, responsible for Countering Soviet and other Warsaw Pact intelligence, he has to find the right balance in allocating the money available.

Walker's predecessor, the former diplomat Sir Antony Duff, who retired earlier this year, is thought to have believed firmly that in order to restore confidence the public should have a greater awareness of MI5's functions. Sir Antony, who took over from Sir John Jones after the Michael Betanczy case — the middle-ranking MI5 officer who

tried to give secrets to the Russians and was sent to prison for 23 years — set in motion a series of management changes, to ensure the most effective use of the security service's human resources.

Sir Antony also had to face the aftermath of the Cathy Massiter affair. Massiter was an MI5 officer between 1970 and 1984, mostly in F Branch monitoring domestic subversion. On a Channel 4 programme in March 1985, she described how MI5 maintained surveillance of trade unions and pressure groups, notably the Campaign for Nuclear Disarmament, using phone taps and infiltration agents. She was concerned that the action against CND was breaching the terms of the Maxwell Fyfe directive — the nearest thing to an MI5 rulebook.

Her allegations raised the

question of what constitutes subversion. Did CND represent a genuine threat to parliamentary democracy? When Home Secretary in 1978, Merlyn Rees defined subversion as activities which "threatened the safety or well-being of the state and which are intended to undermine or overthrow parliamentary democracy by political, industrial or violent means."

In May 1982 Mrs Thatcher expanded the definition: "The internal threat has altered considerably. It has become more varied and viewed as a whole has grown more serious."

She referred to a proliferation of subversive groups of the extreme left and extreme right whose aim was to overthrow democratic parliamentary government by violent or other unconstitutional means, "not shrinking in the case of the most extreme groups from terrorism to achieve their aims."

Although it is the director-general of MI5 who makes his own interpretation of subversion, he has a responsibility to reflect the changing threat to society. It is that responsibility which is now to be enshrined in a legal framework.

Conor Cruise O'Brien

Arafat's declining power



exists at all, but the claim to annex the capital of Israel is explicit. And Israelis will never voluntarily give up Jerusalem.

So, whatever things may be "built" on the Algiers declaration, peace between Israel and the Palestinians cannot be one.

The most interesting questions raised by the Algiers declaration are those concerning the evolving relationship between the Palestinians-in-exile — whose leaders drafted the declaration — and the Palestinians in the Occupied Territories, whose leaders on the spot are the leaders of the *intifada*, the Palestinian uprising which has now been going on for almost a year.

In the nature of things, the leaders of the uprising, those who are now bearing the heat and burden of the day, are likely to have more prestige and authority among the population of the territories than the exiled leadership can have. Reports from the territories, on the day when the news reached them that they now have a Palestinian state of their very own, suggest that the enthusiasm generated by

the news was less than overwhelming — "a new leaflet by the underground leaders of the uprising called on Palestinians to celebrate at 4 pm on November 15, but the call went largely unheeded."

Possibly the reason why it went unheeded was that the leaders of the uprising did not personally exert themselves to get out their following. One thing they have amply proved is their capacity to stage large-scale demonstrations, when they want to. So apparently they didn't want to, when the occasion was this major declaration of the leadership in exile. They accept the new state as a symbol. But the realities on the spot are the *intifada* and the leadership of the *intifada*.

In the years before the *intifada*, loyalty to the PLO leadership in exile was important to the self-respect of the Palestinians. The watchword in those years was *sumud*, meaning "steadfastness". *Sumud* implied rejection of the internal circum-

stances, have a positive bearing on the prospects of peace in the area. Suppose the *intifada* becomes protracted, and Israel comes to wish — as many Israelis already do — to shed the burden of having to police densely populated Arab territories? In short, Israel comes round to the position held at present by Shimon Peres and the Labour alignment. That means being prepared to give up some, but not all, of the territory occupied in 1967.

Now, "the PLO" — meaning the leadership-in-exile — could never agree to anything like that. But the Palestinians on the spot might be very interested in such a deal, if it were offered to them. For the population of these territories, it would mean relief from the massive burdens of the occupation and the *intifada*. For the leadership, it would mean the prospect of political power in a state of their own, and for themselves, not for the exiles. These solid realities might well outweigh the dream of a liberated Jerusalem, and the lamentations of the leaders of

the fictional Palestinian state, created in Algiers last week.

There is a relevant precedent in modern Irish history. In the Irish rebellion of 1919-21, the rebels had a symbolic leader, outside the country, and a leader on the spot, subordinate in theory to the symbolic leader. The symbolic leader was Eamon de Valera, president of the "Irish Republic" (at that time a notional entity, like "the Palestinian state").

De Valera, the senior survivor of the 1916 rising, spent 1919-21 in America, raising funds for the rebellion, when in 1921 the British offered a deal, conceding to the rebels most, though not all, of the territory they claimed. Michael Collins accepted. De Valera threw his symbolic weight on the side of those who rejected the Anglo-Irish treaty. The people of the territory evacuated by the British under the treaty (now the Republic of Ireland) approved the treaty in a general election. A brief civil war followed which was won by the pro-treaty forces.

Developments in territories evacuated by Israel would be likely to be similar, at least to the extent that it would be the leadership on the spot, not the symbolic leadership, which would have the upper hand.

Prospects of "territory for peace" are still remote, and the Algiers declaration brings them no nearer. But the *intifada* itself, as it develops, might possibly bring such prospects nearer — if it both induces war weariness in Israel and throws up a leadership which is sufficiently pragmatic then to negotiate seriously with the Israelis.

One of Peres's handicaps, in relation to "territory for peace" during the recent elections, was that he could not point, with any plausibility, to people on the other side who might be able to deliver some peace. It may be that those people will eventually be found, among those who are at present causing most trouble for Israel.

Commentary • ROBIN OAKLEY

A packed Parliament

Once, when Kenneth Baker was the back-bencher chosen to respond to the Queen's Speech, he was warned that back-benchers must tread "the narrow line between sycophancy and rebellion."

His Conservative colleague, David Madel, ruminated yesterday that governments too should learn to tread a narrow line — "the one between endless upheaval and do-nothingism". But this is not a do-nothing government. Those 1979 promises of better but less legislation are a distant memory, especially after the 44 measures in the 18-month session just concluded. The 16 Bills announced yesterday will continue the almost Maoist ferment of activity favoured by Mrs Thatcher.

Governments are creatures of their history. In 1979-83, ministers later realized, the Conservatives were too slow to get into gear. In 1983-87 they wasted the first session after coasting back to power on a bland manifesto. They also made the mistake of trying to reform Sunday trading too near the end of a Parliament, with Tory MPs in marginal seats rebelling after being scared witless by the Sabbath lobbyists.

This time around, therefore, they have packed all the controversial measures in an extraordinarily radical manifesto into the early stages of the Parliament. A government seeking an unprecedented fourth term in 1991 will not want to be tackling major privatizations in the election run-up, especially when opinion polls are indicating strong opposition to privatization of both water and electricity, the two main items in yesterday's Speech.

But there will be some

controversial items to be slipped in quickly next year. There is no Bill in this programme carrying through wide-scale reforms of broadcasting. The Home Office, with three important Bills already, could scarcely be given a fourth and the plans are not ready yet. Then there is the Government's promise to introduce a Bill on embryo research, with alternative clauses either sanctioning or forbidding experimentation. It is six years since the Warnock Committee was set up, and four since it reported.

The other surprising omission, given the Prime Minister's recent speeches, is any specifically "green" Bill. That, it seems, was virtually the only query raised when the Cabinet took just one hour at its meeting last week to sanction the Queen's Speech. But there is a large green chunk in the water privatization Bill, which will set up the new National Rivers Authority with wide powers to strengthen environmental protection.

Green issues are all the vogue, in the way that the inner cities were 18 months ago after Mrs Thatcher's election night exhortation to her ministers to do something about them. But 18 months is an aeon in politics and one might inquire: whatever did happen to the inner cities? The ministerial answer is that the programmes have been set up and it is now a matter of steady implementation.

The inner cities gave a coherence to the package in the last Queen's Speech. There was the poll tax, supposedly to cut the rate burden and increase job opportunities as firms flocked back. There was the Housing Bill to break up monolithic council

housing estates, and the Education Reform Bill to improve opportunities.

This time the programme splits into further privatization measures, improving life for business with new merger laws and the easing of restrictions on work by women and young people, and the combating of terrorism and crime with the new Prevention of Terrorism Bill. The Bill compelling football clubs to introduce membership cards and the forced declaration against violence by local government candidates in Northern Ireland. Apart from that there is social change, with the new family care measures following the Cleveland child abuse affair and the social security measures to ensure that those drawing unemployment benefit are actively seeking work.

It will be an intriguing session in personality terms. Pushing through the two vital privatization measures, Cecil Parkinson and Nicholas Ridley will both be seeking to establish their credentials as potential replacements for Nigel Lawson when he leaves the Treasury. Both face formidable opponents, Parkinson in Tony Blair, a new member of the Shadow Cabinet, and Ridley in Dr John Cunningham, seeking to hold off the new wave of Labour pretenders like Blair and Gordon Brown in his role as the Opposition's "Quality of Life" spokesman.

It is Labour's chance to develop a role as the consumer's champion. Expect another renaissance for Roy Hattersley as he seeks to make stick the charge that this is an authoritarian government careless of personal liberties.

On the Government side two

ministers on the fringe of the Cabinet have their big chance. John Patten will be taking through the committee stages of the M15 and Secrets Bills in support of the Home Secretary, Douglas Hurd. And Michael Howard is burdened with pushing through the water privatization with Ridley. Since Howard has already handled the massively complicated Financial Services Act and the community charge legislation he is surely entitled to expect a Cabinet place at the end of this session unless water proves a disaster.

But where are the flashpoints? Reforming Section 2 of the Official Secrets Act and putting M15 on to a statutory basis will have little effect on the popular vote. But that will not stop them preoccupying the chattering classes. MPs will argue for the inclusion of a public interest defence on secrets reform and for parliamentary scrutiny, rather than a tribunal, for M15.

There will be ructions among libertarian Tories as well as on the Labour side over compulsory football club membership. Many MPs believe it will ruin the clubs and infringe personal liberties.

The privatization measures will weary Tories and opponents will weary Tories as complications are ironed out. But there are no obvious mantras here for the Tory whips as there were, with the poll tax. For the fireworks in this session we have to look less to the legislative programme than to the progress of the economy and the Health Service reforms to be outlined in a White Paper early next year. Between now and next July it is the Chancellor whom we will see most frequently on front pages.

NOV 23 ON THIS DAY 1922

Dr Agnes Savill, a Glaswegian doctor, one of whose earliest appointments was medical officer to Tuxted workhouse, became an expert on dermatology and on the use of electricity in the treatment of women's diseases, having spent four years as head of the electro-therapeutic department of the Scottish Women's Department in France.

WOMEN WHO ARE WORN OUT AT 20

Dr Agnes Savill delivered a lecture on "The Dangers of Society to Health" at the Institute of Hygiene last evening. She said that the development of society's communities was found in the earliest stages of human society, and this gathering together of families to share a common life had many advantages, provided the individuals concerned were of a high grade and had a sound organization. But such communities had many dangers, such as the liability of infectious diseases to spread rapidly and the multiplication of the unfit. Other dangers of civilization were eye-strain, smoke, dust and fog, while noise was a serious society danger, leading to irritability, fatigue and lack of sleep.

Dealing with the society life of girls, Dr Savill said that a girl who left school for business life might not have an excessive amount of daily work, but she usually had to make exhausting journeys to get to it. The girl who went to a university was liable to over-study, or to study all day and to indulge in social functions till late at night, while the girl who could command the sources of her parents' wealth left school for a life of continual excitement which resulted in mental and physical deterioration.

"Nowadays," she said, "the girl dispenses with a chaperone and

even if she retains the old high standard of chastity her mind too often becomes poisoned, her ideals recede, she accepts the inferior outlook on life, and when she marries the standard of her relationship to her husband, home and children is not high.

"I have seen some of these girls after a few years of society life aged by ten years, and already, before the age of twenty, as worn out and nerve-tired as if they were forty. The hectic life of continual excitement, the absence of all repose, all time for meditation, the perpetual change, the cigarette smoking, irregular and unhealthy meals — no wonder these girls become the prey of disease."

"Many people find that there is a greater nerve strain involved in keeping up a conversation of small talk than in discussing a serious topic or in the more connected conversation of old intimate friends. These society girls have their brains and mental equipment adjusted to the level of scrappy exclamations early in life and it spoils their subsequent development and their capacity to reach a better stage of intellectual growth."

"Society life is responsible for deficient sleep and consequent deterioration of the entire nervous system. It encourages the pernicious habit of the too-frequent cigarette, it encourages the girls to take cocktails and whiskies-and-sodas, which ruin their digestion, impair their livers, and upset the balance of the nervous system, and it encourages them to take rich foods which upset the rhythm of the body."

"The ill-health of the modern society girls is, in a measure, the fault of their parents, who have in their hands to postpone the downfall of our modern civilization, since civilization itself has its foundation on the use of individuals who possess the virtues of stability, high purpose, and unselfishness."



1 Pennington Street, London E1 9XN Telephone: 01-782 5000

POWER AND WATER

In weight and complexity the legislative programme of 16 Bills announced yesterday in the Queen's Speech makes demands on Parliament which are equivalent to some of the heavier programmes brought forward earlier during Mrs Thatcher's prime ministership. On the face of things, however, the programme seems unlikely to unleash the bitterest kind of controversy the Government has encountered in the past.

Yet, although there is nothing comparable to the community charge, rate-capping, trade union reform and the last education Bill, the measures for privatizing water and electricity could bring the Government into controversy deeper than now seems apparent. Certainly water privatization (the principle of which worries a number of Conservative MPs) is likely to prove more deeply controversial to the public than have the previous measures for disposing of state-owned industries and utilities to the private sector.

It has been a notable fact of this Government's history that the public has been on the Government's side over privatization. That is why the Labour Party has had to bowdlerize its own attachment to state ownership.

It is clearly accepted that there is no reason for the State to manage productive or service industries, particularly where a prospect of competition is lacking in the public sector. Water is, however, different. It is a unique and basic natural resource; there can be no competition for the water companies within their areas.

They will have imposed upon them standards of water quality which could be regarded as conflicting with the profit motive, which is rightly the driving force in private enterprise. It is, therefore, arguable either that corners will have to be cut or that the required standards can be met only by putting up prices to the consumer, perhaps very sharply.

There is also the question of how attractive water privatization can be made for investors, bearing in mind the heavy investment now needed in the infrastructure, particularly on the operation of the antiquated sewerage system. Likewise there are the seeds of a conflict of interest between the need for clean beaches and economical sewage disposal.

To these arguments the Government replies that the Bill will contain regulations on water quality for the first time and that only by privatization can the necessary capital be raised. Indeed, ministers make a point of presenting this as an environmental Bill in a programme which, they are aware, can be

criticized for having nothing specific in it to implement the Prime Minister's new endorsement of Tory "green" politics.

It is, however, less than satisfactory to base the case for water privatization on its environmental and quality potential, quite apart from the fact that the Bill will be under attack from environmentalists because of the commercial pressures on rural landscape owned by the water authorities. If the quality of water seriously needs improvement, that could also be done (and the consumer could still pay) with water as a nationally-owned utility.

Therefore, the case for water privatization that the Government has to make is that it is in the interests of efficiency and economy of production. That will not be as easy a case as in previous privatizations.

The economic case for electricity privatization will be highly complicated and the prospect of price rises will colour public attitudes. The nuclear aspect will also loom large in the argument.

For the rest, the Government's legislation is likely to command broad public support, from the Bill to deal with the protection of children and families to the measures against terrorism in Northern Ireland. In any parliament, however, the battle is not only for the passage and amendment of the Government's legislation, but for the public ear and mind. The voters' memory of the performance of the rival parties throughout a parliament is an important and sometimes decisive influence on the outcome of a general election.

Far more decisive than water privatization for the Government's credibility will be the economy. Yesterday Mrs Thatcher once again pledged herself to bring down inflation and public spending and to promote enterprise. As inflation now edges up again, the dominant political question is, first, whether Mr Nigel Lawson is right in his prediction that inflation will peak in the first half of next year and, second, whether it can be contained without a level of interest rates damaging to real growth.

On this, as with its legislation, the Government now faces a stronger Opposition Frontbench. Even Mr Kinnock seemed to show greater confidence in his speech yesterday. That, however, from the Government's, as well as the public's, point of view is a benefit, not a handicap. A government that is not adequately tested by the parliamentary Opposition is one which does not see the dangers ahead or understand the public's thinking.

SECURE BY LAW

The doctrines governing the Security Service have long needed reform. Following the Queen's Speech, details are expected to emerge today about how the Home Secretary proposes to put M15 upon a legal basis, to give individuals the opportunity to question its activities, and to improve the organization's effectiveness.

They are unlikely to calm all concerns caused by the *Spycatcher*, Massiter, and Bettany affairs. But the Government's intentions, if overdue, are welcome.

For 36 years the informal Maxwell Fyfe Directive has been the official M15 bible. The world which it addressed in 1952 has long since changed. Even if the directive was suitable in the age of single-minded defence against Soviet subversion, it was unsuited to the anti-terrorism that has become the growing M15 role.

In the fifties M15 could act more or less independently. Now it needs detailed liaison between different parts of Whitehall. Its work is against a numerous enemy partly disguised amongst the law-abiding civilian population. It cannot work best in a legal half-darkness. The directive is no longer enough.

Light has, in any case, already begun to pour into the security picture, not always from desirable quarters. Over the past few years an increasing amount of detail about the work of both secret services has emerged into public view, brought there by legitimate inquiry, deliberate disinformation, and the more relaxed official attitude to these matters enforced by the tattered reputation of the Official Secrets Act.

Many thousands of words were most recently devoted to the internal struggles inside the Security Service over the identification or misidentification of a Soviet agent. The low point of this unofficial post-war history of the Security Service arrived with the publication of Mr Peter Wright's *Spycatcher*.

Small wonder that some influential figures dealing with secret work came to believe that a new basis for M15 was required. This new

foundation is of two pieces of legislation which will apparently be piloted through the House of Commons together. The first will clarify the Security Service's powers and establish a cautious oversight mechanism which will fall short of the call for monitoring by elected representatives. The second is the revision of the Official Secrets Act which at this date promises not only to be more restrictive than its predecessor but also omits any kind of "public interest" defence as a protection for an official who releases information as a last resort.

The oversight machinery is to be outlined by the Home Secretary today and is likely to be based on the procedure used in respect of telephone-tapping. This makes it probable that such a tribunal would be composed of judges, who would act as the receivers of external complaints. The present Security Service internal "ombudsman" would continue to handle the anxieties of insiders.

The quality of this scheme depends almost entirely on how the tribunal would operate in detail and, above all, whether it would be in a position to release enough information for its judgements to carry credibility. The Government should encourage the greatest possible openness.

If the net effect of the new Act and the redefined M15 powers is to insulate the Security Service from public inspection or accountability of any kind, it will be a step backwards. In the end, that will breed and nurture the germs which infect integrity.

In an institution charged with such massive tasks, sooner or later something will go wrong. If the only guarantees are internal discipline and personal honesty, who will know how or why, or even if it went wrong at all?

Whatever systems for accountability are erected, the best guarantee that a security service is fulfilling its charter lies in its employees. That does not mean there should be no public control at all applying to one of the most critical defence agencies of the realm — and M15 should recognize that.

THE HERETIC OF MOSCOW

East Germany and the Soviet Union are engaged in what Moscow has termed a "misunderstanding" over the refusal of the East German authorities to distribute an official Soviet publication. Minor in itself, the dispute is evidence of a far deeper "misunderstanding" in which not only East Germany, but the majority of other Warsaw Pact states find themselves on the wrong side of the Kremlin.

The immediate source of contention is the Soviet magazine *Sputnik* which, with the adventurous *glasnost* generally reserved for foreign consumption, has raised certain historical and topical issues which the East German leadership would prefer to leave buried. In this area of *glasnost*, Moscow is in the vanguard. For East Germany, the pace is too fast; it wants to get off.

What applies to *glasnost* applies also to the other changes now being broached in the Soviet Union. It is of little consequence to the East Germans that most of the Soviet reform programme remains on the drawing board. Even in a diluted form, the changes being drafted in Moscow threaten the security of the East German communist establishment. The regime which has hitherto been regarded as the most orthodox exponent of Marxist-Leninism suddenly finds itself being undermined, not by

Western "propagandists", nor yet by dissenters in its population, but by the erstwhile guardian of orthodoxy, the USSR.

Herr Honecker is not the only leader to be concerned. President Ceausescu, of Romania, Mr Todor Zhivkov, of Bulgaria, and Mr Milos Jakes, in Czechoslovakia, have all seemed confused. Their responses range from unpredictable crackdowns on dissidents to a tightening of the centralist reins; from talk of following the Soviet model to insisting that that is what they have been doing all along. Mr Gorbachev has not yet articulated a coherent policy towards Eastern Europe. Last week this lack of guidance allowed President Ceausescu to join Herr Honecker in claiming to be the true keepers of the communist word. It is but a small step to accusing the Kremlin of heresy or, in the jargon, of "revisionism".

The significance of this statement is only partly that it shows the insecurity now felt by the existing regimes in Eastern Europe. It also provides opponents of the Gorbachev reforms inside the Soviet Union with a stick to beat him with as the reforms start to go sour. So long as old-style leaders remain in power in Eastern Europe, there is a fifth column ready and waiting to assist a retreat in Moscow.

Foreign affairs in proper hands

From Sir Anthony Kershaw

Sir, Your correspondents who advocate setting up a body similar to the one described by Louis Heren (November 21), the National Security Council in the US, have obviously never been in government.

Deliberately to form a new government department in the hope, and with the intention, that it would give different advice to that of the Foreign and Commonwealth Office is constitutionally offensive to the practice of Cabinet responsibility and administratively stupid. What they really mean is that they think they could conduct our foreign policy better than Sir Geoffrey Howe. I doubt that.

The burden of their argument seems to be that the FCO is not sufficiently firm with these tedious foreigners. It is worth reminding ourselves that before the war it was not the FCO but No 10 which practised appeasement.

More recently the FCO has been accused of wanting to give away the Falkland Islands. I believe — indeed I know — that this is untrue. It is, of course, the task of the FCO to use all diplomatic means to further the interests of our country, which includes the avoidance of armed conflict. The most important tool in this task of diplomacy is negotiation. The FCO is right to maintain negotiation to the utmost of its usefulness.

In early 1982 the policy choices in relation to the Falklands were easy to see. They were:

1. To proclaim "Fortress Falklands": to stuff the islands with enough military force to ward off any attack. As no attack had been made, nor even clearly threatened, this policy would have been financially and politically impossible and would have been seen by the world as unduly provocative.

2. To hold our hand about sending forces, only sending them to ward off imminent attack, and withdrawing them as the threat diminished. This policy depended upon having a rational Government in Buenos Aires and excellent intelligence. And as soon as the troops were withdrawn, we would have been back to square one.

3. To let it be known that we would not defend the islands. This was politically impossible, either for Parliament or the country. We did not ever hint that we would not defend the islands, and to no certain knowledge the FCO never advocated such a policy.

It is said that the proposal to withdraw HMS Endurance "at the wrong signals" to Galtieri. I do not believe that. In any case, it was the Ministry of Defence who proposed the withdrawal, and it

was against the wishes of the FCO that it did so. Secondly, Endurance was not withdrawn. Lastly, Galtieri was not in the mood for reading signals. All he wanted was an easy triumph to bolster his rotten regime.

4. To continue to negotiate as we were doing, with the aim of keeping the peace, and getting better conditions for the islanders, whilst making clear that we could not cede sovereignty without their consent. This we did. It was the only policy which made sense, and it was the one advocated by the FCO. That it failed was not our fault.

Anyone who believes that the FCO is staffed by an idle clique of Champagne Charles, of doubtful patriotism or expertise, will believe anything. They do not need another down-market, amateur government department to act as some sort of watchdog to see they do their job properly. I beg to remain, Sir, your obedient servant.

ANTHONY KERSHAW
(Chairman, House of Commons Select Committee on Foreign Affairs, 1979-87)
West Barn, Didsbury,
Barnet, London, NW4 3JN.

From Vice-Admiral Sir Louis Le Bailly

Sir, There has been a wealth of criticism in your columns of the Foreign and Commonwealth Office and its "dozens", members of the Diplomatic Service (article, November 4; letters, November 9, 11, 12, 15).

The main thrust has been well answered by Sir Geoffrey Howe (letter, November 7). But there does seem to be a lack of understanding amongst the critics of the skill and patience of our diplomats. This I believe is as common today as when I watched it for the last nine years of my Service life.

These qualities were well set out in 1973 by Professor the Reverend and Gordon Dunstan, in the last of his Moorhouse lectures in Australia: Behind the rhetoric of the conference room, behind the drafts and counter-drafts, stands the work done in the corridors, more by the permanent civil servants and diplomats than by the politicians, men whose business it is, by the patient searching for understanding and agreement, to bring all parties to the goal which all wish to attain, but to which none dares to go alone.

Not for nothing were these bearers of the diplomatic burden singled out for encouragement and for prayer in the Second Vatican Council, for they are the artificers of trust. And trust is the artifice of ethics, the keystone of all institutions built to support and shelter the frail but precious moral judgements of mankind.

Yours etc.,
LOUIS LE BAILLY,
Carlands House,
St Tudy, Bodmin, Cornwall.

'Living wills'

From the General Secretary of the Voluntary Euthanasia Society

Sir, I applaud Age Concern's recent advocacy (report, November 17) of the "living will", which aims to protect the patient against unwanted "medicated survival". The living will, or the "advance declaration", as it is more commonly called in this country, is neither novel nor an import from the United States.

For some time now the Voluntary Euthanasia Society has been urging people, not just the elderly, to make advance declarations, and it provides the necessary forms and instructions. It also supplies a medical emergency card for cases of accident or sudden illness which gives useful information to the medical team, including personal wishes about being allowed to die peacefully, if all else fails.

You report Ms Sally Green-gross, Director of Age Concern, as saying "This is not euthanasia." This society endorses that view. However, by her advocacy of the advance declaration and the consequent acceptance of voluntary euthanasia, Ms Green-gross has allied herself to the society in its campaign to extend the rights and autonomy of patients. But we would go further and now seek legislation to allow incurably ill patients the option of medical help to die, if that is their request.

Yours sincerely,
JOHN OLIVER, General Secretary,
Voluntary Euthanasia Society,
13 Prince of Wales Terrace, W8,
November 18.

Romanian honours

From Mrs Jessica Douglas-Home and others

Sir, The Romanian authorities have let it be known that continuing interest in the fate of Doina Cornea — the former philosophy lecturer from Cluj who has been arrested and severely beaten, since her appeal to President Ceausescu to stop the demolition of the country's villages (report, October 8) — will damage relations between our two countries. However, we believe it is the British Government who should insist that relations cannot continue in the face of such brutality.

The Queen should be advised to withdraw the honorary knighthood which she bestowed upon Ceausescu and to return the Star of Romania which she received in turn from him. Institutions such as the Royal Society of Chemistry which have bestowed honours upon his wife, Elena, should be encouraged to follow this example.

Yours faithfully,
JESSICA DOUGLAS-HOME,
NORMAN STONE,
CHRISTOPHER BOOKER,
63 Hillgate Place, W8,
November 21.

Doctors' insurance

From Mr Nigel Harris

Sir, The increase in medical negligence litigation and size of awards to injured patients has highlighted the enormous increase in doctors' subscriptions to the defence organisation. You report (November 15) the differential subscription arrangements of the Medical Protection Society which will involve the at-risk specialties paying rates up to £5,000 a year.

As a member of a high-risk specialty who is heavily involved in medical negligence work, I am bound to stress the need for much higher subscriptions to allow defence organisations properly to discharge their duties. However, there is much that can be done to reduce these costs, including speeding up the litigation process. Most important of all is prevention.

When a mistake occurs, prompt admission and discussion with the patient should be obligatory. The present consent form is wholly inadequate; patients ought to be better informed as to the risk and what they may expect from the operation.

Medical audit for all the acute specialties will help to raise standards and reduce future errors. The training of surgeons is heavily dependent on adequate financial resources for our hospitals. Most litigation is caused by errors made by junior doctors. More consultants will undoubtedly help to raise the standard of medical practice.

It is an unfortunate fact that many health authorities take a calculated risk and will not act until after a disaster forces them to do so.

Yours faithfully,
NIGEL H. HARRIS (Consultant orthopaedic surgeon),
St Mary's Hospital,
Praed Street, W2,
November 15.

From Mr Arnold Simanowitz

Sir, The sad thing about the substantial increase in doctors' insurance premiums is that this need never have happened. Had the medical profession acknowledged the situation earlier they could have taken steps to control accidents which I have little doubt would have saved them from the present desperate attempts to control insurance premiums.

The profession should approach the problem from a moral angle, by striving to reduce accidents by training, medical audit etc., rather than by looking for ways — such as "no-fault" compensation and damages-capping — of reducing their insurance commitment.

Yours faithfully,
ARNOLD SIMANOWITZ,
Director, Action for Victims of Medical Accidents,
24 Southwark Street, SE1,
November 17.

A wider stage for shows in Britain

From the Director of the National Art-Collections Fund

Sir, In his article of November 15 your art critic, John Russell Taylor, deplored the fact that Britain was not getting a showing of the most important touring exhibitions of fine art. The reason for this is clear. Our museums and galleries do not have the resources to participate and they find it difficult to interest sponsors in providing funds for projects of this magnitude.

Lack of money has compelled our national museums to concentrate on urgent domestic problems and on the conservation and display of their permanent collections. As a result, a number have been forced to suspend their major exhibition programmes. The excitement of a major touring exhibition attracts a large public who then come to know and probably re-visit the museum where it is held.

Knowing the value of exhibitions in bringing the great heritage of our museum collections to the attention of the public, the National Art-Collections Fund has therefore embarked, cautiously but with a modest success, on a programme of special shows dealing with aspects of the fund's work.

The NACF is itself currently looking for a sponsor. This is to fund a unique exhibition, "Masterpieces of British Portraiture", in conjunction with the National Portrait Gallery to be shown in London, Moscow and Leningrad early in 1990, with a reciprocal exhibition of Russian portraits coming to London. Not only would this be a most valuable

exercise in cultural exchange but it would also be a rare chance for the sponsor to develop contacts with the USSR.

A greater flow of money from the corporate and private sector towards the arts, with more incentive from the Government, is urgently needed if we are to continue to stage important exhibitions in this country. Yours faithfully,
PETER WAKEFIELD, Director,
National Art-Collections Fund,
20 John Islip Street, SW1.

Gap in the galleries

From Mr David Day

Sir, One of the reasons why the exhibitions of the great 19th-century artists do not come to London may be that we have little to contribute from our own collections. Take Gauguin, for instance — the artist under review (November 15). The Tate Gallery has only two of his works on show. The National Gallery has one untypical example — a situation that has gone unremedied for 70 years; so far this year it has bought a Van Dyck and a Poussin, artists already generously represented both in the gallery and the country as a whole.

Last year, "Britany Girl At Prayer", the only Gauguin of consequence in private hands in the country, as far as I am aware, went to the Sterling and Francine Clark Institute in Massachusetts, without apparent objection. Yours faithfully,
DAVID DAY,
7 Bowes Lyon,
Moreton-in-Marsh,
Gloucestershire.

Questions raised by sale of map

From Mr A. R. A. Hobson and others

Sir, The Hereford Cathedral Libraries Advisory Committee, of which we are members, was not consulted about the proposed sale of the Mappa Mundi (reports, November 17, 18, 19, 21). We have been consulted in the past about its conservation and its exhibition at Burlington House, but our opinion was not sought about the intention to sell it.

If we had been consulted, we would have advised the Dean and Chapter to try every other method of raising the money they need before thinking of alienating this unique monument of medieval art and learning, which has very probably been associated with Hereford from the time it was made.

We are, Sir, your obedient servants,
ANTHONY HOBSON,
HARRY HOOKWAY, R.A.B. MYNORS,
B.F. ROBERTS, D.G. VASEY,
The Glebe House,
Whitbury,
Fordingbridge, Hampshire,
November 21.

English medieval document to a British public collection. Yours faithfully,
BLAKE, Chairman,
The Royal Commission on Historical Manuscripts,
Chancery Lane, WC2.

From the Secretary-General of the General Synod of the Church of England

Sir, Your leader, "Hereford and the world" (November 17), contained the erroneous statement that the Care of Cathedrals Measure, which recently received general approval from the General Synod, does not establish a mechanism of control over the "disposal of art or other treasure".

Clause 2 of the draft Measure does in fact provide that one of the types of project requiring approval under the Measure is the sale or other disposal of any object the property in which is vested in the chapter of the cathedral church, being an object of architectural, archaeological, artistic or historic interest. Yours faithfully,
W.D. PATTERSON,
Secretary-General, The General Synod of the Church of England,
Church House,
Great Smith Street, SW1.

From Mr Lawrence Banks

Sir, As a member of a family which has lived in the diocese of Hereford for some 200 years, and a contributor to the recent cathedral appeal, I am appalled at the thought that the Mappa Mundi might leave Hereford, let alone England.

In the appeal no mention was made of the possibility of sale. I believe the response of donors would have been significantly different if the full facts had been known.

Since the cathedral authorities are unwilling to discharge their moral responsibilities, it will fall upon others to try and ensure that this priceless treasure remains in Hereford for future generations.

Yours faithfully,
LAWRENCE BANKS,
Ridgebourne,
Kingston, Herefordshire.

Humble servants

From Sir David Serpell

Sir, Some of my former colleagues in Whitehall may well be greatly attracted by Lord Polwarth's suggestion (November 18) that they should regularly tend the royal parks and public squares. But they should be wary. If their gardening is deemed successful, they may be hived-off in that role, and privatised. If it isn't, they risk spending their afternoons before select committees rather than in the open air.

Further, they must expect to be observed, as they labour, by TV producers in search of new material. And, worst of all, Lord Polwarth will come and photograph them. Yours faithfully,
DAVID SERPELL,
25 Crossparks,
Dartmouth, Devon.

Inventive play

From Mr Colin Hannaford

Sir, Fellow Britons may be interested to learn of a discovery I have made which will save foreign exchange, delight our friends, confuse our enemies, and establish yet again British inventiveness and style.

Over the years I have lost several caps for the 50mm lens of my camera. These fragile, fiddly things are expensive. I have discovered that a better cap than money can buy is to be made by the addition of a few drops of glue (for a tight fit) to the inside edge of the bright yellow lid of a medium-size jar of Marmite. (The lid should be washed beforehand.) Yours sincerely,
COLIN HANNAFORD,
66 Edwin Court, Oxford,
November 14.

Present indicative

From Mrs P. A. Woolley

Sir, Without knowing the age of Mr Oldfield's daughter (November 9), I cannot comment on his resigned acceptance of yet another Christmas gift of shaving foam; but among the adults of a family the only solution to this annual problem is an agreement not to exchange presents.

It is more fun to give and receive, at any time of year, an unexpected gift of flowers, favourite sweets, a meal out, or a happily discovered item that is known to be desired by the recipient.

Yours faithfully,
P.A. WOOLLEY,
Le Pavillon, Sark, Channel Islands.

From Mrs Enid D. Toomey

Sir, The most acceptable present is a net of bird-seed which can be hung at the bottom of the garden and thereafter forgotten. Yours faithfully,
ENID D. TOOMEY,
Aquila, The Green,
Great Bentley,
Colchester, Essex.

From Mr J. B. Prior

Sir, The words "passed on" present my father ever received from his eldest sister was a pair of what looked like unused bed socks. He, in fury, gave them to me.

When I put them on I found, to my horror, a used corn plaster in one of the toe ends. My aunt, at the time, kept a small private hotel.

Yours faithfully,
J.B. PRIOR,
Woodlands, Ruishton,
Taunton, Somerset.

Letters to the Editor should carry a daytime telephone number. They may be sent to a fax number — (01)782 5046.

THE ARTS

TELEVISION

Concern for all

New heights of dizzying complexity in the documentary-drama genre, mixing fact and fiction, were reached in *Witness* (ITV). This succeeded in bringing a case of suspected child abuse vividly to television by mixing real social workers with actors portraying the family concerned, and leaving the verdict open-ended, to be genuinely decided by role-playing in a mock case-conference.

If the premise of the programme was somewhat disturbing, the realization was even more so. Social workers from Hillingdon were faced with the facts of a case which had been reported elsewhere in the country, and were then left to pursue their own procedures. What we saw must have been a brutal condensation of the real case, yet it pointed up flaws in the system all too clearly. Abuse was deemed likely, but impossible to prove, and social workers were portrayed as caring, anxious to explain, and anxious to intervene on a child's behalf.

Yet standard procedure seemed inadequate to match the facts of the individual case. Suspected abuse of a five-year-old was reported by grandparents, but evidence of dissension between grandparents and the child's mother was hardly analyzed before an interventionist course of action was pursued.

In the film's central theme, before the suspected abuser had been given any case to answer, both mother and child were removed for questioning and he was not allowed to be left alone with a young baby. The social worker, sympathetically portrayed, was put in the role of mediator between welfare and the law; doctors, who should surely be central to any long-term assessment, were absent. Decisions were taken by those whose knowledge of the family was necessarily short-term.

William Holmes

Sheridan Morley meets the suddenly ubiquitous, slightly surprising theatre director, Tim Luscombe

Man of some moment

Considering that 12 months ago the director Tim Luscombe was still tearing tickets in the Royal Court foyer, without a non-fringe production to his name, he can't be said to have done altogether badly in his 26th year. Thus far he has already had two productions running simultaneously in the West End (a highly-praised Rattigan double-bill at the Royal and the ongoing *Easy Virtue*, a rare Coward rediscovery, at the Garrick) and he will have achieved four more before Christmas.

Having directed at the King's Head the first major staging of Tom Stoppard's *Artist Descending a Staircase*, which is now transferring to the Duke of York's, he stayed at that Islington pub to direct Sheila Gish in *When She Danced*, Martin Sherman's play about Isadora Duncan, before going down the road to Sadler's Wells for *La Belle Hélène* and up to Leeds for a revival of *London Assurance* (to be reviewed on this page tomorrow).

But what makes Luscombe unusual as well as unusually active among young directors is an unfashionable passion for the well-made plays of the past, and most notably of Coward and Rattigan.

The son of a Surrey chartered accountant, he started out at school in Wimbledon and went up to Oxford reading geography, after which he then spent a year teaching at the Merchant Taylors. "That was a ghastly mistake all round: I'd started directing plays at Oxford when I discovered that there were already far too many actors, but then I thought maybe teaching would make for a safer career."

"In the event it was hideous, right down to the headmaster storming out of my production of *40 Years On*, just as the headmaster on stage was doing the same thing: Alan Bennett can never have known how close that play got to the truth of school life. I knew on the second day of my first term that I had made this appalling mistake, but they made me stick out the whole year. I finished it by making a few friends among the Lower Sixth, which was more than I ever achieved in the staff room, where they thought I was some sort of theatrical lunatic."

From there, Luscombe progressed to the Bristol Old Vic, selling his car to pay the



Old fashioned? Tim Luscombe loves Coward and Rattigan, but his next project may be a new work with Martin Sherman about Aids

fees, and then on to Farnham, running schools tours of *Hamlet* with a cast of four, not to mention a *Troilus and Cressida* set in outer space.

"Then Ray Cooney took me on and sent me to work as an assistant to Ron Eyre, on *When We Were Married* at the Whitehall, which was the most important learning experience of my life, except that it was followed by 18 months out of work. I found some rich friends, lay on the beach for a bit, began financing my own fringe productions at the Red Lion with money I earned being a box-office manager, and finally Martin

Tickner gave me a job directing a one night charity revival of Coward's *Semi-Monde*."

Dan Crawford of the King's Head saw that, and offered him the revival of another early Coward, *Easy Virtue*, since when Luscombe has been rather more fully employed: "What I really want to do now, though, is a new play and I'm working on one about Aids with Martin Sherman. I live with an actor in a shoebox in Balham, and all of us who are gay in the theatre are only too aware that the English have somehow failed to come up with a *Normal Heart* or even an *As Is*."

ROCK

Sade
Wembley Arena

The 29-year-old singer, from whom the group takes its name, was dressed in white, her hair scraped back with its usual severity to give her face that odd, moon-like quality. She sang in her warm, feathery style and danced with small, swaying steps, looking like an Egyptian frieze come to life.

Similarly, the nine members of the band, in dark lounge suits, played in a measured, understated style that was the antithesis of the brash, overheated noises of rock'n'roll. The austere staging was complemented by a series of backdrop projections. When "The Sweetest Taboo" was introduced by taped thunder and flashes of "lightning", many of the audience were visibly startled.

Sade's album sales worldwide are now in excess of 18 million, but her delicately shaded, jazz-inflected music made more sense in live performance. It became apparent how much she depends on and enjoys the interaction with the rest of the group, particularly the saxophonist/guitarist Stuart Matthewman and the backing singer Leroy Osbourne, with whom she sang various numbers as duets, notably "Never as Good as the First Time". Also, it was possible to get the measure of variations in pace, intensity and mood which pass undetected on the records.

In America the group's live shows are greeted with noisy enthusiasm, but at Wembley, as the performance climaxed with the mesmeric grooves of "By Your Side", the response was muted. The effect was of beating a dead horse, like touching the grain of a piece of wood, with its whorls and knots sanded to a very fine finish.

David Sinclair

CONCERT

Akathist of
Thanksgiving
Westminster Abbey

To mark the millennium of the Russian Orthodox Church to which he belongs, the English composer John Tavener has written another monumental sacred choral work. Premiered on Monday night, it is not strictly speaking a liturgical setting: it sets a remarkable hymn of praise, written in presumably freezing circumstances by an Orthodox priest, Gregory Petrov, who died in a Siberian prison.

But in its 11-fold repetition of form and content, its thorough grounding in the contours of Byzantine chant, and its emphasis on drones, bells, and unaccompanied voices moving largely in block chords, the music proclaims a ritual purpose clearly enough. It is sparse in instrumental effects — the English Chamber Orchestra sat motionless for perhaps 50 of its 80 minutes — but compensates with a lushness in the choral writing. A recurring passage in parallel triads is ethereal and striking; and some of the solo writing, particularly for the two counter-tenors (Michael Chance and Simon Gay, both in fine voice) has an almost Puccinian declamatory power.

Moreover, although operating within a rigorous, cyclic structure, Tavener varies the refrain-patterns with great ingenuity, gradually intensifying the drama as Petrov's poem moves from contemplation of the external, through oblique reference to his present suffering, to its final affirmation of faith. In this admirable performance, Martin Neary obtained singing of great beauty and stamina from the Westminster Abbey Choir and Chorus.

Richard Morrison

Unsurpassed in scope and authority, the New Grove Dictionary of Music and Musicians contains more than 22 million words of scholarship in its 20 volumes: along with five music-filled days in New York, it is the first prize in *The Times/New Grove Musical Challenge*, a test of wit and knowledge for which the second batch of questions is published today.

To go with the £1,100 dictionary, the winner will enjoy New Year at the Grand Hyatt Hotel on 42nd Street, with tickets to Domingo in *Aida* at the Metropolitan Opera and to a gala featuring Marilyn Horne at Carnegie Hall, plus £200 spending money.

Here is the second batch of five questions:

6. In what opera does a man have his brother put to death?
7. In what opera does a man take his brother's place in Hades so that the brother can marry the girl they both wanted?
8. Who said of whom: "I compose to live; my brother lives to compose"?
9. Which brothers were simultaneously the heads of the two main conservatories in their country?
10. Which great German composer had a brother who taught the piano in Venezuela?

How to enter

Each day until Saturday, November 26, five questions will appear in *The Times*. Keep your answers until Saturday, when a reply coupon for all 25 questions and instructions on where to send them will appear with the final set of questions.

The person with the greatest number of correct answers will be the winner. In the event of a tie, there will be a draw to determine the winner, the second prize

THE TIMES
NEW GROVE

Musical
CHALLENGE

Second prize is a full set of the dictionary, while three runners-up will receive their choice of the New Grove's *Dictionary of American Music*, *Dictionary of Musical Instruments*, or *Dictionary of Jazz* (published by Macmillan at £395, £295 and £225 respectively).

1. Prizes cannot be exchanged for cash equivalent.
2. Entrants must be 18 years of age or over.
3. Employees of News International or Macmillan Publishers Ltd, past or present, and their immediate families, are not eligible.
4. No correspondence can be entered into.
5. The judges' decision is final.

Competition rules

winner and, if necessary, the runners-up.

Cold creativity

THEATRE

Henceforward
Vaudeville

"Sometime quite soon" runs an ominous programme note to Alan Ayckbourn's play, setting the scene for a London of automated hypermarkets and visual answering machines, where the streets have been taken over by tribal warfare. The future is always bad news in the theatre; but, in this case, it springs at least as much from the distorted viewpoint of the central character as from any vision of the shape of things to come. The hero is the familiar figure of the middle-aged artist who has severed himself from the outside world, thereby cutting himself off from his source material.

Ayckbourn develops this into a technological fable through the figure of Jerome, a composer who shares his computerized fortress with a robot child-minder (Nan 300F) and a digital audio system which has languished unused since his wife removed herself and his beloved daughter. Now he plans to regain access to the child by hiring an actress to play his fiancée and impress the child welfare department with a show of domestic harmony.

It is essentially a one-character

fable, showing an artistic egoist treating all human contact as raw material for his work, and finally improvising his ode to love on a battery of synthesizers while ignoring despairing appeals from his family and old friends on the surrounding monitor screens. If that is the price of creative work, why is Ayckbourn writing plays? And why set the play in the future when Jerome would have walled himself up anyway?

What saves the piece from sentimentality is its command of technological comedy: in particular, the penalties of controlling the world without experiencing it. Jerome is on home ground in slotting a new programme into Nan, but faced with a human doll, in the shape of Zoë, the actress, he turns into a bungling bully; and responds with impotent horror to the sight of his chocolate-box daughter transformed into a transvestite truck driver.

Ayckbourn's production is vastly more electronically elaborate than his original Scarborough version. It is also sumptuously cast in the three main roles, of Ian McKellen's surly unshaven genius and Jane Asher and Serena Evans's balletically precise doubling as Nan, who changes from a hobbling old retainers into the docile blonde sweetheart of fantasy.

Irving Wardle



Impatient eccentric: Eleanor Bron as the countess on the side of right

Feeble minded

The Madwoman of
Chailot
Lilian Baylis Theatre

The years have been unkind to Jean Giraudoux, the playwright sometimes held to be the nearest French equivalent to Shaw. Shaw's pen would have survived in his fingers rather than write about Greek goddesses, Ondines or sweet-natured city paupers, but Giraudoux did, like Shaw, raise issues that seemed of moment at the time, even if his preferred style for resolving conflict was to charm his opponents into defeat. Since he is the playwright, the opposition to the virtues he upholds — honesty, niceness and love — is duly defeated, but from an audience's point of view the drama repeatedly fizzles out.

In front of the Café Francois — the name identifies the piece as a "state of the nation" piece — three soul-less businessmen deplore their countrymen's sentimental love of old places, which is stopping them devastating chunks of Paris in order to prospect for oil. Their plan is overheard by an eccentric countess, madwoman of the title, who has won the undying love of all the local vagabonds — street singer, shoelace pedlar, ragpicker and a dozen more — who wander through the action singing, peddling and representing, we must believe, the liveliness that makes Paris what it is.

Fortunately, the countess has a bottomless sewer in her cellar, a *cloaca ex machina* into which she lures all the villains. Paris is saved. Irony might make this play work today, or a production un-

ashamedly recalling (and expensively recapturing) the surreal wonderland of René Clair or early Anouilh. The present production, taken over by Nick Hannan after procedural disputes, fails to exploit the wide stage credibly in the street scenes and is baffled by its size in the cellar. Loud music is indiscriminately scattered yet no creative use made of the half-remembered mazurka.

Eleanor Bron manages the brisk impatience of the countess but not the poetic remoteness. There is amusement in scenes with the other madwomen (Selina Cadell especially), but witty paradoxes written to make us pause, rush past and leave no trace. Disappointing.

Jeremy Kingston

11 July 1899, a group of aristocrats and wealthy entrepreneurs founded a company to indulge their passion for motor racing. F.I.A.T. - Fabbrica Italiana Automobili Torino - grew to be a world leading diversified industrial group. This major exhibition traces Fiat's growth across land, sea and air from priceless early models, to the technology of the '90s and beyond, reflecting the application of art and design.

FIAT

ROY MARSDEN
KATE O'MARA

In Vanbrugh's Comedy

THE RELAPSE

OR Virtue in Danger!

LIMITED SEASON OPENS 6 DEC

Eves 7.30 Mats Thur 2.30 & Sat 4.00

MERMAID THEATRE

Box Office: 01-236 5568

Credit Cards: 01-741 9999

(No booking fee)



23 November 1988 - 31 March 1989
The Science Museum,
Exhibition Road, London SW7
Monday to Saturday 10.00-18.00
Sunday 11.00-18.00



ENO's smash-hit
production

'a stylish 1920's fantasy...
deliciously dizzy' Times

'the best musical in town'
Daily Express

'hot and splendidly sung...
spiffing' Daily Mail

OPENS TONIGHT
THE MIKADO

GILBERT & SULLIVAN

Tonight, then Friday and November 29 December 1, 3, 8, 10, 15, 19 at 7.30, and continuing

English National Opera, London Coliseum, St Martin's Lane, London WC2N 4ES Box Office 01-836 3161 Credit Cards 01-240 5256

returns...



INFORMATION SERVICE

This selective guide to entertainment and events throughout Britain appears from Monday to Friday, followed in the Review section on Saturday by a preview of the week ahead. Items should be sent to The Times Information Service, PO Box 7, 1 Virginia Street, London E1 9XN

BOOKING KEY

* Seats available
* Returns only
(D) Access for disabled

THEATRE

LONDON

* **BLOOD BROTHERS:** Willy Russell's sentimental musical: separated twins destroyed by the English class system; Kiki Dee as their mother. Albany Theatre, St Martin's Lane, WC2 (01-867 1115). Tue: Leicester Square. Mon-Sat 7.45-10.45pm, mat 2.30-5.30pm, and Sat 4-7pm, 25.90-218.50. (D)

* **FALLFAST:** Vehicle for Bernard Bresslaw in selected bits from Henry IV Parts 1 and 2. Effective in patchy Greenwich Theatre, Crooms Hill, SE10 (01-858 7753). Tue: Greenwich (BR). (15 mins from Charing Cross). Mon-Sat 7.45-10pm. Mat 2.30-5.30pm, and Sat 2.30-4.45pm. Mon-Fri 2.30-5.30pm, Sat 2.30-5.30pm. Mat 2.30-5.30pm. One week only.

* **GERMINAL:** Miners' strikes and revolutions: not Brontë but Zola's 19th-century France in piecemeal production for Paines Plough. The Place Theatre, 17 Duke's Road, WC1 (01-387 0031). Tue: Easton. Opens tonight 7.30-11pm. Then Mon-Sat 7.30-11pm, 25. (D)

* **LADY AUDLEY'S SECRET:** Performance art production of the melodrama by Mrs Braddon, who drew on her own amazing life for the adventures of her bigamous, murderous heroine. ICA Theatre, The Mall, SW1 (01-330 3647). Tue: Piccadilly Circus. Mon-Sat 8-10pm, 25.50.

* **LETITIA AND LOVAGE:** Geraldine McEwan and Sara Kestelman take over the leads in Peter Schaffer's smart comedy in which two unlikely partners wage eccentric war against the modern world. Globe Theatre, Shaftesbury Avenue, W1 (01-437 3867). Tue: Piccadilly Circus. Mon-Sat 7.45-10.15pm, mat 2.30-5.30pm, 27.50-215. (D)

* **THE MADWOMAN OF CHALLOT:** Eleanor Brown as the eccentric old dame in Glanville's sharp comedy. The Albany Theatre, St Martin's Lane, WC2 (01-867 1115). Tue: Leicester Square. Mon-Sat 7.45-10.45pm, mat 2.30-5.30pm, and Sat 4-7pm, 25.90-218.50. (D)

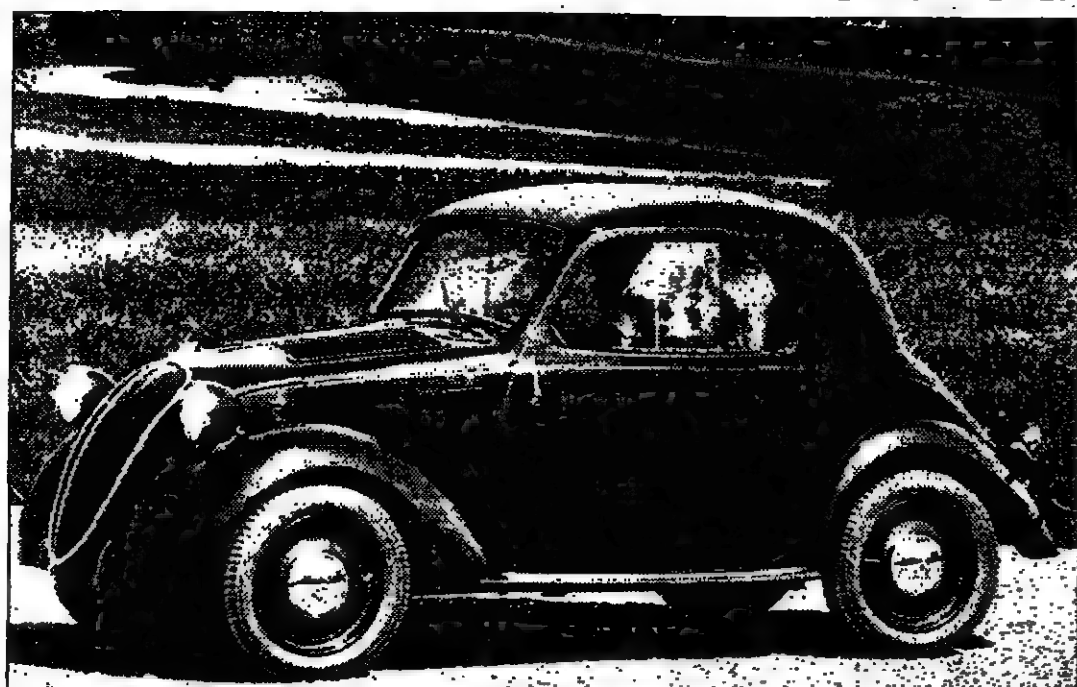
* **THE SNEEZE:** Marvellously funny and varied Rowan/Finlay pieces, eight in all. Chalkdust, Timothy West and Cheryl Campbell in peak form. Directed by Ronald Eyre. Aldwych, Aldwych, WC2 (01-838 6404/041). Tue: Holborn/Temple. Charing Cross/Garden. Mon-Fri 7.30pm, Sat 5pm and 8.30pm; mat Wed, 25.50.

CLASSICAL TOP 20

- 1) Elgar: Cello Concerto Du Pré/Barbieri/LSO, HMV
- 2) Elgar: Cello Concerto Du Pré/Barbieri/LSO, CBS
- 3) Holst: The Planets Barenboim/Karajan, DG
- 4) Lloyd Webber: Requiem Domingo/Brightman, HMV
- 5) Vivaldi: Four Seasons Naim/Holwood, L'Oiseau Lyre
- 6) Elgar: Cello Concerto Menhin/RPO, Philips
- 7) Albinoni: Adagio Karajan/BPO, DG
- 8) Handel: Messiah Marriner/ASMF, Decca
- 9) Holst: The Planets BPO/Karajan, DG
- 10) Beethoven: Symphony 5 BPO/Karajan, DG
- 11) Tchaikovsky: 1812 Overture Dutoit/MGO, Decca
- 12) Chopin: Favourite Katchen/Karin, Decca
- 13) Rachmaninov: Piano Concerto 2 Soli/LSO/Katchen, Decca
- 14) Vivaldi: Four Seasons Menhin/RPO, Decca
- 15) Mendelssohn/Bruce: Violin Concertos Mutter/BPO, DG
- 16) Elgar: Cello Concerto Du Pré/Barbieri, HMV
- 17) Rachmaninov: Piano Concerto 2 Ashkenazy/COA, Decca
- 18) Grieg: Peer Gynt Suite Karajan/BPO, DG
- 19) Beethoven: Piano Concerto 5 Leiner/BPO, DG
- 20) Sibelius: Symphonies 4 & 6 Rattle/CBSO, HMV

Source: Music Week Research

The mouse that roared



Metal Mickey: The 1936 Topolino (above) is one of the Fiat cars featured in a Science Museum exhibition. In the days before the ubiquitous Fiat Van, as every middle-aged Italian remembers, there was the "Mickey Mouse" — the Fiat 500 Topolino. Only 106,600 built, with sitting room for two adults and little else, this was the car that taught generations of young Italians their "foot to the floor" driving technique. It was launched in 1936 under the banner "the world's smallest mass-produced car" and more than 500,000 came off the production line before its demise in 1955. The original wooden-framed Topolino is among a host of historical cars from Fiat's own Turin museum collection now on show in this country, many for the first time. They include a 1907 F2 sports car, a Ferrari F40, at 282mph the world's fastest road-going car; and the surviving prototype of the 1954 gas turbine jet car, La Turbina, looking not unlike the Batmobile. From the company which popularized the robot welder, there is also a mock-up of a robotic production line. Archive film will also recall an earlier age of the bespoke horseless carriage in the heyday of the famous Lingotto plant. Complete with a test track on the roof, it was, said Le Corbusier, like a warship "with bridges, funnels, and gunways" sailing through Turin. Abandoned by Fiat in 1982, it is soon to become an arts centre. *Fiat 1899-1989: An Italian Industrial Revolution* is at the Science Museum, Exhibition Road, London, SW7 (01-938 8181). Monday to Saturday 10am-6pm, Sunday 11am-6pm, until March 31, 1989, admission free.

SWITCHING CHANNELS (PG)

New schedule version of Heart and MacArthur's mystery play *The Front Page*, with Burt Reynolds as the TV news editor determined to hold onto his star reporter and ex-wife (Kathleen Turner). Directed by Ted Kotcheff, with Christopher Reeve (105 min). Odeon Leicester Sq (01-200 8111). Tue 12.45, 3.15, 6.10, 8.45.

TO KILL A PRIEST (15)

Glossy, fictional thriller, with Robert de Niro as a bounty hunter given the job of taking a sensitive, half-jumping accountant-crook, when Charles Groussier, directed by Martin Brest (128 min). Cannon Baker Street (01-836 9772). Tue 2.30, 5.10, 8.05.

CANNON FALLS (PG)

Comedy. Cannon Falls (01-200 8111). Tue 12.45, 3.15, 6.10, 8.45.

CONCERTS

MORE FEMININE TOUCH

Maria Lefkowitz continues the "Feminine Touch" series of organ recitals with a recital of organ music by Bach, Handel, and others. St John's, Smith Sq, London SW1 (01-222 1061). 7.30pm, 25.50-224.

LARGE FUGUE

Continuing the "Feminine Touch" series, the Albany Quartet perform Beethoven's *Grosse Fuge* Op 133, and the Quartet Op 18 No 5 and 58 No 2. Queen Elizabeth Hall, South Bank, London SE1 (01-828 8800). 7.45pm, 24-210.

VERLAINE SETTINGS

Elly Ameling (soprano) sings *Les Étoiles* (soprano) and *Les Étoiles* (soprano) by Verlaine. Wigmore Hall, 36 Wigmore St, London W1 (01-836 2141). 7.30pm, 25-25.

ST SAVIOUR'S SERENADES

Summit conducts the Orchestra of St. Saviour's in *Serenade* Op 20, Dvorak's *Serenade* Op 22 and Grieg's *Holberg Suite*. St Saviour's, Walton St, London SW3 (01-851 6660). 7.30pm, 25.50-27.

WHYTE/SHEPPARD

The Talis Schola sing *Wynne's Pantomime*, *Domine Quo Habitat*, *Christe Qui Lux*, *Shepherd's Spiritus Sanctus*, *Reges* and *Western Wynne Mass* Peter Phillips conducts. St John's, Smith Sq, London SW1 (01-222 1061). 7.30pm, 25.50-27.

SHIRLEY MUSIC

Lesley Shirley Jones plays Richard Strauss's *Sonata* Op 6, Beethoven's *Sonata* Op 68 and *Prophet's Sonata* Op 119 on her cello. Anthony Saunders is at the piano. St Martin-in-the-Fields, Trafalgar Sq, London WC2 (01-839 1930). 7.30pm, 25.

ROYAL CONCERT

In the presence of HM Queen Elizabeth the Queen Mother Brydon Thomson conducts the Scottish National Orchestra and others in *Walton's Portsmouth Point Overture*, *Richard Strauss's symphonic poem Don Juan*, the *Variazioni for Tchaikovsky's Suite No 3*, *Bliss's Greenings to a City*, etc.

LARGE FUGUE

Continuing the "Feminine Touch" series, the Albany Quartet perform Beethoven's *Grosse Fuge* Op 133, and the Quartet Op 18 No 5 and 58 No 2. Queen Elizabeth Hall, South Bank, London SE1 (01-828 8800). 7.45pm, 24-210.

VERLAINE SETTINGS

Elly Ameling (soprano) sings *Les Étoiles* (soprano) and *Les Étoiles* (soprano) by Verlaine. Wigmore Hall, 36 Wigmore St, London W1 (01-836 2141). 7.30pm, 25-25.

CONCERTS

MORE FEMININE TOUCH

Maria Lefkowitz continues the "Feminine Touch" series of organ recitals with a recital of organ music by Bach, Handel, and others. St John's, Smith Sq, London SW1 (01-222 1061). 7.30pm, 25.50-224.

LARGE FUGUE

Continuing the "Feminine Touch" series, the Albany Quartet perform Beethoven's *Grosse Fuge* Op 133, and the Quartet Op 18 No 5 and 58 No 2. Queen Elizabeth Hall, South Bank, London SE1 (01-828 8800). 7.45pm, 24-210.

VERLAINE SETTINGS

Elly Ameling (soprano) sings *Les Étoiles* (soprano) and *Les Étoiles* (soprano) by Verlaine. Wigmore Hall, 36 Wigmore St, London W1 (01-836 2141). 7.30pm, 25-25.

English National Opera, Coliseum, St

Madama Butterfly. Joseph Papp's production for Welsh National Opera, still going strong, with Nancy Yuen in the title role. Mayfield Theatre, Southampton. (0703 229771) 7.10-10.15pm, 25.50-224.

ROCK

* **JULIO GLEZAS:** Embarrassing Spanish crooner. Wembley Arena, Empire Way. Wembley (01-902 1234) 7.30pm, 215-217.50.

JIMMY PAGE

Wanted to lead Zepplin guitar, plugging his medicine. *Outrigger* album in the company of drummer Jason Bonham and vocalist John Miles. Newcastle City Hall, Northumberland Road (091 261 2606) 7.30pm, 25-25.

ERASURE

Synthesizer's answer to Peter and Gordon. NEC, Birmingham (021 780 4133) 7.30pm, 27.50-28, for two nights.

GENE LOVES JAZZ

London's greatest jazz club, featuring the talents of Michael and John. Rock City, 4 Talbot St, Nottingham. (0602 412644) 7.30pm, 23.

JAZZ

* **PAUL MOTIAN:** One of the pivotal members of the classic Bill Evans Trio, Motian returns to the UK with his new quartet. Performing tonight with guitarist Bill Frisell and saxophonist Joe Lovano. Theatre, 215 Mile End Road, London E1 (01-790 4000) 8pm, 27.

JONAS HELLSTROM

First of two nights from the bassist who seems at ease with rock and jazz. The Simon Purcell Trio occupies the support slot.

OPERA

* **MIKALOS:** Revival of Johnathan Miller's last moving 1920s style production which includes Gilbert and Sullivan is an entirely English affair. Many of the original cast return. John Pryce-Jones conducts.

WINNING MOVE

By Raymond Keene, Chess Correspondent

THE PLAYHOUSE

"THRILLING"
"ELECTRIFYING"
Sunday Telegraph
"MAGNIFICENT"
Times
"OUTSTANDING"
Independent
ARTHUR MILLER'S
adaptation of
An Enemy of the People
FROM 30 NOVEMBER!
THE PLAYHOUSE

CONCISE CROSSWORD NO 1727

ACROSS
3 Wind break (4)
4 Male cook (4)
5 Lesser (5)
10 Rock slide (9)
11 Poetic (5)
12 Octopus fluid (3)
13 Functional limit (5)
14 Shipping route (3,4)
15 Infernal (7)
18 In early days (9)
19 Spoil (5)
20 Cow test (5)
23 Eyes bandage (9)
24 Mobs (5)
25 Lofly (4)
26 Small island (4)

DOWN

1 Stroller (6)
2 Enchanted (3)
3 Rocking-stone singer (6,6)
4 Shows off (6)
5 Shin kick (4)
7 Savage (6)

SOLUTION TO NO 1726

ACROSS: 1 Modus vivendi 9 Chignon 10 Lodge 11 Omit 12 Farthest 14 Ton 15 Spel 16 Ser 18 Seaboard 20 Crib 22 Rios 23 Unlucky 24 Gabbledog
DOWN: 2 Opinion 3 Ulm 4 Vantage ground 5 Volatile 6 Nudge 7 Inlet 8 Accost 13 Espousal 16 Sirocco 17 Embryo 18 Solitaire 19 A-bomb 21 Slug

ENTERTAINMENTS

OPERA & BALLET

COLLEEN 8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

THEATRES

APOLLO THEATRE Shaftesbury Ave. Box Office & 01-437 3867
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

NATIONAL THEATRE

MRS TILLY
Directed by Peter Goff
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

APOLLO THEATRE

APOLLO THEATRE Shaftesbury Ave. Box Office & 01-437 3867
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

NATIONAL THEATRE

MRS TILLY
Directed by Peter Goff
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

ENTERTAINMENTS

OPERA & BALLET

COLLEEN 8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

THEATRES

APOLLO THEATRE Shaftesbury Ave. Box Office & 01-437 3867
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

NATIONAL THEATRE

MRS TILLY
Directed by Peter Goff
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

APOLLO THEATRE

APOLLO THEATRE Shaftesbury Ave. Box Office & 01-437 3867
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

NATIONAL THEATRE

MRS TILLY
Directed by Peter Goff
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

ENTERTAINMENTS

OPERA & BALLET

COLLEEN 8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

THEATRES

APOLLO THEATRE Shaftesbury Ave. Box Office & 01-437 3867
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

NATIONAL THEATRE

MRS TILLY
Directed by Peter Goff
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

APOLLO THEATRE

APOLLO THEATRE Shaftesbury Ave. Box Office & 01-437 3867
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

NATIONAL THEATRE

MRS TILLY
Directed by Peter Goff
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

ENTERTAINMENTS

OPERA & BALLET

COLLEEN 8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

THEATRES

APOLLO THEATRE Shaftesbury Ave. Box Office & 01-437 3867
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

NATIONAL THEATRE

MRS TILLY
Directed by Peter Goff
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

APOLLO THEATRE

APOLLO THEATRE Shaftesbury Ave. Box Office & 01-437 3867
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

NATIONAL THEATRE

MRS TILLY
Directed by Peter Goff
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

ENTERTAINMENTS

OPERA & BALLET

COLLEEN 8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

THEATRES

APOLLO THEATRE Shaftesbury Ave. Box Office & 01-437 3867
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

NATIONAL THEATRE

MRS TILLY
Directed by Peter Goff
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

APOLLO THEATRE

APOLLO THEATRE Shaftesbury Ave. Box Office & 01-437 3867
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

NATIONAL THEATRE

MRS TILLY
Directed by Peter Goff
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

ENTERTAINMENTS

OPERA & BALLET

COLLEEN 8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

THEATRES

APOLLO THEATRE Shaftesbury Ave. Box Office & 01-437 3867
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

NATIONAL THEATRE

MRS TILLY
Directed by Peter Goff
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

APOLLO THEATRE

APOLLO THEATRE Shaftesbury Ave. Box Office & 01-437 3867
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

NATIONAL THEATRE

MRS TILLY
Directed by Peter Goff
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

ENTERTAINMENTS

OPERA & BALLET

COLLEEN 8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

THEATRES

APOLLO THEATRE Shaftesbury Ave. Box Office & 01-437 3867
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913
8.30-9.15 at 240 7913

**Compiled by Peter Dear
and Jane Rackham**

**TELEVISION
CHOICE**

Radio 1

Radio 2

WORLD SERVICE

RADIO

ro memories:
r Scott (R4.7

Peter Day



Peter Waymark

Unit 1: 2.00

Book 4.00
5.00

7.40

7

1999, 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022, 2023, 2024, 2025, 2026, 2027, 2028, 2029, 2030, 2031, 2032, 2033, 2034, 2035, 2036, 2037, 2038, 2039, 2040, 2041, 2042, 2043, 2044, 2045, 2046, 2047, 2048, 2049, 2050, 2051, 2052, 2053, 2054, 2055, 2056, 2057, 2058, 2059, 2060, 2061, 2062, 2063, 2064, 2065, 2066, 2067, 2068, 2069, 2070, 2071, 2072, 2073, 2074, 2075, 2076, 2077, 2078, 2079, 2080, 2081, 2082, 2083, 2084, 2085, 2086, 2087, 2088, 2089, 2090, 2091, 2092, 2093, 2094, 2095, 2096, 2097, 2098, 2099, 2100, 2101, 2102, 2103, 2104, 2105, 2106, 2107, 2108, 2109, 2110, 2111, 2112, 2113, 2114, 2115, 2116, 2117, 2118, 2119, 2120, 2121, 2122, 2123, 2124, 2125, 2126, 2127, 2128, 2129, 2130, 2131, 2132, 2133, 2134, 2135, 2136, 2137, 2138, 2139, 2140, 2141, 2142, 2143, 2144, 2145, 2146, 2147, 2148, 2149, 2150, 2151, 2152, 2153, 2154, 2155, 2156, 2157, 2158, 2159, 2160, 2161, 2162, 2163, 2164, 2165, 2166, 2167, 2168, 2169, 2170, 2171, 2172, 2173, 2174, 2175, 2176, 2177, 2178, 2179, 2180, 2181, 2182, 2183, 2184, 2185, 2186, 2187, 2188, 2189, 2190, 2191, 2192, 2193, 2194, 2195, 2196, 2197, 2198, 2199, 2200, 2201, 2202, 2203, 2204, 2205, 2206, 2207, 2208, 2209, 2210, 2211, 2212, 2213, 2214, 2215, 2216, 2217, 2218, 2219, 2220, 2221, 2222, 2223, 2224, 2225, 2226, 2227, 2228, 2229, 2230, 2231, 2232, 2233, 2234, 2235, 2236, 2237, 2238, 2239, 2240, 2241, 2242, 2243, 2244, 2245, 2246, 2247, 2248, 2249, 2250, 2251, 2252, 2253, 2254, 2255, 2256, 2257, 2258, 2259, 2260, 2261, 2262, 2263, 2264, 2265, 2266, 2267, 2268, 2269, 2270, 2271, 2272, 2273, 2274, 2275, 2276, 2277, 2278, 2279, 2280, 2281, 2282, 2283, 2284, 2285, 2286, 2287, 2288, 2289, 2290, 2291, 2292, 2293, 2294, 2295, 2296, 2297, 2298, 2299, 2300, 2301, 2302, 2303, 2304, 2305, 2306, 2307, 2308, 2309, 2310, 2311, 2312, 2313, 2314, 2315, 2316, 2317, 2318, 2319, 2320, 2321, 2322, 2323, 2324, 2325, 2326, 2327, 2328, 2329, 2330, 2331, 2332, 2333, 2334, 2335, 2336, 2337, 2338, 2339, 2340, 2341, 2342, 2343, 2344, 2345, 2346, 2347, 2348, 2349, 2350, 2351, 2352, 2353, 2354, 2355, 2356, 2357, 2358, 2359, 2360, 2361, 2362, 2363, 2364, 2365, 2366, 2367, 2368, 2369, 2370, 2371, 2372, 2373, 2374, 2375, 2376, 2377, 2378, 2379, 2380, 2381, 2382, 2383, 2384, 2385, 2386, 2387, 2388, 2389, 2390, 2391, 2392, 2393, 2394, 2395, 2396, 2397, 2398, 2399, 2400, 2401, 2402, 2403, 2404, 2405, 2406, 2407, 2408, 2409, 2410, 2411, 2412, 2413, 2414, 2415, 2416, 2417, 2418, 2419, 2420, 2421, 2422, 2423, 2424, 2425, 2426, 2427, 2428, 2429, 2430, 2431, 2432, 2433, 2434, 2435, 2436, 2437, 2438, 2439, 2440, 2441, 2442, 2443, 2444, 2445, 2446, 2447, 2448, 2449, 2450, 2451, 2452, 2453, 2454, 2455, 2456, 2457, 2458, 2459, 2460, 2461, 2462, 2463, 2464, 2465, 2466, 2467, 2468, 2469, 2470, 2471, 2472, 2473, 2474, 2475, 2476, 2477, 2478, 2479, 2480, 2481, 2482, 2483, 2484, 2485, 2486, 2487, 2488, 2489, 2490, 2491, 2492, 2493, 2494, 2495, 2496, 2497, 2498, 2499, 2500, 2501, 2502, 2503, 2504, 2505, 2506, 2507, 2508, 2509, 2510, 2511, 2512, 2513, 2514, 2515, 2516, 2517, 2518, 2519, 2520, 2521, 2522, 2523, 2524, 2525, 2526, 2527, 2528, 2529, 2530, 2531, 2532, 2533, 2534, 2535, 2536, 2537, 2538, 2539, 2540, 2541, 2542, 2543, 2544, 2545, 2546, 2547, 2548, 2549, 2550, 2551, 2552, 2553, 2554, 2555, 2556, 2557, 2558, 2559, 2560, 2561, 2562, 2563, 2564, 2565, 2566, 2567, 2568, 2569, 2570, 2571, 2572, 2573, 2574, 2575, 2576, 2577, 2578, 2579, 2580, 2581, 2582, 2583, 2584, 2585, 2586, 2587, 2588, 2589, 2590, 2591, 2592, 2593, 2594, 2595, 2596, 2597, 2598, 2599, 2600, 2601, 2602, 2603, 2604, 2605, 2606, 2607, 2608, 2609, 2610, 2611, 2612, 2613, 2614, 2615, 2616, 2617, 2618, 2619, 2620, 2621, 2622, 2623, 2624, 2625, 2626, 2627, 2628, 2629, 2630, 2631, 2632, 2633, 2634, 2635, 2636, 2637, 2638, 2639, 2640, 2641, 2642, 2643, 2644, 2645, 2646, 2647, 2648, 2649, 2650, 2651, 2652, 2653, 2654, 2655, 2656, 2657, 2658, 2659, 2660, 2661, 2662, 2663, 2664, 2665, 2666, 2667, 2668, 2669, 2670, 2671, 2672, 2673, 2674, 2675, 2676, 2677, 2678, 2679, 2680, 26

NESTLÉ'S DISCOUNT

free tapes
when you buy td
floppy disks.



(music to the ears of every pc user)
receive a free triple pack of td ar90 or sf90
audio cassettes every time you buy 5 boxes of
td floppy disks (3 1/2 or 5 1/4 inches). offer
open to all disk purchasers everywhere.
☎ 01-200 0200 for details.
offer ends 11/12/88

Radio 4

<p>1.W (long wave) (st) Stereo on 176.5 5.55 Shipping Forecast 6.00 News Briefing; Weather 6.10 Farming Today 6.25 Prayer for the Day (S) 6.38 Today, incl 6.30, 7.00, 7.30, 8.00, 9.30 News 8.50, 9.55 Weather 9.58 Festival in Parliament 9.57 Weather 9.00 News 9.05 Midweek with Libby Purves whose quiz includes the actress Fionnula Flattery and young playwright Don Hales (S) 10.00 <i>Myers' Gardeners'</i> Questions Time: Dr Stefan Bucciack; Fred Downham and Sue Phillips answer listeners' letters (r) 10.30 Morning Story: The Last of the Mortscares by Ted Moore, Read by Paul Cooley (r) 10.45 Daily Service (s) 11.00 <i>Femas:</i> The Savage Wars of Femas: Reflections of British soldiers sent abroad to keep the peace after the Second World War (2 of 3) Dennis and Basil 11.47 Bel Canto or Car Bello (new series): Bernard Kosma delves into the art of learning to sing (1 of 3) Giving Your All for Art 12.00 News: You and Yours with John Wilson 12.25 Crown Road: A family saga set in the 1920s. With Gayle Hunnicutt, Jane Asher and Martin Jarvis (4 of 6) (s) (r) 12.55 Weather 1.00 The World at One 1.35 A Party Political Broadcast by the Social Democratic Party 1.40 The Archers (r) 1.55 Shipping Forecast 2.00 <i>New Woman's Weekly:</i> Includes an interview with Sir Peter Maxwell Davies; an examination of the claim that Mary Shelley wrote Frankenstein as a scientific protest as well as a horror story; and a discussion and update on alchemists at work. 3.00 News; The Perfect Moment: Play by Kevin Elyot about the problems a newly- engaged couple encounter in a West Country hotel. With Miriam Diamond and Bobby Marston (s) 3.47 Time for Verse: George Maclean tells us how he learned about her life and poetry (s) 4.00 News</p>	<p>4.05 File on 4: Felicity Goodley reports from the Chancellor of the Exchequer's constituency in Leicestershire on the effects of his policy (r) 4.48 Kaleidoscope Extra: Report from the sat of Derek Jarman's Film <i>War Requiem</i> including interviews with the producer, Don Boyd, and actors Tilda Swinton, Owen Teale and Nathaniel Parker 5.00 PM 5.30 Shipping Forecast 5.55 Weather 6.00 Six O'Clock News; Financial Report 6.00 News 7.05 The Archers 7.30 South of Sixty (new series): The Shadow of Heroes. First of four programmes about Antares (see Choice) 7.45 Up the Garden Path: by Susan Limb. Sixth instalment of an eight-part sequel to her novel, with Imelda Staunton (s) 8.15 <i>Musical Now</i> with Geoff Watts 8.45 <i>Purifiers</i> (new series): The investigative programme reports on being black in rural Britain; and on gender stereotypes in the toy shop 9.05 <i>Profile</i> (new series): a radio portrait of impresario and publisher, Naim Attallah 9.45 <i>Kaleidoscope:</i> Includes a feature on musical realism; reviews of <i>The Conquest of the South Pole</i> at the Royal Court Theatre, and an exhibition on Italian design, specifically looking at Fiat, at the Science Museum in London; plus the world premiers of London Contemporary Dance's <i>Anthem</i> court at Sadler's Wells Theatre 10.15 A Book at Bedtime: A Far Cry from Kensington by Muriel Spark (R of 10) 10.15 10.30 The World Tonight: With Alexander MacLeod 11.15 The Financial World Tonight 11.30 Today in Parisians 12.00 News; Incl 12.30 12.30 Shipping Forecast WWF as LW except: 11.00-12.00 For Schools: 11.00 Singing Together 11.50 Junior Drama Workshop 11.40 Listening and Reading 11.30 Poetry Corner 1.55-3.00pm For Schools: 1.55 Learning Corner 2.00pm WPMFM 5.50-5.55 PM (containing 5.30- 1.00am Sounds Night Time 12.30 Getting It Together 12.30 Sounds Inverurie</p>
---	---

FREQUENCIES: Radio 1: 1053kHz/268m; 108.9kHz/277m; VHF-88-90.2
Radio 2: 653kHz/433m; 500kHz/330m; VHF-88-90.2; Radio 3: 1215kHz/2
247m; VHF-89-92.5; Radio 4: 198kHz/1515m; VHF-92-95; LBC: 1152kHz/2
261m; VHF 87.3; Capital: 1563kHz/194m; VHF85.8; Greatest London Radio
105.8kHz/268m.

...falcon memories: Robert
Fitz-Allen Scott (R4, 7.20pm)

An indicator of the success
of South of Sixty (Radio 4,
7.20pm) is that I had to turn
up the central heating while
listening to it. This is *radio*
serié with knobs on. Reporter
Bernard Jackson, on board the
pussy boat Branfield, ventures
into Antarctica with a British
survey team and encounters
the icebergs, rain, and then
the fish: our spiky blues, and
crustaceans that oust the foul-
smelling liquid that puts them
into the unofficial species
known as *sunkers*. At the
scientific level, and to remind
us that Antarctica is where
legends are preserved in ice,
Jackson and company stir
up memories of Scott and
 Shackleton. Facts and Hil-
ary. Meanwhile, back at the
RCA, someone is digging out
Bachman Williams's Sinfonia
Antarctica and John Mills
reciting Scott's last words in
the old Ealing movie. Three
more programmes – and,
presumably, more fascinating
sub-zero facts – to come.

Half a century on radio fully
entitles Maurice Denham to
his celebrity status he is
accorded in It's a Funny
Life (Radio 2, 10.00pm).
Life is the man of a thousand
moods, and I am happy to
report that the everyday one is
a good trim as he nears 80.

Peter Daville

NESCAFÉ

GOLD BLEND

NATURALLY
decaffeinated

FREEZE DRIED INSTANT DECAFFEINATED COFFEE

"Nescafé" and "Gold Blend" are registered trade marks
to designate Nestlé's instant coffees.

WEDNESDAY NOVEMBER 23 1988

MARKETS	THE POUND
FT 30 Share 1487.3 (+7.2)	US dollar 1.8335 (+0.0090)
FT-SE 100 1821.3 (+10.2)	W German mark 3.1536 (same)
USM (Datastream) 160.44 (-0.24)	Trade-weighted 77.2 (+0.1)

Executive Editor
David BrewertonSedgwick
profits
tumble

Sedgwick Group, the insurance broker, yesterday reported a widely expected £23 million drop in pre-tax profits to £70 million for the nine months to September 30 as poor market conditions continued to affect it.

Sedgwick said that most insurance markets remained soft and that premium rates were still falling. The result was a drop in revenues from £507 million to £459 million. There was little prospect of an upturn in markets at this stage and revenues would continue at a depressed level for some time.

The fall in the value of the dollar, depressing the sterling value of income from the US, also affected profits. Despite a policy of hedging exchange rate exposure, profits were depressed by about £6 million by the dollar's fall.

£19m issue

Goal Petroleum, the independent oil company which successfully bid \$48 million (£26 million) for a 2.5 per cent interest in the Magnus oilfield is paying for the bulk of the cost through a £19.2 million rights issue. *Times*, page 26

STOCK MARKETS

New York	Dow Jones	2085.43 (-0.54)
Tokyo	Nikkei Average	29480.12 (+148.88)
Hong Kong	Hong Kong	2598.78 (+18.92)
Amsterdam	Amsterdam Gen	263.7 (-0.1)
Sydney	Sydney AD	1478.4 (-4.8)
Frankfurt	Frankfurt	1587.8 (-13.8)
Brussels	Brussels	5380.1 (+22.6)
Paris	Paris CAC	388.7 (-2.6)
Zurich	Zurich S&K Gen	591.3 (+0.9)
London	FT-30 Share	1487.3 (+7.2)
	FT-100	1821.3 (+10.2)
	FT Gold Mines	162.7 (-3.3)
	FT Dividend	97.02 (+0.13)
	FT Gold Secs	98.29 (-0.04)
Recent issues		Page 26
Closing prices		Page 28

MAIN PRICE CHANGES

RISER:		
Lloyds	385.5p	(+11p)
Storehouse	200p	(+14p)
Herdy & Harms	510p	(+10p)
G Oliver	325p	(+20p)
Microfilm Repro	417.5p	(+10p)
Abbey Life	294.5p	(+20.5p)
Shell	288.5p	(+14p)
BSW Belford	413.5p	(+13p)
Int Thomson	580p	(+15p)
Steno	280p	(+10p)
Hammerson 'A'	675p	(+15p)
Trade Indemnity	557.7p	(+10p)
Nat West	548.5p	(+9.5p)

FALLS	Davies & Newman	325p (-18p)
	Independent	475p (-30p)
	Tomlinsons	812.5p (-10p)
	Eva Wimbledon	510p (-10p)
	Whitbread B	550p (-10p)
	Morgan Grenfell	300.5p (-3p)
	Unidare	380p (-10p)
Closing prices		Page 28
SEAG Volume		485.2m

INTEREST RATES	London Bank Rate	12%
	3-month interbank	12 1/2% - 12 3/4%
	3-month eligible bill	11 1/2% - 11 3/4%
	Buying rate	US Prime Rate 10%
	Federal Funds 8 1/4%	
	3-month Treasury Bills	8.02-8.00%
	30-year bonds	9 1/2% - 9 3/4%

CURRENCIES	London	New York
	£ \$1.8335	\$ £1.8315
	DM \$1.538	DM £1.207
	FF \$1.2831	FF £1.4472
	FF £1.7748	FF \$1.5615
	Yen \$222.40	Yen £121.32
	Index 77.2	Index 52.5
	ECU £0.656788	SDR £1.48881

GOLD	London Fixing	AM \$416.10 pm \$418.40
	closed \$418.00-419.50	(£228.00-229.50)
	New York	Comex \$420.20-420.70

NORTH SEA OIL	Brent (Dec) pm	\$13.00/bbl (\$12.15)
	Denotes latest trading price	

THE TIMES
STOCK
WATCH

0898 141 141

Market news on Stock-watch yesterday included: Abbey Life (01332) gained 25p on new plans for a link-up with Lloyds (01955), which itself put on 11 1/2p. Bank of Scotland (01910) added 8p on expansion hopes after its £100 million placing; doubled profits lifted JSB Electrical (04244) 25p; BICC (01023) rose 7p; Storehouse (01866) lifted 7p amid break-up talk.

Recent additions include: Racial Telecommunications 03479; Chieftain Group 03481; New Zealand Investment Trust 03487.

Calls charged 5p for 8 seconds peak, 12 seconds off peak inc. VAT.

RHM brands
valued at
£678 million

By John Bell, City Editor

Ranks Hovis McDougall, the food group, has added £678 million to the value of its business through an exercise designed to calculate the worth of its extensive range of brand names.

Shareholders' funds are boosted from £250 million to £928 million following a scrutiny of about 60 brands such as Mother's Pride, Mr Kipling, Hovis, Paxo, Saxa and Sharwoods.

The exercise plugs a yawning gap in RHM's balance sheet between the net asset value and the stock market valuation of the group. Earlier this year, RHM successfully fought off a £1.7 billion hostile takeover attempt from Goodman Fielder Wania, Australia's largest food group.

In the City, the move was seen as both a defensive exercise designed to ward off other potential predators and as a move to aid RHM's own expansionist ambitions.

Goodman Fielder retains a stake of almost 30 per cent in RHM following the bid, which lapsed when it was referred to the Monopolies and Mergers Commission. The Australian group has so far failed to find a buyer willing to pay what it considers an attractive price

for the entire shareholding. The brand valuation is part of a detailed examination of RHM's assets. It is expected that further substantial additions to the group's intangible assets will arise when more work on the worth of its own label products and non-branded goods is complete.

RHM's gearing — the ratio of borrowings to shareholders' funds — is also improved significantly, dropping from 42 per cent to about 13 per cent. This paves the way for a substantial fund-raising exercise should RHM wish to mount takeovers itself.

Mr Bob Rogerson, the finance director, stressed that the valuation was not designed to boost RHM's share price nor to strengthen its bid defences.

"We believe it is sensible to recognize the strength of our brands by including them in our balance sheet. At the same time it has the effect of moving the level of shareholders' funds closer to reality," he said.

But he also pointed out that the valuation, carried out by Interbrand, the leading branding consultancy, was done on the basis of existing use of the company. "As this is not an

open market valuation it does not reflect the full value of RHM and we are not putting down a market price for our brands," said Mr Rogerson. RHM also unveiled profits for the year ended September 3. At £156.6 million, they compared almost exactly with the projected £156 million forecast during the bid battle with Goodman Fielder.

Analysts found the figures satisfactory with pre-tax profits 35 per cent higher on sales just 8 per cent ahead at £1.7 billion. Earnings per share climbed 27 per cent to 30.6p. The recommended final dividend also rose by 27 per cent to 7.43p per share.

The performance was due to improvements in almost all aspects of the group's business. But the shares fell 2p to 364p despite the profits and valuation news.

Mr John Moxley, food manufacturing analyst at BZW, the securities house, said it is too early for the market to know what to make of the valuation. But he added that the increased borrowing powers arising from the stronger balance sheet would put RHM in a better position to acquire any European subsidiaries of RJR Nabisco which might be sold if the planned management buyout succeeds.

Comment... 27

Funds flood into
building societies

By Vivien Goldsmith, Family Money Editor

Building society coffers are flush with funds after a month of near record deposits and low demand for mortgages.

In October net receipts were £1,583 million, the second highest monthly figure on record. This is partly explained by the postal strike in September which saw receipts fall to £621 million and delayed incoming payments.

Mr Mark Rolett, director general of the Building Societies Association, said the increase also reflected the improved competitive position of building society accounts following a rise in investment rates on October 1. Withdrawals from building societies remained steady at £3,362 million.

The flotation of British Steel is expected to take funds from building societies at the end of November, but if the offer is oversubscribed returned funds will help to offset

Opec pact
on output
'imminent'

From A Correspondent

Iran claimed last night that an agreement on production quotas was imminent among members of the Organization of Petroleum Exporting Countries after two days of bilateral talks with other oil producers.

"Yes, I think we can reach an agreement," Iran's oil minister, Mr Gholamreza Agha-zadeh, said after meetings with two Opec members, UAE and Ecuador, and Oman, the non-Opec producer.

Analysts optimistically predicted the agreement would include the signatures of both Iran and Iraq.

Other Opec members remained divided on whether agreement was likely among its 12 members said after a committee of four non-Gulf Opec ministers held talks with delegations from Iran, Iraq and Saudi Arabia.

Opec ministers, including Senior Diego Tamariz of Ecuador, expressed the hope that an agreement would include all 13 members, but Mr Rikwan Lukman of Nigeria, Opec's president, said a quick agreement was "not likely."

The structure of any likely proposal was still unclear. One possible arrangement favoured by experts would be for Saudi Arabia and Kuwait to agree to relinquish a percentage of their output to Iraq.

Opec sources said the current production ceiling of 18.5 million barrels per day.

Opec is currently producing 22 million barrels a day, while world demand for Opec oil is estimated to be about 19 million barrels a day.

Oil prices were sharply higher yesterday with Brent crude reaching \$13 a barrel, up just over \$1 on Monday's close.

Comment, page 27

GrandMet wins right
of review on IDG bid

By Graham Searjeant, Financial Editor

Grand Metropolitan has prolonged the six-month battle for Irish Distillers Group with a court challenge to last week's Takeover Panel ruling which left its rival, Pernod Ricard, with 53 per cent of the whiskey group.

After being refused leave by the Panel on Monday to appeal to its own appeals committee, GrandMet was yesterday granted permission by the High Court in London for a judicial review of the Panel ruling. This ruling concluded that the Takeover Code had been breached on Sunday, September 3, when Pernod Ricard and IDG per-

sued IDG shareholders to back an £450p (381p) per share Pernod bid irrevocably in advance, hours before GrandMet was cleared to bid £525p.

But the Panel said the breaches were not deliberate and not serious enough to mean the outcome was unjust to shareholders or to justify setting aside the irrevocable acceptances. The High Court review will probably be held at the end of this week or the beginning of next.

GrandMet says it will keep the 30 per cent of IDG it bought if Pernod wins.

Comment, page 27

Threshold for disclosure of stakes may be lowered to 3%

Royal go-ahead for mergers rules

By Colin Narborough

The Royal proclamation yesterday of a new Companies Bill should allow Lord Young of Graffham, the Trade and Industry Secretary, to start redeeming his pledge to legislate for a speedier and simpler system of merger control by the year-end.

Fresh detail of what he has in mind was not contained in the brief Queen's Speech, but the main thrust of the bill has been flagged since January.

The much-criticized mergers policy will remain loyal to the "Tebbit doctrine" — a legacy from when Mr Norman Tebbit was Secretary of State — that the effect of a takeover on competition is the prime criterion when considering a referral.

Pleas from industry for slower and more transparent takeover rules are sure to go largely unheeded if the tough words of Lord Young's lieutenant, Mr Francis Maude, Corporate Affairs Minister, are to be taken at face value.

He dismissed changes in takeover

rules that would make it more difficult for foreign predators to move against British companies. Consumer and shareholder interests were uppermost in the Government's mind, not cocooning management.

For all that, the DTI has indicated its sympathy for a lower threshold when shareholders must disclose their stakes. No figure has been named, but speculation has centred on 3 per cent. Disclosure is now only required at 5 per cent.

There is no suggestion that Lord Young is prepared to go along with Mr John Banham's proposal of halving the trigger point for a full bid to 15 per cent from 30 per cent.

The Confederation of British Industry did not comment on the Bill but merger control will be top of the agenda when its ruling council meets today.

The new legislation aims for both smoother vetting of takeovers and mergers while tightening up on monopolies, cartels and restrictive practices. Voluntary pre-notification of bids to the Office of Fair Trading, statutory under-

£2.6bn valuation designed to woo institutions



Sir Robert, man of steel holding out an attractive yield to buyers, yesterday

British
Steel
sale set
for 130p

By Our City Staff

Sir Robert Scholey, chairman of British Steel, is expected to announce a price of 130p a share when privatization details are unveiled today.

At this price, British Steel will be valued at £2.6 billion, and will yield 7.7 per cent, making it very attractive both to the institutions and the retail buyers. It will also ensure a healthy after-market.

The institutions, still smarting from their losses from the BP fiasco, have been deluged with brokers' circulars discussing the merits of British Steel as a low-cost producer with a major market opportunity upon the ending of the quota system in Europe.

However, the institutions have tended to view British Steel as a cyclical stock at the peak of the cycle, and have been more interested in getting a good yield.

The government is also anxious to woo the private investors, who have shown little sign of recovering their nerve since the stock market crash. Although British Steel is not being marketed as a "wider share ownership" issue, the public has been invited to participate on the basis that since it will be an attractive issue for the institutions, private investors should also be given the opportunity to apply.

The Government also has half an eye to the future when it will need private investor support for the much larger privatizations of the electricity and water industries.

The issue will have attractions for overseas investors too. For the Americans, it is a cheap way of buying sterling, while for the Japanese, British Steel is priced very attractively vis-a-vis Japanese steelmakers.

A total of 2 billion shares are on offer, and the full prospectus will be published on November 25.

Signs are already evident that world steel prices are more likely to fall than to continue rising (Colin Narborough writes). This view will be reinforced if the underlying trend in consumption becomes less favourable, according to World Commodity Outlook 1989.

The annual *Economist Intelligence Unit* report, which coincides with today's British Steel announcement, sees growth in non-Communist world steel consumption slowing to between 1 and 2 per cent next year from no more than 6 per cent this year.

Abbey hopes for agreement
on new Lloyds link-up plan

By Richard Thomson, Banking Correspondent

Abbey Life yesterday unveiled new proposals for its merger with Lloyds Bank which are expected to win the agreement of shareholders following the defeat of its original plan nearly two weeks ago.

The deal now requires the support of only simple majority of shareholders and includes a promise by Abbey to link future dividend payments to earnings per share. Shareholders are also offered a special dividend payment this year.

Abbey's share price rose 26.5p to 294.5p amid signs that the new proposals would secure increased support when they are put before shareholders at an extraordinary meeting on December 9. Clerical Medical, a 3.5 per cent shareholder which opposed the deal

last time, has already decided to support it.

Mr Robert Walther, investment director, said: "We are still not delirious about the terms but we believe we have extracted a better deal in return for giving Lloyds majority control. We always supported the commercial logic of the merger. The commitment to pay dividends in line with earnings per share is the main compensation for the loss of majority control to Lloyds."

The main threat to the proposals now lies with those holding 48 per cent of the shares who abstained at the last vote. Some who were against the deal but did not vote may now actively oppose the new deal.

The proposals include a

final dividend this year of 13.5p per share if the deal goes through, instead of the original offer of 12p whether or not the merger went ahead. As an additional sweetener, Abbey will pay a special dividend of 15p per share this year, at a cost of £42 million.

By scrapping two special resolutions, Abbey now needs a majority of only 51 per cent in favour of the deal, instead of the 75 per cent requirement which caused its defeat last time.

Both Abbey and Lloyds stressed that the new arrangements did not change the basic terms of the £1.1 billion deal which will transfer 5 of the bank's businesses to the insurance company. In return Lloyds will gain a 57 per cent controlling interest in Abbey.

Inflation
in US
hits 4.6%

From Bailey Morris

Washington

The US inflation rate gathered pace in October, rising by 0.4 per cent following an 0.3 per cent gain in September. US bond prices dropped in response and fears of another rise in US interest rates were intensified.

A sharp increase in clothing prices plus an unexpected increase in energy prices pushed the inflation rate a full point above the expected 0.3 per cent rate. The October results brought the inflation rate for the year to 4.6 per cent, compared with 4.4 per cent in the same period last year.

Economists believe the inflation rate will accelerate in coming months.

FLY WITH ARROWS AND ENHANCE
YOUR FINANCIAL FUTUREWe are pleased to announce the launch of the
ARROWS
'YOUNG COMPANY OF THE YEAR'
1989 AWARDS

The presentation of which will be made on May 19th 1989 at a luncheon to be held at the Cipriani Hotel which is set on the banks of the Grand Canal in the heart of the beautiful city of Venice.

The ten finalists and their guests will be transported in the style their efforts richly deserve aboard the sumptuous splendour of a specially chartered Concorde on what will be a memorable champagne occasion.

The winner's party will be guests of honour the following evening at a star studded gala dinner hosted at London's 'Inn on the Park'.

ARROWS IN ACTION
FOR CHARITY

The Arrows Young Company of the Year Award will this year benefit Barnardos, supporting their projects for young people, and we plan to present a substantial cheque to the charity on the gala night.

Do you qualify? If your company was incorporated after 1973 and its turnover exceeds one million pounds then we invite you to send for your application.

PLEASE SEND ME MY YOUNG COMPANY OF THE YEAR PACKAGE.

Name _____ Position _____

Company _____

Address _____

Telephone _____ Telex _____

Nature of business _____ Contact _____

ARROWS LIMITED
TRADEFINANCERS
Arrows House, Durham Mount, Durham Road, Alnwick, Co. Durham, WA14 4AD.
Telephone: 061-941 2500. Telex: 667052. Arrows G. Fax: 061-928 6948

BUSINESS ROUNDUP

Plessey chief calls for resistance to GEC bid

Plessey is to resist with "the utmost vigour and imagination" the takeover bid by the General Electric Company and West Germany's Siemens, said Sir John Clark, the Plessey chairman, in a letter to employees. A team of experienced executives under the direction of Mr Stephen Watts, the Plessey managing director, is working on developing countermeasures to the bidders' "vague" plans for Plessey.

Sir John, calling for employee support in maintaining the "sovereignty of Plessey," pledged: "The innovative thinking which has characterized our recent strategic development will be evident in the steps we take to ensure the Plessey company and its people remain masters of their own destiny. We see no worthwhile benefits in Plessey being acquired and its businesses taken over by GEC and its German partners."

Leisure group in double buy

European Leisure is buying Mister Craig's, a night club and restaurant in Leeds, for £1.25 million in cash. Mister Craig's had a turnover of £1.1 million for the 11 months to October 29. European Leisure has also purchased Le Café Noir, a pub in Perth, for £300,000. Both acquisitions will be funded from the company's existing resources.

BHH sale nets £14m

BHH is selling WSJ (Holdings) and Welland Homes, its housebuilding subsidiaries, and a small residential site, to a management buyout consortium for about £14.1 million in cash. WSJ and Welland are being sold with their net borrowing, which at November 4 amounted to £6.9 million.

The management consortium, which has formed Linkharp, is led by Sumit and includes Hill Samuel Bank and Barclaytrust International. The remaining residential sites of the BHH division will be sold and could take the total disposal price to £25 million, which would raise the net assets per share of BHH from 78.3p to 96.5p.

Courtaulds to expand in US

Courtaulds is buying an elastomeric fabric manufacturing facility at Woolwine, Virginia, from the JPS Textile Group for \$8 million (£4.4 million). The price includes working capital and the completion of an investment programme covering new warping and knitting machinery. Courtaulds already has two elastomeric facilities in the US.

Christie climbs 68%

Christie Group, the specialist business agency which gained a full listing in July, saw pre-tax profits for the six months to the beginning of October jump 68 per cent to £2.66 million. Turnover was up 61 per cent to £12.5 million, with earnings per share rising 57 per cent to 7.70p. An interim dividend of 1.4p is declared.

Mr Philip Gwyn, the executive chairman, said the outlook for the year is encouraging with buoyancy in all the group's market sectors and a continued rise in the underlying value of clients' businesses. But he also said first half-year results are not necessarily a guide to the full year.

Goal scores a success at Magnus

Oil prices may be slumping and interest rates rising, but the present value of oil in the ground remains surprisingly high.

In 1984, when the oil price was more than \$30 a barrel, Forties and Claymore units were sold for \$4.90 and \$6 a barrel by British Petroleum and Occidental Petroleum respectively.

This week, when the oil price is \$12.10 a barrel and heading lower, Goal paid \$4 a barrel for a 2.5 per cent interest in the Magnus field. Goal argues that it could not develop a North Sea oilfield, assuming it was lucky enough to find one, for less than £4 a barrel, making \$4 a barrel look positively modest.

Goal is, after all, in a market place, where transactions in oil assets are still fairly common, and \$4 a barrel is not out of line with other recent deals such as Lasso's purchase of Ninian.

Goal also points out that by adding 12 million barrels of reserves, it is increasing its oil reserves by 48 per cent, yet it is only increasing its issued share capital by 20 per cent, thereby improving the asset backing to its shares.

Part of the logic, which applies to all these transactions, is that because of tax relief, Magnus is worth significantly more to Goal than it is to the seller, British Petroleum.

Wyck Farm will give rise to a significant tax liability, but

not until the mid-1990s. Magnus, on the other hand is at peak now, and the interest in Magnus will allow tax relief which would otherwise not have been available for many years to be claimed right away. Goal calculates that the saving in bank interest by claiming the tax relief now is worth £11 million.

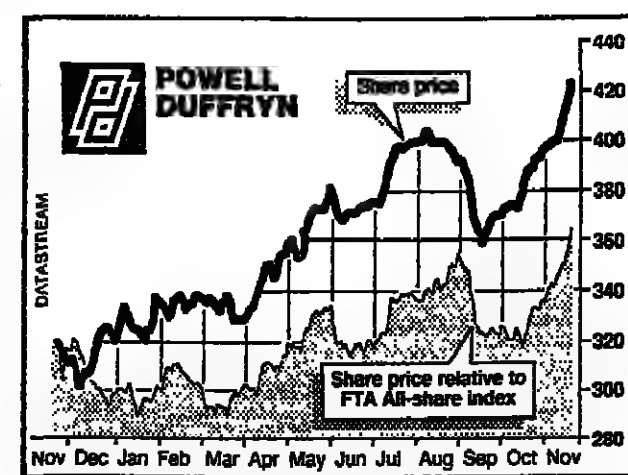
Goal also believes that diversity of production sources acts as an insurance policy, an argument that has gained in credibility since the Piper Alpha accident. Until now, Goal's main tax shelter has been a small interest in Claymore which has been shut down since the Piper accident.

All in all, this deal appears to enhance the attractiveness of Goal, perhaps making it more vulnerable to being taken over. Clyde Petroleum, a fellow oil independent, has a 21.7 per cent interest in the group.

But Goal has some fairly powerful protectors such as Norwich Union, which is taking up the rights on its 27 per cent stake, the Prudential with 8 per cent and 3i with 4.8 per cent. They have proved to be an effective antidote in the past, and should continue to be so.

Betacom

Betacom has not got round to making a Dan Quayle telephone, but it has plenty of other gimmicks to offer: phones with alarms, phones



that look like cars, soft drinks cans or pianos, and others which appear to have been sculpted by Henry Moore.

Since 1981, when it became possible for suppliers other than British Telecom to sell telecommunication equipment for connection to the telephone network, Betacom has been steadily grabbing a share of a rapidly expanding business. In most markets it is either the leader or a close second.

Now Betacom, which has been part of Cannon Street Investments group since the early part of last year, is being floated off in an offer for sale which values the company at £25.4 million.

Cannon Street is holding on to 29.9 per cent of the company and the rest is being sold to existing shareholders and other investors at 82p each.

The p/e multiple at the offer price, based on forecast earnings per share of 7.43p, is 11 times.

Betacom is confident that the market for domestic telephones is expanding but it has been developing a number of other products, including a mini-switchboard system and a newly-launched portable facsimile machine and copier.

The company, which has created a strong brand awareness, has a firmly established customer base, including major high street retailers.

Pre-tax profits have risen steadily and will be not less than £2.5 million in the year to the end of December, but whether Betacom is able to maintain its recent growth rate is less certain. The market for replacement telephones is growing but the competition is not getting any easier.

In addition, higher interest rates look certain to begin biting hard into consumer expenditure as soon as Christmas is out of the way. Home-owners struggling to pay off credit card bills may decide they can do without a new phone.

Nevertheless, the issue should go well. Institutional holders of Cannon Street, whose shareholders are being offered more than half the issue, will probably find time to write out their cheques, even if the offer does clash with British Steel. Expect a smallish premium.

Powell Duffryn

Powell Duffryn has long languished in the City's eyes under the tag "solid but unexciting," and pre-tax profits for the half-year to end-September, dead in line with City expectations at £13.52 million, a 17 per cent increase, will do little to alter this.

The company has long prided itself as a high-income stock, and a prospective yield this year of 6.9 per cent, on top-end dividend forecasts of 21p, is nothing to be ashamed of.

But there are signs that under Mr David Hubbard, the chairman, who is credited with much of the defence work that repelled Lord Hanson in

1985, it may be heading for more exciting times.

One straw in the wind was yesterday's full presentation to more than 40 fund managers at SG Warburg, PD's merchant bank, which represented an innovation for the group.

Another is the half-dozen acquisitions made by its fuel distribution business over the past 18 months, with more planned.

Prospects for its biggest business, fuel distribution, inevitably depend on this winter's weather. After first-half losses, the French network may now be considered for disposal, while the much larger British business was hit by an over-supply of oil.

The growing building materials side, in joint venture with ARC, offers Powell Duffryn something of a two-way bet, as a mild winter would be a boon.

The decision to re-flag the shipping fleet in the Isle of Man cost £893,000 net but should be recouped in lower costs over 20 months.

Its shares have outperformed the market in the run up to figures on buying for the dividend. They fell 2p to 418p on the figures, a trend likely to continue in the short term.

Currently they offer a price earnings multiple of 10.3 times, on forecast pre-tax profits of £38 million this year. Given the yield, the shares have their attractions in the longer term.

JSB group profits double to £1.55m

By Our City Staff

JSB Electrical, the Unlisted Securities Market emergency lighting and fire detection group, increased pre-tax profits for the year to end-September to £1.55 million from £771,000.

Turnover was up 52 per cent to £11.86 million from £7.81 million. Earnings per share rose 84 per cent to 19.14p from 10.43p. A final dividend of 2.7p is declared making 4.0p against 2.5p for the previous year.

Mr David Smith, the chairman, said the current year had started well, and he expects continued strong demand for

its products, with a further improvement in operating margins. Emergency lighting sales increased 49 per cent to £8.7 million, and fire detection sales grew by 78 per cent to £1.9 million.

The results include those for Mannin Circuits for the eight months since its acquisition.

JSB is to raise £1.7 million, net of expenses, by the issue of 1.05 million new 20p ordinary shares, by way of a rights issue on a one-for-five basis at 165p per ordinary share. The rights issue will increase the company's capital base, and provide working capital for expansion.

Free trade pact nearer after Canadian election

From John Best
Ottawa

The decisive re-election of Canada's Conservative government, bringing with it the likelihood of early implementation of the free trade agreement with America, brought jubilation in the Canadian business community.

Foreign exchange markets also responded favourably, boosting the Canadian dollar.

Mr Roger Hamel, president of the Canadian Chamber of Commerce, said the Tory win would mean a stronger economy "and that's going to benefit all Canadians."

He depicted the decision as "a victory of reason over emotion."

Mr Thomas D'Aquino, president of the Business Council on National Issues, termed the electoral result "a rejection of the politics of isolationism and protectionism."

The two opposition parties, the Liberals and the New Democrats, campaigned hard against the free trade agreement signed by President Rea-



Wilson: deficit 'too high'

gan and the Prime Minister, Mr Brian Mulroney, this year and scheduled to take effect from January 1. They contended it would endanger Canada's social security structure and undermine the political sovereignty.

In his victory speech, Mr

Mulroney promised the Conservatives, with their renewed mandate, would proceed to push free trade-enabling legislation through Parliament.

The legislation has been passed once by the House of Commons, but was blocked by the Liberal-dominated Senate. The action of the non-elected Senate assured that Canadians would be able to vote on the issue of free trade before the agreement, already ratified by the US Congress, takes effect.

The business community also supported the Tories for their deficit reduction policies - Canada has a Can\$321 billion national debt. In their first four years in office the Tories reduced the annual budget deficit from Can\$38 billion to about Can\$28 billion.

Mr Michael Wilson, the Finance Minister, praised the business community by declaring that reducing the deficit remained "very much the priority."

"It is still too high," he said. "We've got to get it down."

Guinness Mahon hive-off hits GPG

By Lawrence Lever

Profits at GPG, which was formerly known as the Guinness Peat Group, fell slightly from \$38.3 million (£21.0 million) to \$37.0 million in the year to September 30 1988.

Moreover, the company, which hived-off Guinness Mahon, its merchant bank subsidiary, in June, has reduced its final dividend by more than half.

With last year's results adjusted to take into account the demerger of Guinness Mahon, the dividend is 0.64p compared with 1.55p. This brings the total payout for the year to 1.74p (2.65p).

According to GPG, Equitcorp, the New Zealand group which owns 61 per cent of the company, "has advised the board that it confirms that its shareholding in GPG is regarded as a long-term investment."

In addition, GPG revealed a \$4.2 million extraordinary loss made up largely of the costs of the demerger of Guinness Mahon and "the revaluation of certain assets."

Earnings per share fell from 11.71 cents to 8.59 cents. Turnover was \$80.4 million compared with \$70 million in the previous year.

Mr Grant Adams, the chairman of GPG, said the result was "satisfactory in a difficult business climate and is a fair indication of profit levels which should be achieved from those businesses in the current year."

GPG now has "a strong liquidity position" Mr Adams added. This follows the sale of shares in GPA Group, the aviation group, for \$218 million last month and, according to Mr Adams, "repayment by GPG of a major bank facility of \$141.5 million."

Midi purchase angers Axa

Paris (Reuters) - Groupe Axa, the European insurance group, said yesterday that its defensive link with Compagnie du Midi has been strained by Midi's decision to buy a stake in Société Générale, the bank which was privatized last June, via Marceau Investissements.

An Axa spokeswoman said: "There is a problem with cohabitation and of trust."

Midi's shares soared yesterday, hitting a year's high of F1,640 (£152.13) in hectic early business - up by F65 from Monday's close - in response to French press reports of a rift. Traders speculated that a rift would again

make Midi vulnerable to a takeover bid.

The Axa spokeswoman said that M Bernard Pagezy, the chairman of Midi, told M Claude Bebear, the head of Axa, about Midi's move last Friday - before Monday's announcement on the Socgen stake. Midi bought Kleinwort Benson's F400 million share in a Marceau unit which holds almost 10 per cent of Socgen.

The Axa spokeswoman confirmed the French press reports that M Bebear was angry about not being informed of Midi's decision sooner.

Midi officials were unavailable for comment. Traders said buying in Midi took off

suddenly after a firm start - they reasoned that any rift would give Assicurazioni Generali, the Italian insurance company, an opportunity to build its Midi stake. Generali owns about 16 per cent of Midi, having gained official clearance in July from the French banking committee to buy up to 20 per cent of the French insurer.

Midi linked its insurance interests through a cross-shareholding pact with Axa as a defence against Generali's approaches. Axa owns nearly 30 per cent of Midi, while Midi took just over 50 per cent of Axa.

£37m contracts placed for Osprey oilfield

By David Young, Energy Correspondent

Contracts for the first stage of the Shell-Esso Osprey oilfield in the North Sea have been placed, providing an estimated 300-400 jobs in the North-east and Scotland.

The contracts, worth £37 million, have been placed with companies at Leeds, Walsend on Tyne, Aberdeen, Birmingham, Bellshill, Strathclyde, and Acton, West London, as part of the first stage of the £200 million development.

The oil from Osprey will be brought ashore using two

subsea production systems, linked by pipeline to the existing Dunlin platform.

By 1991 Osprey, which lies in 518 feet of water, 112 miles north-east of the Shetlands, will be sending 21,000 barrels a day to Dunlin for transport to the Sullom Voe oil terminal in the Shetlands. Osprey holds about 158 million barrels of oil, of which 60 million could be recovered, with gas from the field being used to drive the power generation equipment in the Dunlin platform.

COMPANY BRIEFS

DELMAR GRP (Int)
Pre-tax: £0.03 (£0.18)m
EPS: 0.23 (1.48)p
Div: nil

HOBSON (Int)
Pre-tax: £0.70 (£0.65)m
EPS: 1.33 (1.22)p
Div: 0.25p

MONKS INV TST (Int)
Pre-tax: £3.46 (£2.43)m
EPS: 3.16 (2.20)p
Div: 1.50 (1.20)p

WALKER & STAFF (Int)
Pre-tax: £0.22 (£0.12)m
EPS: 6.1 (3.4)p
Div: n/a

RADIO CITY (Fin)
Pre-tax: £1.02 (£0.36)m
EPS: 25.15 (7.88)p
Div: 6p (nil)

Company is confident that given the necessary impetus and drive this business will see considerable future expansion.

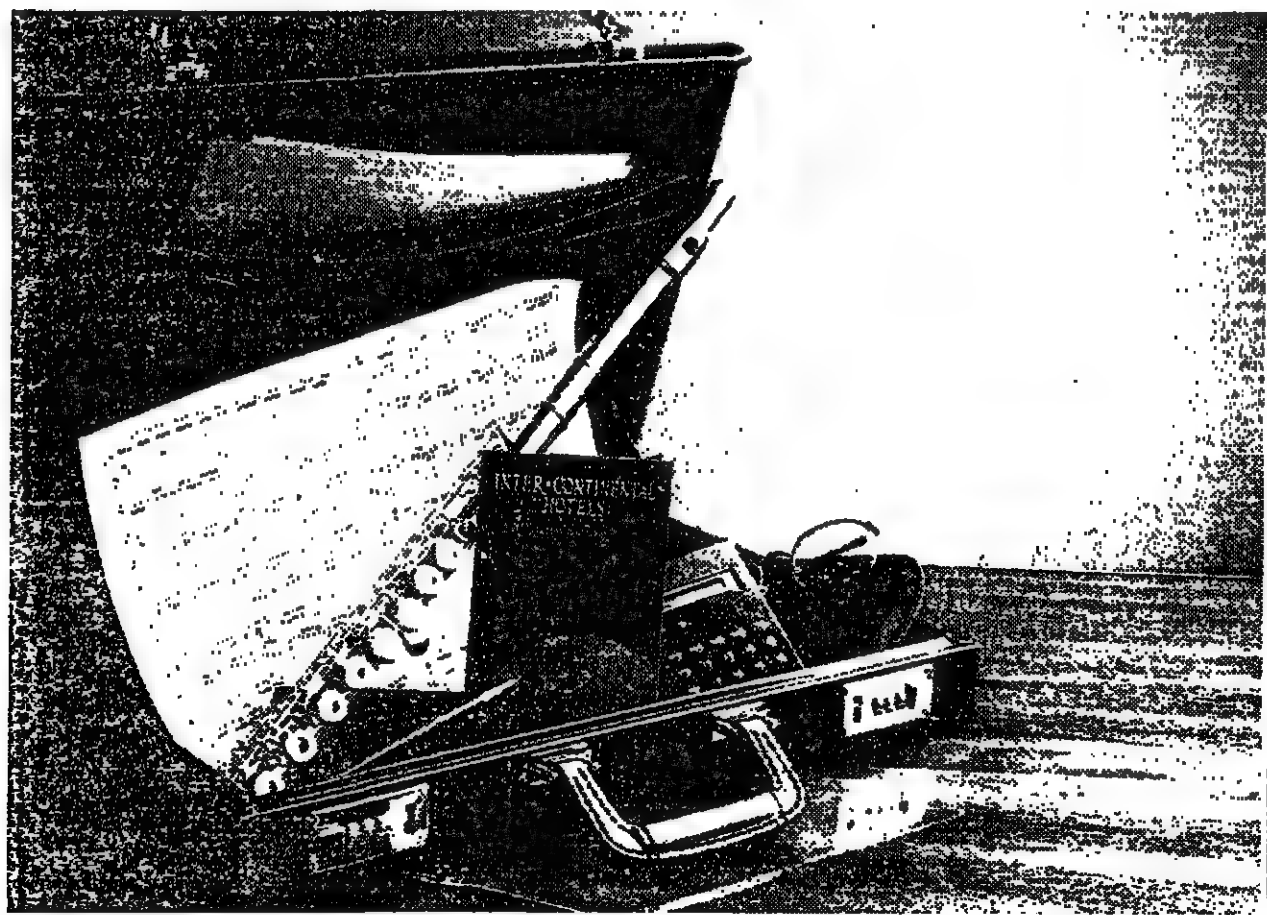
The chairman reports that the strategy the group has been pursuing is now beginning to show positive benefits.

Net asset value 279.9 (266.3)p. The final dividend for the current year will not be less than the 1.80p paid last year.

Turnover £3.49 (£3.06)m. Results for the full year are expected to exceed those of previous years.

Turnover £3.84 (£2.87)m. The company is confident that satisfactory rate of growth is being maintained.

CONDUCT YOUR BUSINESS WITH STYLE...



...AND COME BACK FOR AN ENCORE.

An Inter-Continental Prelude At Special Winter Rates.

Now you can conduct your business with all the elegance and deluxe service of a world-class hotel at a truly remarkable price. From 1st December to 28th February enjoy Inter-Continental and Forum Hotels at our special winter rates. And to make your stay perfect, you'll receive a stylish and desirable complimentary gift for someone very special on a stay of two nights or more.

And a Finale for The Weekend.

You'll receive a certificate for an upgrade to a suite or deluxe room for the weekend at any participating Inter-Continental or Forum Hotel when you stay just two week nights.

For details of our special winter rates

contact your travel agent. For reservations see the telephone numbers below.

£49.00	£59.00	£69.00	£89.00	£109.00
HANNOVER MUNICH PERTA WIESBADEN	ATHENS LUXEMBOURG HOTEL AMSTERDAM THE GEORGE EDINBURGH	BRUSSELS THE FORUM, AMERICAN HOTEL LIBRO CLOUENE DUSSELDORF FRANKFURT HAMBURG BERLIN STUTTGART	LE GRAND, PARIS GENEVA ROME MADRID HELSINKI	LONDON MAYFAIR BRITANNIA PORTMAN THE AMSTEL AMSTERDAM PARIS THE STRAND, HELSINKI

INTER-CONTINENTAL HOTELS
FORUM HOTELS

LONDON 741 9000 - REST OF UK 0345 581 444
WEST GERMANY 0130-3955 - FRANCE 19-05-90-85-55

POWELL DUFFRYN

Interim Results 1988/89

Pre-tax profits up 17%

	Half year ended 30th September 1988	Year ended 31st March 1988
Profit before tax	£13.5m*	£11.5m
Earnings per share	14.0p*	12.1p
Dividends per share	6.0p	5.25p
		18.5p

*unaudited

The group has made a sound start to the year with excellent results achieved by Shipping, Bulk Liquid Storage, Engineering and Construction Materials. Profits from Fuel Distribution were affected by highly competitive market conditions especially in France. Given a reasonably cold winter and some improvement in trading conditions in Fuel Distribution, we anticipate finishing the year on a strong note.

David Hubbard, Chairman

POWELL DUFFRYN plc
London Road, Bracknell, Berkshire RG12 2AQ, 0344 53101

One of Britain's most interesting industrial groups
DISTRIBUTION AND STORAGE - ENGINEERING - CONSTRUCTION MATERIALS

Bank of Scotland to raise £100m in preference issue

By Richard Thomson, Banking Correspondent

Bank of Scotland, in a typically innovative move, yesterday announced a £100 million placing of preference shares, which is believed to be the first by a British bank for at least 40 years.

The issue, which will pay a perpetual dividend of 9.25p, represents a substantial increase on the bank's existing £50 million of capital and reserves.

By using the unusual form of preference shares, the bank is able to raise equity capital without the need for a rights issue which could depress the price of its ordinary shares. The issue has the support of

Standard Life, the bank's largest shareholder with 34 per cent.

Mr Hugh Young, the company secretary, said: "We are the first bank to spot this opportunity and there may only be a limited appetite for preference share stock among institutional investors so we wanted to do it before anyone else." Cazenove, the broker, is handling the issue.

Mr Young said that if this route had not been open to the bank it would have raised subordinated loan capital instead. But this would not have been as satisfactory because under the new Basic Committee rules

on bank capital adequacy, an increase in equity capital would eventually have become necessary to maintain the required ratios of "core" and loan capital.

The new funds will be used to support a rapid rise in lending which has brought the bank's capital adequacy ratios under increasing pressure. At the half year, Bank of Scotland announced a £1.4 billion rise in assets to £12.4 billion.

The bank said lending is rising rapidly in the second half, although its risk-asset ratio is above the 8 per cent Basic Committee rules minimum. Mr Young said the

capital is not being raised to pay for the purchase of Girobank. "We pulled out of the Girobank sale some time ago and still have no interest in it."

The issue commits the bank to an extra £9.25 million in dividend payouts each year, on top of the existing payout which amounted to £25.4 million in 1987. Since the preference shares rank before ordinary shares, the holders would not receive a dividend unless if Bank of Scotland suspended all dividends. Although the new shares will be quoted separately, the ordinary shares rose 7p to 357p.

Property group up to £5.8m

Shaftesbury, the property investment and development company with a core of assets in London's West End, had pre-tax profits for last year up from £217,000 to £5.8 million. The group saw an increase in revenue from properties to £2 million, a surplus on sale of properties of £2.6 million, and £3.1 million profit from associated companies.

Shaftesbury, whose shares jumped 7p to 185p on the results, says assets are now up to 218p a share from 132p. Investment properties, valued at £37.3 million, represent a surplus of £7.4 million. Shareholders in the company, which was floated last year, collect a final dividend of 1p.

Fairey Group oversubscribed

The Fairey Group offer for sale was 1.7 times oversubscribed, with more than £60 million in shareholders' funds chasing £23.1 million of new shares in the engineer.

Applications have been scaled down, excepting priority applications from employees and other investors wanting up to 2,000 shares. Requests for 2,500 shares will receive 2,000. Beyond that and up to 20,000, investors will receive 75 per cent. Applicants for 25,000 shares will receive 15,000, and those for between 30,000 and 140,000, 50 per cent. Those for between 150,000 and 250,000 will get 71,000, and for 300,000 and above, 25 per cent. Dealings are set to start next Tuesday.

Cannon Street, which will retain 29 per cent of the business, is offering shares at 82p each.

Betacom forecasts profits before tax of £2.5 million for this year against £2.3 million for the previous 13 months. The company, which claims to sell more telephones than British Telecom and also markets fax machines, was bought by Cannon Street last year for £7 million. A further £8 million has been put into the business since.

Mr Dennis Baylin, chairman and chief executive, stands to collect a windfall if the shares perform — he has options on 1 million shares at 60p which can be exercised after three years.

Cannon Street, which nearly collapsed during the banking crisis of the 1970s, came to the Unlisted Securities Market in 1985.

Tempus, page 26

COMMENT David Brewerton

Ranks puts a value on its brand names

Right or wrong, RHM's blockbusting brand revaluation breaks new ground in a key area where British company balance sheets have been deficient for far too long. Companies like RHM which have prudently written off substantial amounts of goodwill arising on acquisitions over the years have shorn themselves of both borrowing powers and the ammunition to fight off the predatory attentions of bargain hunters with attractive brand names fixed in their sights.

Rowntree's management may well regret that it paid far too little attention to this aspect of its business, allowing the auction for control to start at what might otherwise have been seen as a ridiculously low level.

The CBI, and others who have been whingeing at British vulnerability to aggressive takeover bids, would do well to promote the RHM approach.

This is not to say that Interbrand, the consultancy which gave us hundreds of trademarks like Rover's Maestro, Metro and Montego as well as Sainsbury's Homebase trademark, has perfected the techniques which it appears to have developed almost singlehandedly.

But the methodology blazes a trail for others. Interbrand started with a list of factors significant to the valuation of a trademark, such as brand leadership, stability, market position, advertising support and longevity. After considerable debate and second-opinion taking, these factors were distilled into seven key measures which were given weightings according to their overall importance. From this emerged a "brand score" which was applied to recent profits of 60 brands to give an earnings multiple. These ranged from the high teens for a successful brand to the low single figures for one with little success and few prospects. The average multiple for RHM's brands, was around 11, according to Interbrand.

RHM's balance sheet will not as a result achieve the impossibility of a precise valuation of its trading assets. But for certain it bears more relation to reality. That is to be welcomed.

Dwyer's deal

Dwyer, the rapidly growing property investment and trading company, is buying nine commercial properties from The Manufacturers Life Insurance in deals worth £9 million in cash. The properties have an annual rent roll of £700,000.

Lofs changes

The capital restructuring at London & Overseas Freighters, the tanker group, passed by shareholders yesterday, raises £4.5 million in new funds. It leaves Seneca Shipping Corporation with 64 per cent of the group but the Takeover Panel says it will not have to make a full bid.

takeover code, such as the one which operates in Britain, instead of being a paradise for lawyers.

Importing the law's delay, uncertainty and expense into the British system would be a retrograde step that would eventually require a statutory system of control. It would also make nonsense of the endless bleating by the City about delays caused by reviewing the effect of large takeovers on the national interest.

Precedent has established that Panel decisions are open to legal review on grounds of rationality and correct procedure — and also that the High Court is not simply an extra level of appeal. Wise men have long ceased to place bets on anything in the IDG saga, but GrandMet will certainly have its work cut out to show that a 40-page judgement, arrived at after two weeks of work by the Panel executive, plus one-and-a-half days of hearings by the full Panel and three further days of consideration, was arrived at unreasonably.

A step forward

Her Majesty the Queen did not mention John Elliott of Elders IXL in her speech, but the heavy handed entrepreneur was in the Government's minds when it decided to bring undertakings given to the Office of Fair Trading within the law.

At present, companies are on their honour to fulfill undertakings to, say, sell a subsidiary or a brand to allow a merger to take place which might otherwise be tossed to the Monopolies and Mergers Commission. However, Elders' action in mopping up Scottish & Newcastle shares minutes after a reference was announced, has brought home the fact that the merger business is now about obeying the rules as written — rather than keeping to the spirit of convention.

The move to make undertakings enforceable in law is not exactly welcome, for it is a reminder that times have changed and that we are moving inexorably towards the lawyers' paradise that serves for merger control in the United States. But it is probably necessary.

The grounds for mergers to be referred to the Monopolies and Mergers Commission are unchanged: competition, competition and competition. Only in the most unusual circumstances, runs the official line, is any other factor taken into account. Not everyone is convinced.

The changes in the Companies Bill will alter only the mechanics of mergers, but the pre-notification arrangements, requiring prompt action from the Office of Fair Trading — in the absence of which the merger will be "waived through" — must be a step forward, if only because they will allow the OFT more time to look at the really controversial deals and extract binding undertakings from the players.

17% rise at Powell Duffryn

By Our City Staff

Powell Duffryn, the fuel distribution-to-shipping group, raised pre-tax profits by 17 per cent to £13.52 million in the traditionally quiet six months to September 30.

The interim dividend is increased from 5.25p to 6p. The shares lost 2p to 418p on the figures, although these were in line with City forecasts.

They had risen abruptly at the end of last week as a market-maker ran short of stock ahead of the figures, said Mr David Hubbard, the chairman. The group will take a £750,000 profit into pre-tax profits at the year-end from its decision to sell its 1.3 million shares in Carless, the independent oil company, to Kelt Energy, which is bidding for Carless.

The stake was taken several years ago when PD became interested in Carless's downstream activities, which include more than 500 petrol stations. The group will continue to be interested should the bid succeed and Kelt decide to sell these.

In its quietest half, the fuel distribution business saw trading profits fall from £3.35 million to £2.51 million, hit by high supplies of oil and consequent heavy competition.

Meanwhile, the construction division raised profits by 22 per cent to £2.12 million despite an unexpectedly low level of road works in its South Wales base which held back aggregates sales. The growing cement brick operation boosted its proportion of construction materials profits from 24 to 33 per cent.

Tempus, page 26

Betacom valued at £25.4m

HARRY KERR



Windfall possible: Dennis Baylin

By Cliff Feltham

Cannon Street Investments, the industrial holding company which claims to have more than 40 millionaires on its payroll, is floating its Betacom telephone equipment company on the stock market valuing it at £25.4 million.

Cannon Street, which will retain 29 per cent of the business, is offering shares at 82p each.

Betacom forecasts profits before tax of £2.5 million for this year against £2.3 million for the previous 13 months. The company, which claims to sell more telephones than British Telecom and also markets fax machines, was bought by Cannon Street last year for £7 million. A further £8 million has been put into the business since.

Mr Dennis Baylin, chairman and chief executive, stands to collect a windfall if the shares perform — he has options on 1 million shares at 60p which can be exercised after three years.

Cannon Street, which nearly collapsed during the banking crisis of the 1970s, came to the Unlisted Securities Market in 1985.

Tempus, page 26

ItaB asked to replace its chairman

By Lawrence Lever

The Bank of England has indicated to ItaB, a UK bank, based in the City of London, that it did not consider Mr Mario Borlucchi, its chairman, a "fit and proper" person under the Banking Act.

An ItaB spokesman said Mr Borlucchi was appointed in July after a restructuring of the ownership of the bank. It appears that, due to an over-

sight, the Bank of England was not informed of his appointment, nor of the change in ownership.

ItaB has a single office in Cannon Street in the City of London and specialises in the provision of finance to Italian exporters.

ItaB declined further comment yesterday.

Parkway jumps 266% to £4.8m

By Martin Waller

Mr John McKimmie's Parkway Group, the fast-expanding pre-press services company, has unveiled four more overseas acquisitions, a £27.3 million rights issue and pre-tax profits up 266 per cent to £4.81 million in the year to end-September.

The continuing expansion at Parkway — whose latest purchases bring to 26 the total since its USM launch in July last year — is funded by a huge share issue. As well as the 12.89 million shares issued at

220p in rights, a further 5.77 million are going to the four vendors.

The shares, very firm ahead of the figures, dropped 17p to 270p.

Parkway is buying the Beckmann Group of Hamburg for £10.32 million and two related Italian companies, Transcolor and Colorlux, for £8.92 million, in transactions which represent the company's first moves into those two countries.

It is adding two further

cities to its US network with the £4.14 million acquisition of Kieffer-Nolde of Chicago and the £1.60 million purchase of Tartaro, based in Manhattan.

The rights issue is on a three-for-five basis, with the board not taking up its entitlement to a third of the issue and Parkway's three advertising agency founding shareholders, WCRS, Lowe Howard-Spink and Bell, all seeing their holdings reduced.

A former finance director at

WCRS, Mr McKimmie plans to build a global pre-press network which would prove attractive to large clients planning trans-national advertising campaigns.

Mr McKimmie is strengthening the rights issue with a 2p final dividend, giving a 3p total, doubled from the notional payment last year.

Mr Neil Blackley, an analyst at James Capel, the broker, is looking for £12.3 million pre-tax for the current year.

Night out for the analouts

London's pharmaceutical analysts this week painted the town red, and earned the dubious accolade of becoming a new brand of City lager kiosk at least in Chinatown. For the 45-strong team organized by Morgan Stanley's Lindsay Jenkins, spent the evening at the New World restaurant off Shaftesbury Avenue, where

custard pies and orange slices were flung in time-honoured tradition. But, according to Miss Jenkins, things went from bad to worse as the white wine flowed. The mystery guest promised on the invitation, which read like a stockbroker's bullish note, turned out to be none other than Nigel Savage, fund manager at Rothschilds. He awarded fictitious prizes to members of the party, supposedly awarded by relevant companies. These included a "Man About Town" award, from LIG, the condom manufacturer, a bottle of Sudafed Elixir from Wellcome for the man who achieved the greatest success in putting his foot in his mouth, and Robin Gilbert, of James Capel, as the doyen of the pharmaceutical analysts' community, was treated to a striptease. Mind you, women's liberation was also the order of the night as Miss Jenkins, well known for her love of flying, was also the victim of a visitor, this time though, it was a dashing, World War I flying hero, complete with leathers and goggles.

THE TIMES CITY DIARY

Beaujolais price race

The price of a bottle of Beaujolais Nouveau in London is clearly dear to the hearts of City Diary readers. After reporting yesterday that Savory Millin salesmen were taken aback by paying £6.35 for a bottle in their local, the George in Borough High Street, traders at First National Bank of Boston in London's Victoria Street called

to say their local, Merthens-lah's in Victoria Street, is selling the stuff from £7.50 a bottle. However, I am told by another banker that Bow Wise Vaults has the price up to £8.25 — admittedly for a bottle of Georges Dubouche. But as the boys from First National say, after you have a few, you do not notice the taste — or the price.

Tokyo owes

Leave your wallet in a taxi in Japan and the driver will chase after you to return it, the contents untouched. But companies? In the year to June, tax evasion by leading companies in Tokyo and its three neighbouring prefectures reached a new peak. All but one

of the 2,206 companies investigated had hidden some of their income, says the Tokyo Tax Administration bureau. The amount of income concealed? ¥328.1 billion or about £1.5 billion. It is enough to make the Italians jealous.

Ridley rides in

Sir Adam Ridley, a Hambros director and one of the judges of the 1988 Best BES Awards, was a former special adviser to Chancellors Sir Geoffrey Howe and Nigel Lawson, and as such is considered to be one of the brains behind the Business Expansion Scheme. As the prizes were awarded in London on Monday, Ridley himself was thought to deserve one. For, during the deliberations he travelled from Tower Hill to solicitor Nabarro Nathanson, which sponsors the awards, in Green Park by motorcycle in nine minutes. Mind you, he was lucky to arrive in one piece.



Meet my son — he's learning to become a leisure analyst.

Rollalong rescue

You may think it is cold here now, but for the armed forces stationed in the Falkland Islands, comfort and warmth may be on the way. A Dorset firm has won a £750,000 order to supply do-it-yourself buildings for soldiers to keep snug in the 100 mph icy winds on the South Atlantic islands.

The two portable buildings, made by a firm called Rollalong from Three Legged Gross, a village near Verwood, Dorset, are being shipped out in flat packs to the Falklands next month. After their arrival in the new year, they will be airlifted by helicopter to the bleak and desolate mountain ranges of the islands where they will be assembled by the Royal Engineers. As well as a kitchen area, the buildings have a bar and they are fitted with thick insulation panels.

Dick Mills, the Rollalong project leader, says: "They have been built to twice the insulation specification laid down for houses in England and Wales so hopefully they will retain the heat a lot more." A special instruction course on how to build the two complexes has been held at the firm's base for soldiers from the Royal Engineers in Wiltshire who will have the job of putting them together. Better late than never.

At a dinner the other night in London an American woman guest asked her aristocratic English neighbour the timely question of when Britain celebrated Thanksgiving. He turned to her and said loftily: "Actually, on July 4."

Rosemary Unsworth

DIAMOND SERVICE

FLY DIAMOND SERVICE AT YOUR LEISURE AND TAKE US FOR A RIDE.

The airline you choose to fly on business — and thank you for once again voting British Midland Best Domestic Airline — offers you terrific savings when you want to take a break.

You could take an off-peak break from Heathrow to Edinburgh, for example, for just £77. To Liverpool for £61.

In fact you can fly Diamond Service between Heathrow and all the places listed below for around half the standard fare.

What's more, our off-peak flights operate all weekend and at convenient times throughout each weekday. In fact you can save with off-peak fares on over half our flights, many of which start as early as 9.00am.

Enjoy Diamond Service in your own time. And for very little of your own money.

SUPERKEY RETURN FARES ARE AVAILABLE BETWEEN HEATHROW AND:

LIVERPOOL £61 • EDINBURGH £77
LEEDS/BRADFORD £69 • BELFAST £83
GLASGOW £77 • TEESIDE £72

All flights subject to 14 days advance booking and availability. For further information ask your travel agent, or phone 01-589 5599.



BRITISH MIDLAND

STREET

Prices slip back after rally fades

New York (Reuters) - Shares turned mixed in early trading yesterday after the failure of a rally led by bargain-hunting among blue chips. Buy programmes helped the attempt, then faded, traders said.

The market fell on a drop in bond prices, stemming partly from the higher-than-expected consumer prices for October. Bonds fell further on rising oil prices and a weaker dollar, dealers said.

The Dow Jones industrial average was 2 points higher at 2,067.97 after having traded between 2,059.00 and 2,075.00. Falling issues had a lead over rising shares in thin trading.

● Hong Kong - The Hang Seng Index rose 16.92 points to 2,598.79 as the broader-based Hong Kong Index added 11.49 to 1,714.02.

Turnover reached HK\$815.6 million (£57.5 mil-

lion) - up from Monday's HK\$666.5 million. Shares finished strongly as property stocks pushed the indexes up.

● Sydney - At the close of floor trading, the All-Ordinaries Index slipped 4.1 to 1,478.8. The gold index fell 23.2 points to 1,509.1, the All-Resources Index 6.1 to 749.7 and the All-Industrials Index 0.9 of a point to 2,452.2.

Bearish sentiment continued to plague the market as shares closed lower, extending the losses of the past week.

● Frankfurt - The 30-share DAX index was down 6.76 points or 0.5 per cent at 1,277.40. Shares closed above their lows of the day but still down on Monday, depressed by the latest fall in the dollar.

● Singapore - The Straits Times industrial index rose 6.75 points to 999.52. Prices rebounded on widespread bargain-hunting.

Tokyo markets continue to rise

From Joe Joseph, Tokyo

Japanese investors yesterday nudged Tokyo stock prices to new peaks for the eighth day running.

The Nikkei index, which suffered least and was first to recover from last year's stock market crash, climbed a further 145.86 points last night on the eve of Labour Thanksgiving Day, a national holiday, to finish at 29,430.12. Most market analysts are expecting the index to top 30,000 by the end of the year at the latest.

Fuelling the boom is an environment of steady economic growth with Japan's gross national product expected to grow 5 to 6 per cent in the year to next March.

A drift towards lower interest rates in Japan will widen the gap between US and Japanese interest rates and could see Japan not having to support the dollar on currency markets.

Meanwhile, inflation is less of a problem than usual as the soaring yen has cut the cost of importing oil and other raw materials priced in dollars.

Foreign investors, often daunted by high price-earnings ratios are beginning to take on the view of domestic investors that stock prices in Tokyo are not quite so outrageous considering that even a meagre in Japan costs £50.

Figures released by the Tokyo Stock Exchange last night showed the amount of Japanese stocks bought on credit grew for the third successive week to ¥7.09 trillion (£31.9 billion), up ¥81 billion.

Any doubts about the boom centre on how long it can last, its response to Wall Street and the impact on markets if Emperor Hirohito dies.

Japanese halt slide in dollar

From Our Correspondent Tokyo

The Bank of Japan was forced to rally to the dollar's defence yet again yesterday after the US currency tumbled to ¥121.70, a level at which it might have been expected to fend for itself.

But it soon became clear that without the Japanese central bank's purchases of an estimated \$200 million (£111 million) to \$300 million in Tokyo, the dollar would have sunk further still.

It was helped on its way by comments by Mr George Bush, the President-elect, that he would stick by his campaign pledge not to raise US taxes.

The remark fired doubts about the Bush administration's ability, or resolve, to cut the gaping US budget deficit that has needily sapped the dollar's strength.

The dollar closed in Tokyo at ¥121.78, ¥0.74 below Monday's finish, as dealers ignored what have become almost daily threats by Japan's finance minister, Mr Kiichi Miyazawa, that Japan's monetary authorities will continue to intervene to support the dollar.

One dealer, with the air of someone who has been temporarily thwarted rather than permanently cowed, said: "The central bank's intervention made it difficult for us to stage a strong assault on the dollar."

S&W Berisford nears year's peak on fresh takeover talk

From Joe Joseph, Tokyo

The alarm bells were ringing at S&W Berisford, the food manufacturing and commodity trading group, as the price soared in late trading by 13p to 413½p - just a couple of pence short of its year's high.

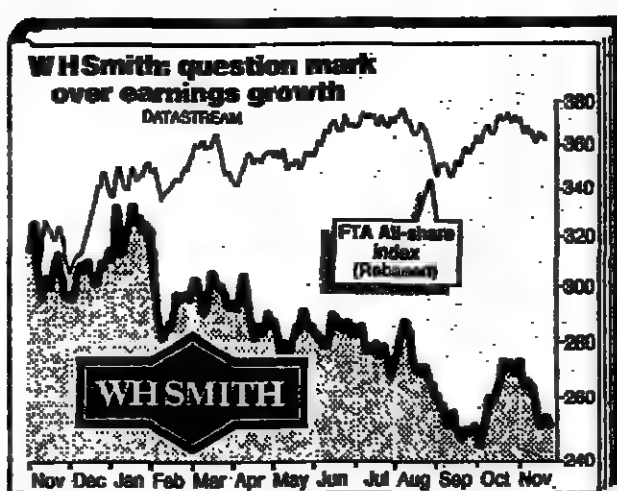
Whispers in the marketplace claim that another bid for the company may be on the way. Associated British Foods, which failed last year to win control of Berisford, may be negotiating to sell its stake of 45.45 million shares, or 23.17 per cent, to a potential bidder.

A good bet might be the Marmon Corporation, which is controlled by the wealthy Pritzker family of the US and already holds an 11.23 per cent stake.

It is estimated that AB Foods has a cash mountain of about £1 billion to spend on acquisitions. But it was prevented from making another bid for Berisford by the takeover Panel which demands a year's cooling-off period. That period expired this month but hopes that another attempt by AB Foods would coincide with its figures were quickly dashed. AB Foods finished 4p higher at 324p.

The rest of the equity market managed to claw back most of Monday's losses, helped by a rise overnight on Wall Street and another record run in Tokyo. But trading remained thin with investors anxiously awaiting Friday's trade figures. A firm start to trading in New York helped the FT-SE 100 index close at its best levels of the day with a rise of 10.2 to 1,821.3, while the narrower FT index of 30 shares gained 7.2 to 1,487.3.

Government securities showed little change.



Meanwhile, the retail sector held centre stage. Storehouse, the retailing group which includes British Home Stores, Habitat, Mothercare and Richard shops, stood out with

The first broker's circular on NSM, which was unchanged at 72p, since it rose from the ashes of Burnett & Hallamshire has been produced by Smith Kees Carter. It says the group can look forward to strong organic and acquisition-based growth during the next few years.

a leap of 14p to 200p, after 204p, as 17 million shares were traded on revived bid hopes.

Once again, dealers are talking of a bid from Mountheigh. Mr Tony Clegg's property group. He tried to agree terms with Storehouse last year and claims that he was ready to offer 435p a share. But the talks broke down although Mountheigh continues to cling on to a 3 per

STOCK MARKET

something to chuckle about.

One leading broker claimed last night that this latest flurry of activity had been started by Smith New Court, the broker, selling a block of shares to a client. It had then been forced to bid 200p a share in the market to try and cover its position.

There was plenty of activity elsewhere in the stores sector, helped by the completion of a "bed and breakfast" programme on behalf of one institution which helped to generate some much needed turnover. It sold a mixed bag of shares, including 1.6 million Storehouse, before 5 pm on Monday, and then bought them back at a small premium yesterday to establish a tax loss.

WHS Smith lost an early lead to finish with the "A" 3p lower at 250p following a

CL-Alexanders Laing & Crickshank is looking for some steady growth from Alba which made its stock market debut last year. It says pre-tax profits will jump from £4.61 million to £7 million in 1990 as the benefits of acquisitions come on stream.

downgrading by Miss Tanya Klein, a retailing analyst at Kleinwort Benson, the broker. She has reduced her estimate of pre-tax profits for the current year by £5 million to £77 million. Last year, the group made £70.4 million.

Miss Nelson blames a number of reasons. The growth in sales in the retail operation has failed to live up to expectations and does not provide the group with

enough leeway to deal with the problem of rising costs. The DIY division has seen sales fall short of budget and the outlook for the first few months of next year appears dull. There are also fears that a price war may be looming.

The wholesale division continues to struggle following its restructuring and analysts have not ruled out further changes. Meanwhile, losses on the television services side are continuing to run at about last year's £2.7 million.

Miss Nelson said that the downgrading could have been worse but she points out that the current year is a week longer than 1987/88 which could bring in an extra £2 million. The group's two recent acquisitions, Pentagon and Sater, are both likely to chip in first-time contributions of between £1 million and £2 million and it could raise £3 million from a disposal of part of its holding in Screensport.

News of a profits downgrade also clipped 1½p from Dixons, the electrical retailer, to 138p. James Capel, the broker, is believed to have fallen into line with other brokers and reduced its estimate for the current year to under £100 million. Last year, Dixons turned in a disappointing £99.6 million.

News of the bid approach from a mystery suitor saw Questel, the USM-quoted telecommunications systems designer, slip 5½p to 215p. Wardle Securities, which is struggling for control of Armstrong Equipment, fell 8p to 156p after posting its offer document.

Michael Clark

Nov 21	Nov 18	Nov 21	Nov 18	Nov 21	Nov 18			
ASAC	47%	47%	Fedders	10%	10%	Penrith	71%	71%
ASAC	37%	37%	FT Chicago	30%	31%	Pepco	39%	39%
ASAC	32%	32%	FT Dallas	42%	47%	Petro	55%	55%
ASAC	32%	32%	FT Houston	12%	12%	Phelps Dod	45%	45%
ASAC	51%	51%	FT Los Angeles	37%	38%	Phillips 66	18%	18%
ASAC	51%	51%	FT Miami	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT New York	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT San Francisco	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Seattle	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Tampa	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Washington	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Wichita	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Dallas	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Houston	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Los Angeles	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Miami	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT New York	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT San Francisco	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Seattle	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Tampa	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Washington	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Wichita	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Dallas	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Houston	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Los Angeles	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Miami	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT New York	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT San Francisco	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Seattle	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Tampa	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Washington	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Wichita	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Dallas	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Houston	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Los Angeles	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Miami	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT New York	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT San Francisco	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Seattle	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Tampa	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Washington	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Wichita	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Dallas	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Houston	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Los Angeles	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Miami	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT New York	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT San Francisco	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Seattle	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Tampa	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Washington	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Wichita	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Dallas	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Houston	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Los Angeles	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Miami	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT New York	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT San Francisco	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Seattle	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Tampa	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Washington	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Wichita	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Dallas	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Houston	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Los Angeles	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Miami	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT New York	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT San Francisco	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Seattle	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Tampa	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Washington	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Wichita	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Dallas	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Houston	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Los Angeles	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Miami	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT New York	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT San Francisco	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Seattle	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Tampa	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Washington	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Wichita	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Dallas	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Houston	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Los Angeles	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Miami	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT New York	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT San Francisco	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Seattle	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Tampa	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Washington	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Wichita	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Dallas	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Houston	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Los Angeles	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Miami	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT New York	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT San Francisco	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Seattle	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Tampa	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Washington	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Wichita	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Dallas	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Houston	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Los Angeles	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Miami	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT New York	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT San Francisco	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Seattle	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Tampa	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Washington	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Wichita	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Dallas	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Houston	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Los Angeles	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Miami	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT New York	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT San Francisco	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Seattle	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Tampa	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Washington	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Wichita	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Dallas	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Houston	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Los Angeles	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Miami	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT New York	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT San Francisco	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Seattle	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Tampa	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Washington	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Wichita	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Dallas	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Houston	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Los Angeles	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Miami	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT New York	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT San Francisco	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Seattle	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Tampa	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Washington	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Wichita	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Dallas	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Houston	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Los Angeles	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Miami	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT New York	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT San Francisco	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Seattle	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Tampa	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Washington	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Wichita	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Dallas	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Houston	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Los Angeles	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Miami	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT New York	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT San Francisco	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Seattle	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Tampa	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Washington	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Wichita	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Dallas	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Houston	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Los Angeles	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Miami	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT New York	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT San Francisco	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Seattle	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Tampa	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Washington	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Wichita	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Dallas	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Houston	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Los Angeles	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Miami	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT New York	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT San Francisco	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Seattle	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Tampa	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Washington	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Wichita	42%	47%	Pittsburgh	56%	57%
ASAC	51%	51%	FT Dallas	42%	47%	Pittsburgh	56%	57%
AS								

CREATIVE, MEDIA & MARKETING APPOINTMENTS



The subtle art of strong branding...

SKINCARE BRAND MANAGER

£17K + car + benefits

Since its launch 14 years ago, Regina Royal Jelly has gone from strength to strength, increasing its market share and gaining a large and loyal following. To make the most of the revolutionary properties, we have now created a range of unique skincare products, which promise to be equally popular.

We are looking for a talented and experienced Brand Manager to give this range the high profile it deserves. Your responsibilities will cover brand strategies for the UK and international markets, from promotional planning and market research through to sales forecasting and analysis, pricing policies and budgetary control.

This role calls for an individual of graduate calibre, interested in advertising and PR, who has spent at least two years in a FMCG environment preferably with NPD experience. Experience of cosmetic sales at departmental store level would be useful as would ability to work effectively as part of a very enthusiastic and committed team. The salary and benefits are all you would expect from a company that is enjoying phenomenal success and you will find that the rewards you gain match the success you achieve. If you are ready for this exciting challenge, send a full CV together with a covering letter written in your own handwriting, to Mandy Jenkins, Personnel Manager, Regina House, 2-3 Elstree Gate, Elstree Way, Borehamwood, Herts WD6 1JD, or contact her on 01-207 7020, for an application form.

TELESALES

Display Advertising.

We are currently looking for people to work on professional publications, experience not essential as full training will be given.

If you have the self confidence to negotiate at directorial level, please call our Training Manager on: 281 6767.

PHONE: 01-281 6767 MAJOR HOUSE PRESS LTD., HILL HOUSE, OFF HIGHGATE HILL, LONDON.



ALEXANDRA PALACE AND PARK

2 EVENTS MANAGERS

Salary circa: £18,131

£40 million has been spent to redevelop and renovate Alexandra Palace, as a major national and international venue for exhibitions, events, sports and entertainment.

Alexandra Palace has an excellent Senior Management Team already in post and are looking for two Events Managers who will report to the Senior Events Manager.

As Events Manager you will be responsible for providing clients with every assistance to ensure the smooth and successful operation of their event with the aim of achieving full client satisfaction and a repeat booking within the new palace complex.

In addition to a proven record within an exhibition, sporting, entertainment or related environment, the successful applicants will require a high degree of organisational skills and be able to tackle a variety of problems swiftly and efficiently.

If you believe you have the flair and energy to make what will undoubtedly be a major contribution to Alexandra Palace's current success, please contact Yvonne Fullerton on 01-853 6477 Ext 243 for details, or write to Alexandra Palace Management Team, Wood Green, London N22 4AY. Closing date 30th November.

Haringey is working towards becoming an Equal Opportunities Employer.

HARINGEY COUNCIL



ADVERTISING AGENCY SEEKS GRADUATE

RPC Ltd is a new advertising agency. We work in both consumer and business markets providing integrated, targeted communications.

We're looking for a bright, personable graduate with a sense of humour to work with us on a variety of accounts.

Can you: Work as part of a team? Think for yourself? Get things done? Work under pressure? Take responsibility for your own actions? Handle working in a service industry?

If so: Send your CV to Christine Finch at the address below and complete the following sentence in not more than 15 words:

"You should consider employing me because..."

response planning consultants

126-127 Shoreditch High Street, London E1 6JA



has a vacancy for a PICTURE LIBRARY ASSISTANT

To work in Britain's only newspaper colour picture library. The successful candidate will have experience and enthusiasm for picture plus a good knowledge of current affairs including sport. The ability to both work under pressure and deal with routine duties is important.

A good salary is offered together with 3 weeks holiday, BUPA, Company Pension Scheme and other benefits.

Write with a full CV to Mr B N Clifford, Personnel Manager, TODAY, 70 Vauxhall Bridge Road, London SW1V 2Z.

REPORTER

Radio Cleveland
BBC North East



We are an equal opportunities employer

Radio Cleveland's newsroom serves one of the busiest and most interesting news areas in the country. Our reporters rarely find themselves short of stories - it's usually a question of coping with the rush!

That means they have to be able to work under high pressure. They also have to be able to tackle a very wide range of stories, often tackling complex and sensitive issues in a way which produces good journalism and good radio.

We expect high standards and it pays off - the last three reporters to leave us have all gone into television.

Good microphone voice, and about three years' experience in journalism or broadcasting or appropriate qualifications essential, plus ability to operate technical equipment and to work under pressure as part of a small integrated team and current driving licence. Must be prepared to live close to the Station.

Knowledge of the Station's editorial area and audience, and experience in broadcasting techniques, an advantage.

Salary £9,778 - £12,132 plus an allowance of £652 p.a.

If you're interested in a real challenge contact John Watson, Manager, Radio Cleveland or Peter Dodson, News Editor, Radio Cleveland on 0642 225211.

Please send s.a.e. for an application form (quote ref. 2617/T) to Recruitment Services Assistant, BBC, Broadcasting Centre, Woodhouse Lane, Leeds LS2 9PX.

Completed application forms should be returned by 5th December, 1988.



Sky Television is undergoing major expansion and development to gear up to become the world's first four channel broadcasting organisation and requires the following staff:-

STUDIO CAMERA SUPERVISOR
STUDIO CAMERA OPERATORS
LIGHTING SUPERVISORS
LIGHTING ASSISTANTS
SUPERVISOR - STUDIO SOUND
FLOOR MANAGERS
STAGE HANDS
VISION MIXERS
AUTOCUE OPERATORS
MAKE UP SUPERVISOR
WARDROBE SUPERVISOR

You'll be based at the new complex currently under development in West London (Osterley).

In addition to an attractive salary, benefits include 5 weeks annual leave and BUPA medical insurance.

Qualifications appropriate to each position are required together with proven relevant broadcast experience.

Please write with full CV, daytime phone no., and current salary, stating which position applied for to: Louise Stott, Sky Television, 31-36 Foley Street, London W1P 7LB.



Sky Television is undergoing major expansion and development to gear up to becoming the world's first four channel broadcasting organisation and requires the following staff:

TRANSMISSION CONTROLLERS

We need fully experienced personnel to work as Controllers in our transmission suites. The equipment requires a manual operation on a 24-hour shift roster rotating across four channels.

Graded salary according to experience.

For the above position, please write with full CV, daytime 'phone no., current salary, to:

Louise Stott,
Personnel Officer,
Sky Television,
31-36 Foley Street,
London W1P 7LB.

AREA SALES MANAGER

North of England

MAGAZINE ADVERTISING

£20,000 - £25,000

We are a well established, specialist Publishing Company producing up-market magazines for Estate Agents throughout the United Kingdom.

As part of further expansion, we are seeking an Area Sales Manager to develop and control a sales team selling advertising space to professional services, local shops and businesses in promotional consumer magazines.

The position, based at our Head Office in Harrogate, will appeal particularly to someone aged 28-40, preferably with a background in advertising sales and looking for promotion into management. Responsible to the Managing Director, you will receive guidance and support but must be energetic enough to lead by example in controlling and motivating the sales force.

This is a unique opportunity for someone seeking an interesting and challenging role in a successful and expanding environment.

Remuneration, which includes basic salary, over-riding commission and bonus, will be in excess of £20,000 in the first year, plus Company car and expenses.

If you genuinely believe you are suitable for the job, please telephone Keith Smith, Chairman, on (0423) 523666 or write to me at Estate Services Limited (Dept SM), 1/3 Haywards Crescent, Harrogate, North Yorkshire HG1 5HG.

SALES EXECUTIVES

Where are you on our map?

Are you considering changing your job? If so, that's where we come in. ATA SELECTION has 40 strategically placed Sales Consultants ready and waiting to assist YOU in a NEW career role. We offer a FREE and confidential service including

career consultation. With 25 years experience in Sales Recruitment who better can you turn to? Such is the reputation of our company that there are over 1,000 vacancies on our register at any one time, so don't waste another moment - telephone your local office for an immediate interview.



EDITOR WANTED

Crain Communications Ltd is seeking a London-based EDITOR for EUROPEAN RUBBER JOURNAL, the leading technical/news publication covering all aspects of Europe's rubber industry.

The person appointed must be a seasoned journalist/editor with extensive hard-news-gathering and management experience. He or she must be prepared to be a 'hands-on' editor, active in every step of monthly magazine writing, reporting, editing and production. It is essential the person be able to write clear, concise English; commission articles from outside contributors; tightly edit those contributed articles to Crain Communications' style; manage a small, hardworking London staff as well as a string of international correspondents; and have the professional presence to deal personally with leading industry executives across Europe.

Industry knowledge and experience is a major plus, as is the ability to speak additional European languages and to handle a camera. The person selected also must have the commitment to work the long hours sometimes necessary to put out the quality product ERJ's readers have come to expect. An early starting date is preferred.

The editor's post which has opened up as a result of internal promotion, will entail a fair degree of overseas travel and carry with it a highly attractive salary.

Please send applications with full details of your education and work experience, along with samples of your written work, to:

Paul Mitchell, Managing Director, Crain Communications Ltd, 20/22 Redford Row, London WC1R 4EN, England.

LIST RESEARCH EXECUTIVE

Salary £11,500 neg.

Sterling Publications Ltd is a leading USA-based company specialising in the publication of international technology and management reviews and annual reference books for controlled circulation readership.

We need a person to join the Circulation Department and undertake the compilation of mailing lists for new reviews as well as the maintenance of existing titles. Aged early to mid-thirties, candidates must have 12-18 months' research experience in a publishing or industrial marketing environment, be a good communicator and organiser and able to work to deadlines. Non-smoker preferred.

Contact George Wynn on (01) 258 8866 or write with full CV to:

STERLING PUBLICATIONS LIMITED
84-88 Edgware Road,
London W2 2JW

REPORTER/RESEARCHER

Aap Kaa Hak, the Asian language programme for the North West and This is Your Right, need an enthusiastic worker for their rights programmes for Granada Television.

Applicants should have proven media experience and knowledge of social issues. You must also speak Urdu/Hindi.

Application with full CV, to:
Joe Singapore, This is Your Right, 5th Floor, Manchester M1 2AQ. Tel: 061-832 5501.
Closing date: 8th December, 1988.

DIRECT SALES OTE £38K +

We organise sales of properties throughout Europe and require a top professional with direct sales background to sell our successful marketing package to UK Estate Agents. Own car and phone essential.

Phone Dick Fletcher
on 01 252 3533.

SALES AND MARKETING MANAGER

Retail chain selling Natural Beauty and Skin Care Products.
£16,000 + car

L'Herbier de Provence, an international chain of shops with over 80 outlets in Europe, have now established a number of branches in this country. Backed by the substantial assets of Booker PLC the company has an ambitious opening programme for 1989 and beyond.

L'Herbier now requires a Sales and Marketing Manager to take a major role in the development of the company. The key areas of responsibility will be:

- ★ Buying
- ★ Product Development
- ★ Sales Training
- ★ Merchandising
- ★ Sales Development

The candidate will preferably have experience in the Skin Care/Toiletries/Beauty Care field and must certainly be able to illustrate a successful track record in some of the activities listed above.

Our offices are based in Byfleet, Surrey and a relocation package is available to the successful candidate if necessary.

This is an excellent opportunity for a young Marketeer to play a major part in the development of what will undoubtedly become one of this country's foremost retail chains.

Please send your C.V. to Clive Hillman, General Manager, at:

L'Herbier de Provence
Cananda Road, BYFLEET, Surrey KT14 7JL
or 'phone 0832 336022 for further details.

A SALES CAREER WITH OUTSTANDING POTENTIAL

is offered by SHROPSHIRE PUBLICATIONS, one of the UK's fastest growing specialist publishing companies.

The continued expansion of our NEW EUROPEAN TITLES necessitates our offer of genuine opportunities for those people actually seeking or maintaining a career in advertising sales.

Applicants, who must be exceptionally articulate and educated to 'A' level standard, will ideally be 25/50 years of age and possess the ability and confidence to deal at Director level.

Realistic income in excess of £25,000 during the first 12 months.

For interview, telephone the Sales Manager, Jon Lyons on

01-636 8917

Edward Arnold

THE EDUCATIONAL, ACADEMIC AND MEDICAL PUBLISHING DIVISION OF HODDER & STOUGHTON

require a

Promotion Executive

to join the Promotion Department for our Academic, Professional and International publishing. Reporting to the Promotional Manager and working closely with their assistant, the Executive will be responsible for the promotion of our expanding list of scientific, technical and medical books and journals. This involves the preparation and scheduling of market plans, catalogue and leaflet production, mailing plans and despatch, advertisement space selection, and review and exhibition organisation.

The ideal candidate will have a science degree and at least eighteen months' experience in an academic publisher's publicity department. The job is based in our London offices. To apply, please write enclosing full CV to:

Mrs. Joan Mallett, Personnel Manager, Hodder & Stoughton Limited, Mill Road, Dunton Green, Sevenoaks, Kent TN13 2YA

RECRUITMENT CONSULTANT

£10k Basic OTE £20k (First year)

We are a small, friendly but very hardworking company, recently formed but out-performing all forecasts. Our main area of specialisation is media sales and we now need, 6 months ahead of schedule, a young, enthusiastic, motivated person with at least 6 months' display experience to help us handle our ever-increasing workload.

We will provide full training, an open-ended commission structure and some great incentives. If you are a good judge of character, a great organiser and have the ability to communicate your enthusiasm to clients and applicants alike, then call Heather Simpson on 01-430 1160.

The Career Partnership (Recruitment) Ltd.
Premier House, 77 Oxford Street, London W1R 1BS

The Career Partnership

MEDIA & MARKETING

Punch-drunk management

OPINION

Libby Purves

United Newspapers, the grapevine says, will soon release the puff of white smoke indicating a new editor for *Punch*. It must have been the worst two months in the magazine's life, with the sudden removal of David Taylor as editor, the exasperated departure of acting editor Russell Davies, the vanishing of its arts editor, and various other upheavals.

To lose one editor in a year may be accounted a misfortune; to lose several looks very much like carelessness. The proprietors will no doubt be trumpeting their new acquisition with public pride, but deep down they should be abashed. Just like a mother with a suspiciously high turnover of nannies, they cannot be entirely exonerated of blame.

Taylor was given just nine months. Nine months? To re-settle a delicate, eccentrically balanced organ like *Punch*? Were they so wrong then, last Christmas, to appoint him? Or did they merely run out of nerve in the face of wobbling circulation statistics? The new editor's job offer will feel a little bit like an invitation to marry Henry VIII — flattering, but precarious.

It is not just *Punch*. More and more, it seems, management are trying to deny the fact that magazines have souls. They think there is a magic, management-course formula for success. They think success can be gauged within a few weeks (witness the ruthless IPC closing of *Ring*). They also think that editors are totally interchangeable like pieces of Lego, and that readers can be won by poaching a famous new editor.

Well, they are wrong. A good magazine with steady readers (and therefore happy advertisers) is a complicated organism. It is a collegiate structure, a band of brothers. Of course a group of slick professionals with little in common can certainly produce a magazine — as witness all the flat, pretty, soul-less free glossies. But if you want

readers to pay a pound or more, you must offer them red meat, properly cured: articles not just tossed off to fill a hole between the ads, but married in the atmosphere of an office where the staff are sharing ideas without paranoia or resentment. On a good day, every member of staff down to the new typist leaps on the first finished issue, and means in actual pain if the colour is a bit wrong.

Such magazines do still exist, even within big corporations. *Yachting Monthly* lives far up the dreaded IPC tower, but it has had only four editors in 80 years, and manages to give the lovely impression of being produced beneath a swinging paraffin cabin-lamp by people who wouldn't dream of taking money for the privilege. *Time Brown's Tailor* kept its essential clishquishness even after it moved to Condé Nast's Vogue House. I know, because I was brought in from outside as its new editor, and promptly left when I understood that a magazine could not be edited well without an almost blind love and commitment, which I could never quite muster. The late Mark Boxer took over, loved it dearly, and made *Tailor's* peculiar party atmosphere safe again.

A feature of magazines with souls is that the editorial staff are deeply suspicious of the management. The management ought to accept this, as zoo-keepers accept the odd bite. It is not the role of a zoo-keeper to keep switching around the cages and trying to cross-breed pandas with polar bears on the whim of its accountants. Nor should it expect every species to develop at the same rate and grow to the same size. *Punch* will never make a huge profit, but it is an ancient and eccentric title, and it belongs to the nation. Like a listed building, *Punch* should be protected even from its owners: if the proprietors do not respect the title, they ought to sell it to someone who does. The author has contributed to *Punch* for 18 years.



Off-beat winner: Helmut Newton's impression of a Clarks Desert Boot

Top dogs at IPA

What makes successful advertising campaigns successful? Analysis of winners of last week's Advertising Effectiveness Awards run by the Institute of Practitioners in Advertising (IPA) shows there is more to it than persuading consumers a product is worth buying.

It is an open secret among advertising professionals that the sales effectiveness of many campaigns is greatly enhanced by (and in some cases mainly dependent on) the extent to which they convince retailers to stock the product concerned. Another indirect way of boosting sales is raising the morale of the advertiser's workforce.

Now, a third important, if seldom acknowledged, advertising goal can be added, namely achieving editorial publicity for the campaign — publicity which could cost a fortune if it had to be paid for.

This year's IPA Grand Prix for Advertising Effectiveness has been awarded to the campaign for Winstol Prime dog food, produced by the agency Giffels & Mather for Spillers. The document submitted by the agency to the IPA jury describes how its "Long March" television commercial, showing hundreds of dogs racing through the countryside to get at the product, took its market share from under 6 per cent in December 1986 to more than 8 per cent this spring.

In passing, the document states: "The campaign attracted the attention of the media, giving the brand significant additional publicity. The *Daily Mirror* ran a double-page spread about the advertising, and

How are advertising campaigns won and lost?

Philip Kleinman reports on the hidden targets of award-winning agencies

the campaign was discussed on BBC's *Fax* programme." The story was also covered in a variety of other newspapers and magazines.

What excited media attention was the puzzle of how the agency had managed to get so many dogs to do what it wanted. Answer: they used experienced dog trainers.

The campaign for Clarks Desert Boots, which won first prize in the Small Budgets category of the IPA contest, also benefited from news coverage of the ads which featured off-beat photographs by Helmut Newton. This is made clear in the submission by agency Boase Massimi Pollitt (renamed BMP Davidson Pearce following a recent merger). The biggest public relations coup, it notes, was a five-minute feature about the campaign on Channel 4's *Network 7* programme.

The Clarks campaign was also helped by the decision of several new retailers to start stocking the boots. Buyers at Harrods and other

purveyors of high-fashion goods are quoted as having been persuaded to take them because of the stylishness of the ads.

First prize in the New Consumer Goods and Services category also went to Boase Massimi Pollitt for its campaign for Miller Lite lager. Here again the entry document underlines the importance of retailers' reactions to the distinctive television commercials, which were "thought by them to be successful at communicating the brand's benefits to consumers and likely to lead to high sales. As a result, retail buyers were keen to stock the brand."

Yet another win by Boase Massimi Pollitt was in the Established Goods and Services category, where it took first prize with its long-running television campaign for Kia-Ora squash, aimed at coining it "the squash for kids".

Retailers' opinions were again crucial. In 1981, before the campaign was launched, Kia-Ora was trailing in third place. This year Kia-Ora is brand leader. Finally, a less obvious benefit of advertising emerges from HDM Horner Collis and Kirvan's entry for its witty press campaign for Oddbins, the wine store chain now owned by Seagram. The campaign, which won second prize in the Small Budgets category, is stated to have had a highly positive effect, not only because it bucked up store managers but because "it gained far greater recognition for Oddbins from Seagram". As a result, the parent company doubled the subsidiary's advertising budget.

Spreading the word too thin?

Multi-media ambitions are rocking the respected *Christian Science Monitor*

One of America's most respected daily newspapers, the *Christian Science Monitor*, celebrates its 80th birthday on Friday with both big plans and big problems. It is currently battling to reduce a multi-million dollar deficit, and to re-define itself as part of a larger media empire that includes TV programmes and a worldwide short-wave radio network.

These battles led last week to the resignation of three of the newspaper's top editorial staff, including its celebrated editor, Katherine Fanning. They resigned in protest over plans to cut the newspaper's 28 pages to 16 and reduce staff by up to half. Fanning said when she left that she feared the company's "obsessive

rush into diversified media" could compromise the paper's original objective and be a "serious blow" to the Christian Science church.

The *Monitor* was launched in 1908 by the founder of the Christian Science religion, Mary Baker Eddy, with a mandate to fight gutter journalism and to "injure no man but to bless all mankind". Although 90 per cent of its staff are Christian Scientists, the newspaper does not proselytize, and has built its considerable reputation on thoughtful analysis and in-depth coverage of issues such as the Ethiopian famine, which it covered well before most other US media.

It is consistently regarded as one of the top 10 newspapers

in the country and has won numerous awards, including five Pulitzer prizes. The newspaper's fortunes, however, have been shaky over the past decade.

Its readership, as high as a quarter of a million in the early 1970s, dipped to below 140,000 by 1983, and the Christian Science Publishing Society was incurring losses of

more than \$20 million a year. So the church has invested around \$16 million over the past five years to rebuild circulation with a new design, sharper approach to news, and more reporters, including Fanning, who arrived in 1983. Today the *Monitor's* circulation stands at around 170,000. The most controversial decision was to expand consid-

erably the *Monitor's* broadcasting activities. The Publishing Society's manager, John Hoagland, sees it as a logical move: broadcasting is a way to reach more people for less money. Last year, the church launched the "World Service of the Christian Science Monitor", an international radio network broadcasting on short wave, and this autumn started a nightly domestic TV newscast, *World Monitor*, backed by a new monthly magazine, also called *World Monitor*. The TV programme is estimated to be costing the church an annual \$20 million for the first six years, after which it must break even, or be shelved.

The company claims this initial outlay is being offset by \$50 million in guaranteed

minimum payments put up by the programme's distributors. Despite Hoagland's declaration that the newspaper remains the church's "flagship" operation, some editorial staff fear that the diversification will take place at the expense of the newspaper. When Fanning quit, accompanied by her two top editors, she told reporters: "The purpose of the church being a media empire has to be examined. If indeed the purpose is to 'injure no man but to bless all mankind', then you have to ask yourself what is it that does the blessing? Is it the news, or is it the bottom line?" Hoagland retorted that the newspaper "may be the jewel in the crown of the church, but you have to have a crown to have a jewel".

Sue Woodman

Gastra Sails
Gastra Sails International Limited
PO Box 69527
Kwun Tong, Kowloon, Hong Kong
Tel: 852 3 727 4411, Fax: 852 3 727 7680

SENIOR PRODUCT MANAGER

Required to fill position with the most awarded company in the advertising industry at its HONG KONG H.Q.

The successful candidate will be a capable, well organized, creative manager with ability and confidence to lead a team.

RESPONSIBILITIES FOR:

- Development & execution of marketing plans
- Product Development
- Promotional Programmes
- Communication to Sales Force
- Maintain & use effective market research
- Co-ordinate efforts of Gastra's Marketing Team

Successful candidates will have at least 4 years' product management experience, preferably in the sporting field, with direct involvement in each above area. Must be prepared to travel overseas regularly. A degree in marketing or business an advantage and fluent spoken & written English essential.

Generous expatriate remuneration packages will be offered as part of a minimum 3 year contract in Hong Kong.

Position also available for PRODUCT MANAGER where qualification requirements are less demanding i.e. at least 2 years' product management in sporting goods.

Apply with written resume to: Gastra Sails International, PO Box 69527, Kwun Tong, Kowloon, Hong Kong.

TELEPHONE SALES PROFESSIONALS

£20,000 to £30,000 +

Kensington Publications Ltd is a small, friendly and rapidly expanding publishing company based in Belgravia.

We publish under contract to major international organisations such as the English Tourist Board and we urgently require several highly motivated, articulate and successful sales people who can negotiate at senior management level.

Ring Nigel Ruddin or Gordon MacSporran on 01-630 5596

Austin-Harrison Executive Consultants

SENIOR MARKETING MANAGER	Financial	London	c £28,000 + car	Min 5 years experience
ADVERTISING & COMMUNICATIONS MANAGER	Microsystems	Middlesex	c £28,000 + car	Min 8 years experience
SENIOR PRODUCT MANAGER	FMCG	Berkshire	c £21,000 + car	Min 5 years experience
MARKETING SUPPORT EXECUTIVE	Telecommunications	Surrey	c £15,000 + car	Min 3 years experience
MARKETING EXECUTIVE	Electronics	Berkshire	c £12,000	3 years experience
ASSISTANT PRODUCT MANAGER	Information Services	Berkshire	c £14,000	5 years experience
CREATIVE SERVICES MANAGER	Design Agency	Berkshire	c £20,000	Min 6 years experience
ACCOUNT MANAGER	Blue chip clients	Berkshire	c £12,000 + car	2 years experience
DESIGNER/VISUALISER	Blue chip clients	Berkshire	c £12,000	Min 3 years experience

PLEASE TELEPHONE OR SEND YOUR CV NOW TO:
BRIAN DAVIES, First Floor, Dudley House,
High Street, Bracknell, Berkshire, RG12 1LL
Tel: 0344 482341 Fax: 0344 411322

PREMIER CREW PERSONNEL
GRADUATE TRAINEE MERCHANDISER
c£9,500
NUMERATE GRADUATES

are required by our clients, one of Britain's leading Fashion Groups, to train for a career in merchandising. You need to be under 25, with a genuine desire for a future in the Fashion Industry, some work experience in a fashion or figures orientated environment is helpful, but not essential. Assistant Merchandiser positions also available.

For further details please phone:

PREMIER CREW PERSONNEL
01-493 4053

PUBLISHING SALES ADMINISTRATION

Park Royal - £15,000 PLUS COMMISSION

Successful, young academic publisher seeks highly intelligent and energetic person to lead sales team. You'll need an impressive record of mature judgement and supervisory skills, together with a sound education (degree level) and a demonstrable ability to communicate. The job involves invoicing (multi user keyboard work), exporting and taking responsibility for sale to bookshops and academics.

Applications with CV, to

Alison Harris, BPP Publishing,
142 Uxbridge Rd,
London W12 8AA

Interviews immediately, to start in the new Year.

PR ACCOUNT DIRECTOR
c£14,000 plus car
FTM COMMUNICATIONS

FTM Communications Ltd is a rapidly growing PR agency with a diverse list of clients, many of whom are market leaders in the high tech environment.

We're looking for an experienced PR professional to take a leading role in the next phase of our growth. You'll be taking over existing accounts as well as developing new areas, so we'll need to see a proven track record in press relations, copywriting, design and print.

You'll probably be a graduate with 4-5 years of agency or in-house experience, a positive, outgoing personality and a keen desire to succeed in this challenging position.

Write with CV in the first instance to: Suzy Frith, FTM Communications Ltd, 79 Overstone Road, Northampton, NN1 3JP.

PUBLISHING RESEARCH CIRCA £13K

International book publishing company is looking to appoint a responsible, well-organised individual to develop and co-ordinate research related to new international publishing projects. Responsibilities include conducting and organising research, analyzing markets, writing reports, obtaining documents, and serving as a liaison with the U.S. office.

Candidates for the position should have a degree, excellent writing and research skills, and a background in editorial, market research, or new product/business development. Previous experience in publishing is preferred.

Please apply in writing, with full CV, to

Mr. Thomas Sand
3rd Floor,
12a Golden Square,
London, W1R 4BA.

LADIES MAKE GREAT MARKETING MANAGERS

£7,000 P.A. + TRAVELLING EXPENSES

Let your talents expand whilst we create the incentives.

A rare opportunity for an energetic and self motivated organiser with a sparkling personality to co-ordinate and develop our marketing/promotional activities.

Our business is expanding fast and as a key member of our team, you must be able to work on your own initiative.

If you have a car and fit the above requirements, positions are available in both North & South London.

Phone our Regional Marketing Manager and convince her.

TELEPHONE NO: 01-381 6533.

By the way, men are welcome too!

EX-CITY OR GRADUATE TRAINEES - PUBLISHING

(Basic & excellent commission)

If you are self-motivated, effective under pressure, and have good communications skills, we can offer you excellent career opportunities in an exciting environment as a

SALES EXECUTIVE

working on publications for the Stock Exchange Press. We will give you the most professional training you can imagine. If you are good enough, you will have a set of skills for life. If you really think you can succeed and be a top earner, apply to James Brooke on

01-251 2440

Wyborne Press plc, Wyborne House, 5 Mallow St, London EC1Y 8RQ.

£2600 PER WEEK

Selling a first class product with a Company which is probably the fastest growing company in direct sales in the UK today. Working from home from Company generated qualified leads. No canvassing. No competition. If you are a car owner and interested

Telephone Mr. Craven on 01 538 1361 or Mr. Patchett on 0824 383511.

TRAINEE SALES REPRESENTATIVE

for small expanding West End Media Sales Co. Train to negotiate on video and print media. Personality essential. Salary and training bonus £2,600 p.w.

Tel: Ben Darrington on 01 436 9751.

Continued from page 14

LA CRÈME DE LA CRÈME

01-481 4481

Plumm
APPOINTMENTS LTDDIRECTOR'S PA WITH
SPANISH EUROPEAN
MARKETING
£213,500 + MORTGAGE + BENEFITS

Previous senior level experience is required for this top flight role requiring Spanish. You will be assisting the Director of European Marketing within this top City-based American Bank. Candidates should be smartly presented and intelligent with the ability to assess priorities within a fast-moving, demanding environment. Knowledge of any other European language would be particularly useful. You will also be responsible for providing a full PA service to your Director including use of shorthand and word processing skills. This is a particularly good opportunity to develop your administrative skills and use of initiative will be encouraged. Benefits are first class and include a generous mortgage subsidy, bonus, BUPA, life insurance and non-contributory pension scheme.

WE ARE CURRENTLY HANDLING A SELECTION OF VACANCIES WITHIN INTERNATIONAL BANKING FOR SECRETARIES WITH KNOWLEDGE OF ONE OR MORE EUROPEAN LANGUAGES

PLANTATION HOUSE
71-73 FENCHURCH STREET
LONDON EC3A 3BB
01-481 4481

BILINGUAL ASSISTANT
TO M.D. WITH JOINT
RESPONSIBILITY FOR
OVERSEAS MARKETING

In the Advertising/Marketing
Systems field.
£8,500 - £12,000

The location is the green belt, Birchwood Science Park, Warrington, Cheshire. The working environment is modern & high-tech.

All round secretarial, organisation and admin skills, with drive & initiative are essential. Fluency in English & German a must. An additional language would be an advantage.

Contact with Overseas customers at the highest level is an integral part of the job, therefore a confident, diplomatic and extroverted personality is required. Applicants should be prepared for limited away journeys abroad.

A salary of circa £8,500 - £12,000 is envisaged depending on experience.

Applications, in writing, to:

Mr. Paul Banks,
Managing Director,
IMAGE MASTER LTD,
Stanford House, Warrington, WA3 7BH.
Tel: 0525 518540.

EXCEL IN THE CITY
To £18,000 + Mortgage Subsidy

The Chief Executive of the securities subsidiary of a premier US bank needs a confident and highly professional PA. The principal duties include maintaining a hectic diary, liaising extensively at all levels, both domestic and overseas, and organising business travel. The MD expects his PA to be one step ahead, drafting correspondence and possessing the tact and interpersonal skills needed for such a high-profile position. Excellent 'A' levels, strong secretarial skills (100/60) and senior level experience in a similar international environment are all vital. Age 30-40. Please telephone Melanie Hill on 588 3535.

Crone Corkill
RECRUITMENT CONSULTANTSRoyal
InsuranceSecretary/PA to
Senior Executive £12,500 + Benefits

Royal UK is one of the largest insurance companies in the UK, and as a result of a major reorganisation we now have an opportunity for an experienced Secretary/PA to assist the North London Area Manager.

The ideal applicant will have three years' experience of working with senior management and be able to work on their own initiative with the minimum of supervision. In addition to your excellent shorthand and WP skills it is expected that you will also have an understanding of new technology.

A flexible approach to travel is necessary as you will be expected to be available for work at both Watford and Hartford.

In return for your commitment we are offering a competitive salary plus a substantial benefits package, depending on your skills and experience.

If you are 25 plus and looking for a challenging position in a busy environment write to us with full CV and details of your current salary to:

Steve Crooks, Personnel and Administration Manager,
Royal Insurance (UK) Ltd, 51 Clarendon Road, Watford,
WD24 1HT.
Tel: (0923) 33585.

We are an Equal Opportunities Employer

"Personality and Professionalism?"

SECRETARIES

up to £13,500 + valuable benefits
Personnel and Finance
Holborn

Prudential is one of the largest and fastest-growing financial services groups in the country with a truly diverse range of business activities.

At our prestigious HQ in Holborn, we now need accomplished, committed Secretaries to act as first-line support in our highly professional Personnel and Finance teams.

You'll provide an excellent secretarial support service to the management team, including typing, word processing, organising meetings, maintaining diaries and dealing with telephone calls. Additionally you'll assist with a range of administrative functions where necessary.

Mature, enthusiastic and with a friendly personality, you'll need to be a fast, accurate typist with a pleasant telephone manner. You'll be used to working under pressure, both on your own initiative and within a team. WP and shorthand skills would be advantageous; additionally experience of using an IBM PC with Displaywrite 4 would be helpful - although full training is available.

We offer starting salaries of up to £13,500 plus valuable benefits including a low interest mortgage (after a qualifying period), non-contributory pension scheme and interest free season ticket loan.

If you can provide the professionalism and personality we require please telephone or send your CV to: Eileen Brown, Personnel Officer, Prudential Corporation plc, 142 Holborn Bars, London EC1N 2NH. Telephone: 01-936 0125.



PRUDENTIAL

German Speaking
Secretary

Merrill Lynch is one of the largest and most diversified financial institutions in the world, with a reputation for providing a range of services that few can match.

We currently have a vacancy for an exceptional secretary to provide a full range of secretarial duties for two executives in our Investment Banking.

This high profile role will involve working in an international environment, frequently under considerable pressure and to tight deadlines, but will in time offer opportunities to broaden your experience in the day to day work of Investment Banking.

Fluent German is of course essential. In addition, you should have good shorthand, education to A Level standard, and ideally, experience of IBM DW4 word processing.

If you have the drive and initiative to take advantage of the exciting opportunity, we offer an excellent salary, dependent on experience and all the benefits you would expect from a leading international company.

To apply, please write with a full CV, details of your current salary and, if possible, a daytime telephone number to:

Linda Murray, Recruitment Officer, Merrill Lynch Europe Limited, Ropemaker Place, 25 Ropemaker Street, London EC2Y 9JX.

Merrill Lynch

INVEST IN YOURSELF

SEC TO M.D. - RECORD CO. W1 £10,500 + Perks
Superb opportunity to join a young, fun team in this interesting, varied position - arranging travel, diary keeping etc. Good typing and strong verbal skills essential combined with a mature, flexible attitude.

PA/SEC - PUBLISHING £12,000 + Perks
This is the perfect position for a good PA/Sec wanting to enter the exciting world of publishing. Working for a charming boss (Director) in this challenging position you'll be putting your Sec/Admin skills to good use (WP essential & S/LI advantageous). Based in NW3 (Swiss Cottage tube).

Contact Cathy Amos at 57 Duke St, London W1.

(late appointments arranged).

quattro
RECRUITMENT CONSULTANTS

Wapping Prospects
to £15,000

When you join the HQ of this global business services Group you will become the lynchpin of the operation. Liaising with clients, monitoring progress of projects, co-ordinating flights and lunches, plus providing secretarial support. Your ability to work on your own initiative, computer literacy (desk top publishing) and your skills of 90/60 are all essential. Call us today on 01-493 0713 to hear more.

MERRYWEATHER ADVERTISING & SELECTION

MERRYWEATHER

WANTED
CHAIRMAN'S P.A.
RETAIL CONSULTANCY COMPANY

Offer competitive salary for the right person. Please apply in the first instance, with C.V. to:

Miss Jane Macmillan
Retail Plan Limited
18 Chelms Street
London WC1E 7ET
01-638 4876

WINE COMPANY

in W2
Senior professional PA to help you business. Pleasant French environment. Competitive salary. Salary £11,500 neg.
MISTRAL WINES
51 Chiswick Lane, W3 1JN, London W3 1JN.
Tel: 01 262 5497.

ADMIN/LEGAL
/ACCOUNTS

MD of building company SW2 needs numerous intelligent young PA for varied office work (typing not essential).
Mr Goughie
01 274 2999

Polo parties
and balls!

Our clients are specialists when it comes to organising parties with a difference. Established for some 12 years they provide outside catering for many public and private events. They are looking for two like-minded individuals to join them and help organise the day-to-day running of this enterprising company. You are flexible and enthusiastic with good communication skills and keen to secure a busy, committed role. Confident secretarial skills and minimum two years experience essential. Age 21+. Call 01-493 0713.

MERRYWEATHER ADVERTISING & SELECTION

MERRYWEATHER

eurovine
promoting success

MANAGING DIRECTOR'S P.A.

£15,000 - French speaking - Knightsbridge
The Managing Director of this small international publishing company requires an experienced P.A. with first class administrative abilities.

The ideal candidate will be a skilled communicator and feel completely at ease running a friendly RITech international office. Good keyboard skills are essential. For further details please quote ref. E.V. 23 72 88/9

SMART INTERNATIONAL
SECRETARY

£14,000 - Languages - W.C.1
The number one magazine in international fabrics requires a smart, efficient young lady possessing first rate office administrative skills. These should include good typing/W.P. and shorthand.

This appointment presents a highly stimulating challenge, offering excellent career prospects and some overseas travel.

For further details please quote ref. E.V. 23 72 88/9

eurovine recruitment Ltd
23 Chisworth Mews - London W2 3RG
Telephone 01-723 9011 - Fax 01-724 7506

01-581 4767
T.M. INTERNATIONAL
RECRUITMENT

01-584 3222
S.M. CRESCENT
RECRUITMENT

SECRETARY TO MD
£17,000

A small international marketing team based in the West End is looking for a capable Secretary/PA to work for its dynamic MD. You will need to be efficient and accurate and able to organise several things at once, as well as keeping the office running smoothly.

Age 28.
Speaks 100/60.

YOUNG ASSISTANT

We are looking for a young administrator to work within our Knightsbridge team. Friendly atmosphere, varied job and good training given. You need to be very good with people and well organised. Some typing needed.

Age 17-21.
£8,000-£10,000.

Please call us for an interview until 0.00pm.

LONDON BRUSSELS

Secretaries -
step into the
media
spotlight

Approach the media specialists and you could land a top secretarial job in film, TV, PR, design, publishing or advertising. We have parts on offer for highly skilled and motivated applicants and career advice for the less committed. In this business, it's who you know that counts; get to know us on 01-498 6566.

The
GROSVENOR
Bureau

PA/SEC.
LONDON N.8.

Ideal pos. for caring, competent person anxious to involve themselves in busy marketing company. Must be literate, capable and ambitious. Working with lady Chairman of Public Company.
Salary c. £13,000 p.a.

Tel: 01-341-5656
Ext. 204

Dec Mate
Olivetti 2010
IBM Displaywrite

SEER

Seer Selection
RECRUITMENT CONSULTANTS

Tel: 01-631 0479

Temptations
for
Temporaries

Up to £850

ADVERTISING PAY
FRIENDLY PROFESSIONAL
SERVICE

MANY LONG TERM
BOOKINGS

TO JOIN OUR TEAM OF VALUED HIGH CALIBRE
SECRETARIES, PLEASE CALL WITH US

£15,000
PA/Sec for a busy Chairman with diverse interests, media, communications and research. This position offers involvement and responsibility for applicant with flexible attitude, lively personality, and common sense. Own office, prestigious Co W2. Age 28-35. Skills 90/60/WP.

£14,000
Legal-Audio. Senior Partner of well known prestigious Co EC1 requires the assistance of a senior Secretary. His main work is with the EEC and Competition Law. Interesting and stimulating, some legal background would be helpful. Age 30+. Skills 90/60/WP.

£12,500
Personal Secretary to Senior Executive, prestigious Co W1. This position is steadily busy but not pressured. Would suit personable, socially confident applicant. Good telephone manner essential. Own office, well organised working environment. Age 28-32. Skills 90/60/WP. PHONE 437 8476 or 734 3768 133 Oxford Street, Reg. Cons.

Miller/McNish

ELDERS EXSUD
LIMITEDSECRETARY/
ADMINISTRATOR - W1
EXCELLENT SALARY

This is a genuine opportunity for a person with proven skills to play a key role in the administration of a rapidly expanding steel trading business - part of the worldwide Elders Group of companies.

Total involvement and variety are offered. You must be able to work on your own initiative, withstand pressure typically associated with a trading environment, not have a blinking fear of figures, have a good telephone voice and be of smart appearance.

There is no requirement to have worked in a similar organisation before as a thorough practical training will be given.

Accuracy, flexibility, total commitment and common sense are qualities that will ensure a successful career. The position is offered on a three month trial and benefits such as BUPA, Membership and a company pension scheme are offered after a qualifying period.

Interested?
Call Frances Corrigan now on
(01) 631 4959 or write to her at
Elders Exsud Limited,
247 Tottenham Court Road, London W1P 0BU
enclosing a detailed curriculum vitae.

"CREATIVE PA"
"ADVERTISING"
£13,000

Expanding young advertising agency need experienced ad sec to work for Creative Director. Lots of responsibility and client liaison. Self motivated and good organisational skills required. Good S/LI & typing skills. Phone 578 8240 - Derwent Rec Cons.

RECRUITMENT CONSULTANTS

PERSONNEL
ADMINISTRATOR/
SEC

£14 - 15,000
Self motivated and with prev. Personnel exp and excellent Sec skills, aged 25-45.
For full details ring
Annette 734 7823.

500 + MORTGAGE
SUB
Two charming and luxurious
flats of 3 bedrooms in City
Leasing Co Ltd in need of Sec/PA
with good S/LI and S/LI skills.
Salary £11,500 neg.
01-730 6122
NORTON-BAILEY
Recruitment Consultants

SECRETARY
DANCE AND MIME

An experienced secretary is required to work for the Director of a small, busy department dealing with Dance and Mime. Applicants should have good typing and word processing experience. Shorthand and speedwriting skills would be an advantage, as would be an interest in Dance and Mime.

Salary on a scale £9,039 to £10,329 per annum (under review), including current Secretarial Allowance. 22 days holiday. Fixed-time. Non-contributory Pension Scheme.

For an application form and job description, please contact the Personnel Department, Arts Council, 105 Piccadilly, London W1V 0AU. Tel: 01-629 9495 ext. 266.

Closing date for receipt of applications
Tuesday, 6th December 1988.

The Arts Council welcomes applications
from all sections of the Community
regardless of race, colour, ethnic
or national origin, marital status,
sex, sexual orientation, disability
or religious beliefs.

MERIDIAN
OFFICE MANAGER
£14,000
+ Car

As PA/Office Manager to a busy
Marketing and PR Company,
you will be responsible for a wide range of
responsibilities including: reception,
client liaison, office management and
administration of company car fleet. Reporting to the MD,
you will be responsible for the efficient running of the office.
As you will deal with the confidential work and operate his secret diary.
Age 25-35.
7 Belgrave Road, London
Rec Cons
01 628 5757

PARLEZ-VOUS
FRANÇAIS?
EXEC PA £16,000

Senior PA post for this top City
Company. A busy, fast-paced
environment. This role will be
the key to the success of the
company. A fluent French is a
must, as well as excellent
typing skills.
01-481 4481

Mistprestige
EMPLOYMENT AGENCY

GALLERY
ADMINISTRATOR
REQUIRED FOR LEADING
FRENCH ART DEALER
BASED IN ST. JAMES'S.

MUST BE WELL
PRESENTED WITH GOOD
SECRETARIAL SKILLS
AND SPOKEN FRENCH.
TEL: 01-481 4481
(01) 628 4716

SUPERTRAVEL
SKI CHALET
OPERATOR
CONTRACT
EXECUTIVE

Karen negotiator required for
Knightsbridge based Tour
Operator to collect Supertravel
and John Morgan Ski
Programme. Knowledge of
chalet business an advantage.
Fluent French and some
German essential. Age 24+.
Salary 9k.
PLEASE RING
LIZZIE NORTON
ON 01-589 5161.

EASTENDERS

£16,000
The Chief Executive in a
leading cable TV company
in Docklands needs a
Secretary/PA who will
double as Office Manager.
This is the key position in
the company requiring a
person capable of
assuming considerable
responsibility. Good skills.

DIRECTORS'
SECRETARIES

WE OFFER VARIOUS
OPPORTUNITIES
01-629 9323

4481

15 Minu

Biling
Fu



Wellcome

FIRST
CLASS
TICKET

For further
details contact
Christine on
01-638 9206

select

SECRETARIES
RESEARCH

01-638 9206

01-638 9206

01-638 9206

01-638 9206

01-638 9206

01-638 9206

01-638 9206

01-638 9206

01-638 9206

01-638 9206

01-638 9206

01-481 4481

LA CRÈME DE LA CRÈME

01-481 4481

MULTI-LINGUAL?
MULTITALENTED?

FRANCE & SWITZERLAND
Excellent opportunity to use your French as PA to dynamic partner of long-established international companies with good prospects. Excellent salary, pension, and benefits. Good working conditions. No legal aid necessary.

ITALIAN & GERMAN
Good salary and pension. We have a wide range of interesting positions - especially for native speakers with fluent English.

INTERESTED?
FOR MORE INFORMATION
CALL 01-481 4481
Eagle Recruitment
The Language of Career Success

Eagle Recruitment

Maine-Tucker
INVOLVEMENT, FUN
AND A CHALLENGE

Up to £12,000 - 14,000

If you think that being a PA/Secretary means being super-bored to your seat then think again! Maine-Tucker is a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

30 Pall Mall St James's London SW1Y 5LB Telephone: 01-925 0548

Maine-Tucker
PA IN KNIGHTSBRIDGE
£10 - 11,500 + Package

Are you looking for a new challenge, change, variety & prospect? Fun and friendly people? This exciting international company has all this to offer and more... Working for one of their charming top executives you will get totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

30 Pall Mall St James's London SW1Y 5LB Telephone: 01-925 0548

Maine-Tucker
COLLEGE LEAVERS
A Career in Advertising
£7,500 + benefits + reviews

This is a new chance to join London's most successful Advertising Company in the West End. The position has been created solely for two enthusiastic College Leavers. You will have no desk job and you will be involved in all aspects of the business. The company will provide you with a full training programme and a mentor to guide you. You will be working in a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

30 Pall Mall St James's London SW1Y 5LB Telephone: 01-925 0548

Maine-Tucker
AD MANIA?
Up to £9- £11,000

Do you want to get into Advertising? If you can type (45 wpm) and are determined this could be the type of opportunity you have been searching for. Working in a young, small, rapidly growing West-End Advertising outfit you will learn from the roots upwards the Advertising trade. One of their Accounts Executives has been asked to leave the company. The position is brilliant. If you are 19-25 and enthusiastic move quickly on this!

30 Pall Mall St James's London SW1Y 5LB Telephone: 01-925 0548



Executive Secretaries

EXECUTIVE PA c£15,000 package
The dynamic General Manager based in the heart of the city needs a poised and sophisticated PA to handle top level clients. Your commitment will be well rewarded in career potential.

PA/OFFICE MANAGER c£14,000 + car
A truly involved position within this dynamic marketing company. Your wide ranging duties will include all personnel duties, attending client functions etc. Call now for an early interview.

SECRETARY £14,000 + car
The sky's the limit with this blue chip company where you'll enjoy top level dealings with MD's and MP's alike. Superb offices and full involvement are offered in return for good WP skills.

PERSONNEL ASSISTANT £12,000 + mort. subs.
An outstanding opportunity to move into the Personnel field in an international brokerage. Would suit an ambitious secretary.

Caring for Careers on 01 828 9939
201 Victoria Street, London SW1E 5NE

FINE WINES - SECRETARY c£11,000 + bonus
Handle advertising and promotions in the intriguing field of wines and spirits. Your secretarial skills will be used - but if you want involvement it's up to you!

RECEPTIONIST/ SECRETARY c£10,500
Excellent opportunity to join a young, sociable team with this expanding sales organisation. Your lively personality and good typing skills will ensure true involvement.

RECEPTIONIST c£9,000 + bonus
The elegant surroundings of St. James's await you when you join this leading research company. Typing skills are less important than a friendly welcoming personality.

PRESS ASSISTANT Knightsbridge
Exciting opportunity to develop a career in PR. You'll be the front line contact in handling media enquiries. Liaising with journalists etc. Call now for an immediate interview.

THE ZARAK PARTNERSHIP

MEETER AND GREETER IN
ADVERTISING £10,000+

No skills required. Top Advertising Agency needs your superb personality and enormous desire to welcome their clients at reception. Ideal position for someone who enjoys people contact and working as part of a large hectic team. Age 19/24 with superb presentation and speaking voice.

Phone Mervyn Wootton.

01-486 6951

THE ZARAK PARTNERSHIP

RECRUITMENT SECRETARY
OIL INDUSTRY - W1 NO S/H

Unusual, interesting, involved position for a mature secretary who enjoys taking the initiative. Organise the recruitment efforts of a leading oil company. Deal with enquiries and working as part of a large hectic team. Age 19/24 with superb presentation and speaking voice.

Phone Mervyn Wootton.

01-486 6951

THE ZARAK PARTNERSHIP

PROMOTION IN ADVERTISING
£12,500

Forward your advertising career when you join one of the largest agencies in London. You will be working as PA to one of the Directors, who needs someone who can cope with important clients, assist with presentations, liaise at all levels. Another aspect of the agency is socialising in the wine bar! Are you capable, bright and have 50 wpm skills?

Call Fiona Powell

01-486 6951

Architectural
Elegance

£13,000 - Kensington

Large, prestigious firm of Architects seek a large-headed, competent organiser to work closely with their successful New Business Partner. Your role will be busy and varied - organising extensive travel; liaising with VIP clients; fielding enquiries; managing a hectic appointments schedule. You are a confident, forthright, energetic, person with excellent secretarial skills (90/40) and proven organisational ability as well as a good sense of humour. Call 01-493 0713 today.

MERRYWEATHER ADVERTISING & SELECTION

MERRYWEATHER

Bringing Europe
closer...

The Channel Tunnel and Sunday trading are only two of the high-profile projects handled by our client, a specialist international consultancy set up to improve communications between Government, Parliament and The European Community. Join a highly-motivated, elitist team who will depend on you to manage their hectic appointment schedules and co-ordinate many trips to Brussels etc. First class secretarial skills and knowledge of French essential. Call 01-493 5787.

GORDON-YATES

La Crème
SECRETARIAL RECRUITMENT CONSULTANTSPA WITH SWEDISH
to £15,000 per
month Package

The Mayfair office of a leading international investment bank with its HQ in Geneva requires a Swedish-speaking PA to assist a busy, charming Executive. Age ideally late 20s with good English and a good command of Swedish for liaison with clients abroad. Please call Rose Poulton on 01-491-1888.

01-491 1888

KING & TOBIN
PERSONAL ASSISTANT
£17,000 - £18,000

This highly successful American company (closely related to the airline industry) is shortly opening its London office. You will be responsible for the smooth operation of the office, organising your own support team and organising events and activities for visiting executives. This is a front position so you will need to be exceptionally personable, have excellent 'A' level education and at least one good European language. Shortlisted and typing skills required. Age preferred 25-35.

KING & TOBIN 01-629 9648

SUPER SECRETARIES

MEDIA CRIME

★TV CO W1★
£12,500

This is a great opportunity to join the media world. If you have WP skills (ideally 50 wpm) and some legal experience then this int. Co. will offer you all the excitement & prospects within the TV world. Please call Lesley for an immediate interview. 894-6623 T.E.D. Ag.

SUPER SECRETARIES

£12,000 Personal. Good secretarial and administrative experience will give you the opportunity to begin your career in a personal secretary position. This is an excellent opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

£12,000 Personal. Good secretarial and administrative experience will give you the opportunity to begin your career in a personal secretary position. This is an excellent opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

£12,000 Personal. Good secretarial and administrative experience will give you the opportunity to begin your career in a personal secretary position. This is an excellent opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

£12,000 Personal. Good secretarial and administrative experience will give you the opportunity to begin your career in a personal secretary position. This is an excellent opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

£12,000 Personal. Good secretarial and administrative experience will give you the opportunity to begin your career in a personal secretary position. This is an excellent opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

£12,000 Personal. Good secretarial and administrative experience will give you the opportunity to begin your career in a personal secretary position. This is an excellent opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

£12,000 Personal. Good secretarial and administrative experience will give you the opportunity to begin your career in a personal secretary position. This is an excellent opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

£12,000 Personal. Good secretarial and administrative experience will give you the opportunity to begin your career in a personal secretary position. This is an excellent opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

£12,000 Personal. Good secretarial and administrative experience will give you the opportunity to begin your career in a personal secretary position. This is an excellent opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

SECRETARY -
SMALL INTERNATIONAL
COMPANY

Wonderful opportunity to work with a small, congenial company in South Kensington. We operate all over the world, making the work interesting and varied. We are looking for someone who is bright, can mix in and would enjoy dealing with foreign customers. Neatness and organisation is a must. Typing is important and knowledge of foreign languages helpful. £10,000

Call Cici on 581 8786.

PERSONAL SECRETARY c£12,000 + benefits.
Ideal for a PA who is looking for a new challenge. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

PERSONAL SECRETARY c£12,000 + benefits.
Ideal for a PA who is looking for a new challenge. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

PERSONAL SECRETARY c£12,000 + benefits.
Ideal for a PA who is looking for a new challenge. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

PERSONAL SECRETARY c£12,000 + benefits.
Ideal for a PA who is looking for a new challenge. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

PERSONAL SECRETARY c£12,000 + benefits.
Ideal for a PA who is looking for a new challenge. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

PERSONAL SECRETARY c£12,000 + benefits.
Ideal for a PA who is looking for a new challenge. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

PERSONAL SECRETARY c£12,000 + benefits.
Ideal for a PA who is looking for a new challenge. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

PERSONAL SECRETARY c£12,000 + benefits.
Ideal for a PA who is looking for a new challenge. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

PERSONAL SECRETARY c£12,000 + benefits.
Ideal for a PA who is looking for a new challenge. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

PERSONAL SECRETARY c£12,000 + benefits.
Ideal for a PA who is looking for a new challenge. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

PERSONAL SECRETARY c£12,000 + benefits.
Ideal for a PA who is looking for a new challenge. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

PERSONAL SECRETARY c£12,000 + benefits.
Ideal for a PA who is looking for a new challenge. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

SWIM IN YOUR LUNCH HOUR?

International City based bank with superb in house sports facilities and benefits looking for a friendly, energetic secretary to work within a friendly environment organising meetings and travel. Salary c. £16,000.

Please call Debbie on 547 4554 or fax her on 547 4555.

HOBSTONES

PERSONAL SECRETARY c£12,000 + benefits.
Ideal for a PA who is looking for a new challenge. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

PERSONAL SECRETARY c£12,000 + benefits.
Ideal for a PA who is looking for a new challenge. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

PERSONAL SECRETARY c£12,000 + benefits.
Ideal for a PA who is looking for a new challenge. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

PERSONAL SECRETARY c£12,000 + benefits.
Ideal for a PA who is looking for a new challenge. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

PERSONAL SECRETARY c£12,000 + benefits.
Ideal for a PA who is looking for a new challenge. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

PERSONAL SECRETARY c£12,000 + benefits.
Ideal for a PA who is looking for a new challenge. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

PERSONAL SECRETARY c£12,000 + benefits.
Ideal for a PA who is looking for a new challenge. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

PERSONAL SECRETARY c£12,000 + benefits.
Ideal for a PA who is looking for a new challenge. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

PERSONAL SECRETARY c£12,000 + benefits.
Ideal for a PA who is looking for a new challenge. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

PERSONAL SECRETARY c£12,000 + benefits.
Ideal for a PA who is looking for a new challenge. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

PERSONAL SECRETARY c£12,000 + benefits.
Ideal for a PA who is looking for a new challenge. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

PERSONAL SECRETARY c£12,000 + benefits.
Ideal for a PA who is looking for a new challenge. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

PERSONAL SECRETARY c£12,000 + benefits.
Ideal for a PA who is looking for a new challenge. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

Winkworth
Receptionist/Secretary
£9,500 + 4

Well-spoken, presentable Receptionist/Secretary with good typing skills required for our head office just off Kings Road, Chelsea. Lots of liaison between our branches and secretarial work for our PR and Marketing Managers. Good career prospects. Age 19-25. Call Linda Day 01-351 7455.

TELEVISION c£10,000+. The leading television company in the UK is looking for a mature, confident, personable, and energetic individual to join their team. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

TELEVISION c£10,000+. The leading television company in the UK is looking for a mature, confident, personable, and energetic individual to join their team. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

TELEVISION c£10,000+. The leading television company in the UK is looking for a mature, confident, personable, and energetic individual to join their team. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

TELEVISION c£10,000+. The leading television company in the UK is looking for a mature, confident, personable, and energetic individual to join their team. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

TELEVISION c£10,000+. The leading television company in the UK is looking for a mature, confident, personable, and energetic individual to join their team. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

TELEVISION c£10,000+. The leading television company in the UK is looking for a mature, confident, personable, and energetic individual to join their team. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

TELEVISION c£10,000+. The leading television company in the UK is looking for a mature, confident, personable, and energetic individual to join their team. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

TELEVISION c£10,000+. The leading television company in the UK is looking for a mature, confident, personable, and energetic individual to join their team. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

TELEVISION c£10,000+. The leading television company in the UK is looking for a mature, confident, personable, and energetic individual to join their team. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

TELEVISION c£10,000+. The leading television company in the UK is looking for a mature, confident, personable, and energetic individual to join their team. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

TELEVISION c£10,000+. The leading television company in the UK is looking for a mature, confident, personable, and energetic individual to join their team. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

TELEVISION c£10,000+. The leading television company in the UK is looking for a mature, confident, personable, and energetic individual to join their team. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

TELEVISION c£10,000+. The leading television company in the UK is looking for a mature, confident, personable, and energetic individual to join their team. This is a fantastic opportunity to join a dynamic, growing company where you will be totally involved and will learn from all about their business. PEOPLE - and so you have to be good with people, excellent at organising, enjoy talking with clients, able to use your initiative & common sense. If you have 50 wpm typing and want a challenging new career then this could be exactly what you are looking for!

PART-TIME VACANCIES

UNIVERSITY COLLEGE LONDON
PART-TIME SECRETARY/ADMINISTRATOR
with WP skills required four days per week (Monday to Thursday) for Department of Hebrew and Jewish Studies. Postholder must be able to work independently and cope with a range of duties including organising conferences. Considerable contact with staff and students. Friendly, stimulating environment. Knowledge of Hebrew not essential. Salary within range £26,465 - £27,000. Applications in writing to Liz Gredley, Personnel Officer, University College, London, Gower Street, London WC1E 6BT. Equal Opportunities Employer.

RETURNING TO

FINAL OPPORTUNITY TO TAKE ADVANTAGE OF THE MOST INCREDIBLE TIMESHARE OFFER EVER SEEN

The Club Riviera Timeshare Resort at Calahonda on Spain's Costa Del Sol has become Europe's fastest selling Timeshare even before completion. Our fantastic success is due to our incredibly high quality at the most competitive prices imaginable. The development will soon be totally finished and will be one of the most fabulous in the world. The standards are simply luxurious and the facilities unmatched. All apartments enjoy sea views from large balconies. Each has solid marble floors throughout, two bathrooms are included as standard, the superb fully fitted and fully equipped kitchen must be seen, good food and extensive sporting facilities are available on site and entertainment and shopping of every kind are not too far away. Even staying in can be a pleasure with worldwide reception on your Satellite Television. You would expect all this to cost the earth and very soon it might but in the meantime, we are offering a very special opportunity. We will sell all the weeks in a limited number of apartments at the most incredible price ever seen in the world of Timeshare. All these weeks give total flexibility. As an owner at Club Riviera you could of course request exchange through RCI into any other resort in over 70 countries around the world.

OUR AMAZING SPECIAL OFFER PRICE IS:		
HIGH SEASON	(RED)	£1,995
MEDIUM SEASON	(WHITE)	£1,495
LOW SEASON	(BLUE)	£ 995

This price is for each week you purchase in a 5 star fully fitted sea view apartment accommodating up to 6 people in utter luxury. It belongs to you or your family forever! You can use it, rent it out, sell it, bequeath it, exchange it for holidays at any other resort and take up to 6 people along, or do with it whatever you wish.

In addition to this special prerelease price Club Riviera will pay your first two years RCI membership fees and your first years maintenance fees.

No doubt this all sounds too good to be true but there are absolutely no catches whatsoever. With Club Riviera your security and peace of mind are guaranteed.

★★★CLUB RIVIERA IS A WELL KNOWN REPUTABLE BRITISH COMPANY WITH★★★
OFFICES IN THE UNITED KINGDOM AND SPAIN.

★★★CLUB RIVIERA IS A FULL MEMBER OF THE T.D.A. (TIMESHARE★★★
DEVELOPERS ASSOCIATION), THE ONLY RECOGNISED TRADE ASSOCIATION AND THE ONLY ONE REPRESENTING THE
MAJOR ORGANISATIONS IN THE INDUSTRY.

★★★CLUB RIVIERA IS FULLY AFFILIATED TO R.C.I. (RESORT★★★
CONDOMINIUMS INTERNATIONAL) THE OLDEST AND LARGEST EXCHANGE ORGANISATION IN THE WORLD.

★★★CLUB RIVIERA PROCESS ALL TRANSACTIONS THROUGH TIMESHARE★★★
TRUSTEES INTERNATIONAL FOR YOUR TOTAL PROTECTION.

★★★CLUB RIVIERA ASSURE YOU OF YOUR FULL STATUTORY RIGHTS AND★★★
OFFER YOU A FULL FIVE DAY COOLING OFF PERIOD.

This truly is an amazing but genuine opportunity to enjoy holidays forever at a price which would normally buy you only one holiday. Availability is limited so do not delay.

PHONE NOW FOR FREE BROCHURE

**061 835 3296 or
061 835 3199**



An Affiliated Resort

TDA

The Timeshare
Developers Association

OR FREEPOST TODAY

PLEASE SEND ME THE CLUB RIVIERA FULL BROCHURE PACK WITH DETAILS OF THE BEST
DEAL EVER SEEN IN THE WORLD OF TIMESHARE

I understand that receiving the Club Riviera brochure obligates me in no way and I understand
that no salesman will call

Mr/Mrs/Miss.....
Address.....

.....
.....

.....Post Code.....

Telephone number.....

POST TO CLUB RIVIERA, Dept T15 Freepost, Manchester M2 8BP.

061 835 3296

RUGBY UNION

Cambridge to start countdown against Steele-Bodger's XV

By David Hands, Rugby Correspondent

This is the final week of preparation for both Oxford and Cambridge before the teams to play in the University match are announced next Monday. Oxford wind up against Dublin University today and United Hospitals on Saturday, while Cambridge — in a somewhat more testing conclusion — play their annual game with Mickey Steele-Bodger's XV at Grange Road today and meet Neath on Friday evening.

Indeed, Cambridge's term has been harder in both quantity and quality, even if today's invitation XV does not contain the luminaries which appeared for Major Stanley's XV against Oxford a week ago. Nevertheless, there are six internationals in Steele-Bodger's XV, which has suffered only one change since its announcement last week — the inclusion of the Saracens centre, is unavailable and his place goes to Thompson (Rosslyn Park), the former England

schools and colts player. Cambridge hope to take their strongest available side to Neath in two days' time, so their players will appreciate a rest before the game against Oxford. December 6. Buzza, their full back, will miss both matches this week, however, after injuring a shoulder in training. He hopes to be fit for Twickenham, as do Glasgow (wing) and Herrod (prop).

Glasgow, who has also played much of his rugby at stand-off half, fractured a cheekbone earlier this month but has made a rapid recovery. Herrod, who has already appeared in the University match three times for Oxford and three times for Cambridge, suffered knee ligament damage earlier in the term but is back in full training and hopes to play for the LX Club at the weekend.

The Cambridge player who has been in outstanding form

all term is Hall, who played for Wales against Western Samoa 11 days ago. His most recent feats include two tries in the 26-9 defeat of Loughborough University at the weekend and he must have great expectations of another cap shortly, against Romania in Cardiff four days after the University match.

Wainwright, the Scottish flanker, misses today's game because he played yesterday for the Combined Services against the Australians, so Pool-Jones and Bryant join forces against a Steele-Bodger's XV back row of the two Harlequins, Sheasby and Skinner, and the immensely promising Llanelli flanker, Iwan Jones.

Next game decisive for Bath

By Peter Bills

Bristol and Gloucester both believe that Bath, their west country rivals, have an unassailable advantage at the top of the Courage Club Championship, with Saturday's match against Walsley the potentially decisive game.

Andy Dun, the Bristol captain, whose team set back Gloucester's title chances by winning at Kingsholm last weekend, said: "Bath now have to slip up to lose the title. I would not expect them to do that. They have already done enough to show they have the best forward pack this season. And their strength is not just up front."

Marcus Hannaford, captain of Gloucester, believes his own club have a better chance of winning Saturday. "For us to have had a real chance of staying with Bath, we needed to beat Bristol. It would be very difficult for anyone to stop them now."

"Walsley is perhaps the last club capable of doing that because by the time Bath meet Leicester in the final league game of the season, the title should be decided."

Tight tussle awaits Ulster

By George Ace

Jim Davidson, the Irish coach, was quick to reply to the Munster-Leinster match last season to a comment that it was something of a surprise to see Colm Tucker, the Munster flanker, stamping his authority on the forward exchanges.

"What you have to bear in mind is that it was a tight, hard forward battle and it is the kind of confrontation Tucker always revelled in," Davidson said.

Tucker, aged 35 at the time, had won the last of his three caps as a replacement against France in 1980 and played twice for the British Lions in South Africa in the same year. He had been in and out of the Munster team since then, which made his performance a year ago quite remarkable though one must concur with Davidson on the type of forward game it was. It was ever thus in Munster.

The Ulster selectors would do well to remember this when they choose the team to play Munster in Limerick on Saturday week with a fourth outright Heineken inter-provincial tie in five

seasons at stake. Ulster, with maximum points from the game against Connacht and Leinster, are assured of at least a share of the title.

A far from impressive forward display by Ulster against Connacht was compounded in the game against Leinster. A rugged performance against the rugged Munster right will surely see Ulster's record of not having lost an inter-provincial match in the past five seasons fall.

Willie Duncan, the Malone academy back row forward, is the best blind side flanker in Ulster rugby at the moment. He is superbly fit, immensely strong, and like Tucker has always revelled in the close exchanges of a tight forward battle. He should be included in place of Don Whittle, who remains potentially a player of international stature once he tightens up his game.

Munster have left a centre position vacant in their team but it is almost certain that last season's captain Moss Finn, the former international, will be

named if he survives a weekend club game. Finn was injured against Leinster and subsequently missed the Connacht match. Ralph Keyes is recalled to the stand-off position and Nick Barry omitted while Niall O'Donovan replaces Finbar Kearney at No. 8.

MUNSTER: P. Danaher (Goalkeeper); K. Murphy (Captain); A. O'Connell; M. Kearney (Captain); P. Murphy (Scrummer); R. Keyes (Scrummer); N. Barry (Scrummer); P. O'Donovan (Scrummer); P. O'Donovan (Scrummer); P. O'Donovan (Scrummer).

● The Leinster team to meet Connacht in Galway on December 3 shows two changes from that which lost to Ulster. Neil Francis returns at lock after injury for his London Irish colleague Michael Gibson and Niall Farren, the Old Wesley full back, is named on the left wing. Farren, a specialist goal-kicker — something Leinster sadly lack against Ulster — has been replaced by Peter Purcell (Lansdowne).

LEINSTER: F. Durlan (Goalkeeper); S. Seaton (Scrummer); S. Seaton (Scrummer); S. Seaton (Scrummer); S. Seaton (Scrummer); S. Seaton (Scrummer); S. Seaton (Scrummer); S. Seaton (Scrummer); S. Seaton (Scrummer); S. Seaton (Scrummer).

● Harry Harrison, aged 31, the former Ireland and Beckett Rangers hooker, has failed in his bid to overcome a back injury which forced him out of Ireland's World Cup squad before the first match was played, and has announced his retirement.

GOLF: RESTLESS SEARCH OF A MILLIONAIRE FOR FULFILMENT



Exclusive club: Taya (right), winner of the Woolmark Order of Merit, joins the runner-up, Norman, in London yesterday

Taya gives a cause for cheer Norman plots path towards an elusive second success

By Mitchell Platts, Golf Correspondent

By John Hennessy
Marie-Laure de Lorenzi de Taya, the outstanding player on this year's women's European professional tour, gladdened a few hearts at a reception given in London yesterday. She had travelled from her home in Barcelona to receive a cheque for £6,600 from the International Wool Secretariat (IWS) for winning the Order of Merit.

Taya, a Frenchwoman married to a Spaniard, seized the occasion to dispel any doubts that the lure of the almighty dollar would carry her across the Atlantic.

"My family is the first person in my life," she said, explaining the problems of uprooting herself, her husband and her daughter, aged four. She said: "I want to have another child in two or three years and by then I will be 32."

In any case the dollar is less of an incentive to her than to any other player. She has six sons, aged 1 to 10, and a husband, a Frenchman, who is a successful businessman. She is also a mother of five, with a commanding 10 shots.

Norman, however, was not dismayed. It had been a satisfying championship. He was, or so he felt, on his way. One week later he confirmed that in the most emphatic manner. Norman scored 64, 67, 66 and 74 to win the West Lakes Classic at the Grange Club, Adelaide, by five shots from Graham Marsh.

Peter Thomson, five times Open champion, recalls being suitably impressed. "Greg had such an uncomplicated technique," he said. "It is easy to be misled by his looks. He would become one of the best."

Merv Norman, his father, was not surprised. "There was always something about Greg," he said. "I thought the boy had something special. He always enjoyed himself, with his mates, but he liked to lead."

Indeed it was all quite remarkable. Norman had adopted the game only at the age of 16 after cadavering for his mother. Now, at the age of 21, he was already a champion.

"He only caddied for me once," Toni Norman, his mother, said. "He stole the clubs for his first round. He had such dedication. He wanted to do everything well. But sometimes I think he works too hard."

Norman would appear to be grasping those words now since he has lost the title, insisting that he should cut

back. "I've been doing too much," he said. "The money does not matter anymore, it's the title."

That is a reference to the reality that while he is earning an estimated £10 million each year, his record is cloudy compared to some of his contemporaries.

Norman has won only one major championship, the Open at Turnberry in 1986, whereas Tom Watson possesses eight, Seve Ballesteros five and Sandy Lyle two. Jack Nicklaus, whose Norman idolizes, had won 13 major championships before celebrating his 34th birthday. Norman will be 34 when he tees up in his next at the Masters at Augusta in April.

Strangely, the US Open champion, earlier this year revealed his thoughts on Norman. He said: "Greg is such a charismatic person, a good-looking guy with a tremendous golf game."

"He won't ever win a whole lot of tournaments. I don't think, because he's the business. I'm telling you — big business. He could quit today and spend a lot of money."

Strangely, of course, is not referring to run of the mill tournaments. For Norman has no fewer than 47 victories to his credit. The Australian, however, knows that the one certain way

to mark his name indelibly in the record books is by winning the major championships.

"I've been overloading — no question about it," he said. "I've climbed the biggest mountain of my life by admitting to myself I've been wrong. I want holidays and I want to put forward my best efforts in the major championships. I don't want to be recognized as a man who won only one of them."

The problem is that Strangely could be correct in his assessment. Norman has such an insatiable appetite to play golf that he is even now increasing his own workload by inaugurating tournaments. Last week it was the "Ashes" match, won by Great Britain, and next year it will be a tournament in the United States with prize money of \$1.2 million (about £600,000) at stake. The objective of that tournament will be to raise money for the Ronald McDonald charity.

Norman, of course, has been more than a shade unlucky. Bob Tway and Larry Mize each holed a decisive shot to steal the US PGA Championship (1986) and the US Masters (1987) respectively from him.

This year he sustained a wrist injury whilst competing in the US Open and he was compelled to withdraw from the Open Championship.

That injury led to Norman shortening his swing to protect the wrist. But Charlie Egan, his long-time teacher, has now persuaded him to revert once again to exploiting his immense power.

Norman believes that the best is still to come. "I reckon," he said, "I think I can achieve in the next 10 years all that I want." He will certainly start as the favourite in the Australian Open, from which Andy Bean and Sam Torrance have both been forced to withdraw because of injury.

Norman: schedule overload

SNOOKER: DAVIS HAS A RELENTLESS TALENT FOR NOT BEING CAUGHT

Parrott tries to stop burglar escaping

By Steve Acteson

Steve Davis looked surprisingly vulnerable in the early stages of his 40-3 victory over Jimmy White in the final of the Telford United Kingdom Championship, in Preston.

But John Parrott is under no illusions as to the size of the task facing him today in the quarter-finals, when he attempts to defeat Davis for the first time in six attempts.

Parrott led Davis 11-10 in the final of the Mercantile Credit Classic in January, but was beaten 13-1 when he withdrew under a barrage of majestic breaks. As he prepared to do

battle with Davis again, Parrott said: "Steve's a burglar. He steals frames that he has absolutely no right to."

"I mean that in a completely complimentary way. He has in there when he's under the cash and nicks the really important frames. Then, suddenly, and just when you think you have him, he's away and he does not get caught very often."

"I'm not frightened of him but I'm not of players consider that they've had a bit of a result if they just avoid his half of the draw and it is nice to avoid him — permanently if possible."

"His record is unsurpassable. He shows no signs of letting up and I don't see anyone ever dominating the game in the way he has."

Doug Mountjoy, enjoying a renaissance under the inspirational tuition of Frank Callan, has a problem of his own making in his quarter-final against John Virgo.

Mountjoy said: "It is almost as if I am scared of success. I'm supposed to be enjoying myself but I'm not and I don't understand it. I think it is because I've been out of the game for so long, so to speak. After all, the last time I reached the quarter-finals here was when I won the title in 1978."

A little luck, and a great deal of luck on Willie Thorne's part, helped Stephen Hendry to a 5-2 lead at the main interval of

their fifth round match. Hendry was chiefly aided by a fluked red in the third frame, which led to a winning clearance of 40. Terry Griffiths led Dean Reynolds 4-3, having trailed 3-1.

RESULTS: Fifth round (England unless stated): S. Hendry (Scotland) leads W. Thorne, 5-2; F. Callan (Wales) leads D. Mountjoy, 3-1; D. Mountjoy leads J. Virgo, 3-1; S. Davis leads J. White, 40-3; J. Parrott leads S. Davis, 11-10; J. Parrott leads S. Davis, 11-10; J. Parrott leads S. Davis, 11-10.

RESULTS: Fifth round (England unless stated): S. Hendry (Scotland) leads W. Thorne, 5-2; F. Callan (Wales) leads D. Mountjoy, 3-1; D. Mountjoy leads J. Virgo, 3-1; S. Davis leads J. White, 40-3; J. Parrott leads S. Davis, 11-10; J. Parrott leads S. Davis, 11-10; J. Parrott leads S. Davis, 11-10.

RESULTS: Fifth round (England unless stated): S. Hendry (Scotland) leads W. Thorne, 5-2; F. Callan (Wales) leads D. Mountjoy, 3-1; D. Mountjoy leads J. Virgo, 3-1; S. Davis leads J. White, 40-3; J. Parrott leads S. Davis, 11-10; J. Parrott leads S. Davis, 11-10; J. Parrott leads S. Davis, 11-10.

RESULTS: Fifth round (England unless stated): S. Hendry (Scotland) leads W. Thorne, 5-2; F. Callan (Wales) leads D. Mountjoy, 3-1; D. Mountjoy leads J. Virgo, 3-1; S. Davis leads J. White, 40-3; J. Parrott leads S. Davis, 11-10; J. Parrott leads S. Davis, 11-10; J. Parrott leads S. Davis, 11-10.

RESULTS: Fifth round (England unless stated): S. Hendry (Scotland) leads W. Thorne, 5-2; F. Callan (Wales) leads D. Mountjoy, 3-1; D. Mountjoy leads J. Virgo, 3-1; S. Davis leads J. White, 40-3; J. Parrott leads S. Davis, 11-10; J. Parrott leads S. Davis, 11-10; J. Parrott leads S. Davis, 11-10.

RESULTS: Fifth round (England unless stated): S. Hendry (Scotland) leads W. Thorne, 5-2; F. Callan (Wales) leads D. Mountjoy, 3-1; D. Mountjoy leads J. Virgo, 3-1; S. Davis leads J. White, 40-3; J. Parrott leads S. Davis, 11-10; J. Parrott leads S. Davis, 11-10; J. Parrott leads S. Davis, 11-10.

SCHOOLS FOOTBALL

Chadwick goal is sufficient

By George Chesterton

The under-19 Southern Independent Schools XI, somewhat contrary to prediction, defeated Northern Schools 1-0 at Repton on Sunday. Terrifically, the South had the better of the game throughout, even in the first half, when they were playing into a keen wind. Reilly initiated some promising moves for the North from midfield but only once was the South goal seriously threatened, when Aston, the son of Johnny Aston, the former Manchester United player, forced Sweet into a fine reflex save.

Chadwick scored the only goal on the half hour, when he

was found unmarked by Zulu and shot firmly, giving Olafson no chance. Zulu, who showed a fine turn of speed, combined well with Brown-Peterson and Brook but a dogged defence and good work by Olafson prevented any further score. The South under-16 team won their game against North, 4-1.

Winchester defeated Eton 1-0 at home on Saturday. Baker, who has been selected for Hampshire under-19 at centre half, thwarted the Etonians time and again. The deciding goal came just before half time, when de Lanoy Meijer crossed hard and low for de Wesselow to

shoot first time for his 14th goal of the season.

Charterhouse also won by a single goal when they entertained Shrewsbury. There was no score at half time and although Shrewsbury had slightly the better of the second half, Charterhouse scored through Brook 10 minutes from full time.

Malvern tried their chances better to win a high scoring match 5-3 against Hansworth GS in a fast, open game. Halsey GS romped home 7-0 against Barry GS. Morris scored four.

Independent Schools will play against Hertfordshire next month.

AMERICAN FOOTBALL

Redskins lose ground

San Francisco (AP) — John Taylor returned a punt 95 yards for a touchdown and Joe Montana accounted for three scores, as the San Francisco 49ers routed the Washington Redskins 37-21 on Monday night.

The loss put the Redskins in peril of becoming the ninth successive National Football League (NFL) champion to fail to repeat its Super Bowl success.

In a battle of survival involving the two most successful teams in the NFL during the 1980s, San Francisco prevailed, thanks in large part to Taylor's punt return. It was the first of two touchdowns in the final five

minutes of the second quarter and allowed the 49ers-niners to take a lead of 23-7 at half-time.

BOWLS

Last shot brings victory for Fuller

From David Rhys Jones, Auckland

English teams were involved in the two most exciting finishes of the day at the sixth women's world championship here yesterday. Barbara Fuller's triple snatched victory over Wendy Line and Wendy Line in the pairs to Hong Kong by a single shot after a lucky cannon.

Line and Fuller appeared to have taken a decisive step on the nineteenth end against Joan Humphreys and Rosalyn McMahon when a count of three put them 17-14 ahead. Though Hong Kong countered with a two, England, through Fuller's brilliance, held shot when McMahon played her last bowl. Off target, it cannoned a short way onto the green which went into the ditch and gave Hong Kong two for a surprise win.

The England triple led Zimbabwe by eight shots to two, but dropped seven ends in succession, mainly due to a lack of control. Going into the last end 11-14, behind, England's slim chances were enhanced by good leading from Norma Shaw, though the rogue Zimbabwean bowler, cuttled the count to a single.

Jayne Roylance, from North Wales, clinically extracted the offending bowl to make three. Fuller the skip added another, and England had come to a place which was a victory, though narrow, kept their 100 per cent record intact.

The England pair recovered later to beat Australia, the holders, and now appear to have a place in the final, though Ireland, their closest rivals, have lost only once.

Scotland's triple, who beat the expressive Western Samoans yesterday, have a good chance of reaching the final, but Sarah Gossie and Frances Whyte, the Scottish pair, lost to unsmiling Botswana, who now head section B ahead of the mighty New Zealanders.

Ireland's pair, skipped by Margaret Johnson, a triple skipped by Nan Allen, are waiting patiently in the wings for a sign of weakness to the league leaders, but they embark today on a schedule of three games — each of which could take up to four hours.

RESULTS: Pairs: Sixth round: Section A: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section B: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section C: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section D: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section E: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section F: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section G: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section H: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section I: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section J: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section K: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section L: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section M: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section N: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section O: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section P: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section Q: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section R: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section S: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section T: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section U: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section V: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section W: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section X: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section Y: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section Z: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section AA: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section AB: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section AC: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section AD: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section AE: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section AF: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section AG: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section AH: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section AI: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section AJ: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section AK: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section AL: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section AM: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section AN: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section AO: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section AP: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section AQ: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section AR: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section AS: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section AT: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section AU: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section AV: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section AW: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section AX: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section AY: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section AZ: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section BA: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section BB: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section BC: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section BD: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section BE: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section BF: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section BG: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section BH: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section BI: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section BJ: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section BK: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section BL: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section BM: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section BN: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section BO: Australia 12, Singapore 12; Hong Kong 12, England 12; New Zealand 12, Ireland 12; Scotland 12, Botswana 12; Western Samoa 12, Zimbabwe 12; Section BP: Australia 12

FOOTBALL

Arsenal warned of pressures still to come by Dalglish

By Ian Ross

Kenny Dalglish, the manager of Liverpool, yesterday dismissed the notion that his side would gain any psychological advantage in the League championship by defeating Arsenal in tonight's continuing Littlewoods Cup saga.

After two highly competitive drawn games at Anfield and Highbury, the two clubs meet at Villa Park, seeking to secure a fourth-round tie against West Ham United at Upton Park.

Dalglish, while conceding that Graham Taylor, his opponent, had done a "good job" in transforming Arsenal's fortunes, was swift to place into perspective tonight's game.

"Last season Everton defeated us in the Littlewoods Cup but only a matter of days later we beat them in the League to prove that it didn't really matter a great deal," he said.

"We have had two good games against Arsenal in this competition so far and I hope that the third one is going to be settled by a piece of skill rather than by someone's mistake."

While the bookmakers remain adamant that Arsenal are the team most likely to end Merseyside's prolonged domination of the championship, Dalglish hinted that the pressure of a season-long campaign could yet take its toll on Graham's young side.

"George has done a good job at Arsenal and got them into a good position in the League," he said. "The test will be how they react under pressure at the top, pressure we have had to live with for 22 years. We have looked after ourselves during that time and we are capable of looking after ourselves now."

Barnes, the England forward, will miss tonight's game as he has failed to recover from the groin injury which forced him out of the weekend victory over Queen's Park Rangers at Loftus Road.

Burrows, the recent signing from West Bromwich Albion, is ineligible but Venison is included in a 15-man squad after recovering from injury.

Marwood, the England winger, is expected to recover from influenza in time to take his place in the Arsenal team. Marwood had to leave the field during Arsenal's 3-0 home win over Middlesbrough on Saturday because he was feeling unwell and was substituted by Hayes. Merson, who scored twice against Middlesbrough, looks certain to keep his place in an unchanged front line.

Bourne, the forward, will complete the transfer of the Watford and former England forward, Luther Blissett, to-day. Blissett watched Bourne move to Manchester City on Saturday and agreed terms last night.

Ferguson will not alter losing team

By Ian Ross

Alex Ferguson, the manager of Manchester United, is to keep faith with his first team line-up, even though the club has failed to win a League match in two months.

Since defeating West Ham United 2-0 at Old Trafford on September 24, United have drawn six and lost one of their seven League games.

Yet, undeterred, Ferguson has named an unchanged side for tonight's rearranged League game against Sheffield Wednesday at Old Trafford, insisting that League results are not matching performance, he is generally content.

"There is no reason for chopping and changing just because we keep dropping points. Basically, I believe that we are doing fine," Ferguson said.

"I sensed a keenness to win during Saturday's game against Southampton but, at the moment, we are taking our foot off the pedal and putting in caution when it is not required. We must be more brave."

Paul Gascoigne, meanwhile, faces a late fitness test on a knee injury before Tottenham Hotspur attempt to extend their winning streak to four matches against Coventry City at White Hart Lane tomorrow night.

Gascoigne was hurt when Spurs picked up their first League away win of the season at Sheffield Wednesday on Sunday.

Paul Walsh, the forward who has played only once in the last nine games because of a viral infection, is added to the Tottenham squad, along with two youngsters, Philip Gray and Mark Robson.

Coventry, beaten only once in their last 12 League away matches, are expected to be unchanged, with Keith Houchen continuing to deputize in attack for Gary Bernstein, who is under treatment for a calf strain.

Tomorrow's match has been re-arranged from the opening day of the season, when Tottenham called it off at short notice because of a building work carried out during the summer was blocking exit.

The postponement has cost Spurs two points. Their appeal against the punishment is due to be heard next Wednesday.

Bristol Rovers issue reprimand to doctor

Bristol Rovers have reprimanded the club doctor who arrived too late on Sunday to assist Ian Alexander, their defender, when he almost choked during the FA Cup first round tie against Fisher Athletic.

The club secretary, Bob Twyford, the club secretary, said: "We have sent Dr Ed Levin a letter of reprimand, expressing our concern and asking his reply."

West Yorkshire police are investigating a complaint against Graham Roberts, the Chelsea defender, for allegedly using abusive language at Bradford City on Saturday.

Burnley, beaten 2-0 by Wolverhampton Wanderers in last May's Sherpa Van Trophy final in front of 81,000 people at Wembley, made a profit of £210,000, while the following total losses of £685,000 over the previous four seasons.

Lee Sandford, the Portsmouth defender, has agreed to sign a three-year contract. Leyton Orient have granted a transfer request to David Cornes, who joined them in the close season from Sunderland.

Torquay United made an inquiry about Paul Grant, the goalkeeper they face tonight in an FA Cup replay against Exeter City. The postman has cost Spurs two points. Their appeal against the punishment is due to be heard next Wednesday.

Reading's Simon Cox succeeds at Wembley last season helped them to a profit of £241,000. Despite an estimated £250,000 profit from their cup run, Reading's wage bill rose almost £300,000 and buying players cost £714,000, while £614,000 was received from players sold.

"I will build up to top speed towards the end of the week and, hopefully, that will be the first step on the road to full recovery."

It's been a very worrying time. When nobody could find anything visibly wrong with me it made things even worse and I thought at one time I was never going to get any better."

Jarvis traces his problem back to the World Cup and England's tour of Pakistan. "I lost a stone in weight and although I put it back on it was not muscle. Wayne has told me I need to replace 10 pounds of muscle on my back and shoulders."

Jarvis will rest next week to allow his weight to return to normal. He will continue the programme of weight-training and running when he returns from his honeymoon shortly before Christmas.

MOTOR RALLYING: FOUR FORMER WORLD CHAMPIONS BREATHING DOWN FINN'S NECK



Something special: Alen, the rally leader, steels himself for his ordeal in the Kielder Forest

Alen shows nerves as he loses time in Forest stages

By Andrew Longmore

Not for the first time in the history of the Lombard RAC Rally, the notorious Kielder Forest stages in the Borders, which had to be cleared by snow-ploughs yesterday, threatened to change the complexion of the race. Going into the first Kielder stage, Markku Alen, in the Lancia, had a five-minute lead but he dropped a minute through gear-trouble on stage 27, straggled through the following stage and spun at Whitehill, losing a further minute.

At the end of stage 30, just over halfway through the rally, the Finn's lead had been cut to just over a minute and, with four former world champions, led by Juha Kankkunen, waiting to take advantage of any slip, his nerves were beginning to show.

Solomon's Mazda was another casualty on the ice in Kielder, losing two minutes and dropping to fifth as Kankkunen in the Toyota moved ahead of the Mazda.

Earlier in the day Alen had shown no sign of nerves as he swapped times with Kankkunen for the first five stages through the Lake District. On Grizedale, one of the longest and prettiest of all the special stages, the pair were split by only seven seconds over 17 miles as Alen marginally increased his lead to five minutes.

Desperate to try to recover some of the time lost the previous day, Kankkunen drove right on the limit, twice nearly succumbing to the icy conditions. The pair were equal quickest on stages 23 and 25 before Kankkunen won his first stage of the day outright by one second at Lower Park.

But in contrast to the previous day, Waldegaard, his Toyota team-mate, was the one to suffer. He had a puncture six miles into the first stage of the day and slipped to fourth.

After having complained earlier of a handling problem and wrong tyre choices, Salonen said that he was going to drive very safely. Having said that, he won his first stage of the rally through Kershope, the first Kielder stage, running a virtual formation with his team-mate, Mikko, four times a winner of the event.

After his off-road excursions of Monday, Malcolm Wilson, of Britain, slipped off the leader board early in the day but crept back to tenth after 28 stages, the sole British representative in a top 10 of seven Finns, a Swede and the West German, Armin Schwarz, still performing heroics in his Audi.

Louise Aitken-Walker's troubled rally nearly ended when she lost 40 minutes stuck on a rock on the second Kielder stage.

LEADING POSITIONS (after 30 stages): 1. M Alen (Lancia), 2. J Kankkunen (Toyota), 3. J Salonen (Mazda), 4. T Salonen (Mazda), 5. B Waldegaard (Toyota), 6. P Armin Schwarz (Audi), 7. A Schwarz (Audi), 8. A Vatanen (Mazda), 9. S Salonen (Mazda), 10. M Wilson (Audi).

After finding that a new windscreen fitted to his Lancia did not have the name of one of his sponsors on it, Pentti Alikkalla hastily made up a sticker of his own. Generally, he might not have taken such trouble. The problem was that the sponsor, Pusti Pakki, provide him with his mortgage.

The RAC is renowned as a family rally, but the most touching story of the week is of the co-driver who opened his first stage book to find a "good luck" message in the front. It came from his wife, one of the marshals responsible for handing out the stage books at the start.

Quotes of the rally: Derek Bell: "I should have stuck to track racing." Ari Vatanen, after a troubled first day: "Is it slippery? I'm not going fast enough to find out." Ken Ridley: "This stage is only for two people, Torvill and Dean."

Andrew Longmore

Law applies brake again on speedsters

After the detection of the Lithuanian driver, Egenjui Tamsalynskis, by West Yorkshire police on Sunday, two Japanese drivers have been forced to retire from the rally after being caught speeding in Wales.

Masakazu Goto, a welder from Tsuba City, driving a Mazda, and Kiyoshi Inoue, a dentist from Tokyo, in a Mitsubishi, were stopped near Dolgellau and at a roadblock on the A470 yesterday morning were fined £200 each and given 10 penalty points.

A spokesman for the local police said: "The rally is not all about speed on the road. The competitive parts are the special stages. If the drivers break the law of the country they must expect their licences to be revoked."

The law's heavy hand has provoked rally officials to consider a new category for their retirement board: "nicked."

The RAC Rally results are produced by the most sophisticated system seen at an international rally. Oliveri estimates that it takes only a few minutes from the time the first 12 cars have completed a stage to his giving the results to the media and Ceefax.

Two mainframe computers, 44 terminals and one mile of cable at rally headquarters in Harrogate form the heart of this hi-tech system, but sometimes good old-fashioned human endeavour is needed as well. When the phone line went down on Welsh stage on Monday, a local farmer's son ran a shuttle service on his trials bike bringing the results from the end of the stage to a telephone in his house.

By the time all 140 competitors had passed through the stage, David Bennett-Evans had completed at least 15 return journeys and clocked up over 30 miles. "I was pretty exhausted by the end of the day," his mother added.

There was consternation among start-line officials yesterday morning when the drivers of car No. 162 did not turn up for the start of the third leg. Forty-five minutes after its allotted start time, the car was still sitting in the garage, seemingly ready to go.

The mystery deepened when the number of the hotel occupied by the two competitors, Alessandro Degan, a stockbroker from Venice, and his brother, Lorenzo, could not be found in the local telephone book. When the pair were finally tracked down having a leisurely breakfast, they explained that they had retired because they could not find a new sun-glass and would be along later to collect the car.

"We thought they might have overslept or forgotten that there were two more days of the rally to go," a mildly startled official said.

After finding that a new windscreen fitted to his Lancia did not have the name of one of his sponsors on it, Pentti Alikkalla hastily made up a sticker of his own. Generally, he might not have taken such trouble. The problem was that the sponsor, Pusti Pakki, provide him with his mortgage.

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

CRICKET: VENGSAKAR JOINS THE HUNDRED CLUB IN SECOND TEST MATCH

Jarvis lifts hope for comeback

Paul Jarvis, the Yorkshire and England fast bowler, has come through the first 48 hours of a long-term fitness test with no recurrence of the back injury that forced him to withdraw from the third Test match against West Indies and ended his season in June.

Three specialists could find no sign of damage but Jarvis experienced severe pains while bowling. Two attempts at a comeback in the second XI ended in failure.

A long course of weight-training designed by the Yorkshire physiotherapist, Wayne Morton, has proved fruitful and Jarvis said yesterday: "I have had two sessions with no reaction and although I have only bowled at a fairly gentle pace that is more than I could have managed last summer."

"I will build up to top speed towards the end of the week and, hopefully, that will be the first step on the road to full recovery."

It's been a very worrying time. When nobody could find anything visibly wrong with me it made things even worse and I thought at one time I was never going to get any better."

Jarvis traces his problem back to the World Cup and England's tour of Pakistan. "I lost a stone in weight and although I put it back on it was not muscle. Wayne has told me I need to replace 10 pounds of muscle on my back and shoulders."

Jarvis will rest next week to allow his weight to return to normal. He will continue the programme of weight-training and running when he returns from his honeymoon shortly before Christmas.

N Zealand's daunting task

From Javed Akhtar Bombay

New Zealand have the unpleasant prospect of facing the Indian spin quartet on a brown turning pitch at the Wankhede Stadium here when the second Test starts tomorrow, making their hopes of wiping out the first match deficit almost impossible.

The match will be of special significance to Vengsakkar, the Indian captain and a local hero, who will become the seventh player, after Gavaskar, Cowdrey, Boycott, Lloyd, Gower and Richards, to play in 100 Test matches. "I am very happy that I am playing my hundredth Test in front of my home crowd. It will be an emotional moment for me," Vengsakkar said yesterday.

The pitch looked very firm and fast, he said. "The Indian galore wicket was not very hard underneath. To me the match looks as if it would end in a draw unless one side bats very badly. We will definitely try and win."

Vengsakkar was apparently cautious in his assessment. His former team-mate and opening batsman Sudhir Naik, who has supervised the preparation of the pitch, said: "It will be a slow turning wicket. On the first day, it will help the seam bowlers in the first two hours." Naik was of the opinion that the pitch would hold on for all the five days and would not crumble. "The batsmen will have to concentrate and bat. Then only they can stay on the wicket for a long time," Naik added.

The last two Tests on this ground, both involving West Indies, were drawn but otherwise from 1979 onwards no Test match lasted the distance. Pakistan, Australia and two England sides have all tasted defeat since then. The only visiting team to

win was Mike Brearley's team in the Golden Jubilee Test in 1980. History is also not on his side of New Zealand, who have lost three and drawn one of the four Tests they have played in Bombay.

New Zealand arrived late last evening from Goa and could not have a look at the pitch. "We will approach the match in a positive way. We would like to have a lot of grass on the wicket; but if it is not there we will have to accept it and adapt ourselves to the conditions," Ken Doss, the New Zealand manager, said.

INDIA (from D B Vengsakkar (capt), K Brinda, Anil Kumble, M Prasad, M Ashwin, Kapil Dev, R J Shastri, K S More, V V Ramesh, Maninder Singh, N Viswanath, S Sharma, R Pant, A Ayile, M Venkataratnam).

NEW ZEALAND (from: J G Wright (capt), J Francis, H Jones, M Granger, K Rutherford, E J Gray, R J Hadlee, C M Hogg, J G Bracewell, M C Bradwell, I S Smith, E C Swaffield, T E Blair, R V Vance, D N Morrison).

Umpires: R B Gupta and V K Ramani.

Andrew Longmore

Andrew Longmore

SWIMMING

Organizers in search of sponsors

The Amateur Swimming Federation of Great Britain (ASFGB) faces potential embarrassment over the final of the first World Cup at Barmston, north London, next February because with the event just three months away, it is still without a principal sponsor.

The World Cup, which begins in Toronto just before Christmas, is a series of invitation meetings linked together in an international circuit similar to the grand prix in athletics.

The culmination of the World Cup, staged under the auspices of Fina, the world governing body, should be one of the biggest swim meets ever staged in this country. Two days of television coverage are already guaranteed.

Under the terms of the World Cup, each meeting organizer is obliged to pay the expenses of swimmers attending their meet. As the London meeting is the final and deciding event of the series, Derek Stubbs, who is supervising arrangements, anticipates that the majority of leading competitors and teams will want to attend.

Already, the East Germans, Canadians and Americans have shown an interest. Yet, if no sponsor can be found to underwrite the cost of international expenses - £100,000 is thought to be close to the figure required - then the association will be forced to dip into its reserves.

"There is no question about it. The meeting at Barmston will definitely go ahead," Stubbs said. "But it is important that we present the meeting well and are able to meet the expenses of all the swimmers who want to compete."

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Andrew Longmore

Support for Anderson over professional foul

By Clive White

Managers who add to the widespread condemnation of Viv Anderson, the Manchester United and England full back, by voicing their opposition to the professional foul have been accused of hypocrisy by a fellow professional.

Anderson, who was yesterday charged by the Football Association with bringing the game into disrepute for approving, such a foul in his new biography, received the support of Steve Wickes, the former Chelsea centre back who was forced to retire in September because of a back injury. Wickes maintains that most managers would "go berserk" if any of their players did not try, by fair means or foul, to stop an opponent from scoring.

"They would probably sack him," Wickes said. "Managers are always trying to pull the wool over people's eyes. What they say in public and what they think privately are two different things. At least Viv was being honest."

Wicks, who was sent off only once during an exemplary career lasting 16 years at the highest level, admitted: "We've all

committed the professional foul. Ninety-nine per cent of professionals would do it if they had to. Things happen so quickly on the field that it is impossible for a defender to try to stop a forward from scoring."

Short of awarding a goal against perpetrators, Wickes believes that there is little that could be done to stamp it out. "Players would still do it even if they knew they were going to be sent off," he said.

Managers who say they are against it are putting unfair pressure on players," Wickes would like to see the FA adopting a tougher line on dangerous play. "I've never been able to understand why you should get four disciplinary points for swearing at a referee, yet only three for committing a foul which could break someone's leg."

Wicks has been delighted to find a greater emphasis on skill in the United States, where he is considering the offer of a contract as coach and general administrator with Tampa Bay Rowdies, managed by Rodney Marsh. He is clearly excited about the prospect of playing a part in the buildup to the World Cup there in 1994.

FOR THE RECORD

ATHLETICS
SERIAL: Bulgarian cross-country Cup: 1. B Chibrikov (Soviet), 2. B Chibrikov (Soviet), 3. B Chibrikov (Soviet), 4. B Chibrikov (Soviet), 5. B Chibrikov (Soviet), 6. B Chibrikov (Soviet), 7. B Chibrikov (Soviet), 8. B Chibrikov (Soviet), 9. B Chibrikov (Soviet), 10. B Chibrikov (Soviet), 11. B Chibrikov (Soviet), 12. B Chibrikov (Soviet), 13. B Chibrikov (Soviet), 14. B Chibrikov (Soviet), 15. B Chibrikov (Soviet), 16. B Chibrikov (Soviet), 17. B Chibrikov (Soviet), 18. B Chibrikov (Soviet), 19. B Chibrikov (Soviet), 20. B Chibrikov (Soviet), 21. B Chibrikov (Soviet), 22. B Chibrikov (Soviet), 23. B Chibrikov (Soviet), 24. B Chibrikov (Soviet), 25. B Chibrikov (Soviet), 26. B Chibrikov (Soviet), 27. B Chibrikov (Soviet), 28. B Chibrikov (Soviet), 29. B Chibrikov (Soviet), 30. B Chibrikov (Soviet), 31. B Chibrikov (Soviet), 32. B Chibrikov (Soviet), 33. B Chibrikov (Soviet), 34. B Chibrikov (Soviet), 35. B Chibrik

